



# Snow

# Pro

The Official Publication of the  
**Professional Ski Instructors of America  
Eastern / Education Foundation**

EARLY FALL 2006

## A Preview of 2006-07 Feature Events

by Mickey Sullivan

PSIA-E/AASI Director of Education & Programs

The days are getting shorter, and the nights are getting colder. It won't be long before we're strapping the skis and boards back on our feet and hitting the slopes. Unfortunately, not even the Farmer's Almanac seems to be able to help us determine what the upcoming winter will bring. But, whatever happens with this winter's weather we have the good fortune of having the world's best snowmakers at our favorite snowsport resorts right here in the Eastern U.S.

We have numerous exciting events planned for skiers and riders this winter. If you want to have some fun and improve your skills, check out our entire

Events Schedule, and sign up for your favorite event for this winter. I hope that you will take advantage of the opportunities to ski/ride with the best educators and coaches that PSIA-E and AASI has to offer.

## Is this your last issue of the SnowPro?

Have you paid your 2006-'07 association dues? If not, your name is no longer on our active roster of members for PSIA-E, PSIA and AASI. This means you will no longer receive division or national benefits and your certification status is no longer current. If you find yourself in this situation and want to stay involved, call the office at (518) 452-6095 as soon as possible to pay dues or for more information on reinstatement.

sports Management Committee Chair) and his committee members have responded to your requests and surveys and have put together a terrific schedule of training events and activities for this year's event. To receive PSIA National accreditation, your snowsports school director or technical director/supervisor must attend (annually) the Snowsports School Management Seminar at Mount Snow, or the Southern Snowsports School Management Seminar at Timberline Resort, WV on January 18-19, 2007, or the PSIA National Academy. Although only

the director or a staff trainer is required to attend, we encourage snowsports schools to send several of your staff trainers in order to take full advantage of the topics being offered.

This year's Keynote Presentation will be by NSAA (National Ski Areas Association) President Michael Berry. Michael will be presenting: "The Future of the Industry-The growth model, demographics and other factors that will influence the sport and industry over the next 10 years."

Also in attendance will be Mark Dorsey, PSIA Executive Director. Mark will participate in several sessions, including the exciting "Town Hall" meeting. There will also be seminars on important topics such as Exam Updates, Management Roundtables, and Train the Trainer sessions, which are all part of the seminar.

Complete details, lodging information, and a session schedule will be mailed to each school director in early October. If your mountain employment does not begin until late fall, please be sure to look for the mailing at that time.

Note: Seminar participants coming in early at Mount Snow on Monday, November 27, are invited to take advantage of complimentary skiing/riding that day. Get a jump-start on the season!

### **PSIA National Adaptive Academy - Breckenridge, CO December 3-10, 2006**

This is the premier event for Adaptive programs in the country. Although it involves traveling farther than other events on our schedule, if you can make it you will remember it for a lifetime. Check out the schedule and details at Disabled Sports USA website at ([www.DSUSA.org](http://www.DSUSA.org)). Click on winter sports/programs and then on The Hartford Ski Spectacular.

### **Eastern Children's Academy - Mount Snow, VT On Any Gear!**

#### **December 4-5, 2006 (Two day event)**

December 4-6, 2006 (Three-day event; Registered Member participants wishing to complete the Level 1 exam must attend the Level 1 Exam held in conjunction with the Academy three-day event.)

This year's Eastern Children's Academy will be held at Mount Snow, VT. Children's Committee Chair Jeffrey "Jake" Jacobsen and his committee are

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guest editorial

## Adaptability....

### Getting the most out of your skiing!

by Sherm White  
PSIA-E Alpine DCL Staff  
Region 2 Representative

**A** wise old sage once told me that ski technique was simple: "You turn left, you turn right, or you go straight. If you turn right twice, you might have made a mistake, but it depends."

Well, with all the new school moves out there now, you might also ski backwards or turn right twice on purpose. It all depends on what you want to do, on the terrain, and on the conditions you are faced with.

There is nothing like a big mountain experience, with a wide variety of terrain and conditions to remind us that our ability to turn any way, or go straight, is determined by our ability to recognize how we mix the skills and apply the result to our skiing. Things can get real complicated real fast. As instructors, we tend to spend a lot of time on intermediate, well-groomed trails, where the skill blend is usually pretty consistent. Changing the blend can be tough - and traumatic. There is a reason that success in Levels 2 and 3 skiing depends a lot on your ability to be versatile and adaptable.

I've attended several National Academies over the years, including this past season in Chamonix. It's easy to avoid challenges when you are home working; it's a lot harder when you have made a 5-day commitment to be a customer. Whether you are in Snowbird or Chamonix, or any other large resort, there is one common thread: Lots of vertical, lots of terrain, and variable weather- the ultimate terrain park. Just when you get in a groove, the situation changes. Those little technical weaknesses we all hide so well all season at home on the groomers suddenly get brought to the surface when faced with changeable conditions and challenging terrain. Adaptability becomes the key to survival (or at the least the key to a satisfying run). The best teachers always talk about letting the terrain do the teaching.

An advantage of the Academy format is having great coaches to help you make those adaptations. You may hate it while you are experiencing it, but skiing in this environment can only make you a better skier. There is nothing like skiing down some steep pitch covered with chopped up cruddy snow under the guidance of a National Team member like Terry Barbour or Shawn Smith, and coming out onto a nicely groomed trail. The adjustments you were forced to make under adversity suddenly make your groomer-turns feel that much better.

While the conditions we ski may get more complicated, the basic mechanics we use are still pretty simple. Parking and riding is not an option. So, how do you get more adaptable in your skiing? There are plenty of opportunities for great terrain skiing in the East. One of the most popular update events in PSIA-E recently has been the Trees and Steeps clinics. They all take place at larger areas with a variety of terrain, which allows multiple groups of skiers of all ages and levels. Even if you aren't thinking about Level 2 or 3 certification, participate in certification training at your home area. All of the tasks involved in the skiing portion of exams are aimed at training and testing your versatility and adaptability. Don't use age or ability as an excuse not to improve. You'll almost always find certified Level One skiers in their sixties and beyond at these clinics, challenging themselves to ski more diverse terrain.

Even if you can't make it to specific educational events, there are things you can do at home to increase your versatility. Here is a summary of some of the tips I've gotten in recent years from skiing with the likes of Chris Fellows, Terry Barbour, and Shawn Smith of the PSIA National Team in conditions that Shawn has described as skiing "snow with attitude."

- Focus on your ankles. If they aren't actively moving, neither are your feet or your skis. You are in "park".
- Keep the outside foot moving, and try to match the swing of your pole tip with your foot as it moves. Keep your pole tips moving with your feet, or vice versa.
- Edge both skis before the fall line, and be patient. Keep moving from one set of edges to the other without a transition.

How about some drills you can do on the groomers at home?

- Ski a variety of turns on a variety of terrain without poles. If you get some "snow with attitude", try skiing that without poles as well.
- Shuffle turns are great. You can't park yourself into a stance and still shuffle much of anything. Mix up the drill by shuffling with both feet, then with just the outside ski. Then, try shuffling just to the fall

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Bill Hetrick, Editor

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### General Information

Submission of articles, photos or other items for publication is invited. Articles should not exceed about 1000 words. Receipt of submissions will be confirmed to the writer. Upcoming deadlines are published in each issue of *SnowPro*. Material should be sent to "SnowPro Editor" at: psia-e@psia-e.org as an MS Word document attachment. If it is necessary to mail material, it may be sent to:

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*Pro Shop header and Your Turn header photos by Scott Markewitz. Courtesy of PSIA.*

All submitted material is subject to editing. Its use, whether solicited or not, is at the discretion of the editorial staff. All published material becomes the property of PSIA-E/EF. Articles are accepted on the condition that they may be released for publication in all National and Divisional publications.

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#### ■ editor's desk, continued

line. Not only will you develop a feel for keeping the outside ski (which we frequently park on) moving, but you will also strengthen your inside ski movement and help yourself make an earlier commitment to the new turn.

- Probably the best thing you can do is to just make sure that you go out and ski regardless of the weather or conditions. If you only ski on perfect conditions, you'll only build your skills to ski those conditions. Go out when it is icy, slushy, crusty, whatever, and take some friends with you and coach each other. If no one else wants to go out, do it by yourself, and earn bragging rights in the locker room.

Remember, there really is no such thing as a bad day of skiing as long as we let our mind and body adapt our skills to whatever the mountain throws at us; you could be working in an office - or worse.

*Ed. Note: The above is a guest editorial. Members may feel free to contribute to this column. Please label the article, "guest editorial". Use of such articles for this column is at the discretion of the editorial staff.*

## Articles for SnowPro

Hey, member authors! Don't stop sending articles! We have made some inroads into our backlog of great member articles, and many have been published. Some will not be published because they have either become outdated or are simply too long.

So, we're making a new pitch for fresh material from members for the "Your Turn" section of SnowPro. Don't keep those great thoughts or ideas in a secret place! Share them with your fellow members. Do it! Don't worry about whether you think you're good writer or not. Commit your ideas to the keyboard and send them in. We'll do the rest! Some guidelines and thoughts about submitting articles are:

- Should not exceed about 1000 words. If you feel the need to send a long article, please contact us first to "Attention Editor", and we'll discuss it with you.
- Should be sent to [psia-e@psia-e.org](mailto:psia-e@psia-e.org) as an MSWord document attachment. Receipt of submissions will be confirmed to the writer. NOTE: We're trying to get away from disks and hard copies sent through the mail.
- Upcoming deadlines are published in each issue of SnowPro.
- Additional submission policies can be found on page two under General Information.
- Please be aware that not all articles will be published, but a very high majority are. Some primary reasons for not being published are: Too long; unacceptable topic; duplication of other articles; outdated material.

