



PROFESSIONAL SKI INSTRUCTORS OF AMERICA
EASTERN DIVISION



AMERICAN ASSOCIATION OF SNOWBOARD INSTRUCTORS

A DIVISION OF THE AMERICAN SNOWSPORTS EDUCATION ASSOCIATION

CONSULTING SERVICES

Our consulting services are tailored to meet your needs, are available for all disciplines and are held at your resort on your time-schedule!

- Our Consulting Services can accommodate specific needs you may have for training your staff.
- Exemplary topics which can be addressed are exam preparation, supervisor training, movement analysis, situational skiing, or methodology, to name a few. Many of our staff can also deliver excellent indoor presentations, perfect for preseason training sessions.
- Our Consulting Services are delivered by the PSIA-E/AASI Education Staff of Examiners, Examiner Training Squad, Development Team Members, and Division Clinic Leaders. You can request a specific individual or we can suggest a staff person who would be appropriate for your needs.

CONSULTING SERVICE DAYS/EVENTS DO:

- ✓ Serve snowsports schools with cost effective, tailored, goal focused and high quality training for their staff
- ✓ Can result in a higher attendance rate of your staff as this training is held at your mountain

CONSULTING SERVICE DAYS/EVENTS DO NOT:

- ✓ Fulfill or serve as a re-up clinic for PSIA-E/AASI member educational credit requirements

STEP 1: HOW TO SCHEDULE A CONSULTING ENGAGEMENT AT YOUR RESORT:

If you have questions about consulting, contact Eileen Carr at (518) 452-6095 X111.

Before or after your initial contact with Eileen, submit the attached request form as far ahead of your desired date(s) as possible.

We must receive your Request Form in order for your potential consulting day to be considered for scheduling. Once we receive your Request Form, you will be contacted to discuss and confirm all of the details to meet your needs.

Send your completed form via fax to Eileen at (518) 452-6099.

STEP 2: WHAT HAPPENS NEXT?

After your request has been submitted, reviewed, and approved for scheduling; the PSIA-E/AASI Office will provide you with a written estimate for your consulting engagement. With your approval to move forward, payment will be your responsibility.

After the engagement, the office will bill the event organizer or snowsports school directly for consulting costs per the details below. If necessary, an explanation of any significant variances to the estimate will be provided. You will be asked to submit the balance due as soon as possible, and within 30 days of invoice. We can accept payments by check or credit card payment (Visa, MC, Discover only).

09-10 Daily Professional fee (includes all wages, taxes, insurance and administrative fees) – Daily fees are based on the following scale:

Discipline	Staff Level	Staff Level	Discipline	Staff Level	Staff Level
Alpine	BOE or ETS	Dev Team or DCL	Adaptive	BOE	ETS or Dev Team
	\$325 per day	\$275 per day		\$255 per day	\$180 per day
AASI	BOE or ETS	Dev Team	Nordic	BOE	Dev Team
	\$325 per day	\$275 per day		\$280 per day	\$240 per day
ACE	\$255 per day				

09-10 Travel, Meals and Lodging Rates:

- ✓ Travel costs - \$.42 per mile for travel, or actual airfare and ground transportation.
- ✓ Meals (unless provided) - \$46 per day for meals (fee is pro-rated for meals in transit and depends on the specific course conductor).
- ✓ Lodging (unless provided) - Actual lodging expenses.

REQUEST FORM for CONSULTING or 1-DAY Clinic Services



Mail completed form to:
Eileen Carr
PSIA-E/AASI
1-A Lincoln Ave.
Albany, NY 12205-4900

Or, Fax completed form to:
(518) 452-6099

Questions?
(518) 452-6095 X111



Type of Event (Circle One):

SPARK-Kids Clinic - \$250
 (On-Snow/1-Day/2 clinic groups, 1grp-AM and 1grp-PM)

AASI "Droppin In" Clinic - \$300
 (On-Snow/1-Day/2 clinic groups, 1grp-AM and 1grp-PM)

OR

Safe Coaching in Freestyle Venues*
 (On-Snow/1-Day/1 full-day clinic group)

Managing the Mainstreamed Student*
 (On-Snow/1-Day/1 full-day clinic group)

Other Consulting Topic*
 (Tailored to your specific needs)

* A cost estimate will be provided for engagements other than SPARK or AASI fixed price offerings. Your engagement will be confirmed after your approval of the estimate.

Requesting Snowsports School: _____ Today's Date: _____

Person Requesting Event _____
Name Title

Business Phone _____ Home or Cell Phone _____ E-mail _____

Alternative Contact/Administrator _____
Name Business Phone E-mail

Billing Details for invoicing _____
ATTN: Address Details – Resort Name, Number, Street/Road

City State Zip

Consulting Dates Requested _____
(Please provide days of week and dates ie Mon/Tues, Dec 18/19)
First Choice Second Choice

Number of Groups and therefore # of participants anticipated*: _____
of groups estimated # of total participants

*We firmly suggest group size for On-Snow Consulting engagements be limited to 10 per clinic group

If Other Consulting Topic – Tailored to your specific needs, please provide us with some details:

Which Discipline: Alpine Snowboard Adaptive Nordic T/S Nordic Downhill

Content/Topic Requested:
 (e.g. Exam Prep, Skiing/Riding Improvement, Teaching & Professional Knowledge or other)

Type of Event/Location (Circle One): On Snow Off Snow Both ___

Time of Day: _____

Will your resort be able to provide and cover the cost of lodging (or discounted lodging) for clinician(s): Yes No
 If yes, please provide coordinator with lodging details below:

Will your resort be able to provide and cover the costs of meals (or discounted meals) for clinician(s): Yes No
 If yes, please provide coordinator with meal details below:

Other Important Information and Special Requests: _____

For Office Use Only:

Date Request Received: _____ Date Confirmed: _____

Assigned Staff

Consultant(s) (Name/confirmation check): _____

Invoice #: _____ Date of Invoice: _____ Date Payment Received: _____