Thanks! Join in!

BH, Editor ■

#### ■ feature events, continued from page 1

planning an exciting and valuable training event for this December. ACE Coach Mac Jackson and his ACE Team are preparing to deliver this highly educational and fun event. You definitely want to put this event on your schedule in order to keep up with the latest in children's snowsports education. The Academy is staffed by the Eastern Division's best children's educators (the Advanced Children's Educator squad) and strives to deliver the most up-to-date information on teaching kids. It's also an absolute blast, and a boost for any children's instructor! Please see the "Children's Academy" article in this Snow Pro for more information.

### **Mini Academy for Alpine and Nordic DH AASI Rider's Rally Weekend Killington, VT December 9-10, 2006**

Can't arrange for five days away? The Mini Academy or Rider's Rally may be for you! If you're an Alpine Level III instructor and want to ski with a member of the PSIA Alpine National Team, this is your opportunity. If you're an AASI Level II or Level III member and want to ride with a member of the AASI National Team, this is your opportunity. And, for AASI Level I members, there is the Rider's Rally Weekend with the finest members of our AASI Eastern Education Staff. Telemarkers will also have the opportunity to ski with some of this country's best Nordis. Prepare for the season, get some valuable feedback, and have fun doing it, all on the weekend without missing any work! Attendance is limited by the number of team members available, and the event often closes before the deadline, so make your plans early.

### **AASI Rider's Rally + Three - Killington, VT December 11-13, 2006**

If you are looking for the ultimate riding experience with our AASI Eastern Education Staff, this is it. New this year is the 3-day "Rally + Three" for those that want to get their season started with a BANG. Immediately following the Rider's Rally Weekend you can either ride these three days only, or add it on to your weekend experience.

### **Snow Pro Jam, Master's Academy and Telemark Pro Jam - Killington, VT December 11-15, 2006**

We are returning to Killington, VT, where the hospitality and exceptional terrain have proven to be a winning combination. Any veteran Pro-Jammer can enlighten you about the "Pro Jam experience", and how it has evolved over the years; almost always good early season snow, great Pro Jam dances, interesting weather, a few power outages, Super "Ed Staff", and everything else the event involves. As the season approaches, anticipation is high, our

minds (and hopefully our bodies) are ready to go, and all we need now is a good start to the season. The Snow Pro Jam/Master's Academy is an excellent way to lock in your focus. There are groups for those who want to gear up for the season, or for people who want to begin preparing for exams. Regardless of which type of group you choose, you can expect to have a great time.

If you haven't attended this event before, here is a little of what you can expect. Pro Jam is the gathering spot for nearly 500 snowsports instructors, sponsors and guests from all over the East Coast. It's an opportunity for Alpine Registered, Level I, and Level II members to ski with course conductors from the Eastern Educational staff. Level III instructors ski in the Master's Academy with members of the National Alpine Demonstration Team. Nordic members will also ski with some of the best ski coaches in the country. Each day of skiing is followed by an après-ski activity, culminating in a dinner and dance on Thursday evening.

There's also a raffle - with exceptional prizes - held during the banquet to benefit the Education Foundation and Membership Scholarship Fund. Our sponsors and industry partners have provided some exciting and unique items for the raffle. You won't want to miss this fun and important element of the evening.

Registration for the Pro Jam and Master's Academy opens September 25. Please see the special registration policy outlined in the Summer 2006 SnowPro on page 36 (also available online at [www.psia-e.org](http://www.psia-e.org)). If you can't find your issue, or don't have access to the Internet, feel free to give the office a call for more information on registration.

Note: There are several Killington Lodging options available. Please take a look at the special box in this newsletter for details.

### **Race Week - Hunter Mountain, NY December 18-21, 2006**

The very popular PSIA-E Race Week is a great way to kick off your season and get ready for the gates. This race camp is for advanced skiers who desire to either learn how to race, or who already have race experience and want to improve their technique and times. Groups are divided according to ability and needs. You can choose a two-day camp or a four-day camp. Scheduled to work the camp is former U.S. National Team member and PSIA Ski Team member Dave Lyons. In addition to Dave Lyons, PSIA-E top race coaches will be working the event.

### **Southern Snowsports School Management Seminar - Timberline Resort, WV**

January 18-19, 2007

The Southern Snowsports Management

*continued next page*

■ **feature events, continued**

Seminar for skiers and riders will be held this year at Timberline Resort, WV. The program begins on Thursday, January 18, with an 8:30am Welcome Meeting. Directors and trainers will move on-snow at 9:30am for two days of valuable events and seminars. This year's event is being held at the same time/location as the Mini Kids Academy. This provides a great opportunity for School Directors, Trainers and Children's instructors to attend an event at the same time and location.

A special mailing will be sent to all directors in the southern portion of Region IV and in Region VII in early October. This mailing will be separate from the northern mailing and will detail the southern program, lodging arrangements, and registration procedures.

**Mini Kids Academy - Timberline Resort, WV  
January 18-19, 2007**

New ACE coach Mac Jackson is preparing to deliver this highly educational and fun event for you. You definitely want to put this event on your schedule in order to keep up with the latest in children's snowsports education.

**Women's Seminar for Skiers and Riders -  
Windham Mountain, NY  
March 1-2, 2007**

It's all women, all the time, at the Women's Seminar. Scaled back to two days this year in order to make it more convenient to attend, this year's Women's Seminar will be open for skiers and riders.

Groups will be formed according to skiing or snowboarding, and also by ability level. This is a great two days to be with female snowsports educators and boost your skiing and riding skills.

**NEW! PSIA-E Spring Academy - Killington, VT  
March 22-25, 2007**

New for Alpine members this year is the Spring Academy. If you are looking for a fun, dynamic and educational event for the end of the season, then this is it. Four days of skiing with our new Eastern Team members and additional members of our Eastern Education staff! The groups will be small, with a maximum of 8 members per trainer. You will be skiing with two different trainers during the 4 days to give you an exciting experience with great input and feedback on your skiing. The Spring Academy will include participation in the Spring Rally weekend activities. There is no better way to finish your season than this. Look for more details on the Spring Academy in the upcoming Fall issue of the SnowPro.

**PSIA-E Spring Rally - Killington, VT  
On Any Gear!  
March 24-25, 2007**

Most everyone knows by now not to miss this event. Great sun, great snow, great friends! A super weekend of skiing, riding, training and skill improvement! New this year will be an "Après-Ski Party" and spring celebration on Saturday. And, don't forget the Hannes Schneider Memorial Race held on Sunday. Mark your calendar and meet your colleagues in March at Killington! ■

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Education Foundation and  
PSIA/AASI - Eastern Division**

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Mickey Sullivan  
*Director of Education & Programs*  
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The following Killington area lodging properties are offering discounted rates to PSIA-E/AASI Members for the 2006-07 season. Simply identify yourself as a member when inquiring to receive the discounts on lodging.

Snowed Inn  
800-311-5406  
www.snowedinn.com

Cortina Inn  
800-451-6108  
www.cortinainn.com

Mountain Sports Inn  
888-422-3315  
www.mountainsportsinn.com

Killington Grand Resort  
800-282-9955  
www.killington.com

Mountain Inn  
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www.cascadeslodge.com

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Comfort Inn on the Access Rd  
800-258-2847  
www.choicehotels.com  
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administrative update

# Building on a strong membership base

By Michael J. Mendrick, Executive Director

During the late afternoon hours of Wednesday, August 2, while much of our membership toiled away at summer jobs, careers, yard work or, for some, playing in the sun, a group of volunteers and division staff discussed the ways and means of building on the strong response generated by last season's new Registered member entry program. That program brought 1,284 new members into PSIA-E/AASI, 20% more than the previous season.

It was the first conference call "meeting" of the new **Membership Marketing Task Force**, chaired by Region 6 Board Representative Cherisse Young (who is also the executive director of the Adaptive Sports Foundation). Joining Cherisse on the call were Nick Brewster (Region 5 Representative), John Cossaboom (Region 7 Representative) Eileen Carr and myself from the division staff. Unable to join the call but active additional members of the MMTF are Ross Boisvert (Region 1 Representative) and Ron Kubicki (Region 5 Director and Executive Committee member).

The goal of the task force, which was appointed by President Bob Shostek at the June 2006 Board of Directors meeting, was discussed and agreed to be as follows:

To supplement the efforts of the division staff in building the awareness and interest by non-member snowsports educators in becoming members of PSIA-E/AASI and, more specifically, achieving and exceeding the budgeted goal of 1,315 new members in '06-'07.

The MMTF then discussed and agreed that the most accessible market with the highest potential return is new and existing snowsports education staff at established snowsports schools with a relationship and awareness of PSIA/AASI. Our research via the Snowsports Growth Project efforts in 2004 and 2005 showed that between 43 and 48% of snowsports staff at the replying schools (53 in '04, 40 in '05) were members. That means we have

a potential pool of 10,000 or more non-member instructors (in all disciplines) in our geographical jurisdiction.

This group is dedicated to getting the membership message of value, education, camaraderie, personal growth and reward to as many non-members as possible through a series of dynamic new initiatives to be launched leading up to and during the coming season.

Perhaps most exciting is a new "**Member-Gain-a-Member**" campaign – a program whereby existing members of PSIA-E/AASI would personally promote and recruit colleagues that are non-member snowsports instructors to join the organization. For playing the role of "sponsor" to the new member, the recruiting member would be eligible for various levels of incentives. At the end of the 2006-07 season, sponsor credits would be reconciled and member sponsors would be notified of their award level. All incentives would be redeemed to sponsors during the 2007-08 season. Current individual members of PSIA/AASI Eastern Division would be eligible for participation and earning awards. Snowsports school

management staff (directors and assistant directors) would not be eligible for individual awards (but would benefit from school incentive awards). PSIA-E/AASI education staff would be eligible for designated incentives. In short, this will be an opportunity for all those individuals currently involved and supportive of PSIA-E/AASI to get involved (and be rewarded for) the effort to bring new member instructors into the organization. Details on this exciting and dynamic new program will be announced in the fall issue of the SnowPro so stay tuned!

In addition to the new Member-Gain-a-Member (MGaM) campaign, the Membership Marketing Task Force is developing a comprehensive marketing plan that involves new promotional tools, initiatives and recruits our area reps, our education staff, our volunteer leadership and our snowsports school directors to become important outreach partners to snowsports instructors throughout the Eastern Division. Led by Cherisse Young, the Membership Marketing Task Force is off to a great start with important work that will benefit our association for years to come. ■

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straight talk from the association

## What is the Master Teacher Program?

By Mickey Sullivan, Director of Education & Programs

The Master Teacher Program was introduced by PSIA-E as an innovative new program in 1999. Since that time, 190 instructors have taken advantage of the exceptional training that completing the Master Teacher Program offers. Hundreds more instructors are learning and enjoying while in the process of working towards their Master Teacher designation. You could think of it as going back to college, working toward a degree program and majoring in a specialized field such as "Sports Science," "Children's Specialist" or "Backcountry." And, just like college, you meet some amazing people from all over the east while creating new life long friendships.

The "major" or accreditation you choose consists of three, two-day courses which equal six credits (one credit per day). We currently offer eight different "majors" or accreditations you may select from. The newest additions are Coaching Advanced Skiing and Racing; Adaptive Accreditation, and Freeride. We also offer Sports Science, Special Populations, Children's Specialist, Teaching Beginners and Backcountry. Most graduates return to take additional accreditations after completing their Master Teacher program and achieve additional specialized knowledge and recognition for several "majors."

Just like college, you have to take core courses, but don't panic – it's not English Literature and U.S. History. The core courses are designed to give each participant a well rounded knowledge base and foundation to cover all areas of snowsports instruction. The core courses are 12 credits; some are two day events while others are one day events; some are indoor while others are on-snow. History Comes Alive (okay so there is some U.S. History), Movement Analysis, Foundations of Teaching and Get in Gear are each two day on-snow events. There is a lot of material to cover in just two days so you will be provided a handout for each course. These handouts are a great reference and are designed to fit perfectly in a three ring binder of your choice. The other four

credits are one day events. Knee High Knowledge and Physical and Mental Disabilities are both indoor and on-snow events. The instruction usually begins indoor and then the group heads on-snow to become more familiar with each specialty area. Communication Station and At Your Service are both one day indoor courses, usually held in the fall.

Now for the fun stuff... your turn to choose. The last two credits are up to you. There are more than ten optional courses to choose from. You might want to attend "A Conversation with Fear" or "Stance & Alignment" or even "Anatomy," the choice is yours. These are also usually held in the fall and are indoor one-day courses. The Master Teacher courses will also satisfy your educational update requirement. However, there are exceptions. A couple of the accreditations have limitations on what optional courses count toward the program completion. For instance, the Backcountry Accreditation requires one of your optional courses to be "Outdoor First Care." Check the website at <http://www.psia-e.org/ed/alpine/MTC> for complete details on your specific requirements or call the office.

The Master Teacher program involves commitment and dedication. The program is educational and fun while being challenging yet rewarding. This program is not only about achieving your Master Teacher designation and getting the pin. Of much greater importance are the experiences you gain and the journey on the way. See the [www.psia-e.org](http://www.psia-e.org) website for complete details on each Accreditation and course descriptions. Happy Learning! ■

## Education Staff Elevations

Congratulations to our AASI and PSIA-E education staff members who were elevated to new positions! The following elevations were approved at the June, 2006 Board Meeting.

### AASI Examiners

Holly Andersen  
KC Gandee  
Luis Reyes  
Chandler Simpkins

### Adaptive Examiners

Todd Gill  
Tom Trevithcik  
KelLe Malkewitz

### Alpine Examiners

Josh Haagen

### Nordic Examiners

Mike Beagan  
Bruce Hennessey

### AASI ETS Staff

Dylan Sanford

### Adaptive ETS Staff

Geoff Krill

### Adaptive Dev Team members

Peter Corsi

## John Hall, Alpine Level 2 member, running for U.S. Congress

John Hall, PSIA member and former Hunter Mountain Instructor of the Year, is running for United States Congress in New York's 19th District. The 19th includes northern Westchester, Putnam, southern Dutchess, most of Orange, and the northern tip of Rockland counties.

A musician and active environmentalist who co-founded Musicians United for Safe Energy in 1979, John has made renewable, safe energy a major part of his platform. "Those of us in the snow sports industry have our own reasons to prevent global warming," says Hall. "But the same steps we must take to change our energy policy will also reduce acid rain, limit particulate emissions that cause respiratory disease, ease our balance of trade deficit and end our dependence on foreign oil."

John Hall has been elected before to lower office, serving as a school board president and county legislator when he lived in Ulster County. Now a resident of Dover Plains, he taught one season at Catamount before deciding to take another plunge into politics. For details on his positions and campaign appearances, log on to [www.johnhallforcongress.com](http://www.johnhallforcongress.com) ■

# “Certification Trends and Needs Task Force”

by Peter Howard

PSIA-E Alpine Education-Certification  
Chairman

Over the summer PSIA-E created a new task force to evaluate a variety of certification-related matters → the Certification Trends and Needs Task Force (“CTN”). As most of us know, there are certifications for Snowboard, Nordic, Adaptive, and Alpine Instructors. How or whether the different certifications for the different disciplines should have similar setups and requirements that complement each other is an example of one subject this task force will tackle.

There are also snowsport teachers who have specialties. They may teach Park and Pipe, Racing, or work with a specific age group. When specialized skills are acquired and validated, a person should be recognized for that effort. Thus, another subject this task force will explore is forms of accreditation - and possibly certification - for specialty teachers.

Some of these subjects have National implications. For instance, the Eastern Division can't just decide, even in good faith, to award a special certification pin that can be worn backwards for those who can ski switch really well. Other divisions, where the snow is consistently deeper, might see less value in going backwards. So, this task force is in conversation on a National basis about real possibilities, like certification for children's teachers, senior issues, and the consistency of exams across the country.

One of the great values PSIA brings to the Ski Industry, here and abroad, is our Certification levels. When teachers are hired, areas know the general level of skill a person possesses, based upon trust in our certification system. So, the more consistent the certification levels are across the country, the greater the trust in the system. At present there is an ongoing effort to create a stronger National consistency in exam processes and standards. In time, this will add even greater value to being or becoming a certified teacher.

Please understand, the CTN Task Force is not reevaluating the National Standards, and it is not on a mission to make exams harder.

The CTN Task Force members are: Jan Pryor, Mickey Sullivan, Ray DeVerry, John Cossaboom, Rob Bevier, Peter Howard, John Lincoln, and Mickey Stone, who is the chairman. All of us welcome constructive suggestions.

The CTN Task Force is an important addition to your Eastern Ed/Cert team. There are many opportunities for recognizing, simplifying, and unifying in our organization, both divisionally and nationally. But we **Can't Tell Now** what will happen, because we haven't met yet. As they say in this neck of the woods, “It's hard tellin not knowin”. Soon as we know, we'll let you know. ■

## Eastern Team Tryouts

Last winter all PSIA-E disciplines of skiing and riding held the first part (Part 1) of the Eastern Team Tryouts. This tryout consisted primarily of evaluating the skiing or riding skills of some of the best talent in the east. The initial team that was formed from this tryout is preparing for another challenging tryout (Part 2) this coming season. Part 2 of the tryouts will evaluate the overall skills of current team members, with the focus being on coaching and presentation skills.

This tryout (Part 2) will be held at Sugarbush, VT, on January 30-31, 2007 for Alpine, Nordic and Adaptive Eastern Team members. Details of the AASI Eastern Team Part 2 tryouts had not been determined at press time and will be announced in the Fall SnowPro.

Only members of the existing Eastern Team will be eligible to participate in Part 2 tryouts.

### “Special” One-Day Part 1 Tryout.

There is one last opportunity for skiers and riders to make the existing Eastern Team. Prior to Part 2 of the tryout there is an opportunity for any PSIA-E Level III instructor to participate in this “special” one-day Part 1 tryout. Prospective candidates should note that those that are participating in the 2007 one-day tryout will have to be a very strong candidate. Those that were selected in 2006 at the Part 1 tryout will remain on the Eastern Team, and any newcomers will have to be strong enough to make the existing team.

This “special” one-day tryout for Alpine, Nordic and Adaptive members will be held at Killington, VT, on January 3, 2007. The AASI Eastern Team tryout schedule was not determined at press time and will be announced in the Fall Snow Pro.

Those selected to be on the Eastern Team will have the opportunity to receive extensive training in preparation for the 2008 PSIA/AASI National tryouts with some of the best coaches and educators in the country. The Eastern Teams will represent the best skiers, riders and coaches in PSIA-E/AASI. Those

selected to the Eastern Team should be prepared to arrange their schedule to allow for a minimum of 15 days per year to attend various training events and activities.

PSIA-E/AASI Level III certified members are eligible to register for and participate in the Eastern Team tryout of your discipline. National PSIA/AASI rules allow each division to send a pre-determined number of qualified candidates to the National tryouts. A qualified candidate must be a Level III certified instructor, be in good standing, hold membership in the discipline for which they are trying out, be full-time (seasonal) in the ski/snowboard industry, and be chosen by their division to represent PSIA/AASI at a National level.

If you are considering the Eastern Team tryout and have additional questions please e-mail:

Terry Barbour, Alpine Eastern Team Coach  
(tbar@madriver.com).

Rob Bevier, AASI Eastern Team Coach  
(bevrbt@aol.com).

Mickey Stone, Nordic Eastern Team Coach  
(cpage3@aol.com).

Mickey Sullivan, Director of Education and Programs (msullivan@psia-e.org).■



### POSITION OPEN

Smugglers' Notch Resort is looking for a new **Alpine Program Manager**. Responsibilities includes managing the Alpine Program Budget, development of training curriculum with the Training Manager, hiring and staffing alpine instructors and supervisors and program planning. Qualifications: Must be a minimum of Level II certified. Salary negotiable. Position starts beginning of October through end of April. For more information call or email Harley Johnson, Snow Sport University Operations Director at 802-644-8545 or [hjohnson@smuggs.com](mailto:hjohnson@smuggs.com) We are also hiring full time Children's program Supervisors and full and part time Instructors.



# VIP *privileges*



Want to know what PSIA-E/AASI privileges you get as a member? Look for this column in each SnowPro and we will let you know what is new – or remind you of things you should be sure to take advantage of.....

## The season is almost here.....

### Excited about planning your PSIA-E/AASI event for this season?

Keep all of this great information in mind and take advantage of all of the PSIA-E/AASI benefits that you possibly can!

- In the Eastern Division, all event fees include lift tickets for each day of the event. (By the way, that is not the case in all of the other divisions!)
- Ways you can save money:
  - o Some of our hosting resorts also provide our members with other discounts such as on on-mountain food services. These member perks are announced at registration, so listen up!
  - o See if there is local lodging for your event at Choice Hotels [www.choicehotels.com](http://www.choicehotels.com) – save up to 15%.
  - o Many lodging facilities near the resorts will extend a discount to PSIA/AASI members. Be sure to ask when inquiring about reservations – and be sure to bring your membership card with you too!
- The Eastern Division schedules more than 500 events every year and most are in-season from mid-November through April. That is more than any other PSIA/AASI Division in the country!
  - o Each season, our schedule is on our website at [www.psia-e.org](http://www.psia-e.org) go to “Events”
  - o Have you used the “sortable” version of the schedule yet? It is very helpful as it allows you to sort the schedule to see events listed by mountain, state, region, event name, etc. It’s easy to use, so check it out or call the office if you need any technical pointers to get started using it.
- Feature Events that are sponsored by the national office or other divisions are also offered each season to Eastern Division members. PSIA-E usually notes the divisional offerings in our SnowPro under specific discipline sections (e.g. Renegade Rally for AASI). For National Academy information, be sure to check at [www.psia.org](http://www.psia.org) or in your next Pro Skier or Pro Rider magazine.

### Thinking about a new car for town and mountain driving?



Subaru and PSIA have a commitment to the outdoors - when you see a Subaru driving down the road, chances are it will be loaded with a kayak, canoe, mountain bike, skis or snowboard. That’s because The Subaru Symmetrical All-Wheel Drive System provides drivers with superior performance in all types of conditions. If a Subaru sounds like a vehicle you should consider, don’t forget to check out the PSIA/AASI Subaru of America VIP Program.

- Offered through the PSIA/AASI National office (Questions? Call the Member Services Specialists at 303-987-2700).
- Thanks to your PSIA membership, you can buy or lease any new, unused Subaru at special VIP pricing.
- For more information, have your member number handy and go to the national website at [www.psia.org](http://www.psia.org), log in, and select “Promotional Offers” from the list of member services on the left-hand side of the screen. This is where you will find more details about the program as well as a Dealer Visit Authorization Form needed to visit your Subaru dealer.

# ASEA (PSIA/AASI) National Report

by Bill Beerman

PSIA-E National Board Representative

It is a great pleasure to once again serve the eastern membership, this time in the role of Eastern Division Representative to the American Snowsports Education Association National Board of Directors. The appointment of Ray Allard as our National Association President left vacant the eastern seat. I would like to thank the Eastern Board of Directors for the appointment, and offer congratulations to Ray.

In the Summer SnowPro, Ray’s National Report reviewed the activities and business conducted at the last Board Meeting. Since that report, Linda Crockett, our National Education Director for the past 13 years, has moved on with her husband to Glenwood Springs. During her tenure Linda and her department have provided our association with outstanding educational products. Linda will provide help during transition, and will continue to provide assistance to ongoing projects. The Education Director position search should be completed by the fall Board Meeting. The Database Administrator, another key position will also be filled.

The National Ski Patrol has had some major restructuring in their governance and has elected Jim DeWeerd as their new president. Our relationship with NSP is very strong at the national level. In July, both presidents (Ray and Jim) met at the national office to solidify the relationship between ASEA and NSP. They had time to meet with many key staff and with Michael Berry of National Ski Areas Association. NSAA’s national office is also in the shared office building. Michael Berry, along with ASEA Executive Director Mark Dorsey, will be at the Snowsports Management Seminar this year at Mount Snow. I’m looking forward to working with Michael to further solidify the relationship between our organizations.

The next National Board meeting is scheduled in mid-October in Denver. At that meeting the Divisional Presidents Council will also be conducting their annual meeting and participating with the National Board. Key topics will be membership retention and new member recruitment. I look forward to working on these important issues and to supporting the Eastern Division in my new capacity as your representative to the National Board. ■



### New Format for Women’s Seminar

Feedback and Input – it works both ways! Several participants in the Women’s Seminar requested a two day format without a banquet to help lower the cost and allow them to attend without missing too much work. This season we have scheduled a two-day Women’s Seminar at Windham Mountain on March 1 and 2 for both Alpine and AASI Women members. Get all your friends together and plan on attending this all level women only event!

### New Format for Adaptive Accreditation

The new and improved Adaptive Accreditation has been revised to be more consistent with the other Accreditation programs but more importantly to give participants a wider range of knowledge in the Adaptive field. The three courses for this accreditation are Three Track and Four Track Skiing; Working with Visually Impaired and Developmentally Delayed Skiers, and Experiential Sit Down Skiing. Check out the Eastern website for complete course descriptions.



### Region 2 (VT)

#### **Steve O'Connor, Regional Director, reports:**

Greetings from the exceptionally green mountains of Vermont; I am very tired of cutting the grass. Thank you to all in Region 2 for electing Sherm and me to the Board of Directors. As it promised to be, the June board meeting was a very interesting and intense experience. The meetings were run efficiently and moved along quite quickly.

As you have most likely read in the Summer issue of SnowPro, our region has two new committee members that were approved by the Board for Alpine Certification/Education and Snowsports Management; they are Tim Paley (Killington) and Dan Munn (Stratton), respectively. Dan works as a Snowboard/Freeride program coordinator, and should help create some balance on that committee.

News from Vermont: Stowe continues its development on both sides of the notch road with construction booming on the Stowe Mountain Lodge on the Mt. Mansfield side and continued progress with real estate on Spruce Peak. In the works for 2007 is a transfer gondola to and from Mt. Mansfield and Spruce. Sugarbush demolished the old Gatehouse day lodge and began construction on a new 23,000 sq. foot replacement. Mad River Glen has been successfully raising the capital they need to start and complete the \$1.5 million renovation of the single chair (construction to start at the end of this coming season). I understand part of the fund-raising includes the sale of the chairs; maybe you could be part of this! Jay Peak has opened its new Championship golf course - the newest in New England! The second nine holes are projected for 2007. Bolton Valley will have a new Director of Snowsports: Ed Gill, formerly of Stowe and Smugglers, will take over for Mark Aiken who is moving on to other things.

As a reminder to anyone who enjoys golf, Marty Harrison continues to coordinate the James Leader Memorial Golf Tournament. This year it takes place at Okemo Valley Golf Course in Ludlow. In the past we have held a Region 2 meeting afterward, but it has become just a great opportunity to play and mingle with fun people and the Leader family who are so appreciative of the support for their son and the memories. If you are interested, please contact Marty to see if there are any spots still available: (mgone2sun@aol.com or 802-228-8522) Hope to

see you there. As a reminder, **the deadline for all scholarship applications** is September 29, 2006, including the Leader Family scholarship.

This season Sherm and I would like to hold two meetings in order to make it more convenient for everyone from Vermont to attend. The first will take place at Killington on November 17. Tickets for skiing/riding (snow conditions pending) will be available for those that are interested at 8:45am, on the third floor of the K-1 lodge. The meeting will take place during lunch at 12:00pm in the same place; look or ask for Steve O'Connor. I promise to have a few Ed. Staff folks there to ski/ride, so I hope you can make it. The second meeting will be announced in the next issue.

In the event of any questions, please feel free to call me at 802-234-4032, or e-mail at: (oconnor@together.net). We will e-mail any last minute changes.

I am feeling a chill coming on; see you in November!

### Region 3 (MA, CT & RI)

#### **Ray DeVerry, Regional Director, reports:**

David Welch, Regional Representative, and I will be hosting our annual Regional Membership meeting on Sunday October 8, at 10:00am at Ski Butternut in Great Barrington, MA. The date and time will also be announced via mail.

We like to take the time to welcome all of the new PSIA-E/AASI members here in Region 3. You are now a part of a strong group of dedicated professionals who continually strive to be the best at what they do, and share their passion for Snowsports with everyone they meet! In the coming months and seasons, as you get to experience more of what we are and who we are, it will become apparent that the opportunities for personal and professional growth will be many. Now that your journey as a Snowsport professional has begun, get out and ENJOY THE RIDE!

Also, many thanks go out to the areas that hosted events in the Region last season. The weather presented its share of challenges, but in the end things always seem to work out. At one large event I attended there was a message board in a lift line that directed the bump clinic groups to a certain trail where there was a BUMP SIGHTING! See what I mean?

That's all for now, so enjoy what's left of the warm weather. As always, we look forward to hearing from you. Contact us: Ray DeVerry at (ray.deverry@verizon.net) or David Welch at (candace.welch@snet.net).

### Region 4 (PA & NJ)

#### **Eric Jordan, Regional Director, reports:**

Greetings from Region 4. I hope everyone is enjoying the summer. As I write this letter the outside temperature is hovering around 100 degrees, but as we all know this weather pattern will eventually end and fall/winter will be approaching quickly. Hopefully, this extreme heat will lead to a consistently cold and snowy winter.

As I stated in my last report, PSIA-E/AASI has formed a Finance Committee to help guide the short and long term financial health of the association. The committee has been communicating via e-mail over the past month or so and we have identified several areas that we will review and potentially revise. We will provide a full written report to the Board of Directors at the October Board Meeting, and I will forward you a summary of our report in the next SnowPro.

I would like to say a special thanks to our Executive Director, and to our Director of Education and Programs, along with the entire office staff, for a job well done. Once the summer months come along we tend to forget that this group is working diligently in the Albany office in order to assure that all our sponsorships and events are in place for the upcoming season. Without the hard work from this group we would never be able to provide the quality member services we have become accustomed to.

That's all for now. As always, please feel free to send comments and suggestions to me via e-mail at: (enj5050@yahoo.com).

### Region 6 (Eastern NY State)

#### **Scott Allard, Regional Director, reports:**

I hope everyone is rejuvenated and ready for the start of a new season. It's that time of the year to ask yourself, "How am I doing?" So, how are you doing? Are you still improving, or are you just still? Move out... Move on... Move up... to higher ground with one of the 2006/07 Feature events. These events will fine-tune your skills and help you move forward in your personal development. Remember that great teachers spend as much time collecting and acting on feedback as they do providing it. The success in teaching is measured by the lives you touch. You do make a difference.

Proposed Amendments to our Bylaws appeared in the Summer 2006 issue of the SnowPro. Be sure to look them over and voice your opinion in the return questionnaire. The Board puts a lot of time into the Bylaws, and your opinion does make a difference. So, please take a moment to read them and return the

*continued next page*

■ around the regions, continued

questionnaire. We, as an organization, are member driven. Your input does help us serve you better.

Dates and locations for the Regional meetings have been set as follows:

- Gore Mountain - Dec. 4, 2006.
- Windham Mountain - March 1, 2007.

The times and event descriptions will be mailed in the annual post card. Please e-mail me at (allardc@frontiernet.net) with any thoughts, questions, and/or concerns you would like to have covered or shared at the meetings. I look forward to hearing from you.

We are now up to 21 Region 6 PSIA-E Area Reps. This is a great program to help communicate to the membership as well as get information to Cherisse and myself so we can better serve you on the Board. Find out who your rep is by e-mailing me, or Joan Heaton at (jeheaton@optonline.net). If there is not a rep at your mountain I encourage you to become involved.

As always, keep the white stuff under your feet and the sun in your face. Have a great, safe and fun season. Hope to see you on the hill.

## Region 7 (States South of PA & NJ)

**Steve Kling, Regional Director, reports:** In the midst of our 100-degree heat wave, it can be a bit difficult to focus on skiing - fantasize perhaps, but not focus. Hopefully, by now we're at least into the low 90s, so we know that winter will again return; so, we can begin to get our focus.

One constant theme of these reports over the last few years has been to support educational events within our Region, as that is the best way to bring more and better events down south. I think we're making progress. For the last two seasons, Region 7 has supported scheduled events quite well. And, perhaps it's coincidence, but last year Region 7 attracted more new members than any other region in the Association.

You will find the various event schedules set out in this issue of SnowPro. While events are not organized by region, if you do a bit of digging you'll see that there are roughly 45 events scheduled in Region 7 for the upcoming season, offering a tremendous variety of training opportunities. Our various resorts will host alpine, snowboard, adaptive, master teacher,

children's, and even a Nordic event this season. We have both parts one and two of a Level 2 Alpine exam in the region, as well as several Level 2 exams, snowboard and alpine. So, check the schedule carefully. Try not to settle for the old "workshop clinic" again, and check out one of the specialty events if you've not done so already.

Finally, one new event merits special mention: Next February 6 & 7, Winterplace will host an Alpine Resort Trainer event. This is a completely new event that Mickey Sullivan, Director of Education and Programs, has developed. The intent is to provide training from the very trainers who conduct training for the Ed Staff (read Examiners) each fall. So, if you are involved in staff training, try to mark this date. If you are on the receiving end of staff training, particularly if you are striving for certification, encourage your trainers to attend. This event brings the highest quality training to our doorstep; all our areas should try to take advantage.

## Other Regions – not reporting in this issue:

- Region 1 (NH & ME)
- Region 5 (Western NY State) ■



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**COME AND BE PART OF OUR TEAM THIS WINTER.**

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## AASI Event Highlights & Changes for 2006-07

### AASI Snowboard Event Descriptions for 2006-2007

Here are some additional details on our "completely new" or "a bit reformatted" events for the upcoming season. Please refer to the event schedule in this issue for event dates, locations, prices and registration details. Go to [www.psia-e.org](http://www.psia-e.org) for descriptions of all of the AASI events on the schedule.

### FEATURE EVENTS

#### Resort Trainers Program (RTP)

**As of Season 06/07 RTP has been changed to the "NEW" Resort Trainers Track within The Snowsports Management Seminar**

This course has been folded into our premiere Snowsports Management Seminar (SSMS). We have moved the content from RTP into SSMS along with our other offering in SSMS. SSMS will continue to have elective tracks as well as a two day consecutive track which will contain the content and format of the RTP. The course will not have a separate registration from SSMS. This course is intended for snowboarding instructors who are involved in the hiring and training of new instructors, as well as the continuing development of a quality snowboard school staff. Topics covered will include creative and effective techniques to train and hire staff, clinic techniques, methods of staff motivation, staff retention techniques, discussion of risk management, and feedback of participants' clinic skills. Instructors should come to this course prepared to ride the whole mountain, share clinic ideas, present clinics to the group, and participate in discussions on all topics. Also covered in this event will be riding, teaching and professional knowledge standards for the Level I, II and III exams.

**Riders Rally Weekend and the NEW Riders Rally**

#### +3 (M,T,W) in Season 06/07

**You can register for both events if you want to ride for 5 days, or for each 2-day or 3-day event.**

At the Killington Riders Rally Weekend - come ready to ride with National Team members and push your skills to a new level. The focus will be on riding, but plan on sliding into some teaching skills and sharing as well. Register for the event number appropriate to your level as we will have Registered Member/LI and LII/LIII events.

The Riders Rally +3 will run immediately after the weekend; Monday, Tuesday and Wednesday, and will also be at Killington. This 3-day event will be staffed by our Eastern AASI Staff and will be an excellent way to improve many facets of your overall teaching skills while spending a lot of time riding, meeting peers, having fun, and really getting the new season off to a jump start! Register for the event number appropriate to your level as we will have Registered Member/LI and LII/LIII events.

#### Women's Riding Seminars

**With NEW formats and focus areas in Season 06/07**

These two-day events are now located at various resorts throughout the eastern division and are either a Skills for Riding Pipe, Park & Rails for Registered and L1 members or a Trees and Steeps for L2 and L3 event. These events will provide the opportunity to ride and socialize with other women who share the passion of mountain sports. The collective group will make a strong impact on overall event content.

#### Children's Academy

**With an AASI Level I Exam too!**

AASI attendance at Children's Academy has been on the up-swing, so we have added the ability for interested participants to attend the Academy in conjunction with taking their Level 1 exam. This makes it a 3-day event, but you get two for the price of one (sort of)!

### SPECIALTY EVENTS

#### Corduroy & Carving

**NEW in season 06/07**

This course is designed for snowboard instructors refining their riding skills and working on carving and groomed terrain. During this course you will experience and discover techniques used to improve your understanding of both riding and teaching students to carve. Be prepared to learn and use terminology that will reinforce safe riding and coaching your students to switch edges with out pivot (or waiting for the board to face downhill). You will review movement analysis techniques used to

determine when students are prepared move into the carving realm. Experiment with fun riding tasks that can be used to teach students to "play" to develop the necessary skills and gain experience before heading to more difficult terrain.

#### Corduroy & Carving (Hard Boot Only)

This once a season offering is geared towards members who have an interest in learning to start or bettering their hard boot skills. This initial offering will be geared towards lower level and first time alpine snowboarding (with other snowboard experience). There will not be equipment available. Please arrange your own equipment needs. FYI, based on the interest level of AASI members, it is under consideration to add a higher level hard boot course in 07/08.

### OTHER EVENTS

#### Rider Update Events

**NEW in season 06/07**

These events are geared for the AASI member who is looking for a fun yet educational update course. These events do not have a specific focus; Participants have the opportunity to compete in fun races, or spontaneous 'jam sessions', riding improvement sessions and enjoy two fun-filled days of riding with your peers. This course is open to the needs of participants. Riders will be grouped according to goals of the participants. Wearing a helmet is not required, but is encouraged at this course, and is STRONGLY encouraged for participation in fun races and jam sessions.

#### Moguls (L200 and L300)

**NEW in season 06/07**

This course is designed for snowboard instructors refining their riding skills and working on riding uneven terrain. During this course you will experience and discover techniques, on groomed and ungroomed slopes, used to improve your understanding of both riding and teaching students to negotiate uneven terrain. Be prepared to learn and use terminology that will reinforce safe riding practices with your students. You will review coaching and movement analysis techniques used to determine when students are prepared to attempt to ride mogul trails at your home resort. It is important to remember that some terrain can be ungroomed and/or gladed, and this course may attempt some wooded trails. Wearing a helmet is not required, but is STRONGLY encouraged at this course.

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# Arrangin' and Changin'

By John Hobbs, AASI Advisor

**A**midst my verbal and physical tirade against a resort vending machine that refused to pay up, a friend whom I had not seen in over a year saw fit to interrupt my hopeless battle. Instead, we caught up on past events and of the many changes he recently experienced in his life. Our conversation, although brief, yielded a great bumper-sticker epiphany as well as an apt description of our preparations for the upcoming 2006-2007 season: "*The art of progress is to preserve order amid change and to preserve change amid order.*" Put another way, we've been "arrangin' and changin'".

In an effort to evolve our programs, education, and service to our members (and still avoid falling into the "what's the new thing this year" syndrome), here are a few event schedule changes in the AASI world for this 06-07 season.

- First off...In an effort to stop the exodus west due to the abysmal snowfall of last season we sacrificed up to the snow god, Uller, a few of the poorly attended programs. Unfortunately, Eastern Academy was one of these sacrifices. However, the good news is.....we have added an option to our Riders Rally Weekend in December. The Riders Rally +3 will run immediately after the Riders Rally Weekend. The 2 day weekend, the 3 day midweek, or all five of the days, would be a great way to start off this season.

- While we already have a course called *Riding Concepts*, some members expressed a need to address more specific areas of riding, rather than its current broad base offerings. Consequently, in addition to our course specifics of *Steeps, Trees and Freestyle*, this year we also offer a couple of Mogul clinics, a few *Corduroy & Carving* clinics, and one *Corduroy & Carving - Hard Boot Only* clinic. For greater details on these—and existing clinics—see the Course Descriptions in this issue (also posted on our website). Both the new *Mogul* and *Corduroy & Carving* clinics will count as pre-reqs; the *Hard Boot Only* clinic will not.

- We have also changed the format of our *Resort Trainers Program* (RTP). This course has been folded into our premiere *Snow Sports Management Seminar* (SSMS). SSMS will continue to have elective tracks as well as a one and a half day consecutive RTP track containing the content and format of the previous RTP course. The RTP track will not have a separate registration from SSMS.

- We have also added four *Rider Update* clinics after some of our members asked for more specific "fun" *Update* Courses like Spring Rally. Open to the needs of its participants, these events do not have a specific focus but offer participants the opportunity to compete in fun races, or spontaneous 'jam sessions' and riding improvement sessions—all the while enjoying two fun-filled days of riding with one's peers.

- Due to the demand for our Women's programs for the past few seasons, we have expanded our Women's specific offerings. This year the women's programs are certification level and focus area specific. Also, the Level II/III Trees & Steeps clinic is now a pre-req course.

## More Arrangin' and Changin'

Albeit a season late in its debut, we are pleased to now have available our **AASI-E Riding Standards Indicators Video**. Created with footage from AASI events and submissions from members, this video is intended to provide members an indication of the skill level required to pass both Level II and III exams. Not a "minimum standards" barometer, but rather a depiction of the range of riding abilities within each level. It also demonstrates examples of varied riding arenas and styles as they apply to our certification levels. The riding tasks and examples in this video are not necessarily required at the exam, but are typical examples of the skills that riders at these levels possess. We see this as a great learning tool to better prepare candidates for certification. If you are interested in obtaining the video, plans are to have it be available at the *Snow Sports Management Seminar* (SSMS) in late November, and then for order through the Eastern office as well.

On a related topic, yet another addition the Eastern AASI staff has completed for our members is a written clarification of our riding and certification standards. Not sure if you know, although set by our National organization these standards allow for division differences and their respective interpretations. The National organization also empowers each division the ability to test for such criteria in whatever way they deem appropriate. To clarify by example, in addition to the Y model image, here are the standards set forth by the National organization:

- **Level 1 Certified members:** Perform and demonstrate comprehension of AASI concepts. Explain, illustrate, describe and expand upon in his/her own words. Grasp meaning and intent, measure, interpret and summarize.

- **Level 2 Certified members:** Perform and demonstrate the application of AASI concepts. Find and construct appropriate solutions. Collect information, solve problems and use abstractions. Apply learning to new situations.

- **Level 3 Certified Members:** Perform and demonstrate the analysis of AASI concepts. Detect

and develop relationships between component parts and the whole. Organize, distinguish, differentiate, determine, debate, generalize and conclude.

- **AASI Trainers and Education staff:** Judge and evaluate AASI concepts, procedures and goals. Compare, contrast, decide, conclude, appraise and develop criteria.

Although we like the independence and "fluidity" of these National Standards --as they allow for varieties and development in style, conditions, etc. -- we also believed our members would benefit from more concrete descriptions/standards than the above. To date, such specifics have only been disseminated verbally.

AASI-E will now have written literature—a document called *Riding Standards Indicators*-- that expounds on the standards for the Eastern Division. This document will help clarify both free riding and freestyle expectations at our exams. The *Riding Standards Indicators* document will be incorporated into the **AASI-E Riding Standards Indicators Video** as an insert, and will also be incorporated into the 2006/2007 version of our Level II/III Study Guide.

2006-2007 Examiner Training will focus on the teaching and pro knowledge portions of our standards. Ask your clinicians for more details during events this season.

In closing, we hope that these changes will bring courses that are more specific to our wants and needs. Besides, as we all know, change is inevitable....oh...except from vending machines. ■

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# SEASON 2006-2007\*\*

## AASI LEVEL II AND III EXAM PREREQUISITE INFORMATION

AASI Courses that WILL count as an exam prerequisite are:

All Level 200 Courses (for those going for Level 2); including Exam Clinics\*

All Level 300 Courses (for those going for Level 3); including Exam Clinics\*

Riders Rally +3 at Killington (not the Riders Rally Weekend)

Skills for Riding Park & Rails, Skills for Riding Pipe and Old Fart Park & Pipe

Freestyle Accreditation Courses

AASI Women's Seminar for L2/3(not the Alpine & AASI seminar nor RM/L1 course)

Corduoy & Carving events (excluding Hard Boot event)

\* Exam Clinics have been considered a pre-req since season 05/06

AASI Courses that do NOT count as exam prerequisites are:

Snowsports Management Seminar

Women's Seminar for both Alpine & AASI and Women's RM/L1 course

Riders Rally Weekend at Killington

Safe Coaching Courses

Backcountry Accreditation Courses

Riding Assessments (Riding Retakes)

Level 100 Courses

Rider Updates

Spring Rally

\*\* Please check our website ([www.psia-e.org](http://www.psia-e.org)) each season for the most up-to-date information ■



### Extreme Teaching now Foundations of Teaching

Extreme Teaching, one of the core Master Teacher Courses, has been renamed Foundations of Teaching. The purpose of this course is to help instructors improve their understanding and use of ATS teaching sequences. This course concentrates on the teaching tasks of assessment and evaluation, construction of lesson goals, and the selection of lesson activities, all designed to achieve the stated goal. By renaming the course, we feel it better reflects the intent and course content. For those pursuing Master Teacher Certification, you will receive credit for attending either Extreme Teaching in previous seasons or Foundations of Teaching in future seasons. This course is open to all Level I, Level II or Level III snowsports instructors.

## Adaptive Airtime



## Task Force Solicits Ideas

by Todd Gill

PSIA-E Adaptive Examiner

Over the past couple of years, area programs have hosted members of the PSIA-E Adaptive Board of Examiners staff for various "In House" events. The events have been a great success and have inspired the ABOE to look at how we may be able to provide more programs with similar opportunities.

At the 2006 ABOE spring meeting, a "Marketing Task Force" was formed. The mission of this Task Force is to build visibility, expand interest in educational events, and increase adaptive membership through effective communication of educational ma-

terials, opportunities and current and future trends in Adaptive Snowsports education.

The Task Force will be conducting a phone survey for adaptive members and program directors soon. If you've got ideas in the meantime, let us know at: (<http://www.psia.org/forum/>). Go to "Adaptive → Eastern In-House Events".

To inquire about setting up an event for your program, please contact John Lincoln at: ([jlincoln04078@yahoo.com](mailto:jlincoln04078@yahoo.com)) or Eileen Carr at: ([ecarr@psia-e.org](mailto:ecarr@psia-e.org)). ■

## What's on Tap?

by John Lincoln

PSIA-E Adaptive Coordinator

No, this is not a question about beer. It is about what's on tap in the Adaptive world this coming season. Here are some highlights:

- **The PSIA National Adaptive Academy.** This fabulous event will take place December 4-9 at Breckenridge, Colorado in conjunction with the DSUSA Hartford Ski Spectacular. This is the pre-

mier Adaptive continuing education event. There is something for everyone, from the newbie to the most experienced. There are several tracks and numerous clinic choices, all conducted by a staff of the most experienced clinicians from various parts of the country. You can go for one day or all five. If you haven't had the opportunity to Ski the Spec, then this should be on your wish list. Go to ([www.dsusa.org](http://www.dsusa.org)) for all the details.

- **More Adaptive Snowboarding!** Last year saw the first Adaptive Level I Snowboard Exam. Twenty-one candidates braved two days at Loon, and through the dual efforts of AASI and the Adaptive Board of Educators (ABOE) the event was highly successful. The second exam will be at Pico, VT, on February 10 and 11, and will be held in conjunction with two other adaptive riding events. One will be "Experiential Snowboard Teaching", where we will ride and share what we all have learned in this fast growing part of our world. The second will be for those wanting to "Learn to Tether a Bi-Ski From a Snowboard". Good tethering skills are a must for working with the Bi-Ski – come and spend two days learning or perfecting your skills in this very

*continued next page*

■ **adaptive airtime, continued**

important area; our adaptive programs need good tetherers!

• **Exam Changes.** In order to allow for better continuity and greater depth of coverage, the Level I Exam will now have one examiner work with the group of candidates for both days of the exam rather than have a different examiner work with the group on each of the two days, as has been the practice. The Alpine Level I Exam used this format last year and it was met with great enthusiasm. We expect to find the same results. For the same reasons we will make slight modifications to the Level II and III Exam Modules and have one examiner evaluate one of the disciplines (e.g. Mono-Skiing) in the morning and another evaluate the second discipline (e.g. Bi-Skiing) in the afternoon, rather than have each examiner evaluate both disciplines during their half of the day. Again, we feel this evolution of the module approach will better serve our candidates. Complete details of these changes can be found in the Educational Workbook and Exam Guide that is available at ([www.psia-e.org](http://www.psia-e.org)).

I hope we see many of you at these events. Enjoy the rest of the pre-snow season! ■

## The Wounded Warriors are Coming

by Michael Zuckerman  
PSIA-E Adaptive Dev. Team

By now there has been considerable publicity given to the Wounded Warriors Project, the effort to bring recently injured American military personnel to America's slopes. As executive director of Wintergreen Adaptive Skiing, I witnessed firsthand the myriad of benefits to all who participated, and strongly encourage anyone involved in the snowsports industry to join in this most worthwhile effort.

There is no doubt that snowsports have already shown our returning warriors that there is an exhilarating, healthy, fun-filled life to look forward to on the slopes. The high-fives and ear-to-ear grins at the end of one of the Wounded Warrior events speak volumes to that. These events, though, have benefits on a variety of other levels as well.

At our mountain the community support that our weekend engendered was like nothing I had ever seen before. Property owners fought to house our warriors; they were feasted by another group of property owners; resort employees prepared gift baskets; the resort itself donated breakfasts, lunches, lift tickets and equipment rentals. Over twenty-

five of my volunteer instructors got to donate their efforts and rub shoulders with our warriors, while everywhere our heroes went they were greeted with hugs and showered with love. The media picked up on the story and we had radio, television and print media folks clamoring for the story. Everyone wanted to help, and by the end of the weekend everyone (and I mean everyone) walked taller.

The benefits continue. We already have increased property owner involvement for our upcoming second event. Our volunteer recruitment efforts have been made easier, and we even have one of our returning warriors joining us as a volunteer instructor.

Pretty amazing, eh? And, I hate to say it, but more and more warriors are returning home injured. How can you get involved? Granted, Disabled Sports/USA and the Wounded Warrior project will have a limited number of events that they can sponsor and administer, and the resources to transport our warriors from Walter Reed Army Hospital to distant locations may be limited. But, there is no reason why any ski school or adaptive program can't get involved at a local level. We have already been contacted by a VFW chapter close to one of our regional Veterans Administration's hospitals, and are planning on creating a few "Wounded Warrior Mid-Weeks" in which the VFW sponsors one or two of these heroes for a Wednesday-Thursday snowsport experience. Our property owners and resort management have already told us that they would gladly welcome these individuals on a smaller, mid-week scale when the mountain isn't as crowded.

I encourage you, then, to bring some of our Wounded Warriors to your mountain. Just know that if you do, you should expect some very strong, highly motivated and very coachable individuals. Their injuries will be quite recent, but they will be gung-ho and the amount of progress you see in a very short time will be inspirational to all. A true "win-win" for everyone! Go for it! ■



Have you used the "sortable" version of the schedule now available on the web site at [www.psia-e.org](http://www.psia-e.org)? It is very helpful as it allows you to sort the schedule to see events listed by mountain, state, region, event name, etc. It's easy to use, so check it out or call the office if you need any technical pointers to get started using it.

*NOTE: The following poem was written by Molly Brown, Wintergreen Adaptive Skiing's 14-year-old poet laureate, who tears up our slopes in spite of the inconvenience of having cerebral palsy.*

## Metamorphosis

by Molly Brown

**For every soldier who lost something in Iraq...**

What do I say to those  
Who have looked time's end in the eye  
And faced it, heads raised,  
With their own eyes open,  
Not afraid to fear?

What comfort can I offer those  
Who lost the life they knew,  
And must begin again  
With eyes that see  
A world transformed?

How do I greet the boy  
Who donned an army jacket  
And stepped on a bus,  
Ending his childhood  
Before his time?

I speak slowly,  
Knowing this is all that I can say:  
I hope that on the mountain,  
As you take your first fall  
And powder, cool as moonlight, hits your cheek

That you can regain  
if only for a moment  
All that you have lost  
And see before yourselves  
A future, uninhibited and bright.

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# "15 Below" Event Sign-Up Form

Participants & sponsors - please read & complete all sections.

EVENT: "BRING IT ON" RIDE & SLIDE EVENT

EVENT FEE: \$110.00

EVENT DATES: December 9-10, Killington, VT

SIGN-UP DEADLINE: November 17, 2006

NOTE: This event is open to all youth aged 10 – 15 and sponsored by a PSIA-E member. Participants must be able to comfortably ski/ride blue terrain (at minimum) at the hosting resorts to participate in "15 Below" events.

ATTENDEE NAME: \_\_\_\_\_ Date of Birth: \_\_\_\_\_ Male / Female  
Circle one

ADDRESS: \_\_\_\_\_  
Street/Box  
City State Zip

HOME PHONE: ( ) \_\_\_\_\_ E-MAIL \_\_\_\_\_

WILL YOU BE SKIING OR SNOWBOARDING AT THIS EVENT? *Skiing* *Snowboarding* Please circle.

WHAT IS YOUR HOME MOUNTAIN? \_\_\_\_\_

PAYING BY CHECK  CHECK #: \_\_\_\_\_ APPLICATION DATE: \_\_\_\_\_

OR please charge to: MasterCard  or Visa  Exp. Date: \_\_\_\_\_

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Make payment to PSIA-E/AASI. Mail or fax to: PSIA-E/AASI, 1-A Lincoln Ave, Albany, NY 12205  
Fax# (518)452-6099 Ph: (518) 452-6095

### All event attendees & sponsors must sign the following Release Form:

Recognizing that skiing can be a hazardous sport, I hereby release PSIA-E, PSIA-E/EF, AASI, the host area, and agents and employees of each from liability for any and all injuries of whatever nature arising during, or in connection with the conduction of the event for which this application is made. **As the sponsor, I agree to be responsible for all elements of the participant's attendance at the event.**

Attendee Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Sponsor Name & PSIA/AASI Member #: \_\_\_\_\_

Sponsor Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Parent Signature (if different): \_\_\_\_\_ Date: \_\_\_\_\_

**Sign-up form must be postmarked by event deadline. Sorry, no walk-ins.**

#### CHARGES:

**NO-SHOWS:** Regardless of reason .....50% of fee

**CANCELLATIONS:** Up to one week prior to event .....\$20.00

During the week prior to event (notice given no later than 4:30 PM on the last business day before event)...50% of fee

**RETURNED CHECKS/DECLINED CHARGES:** Checks returned for insufficient funds will not be redeposited.

Registrant's application will be voided unless such checks or charges are replaced by certified check, money order or cash prior to the event. For returned checks, this must include a processing charge of \$25.00.



## The Academy Theme!

by Jeffrey W "Jake" Jacobsen  
 Chairman, PSIA-E Children's Committee  
 ACE Team Member

**"Majority Rules... Teaching Strategies for Skiers and Riders under the age of 16".** Were you wondering what the theme for the 2006 Eastern Children's Academy meant when you read it in the last issue of the SnowPro? It was born from the understanding that the majority of snowsport lessons taught in the United States are taught to people under the age of 16. You probably experience this first-hand at your resort. The PSIA-E Children's Committee and the ACE Team plan to have a whole lot of FUN as they share with Academy attendees their knowledge of coaching this group of skiers and riders. Check out the following clinic sessions.

### Days 1 & 2 – Monday & Tuesday

- Rev up the masses (Trainers Only) – Generating enthusiasm for teaching children.
- Tweens & Teens – This group seems to get divided into racers and park rats. What about the kids that don't want to decide? How to keep this group moving and excited about taking lessons.
- Short People...Hot Feet – Teaching kids is not all about wedge turns and riding the carpet. What do you do with kids that can really make turns? Share ideas about working with these upper level skiers and riders.
- Bullfrogs → Race Cars...Creativity in your lessons...Bag "O" Tricks from the Pros.
- Majority → Minority – Explore the Zones... Beginner, Intermediate, and Advanced.
- Week after Week...what do I do? – How to work effectively with Seasonal Programs.
- Indoor Activities (Indoor session, Tuesday afternoon) – Indoor terrain gardens and activities for pre-ski/ride, and break time.
- 2-Day Park & Pipe for Kids (Limited Number of participants) – Ski, Ride, and Explore the Park as we share the new Park & Pipe Instructor's Guide

### Day 3 – Wednesday Elective Sessions

- Bag "O" Tricks
- Exam Prep
- Park & Pipe
- Race Training
- Terrain Garden
- Personal skiing – video analysis

The ACE Team is looking forward to skiing and riding with you: Coach – Mac Jackson, Joel Dewey, Marsha Curtis, Sue Kramer, Alan Sadler, Jake Jacobsen, Chris Saylor, Dana Scronek, Lisa Gouwens, Sharon Foehl, Maureen Drummey, "Griz" Caudle, Earl "The Squirrel" Whitmore.

As always, this event will feature some terrific off-snow activities, such as a Monday night dinner (location and cost TBA shortly). The Keynote Address will be delivered by Jack Turner - the man responsible for Snow Monsters™ and the Sports Illustrated for Kids Next Snow Search will be at Mount Snow to talk about...well we haven't nailed down the specifics, but if I know Jack it will be entertaining and very pertinent to what we do! Jack has been able to put children involved in snowsports in major media outlets, including NBC Sports (1-hour show prior to the opening of the Torino Olympics), Sports Illustrated for Kids, and coming soon to the Cartoon Network. Now, who among us with children hasn't spent some time watching the Cartoon Network? You will not want to miss this presentation, and just to make sure you don't, a complimentary continental breakfast will be available!

Back again will be the coveted Children's Academy T-Shirt, along with the popular raffle, and the PSIA-E bookstore will be open for business throughout the event.

### Academy tentative schedule is as follows (may change between now and then):

- Sunday - 12/3/06  
 6:00–8:00pm - Early registration in Grand Summit.
- Monday 12/4/06  
 8:00am - Registration on 2nd floor of Main Lodge.  
 9:00am - On- Snow
- Monday Evening - 12/4/06  
 7:00pm – Dinner buffet (price and location TBA).
- Tuesday -12/5/06  
 7:30am – COMPLIMENTARY Continental Breakfast.  
 8:15am - Keynote Address (Jack Turner) at the Grand Summit.
- Wednesday 12/6/06  
 8:30am – Meet on 2nd Floor of Main Base Lodge for session information.  
 9:00am – On-Snow – Elective Sessions. ■

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*You are cordially invited*  
 to share your knowledge and gain from others at  
 the 2006 PSIA-E Eastern Children's Academy

- Where:** Mount Snow, VT
- When:** Monday 12/4/06 – Wednesday 12/6/06
- How:** Register by 11/13/06
- Your Hosts:** PSIA – E Children's Committee and the PSIA-E Advanced Children's Educators
- Keynote:** Jack Turner – Snowmonsters & the Sports Illustrated for Kids Next Snow Search

*Be There... HAVE FUN... and Learn Together*

# The 2006 Children's Academy

.....One Size Fits All!

by Steve McGrath

Region 1 Children's Committee Rep.

AASI Level I, Alpine DCL Ed. Staff

Mount Sunapee, NH

Mt. Snow, Vermont, on December 4-6, is the place to be. Whether you are a shredder or a skier, this will be a wonderful one-size-fits-all Children's Academy!

Once again the Children's Committee and the ACEs are offering you a great event built around how to teach children, with the added adventure of attending a Level One exam, both in Alpine and Snowboard. Yes, that's right, the first Level One events this year are now for both disciplines, so you can ski or ride with the best and get to be one of the first to receive Level One certification this year.

This year's Children's Academy will allow you to get introduced to Children's education, and to PSIA-E/AASI. The registration deadline is November 13. So, you ask, "Why would I do a 2-day event over 3 days - what do I get for the extra time it will take?" Have you ever attended an Academy? Have you skied or ridden with the ACEs, with the folks that truly live, breathe and play with Children's education? How about the extras, like a great raffle, great camaraderie and just a great event? How about the theme of the Academy - "Majority Rules"? Why, you ask, does majority rule, and what does that mean? Come to the Academy, get started, get your Level One, and get with the majority. We teach a lot of kids. They rule, and they are the majority!

Now, we know that if you are reading this you're probably already a member, maybe already certified,

but we want you to get the new folks in your Learning Center excited to come. Or, remember who said last year, "I want to get certified. How do I do that?" Well, here it is, and we are asking that you who already are in the know get the others to share the fun and excitement. Talk it up at training. Remember how much fun you have when you are at events. Share the excitement and let the Majority Rule!

See other information in this issue for details on the Academy. See you all at Mt. Snow, where the majority will RULE. ■

## Mini Children's Academy

by Mac Jackson

Coach, ACE Team

If you just can't make it to the Mt. Snow Children's Academy in December, we are having a repeat performance of the 2-day Academy, "Majority Rules...Teaching Strategies for Skiers and Riders Under the Age of 16" in wild and wonderful West Virginia!

Come to Timberline, West Virginia on January 18-19, 2007. The sessions will include, but not be limited to: Park & Pipe, Tweens & Teens, Majority to Minority (beginner zone - advanced zone), Bullfrogs to Racecars (strategies & games). So, if you are unable to make the early Academy at Mt. Snow, come to Timberline in January for two terrific days of skiing, riding and learning. You'll have a blast with the ACE Team members. Please note: There is not an option for the Level 1 certification exam at this Academy. See the schedule for full details. ■

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## PSIA-E Eastern Children's Academy Lodging Information

PSIA-E and Mount Snow have teamed up to offer special lodging rates to our members for the 2006 Eastern Children's Academy.

Snow Lake Lodge - \$49/ Night  
Grand Summit - \$71/ Night

There are limited rooms available at these rates. Make your plans early!  
Deadline for event registration is November 13, 2006, so book now.  
Get ready to have some FUN with the ACE Team!

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# Race Program Details

by *Charlie Knopp*  
PSIA-E Race Coordinator

Looking to achieve peak performance in your skiing? Want your colleagues to ask you some of those questions everyone wants to hear? → “You look different, are those new skis?” “What have you been working on?” If so, join us and become your own testimonial. Below are just a few of the new items that the Race Committee has been working on over the summer.

The partnership with Reliable Racing Supply will continue for the 2006-07 season. New for this year is the TAG Heuer ChronoSplit HL640. The totally automatic ChronoSplit is worn by the athlete, and is triggered by radio transmitters connected to detection devices that are placed at various locations on the track. No manual action is necessary during the training run by anyone! There are no range limitations relative to the length of the run or terrain changes, nor false times due to interference by others in or around the track. The athlete, in fact, becomes his/her own timekeeper, freeing up the trainer to concentrate on more important things. For a more in-depth review of this product, visit ([www.reliableracing.com](http://www.reliableracing.com)).

Work is being done on a NEW Master Teacher Accreditation by some of the finest coaches the east has to offer. It will be called “Coaching Advanced Skiing and Racing”. The courses will “tentatively” consist of:

- Coaching tactics and technique for advanced skiing and racing.
- Gates and course setting for coaching advanced skiing and racing.
- Movement analysis for advanced skiing and racing.

The new Race Program schedule for the 2006-07 season has been established. Some of the highlights are:

- Hunter Mt will host two 2-day camps and a 4-day camp; this was a successful format last season that many were pleased with. The camp dates are December 18 through 21. Featured at the camp will be former member of the U.S. Ski Team, and PSIA National Team Member, Dave Lyons.

- Also featured are two 3-day events, one in Region 2 at Okemo on January 3-5, and the other in Region 5 at Bristol Mountain on January 31-February 2.

- The Reliable Racing Series will be making stops in six regions this season.

Once again we will offer some of the highest-level coaches found anywhere. You will be able to ski, receive coaching, set courses, and just chat with former Olympians, National Team Members, Academy coaches, and our PSIA-E Ed Staff. Check the upcoming Fall edition of the SnowPro for a more complete list of planned guest coaches, and their credentials.

Study the schedule and set time aside now to attend one of these great race-training events. We’re looking forward to a great season! ■

Two photos from Summer Racing Camp at Mt. Hood - submitted by Board Member, Nick Brewster - Region 5 Representative and Coach at Greek Peak, NY.



Coaches Nick worked with at Mt. Hood this summer. L to R: Steve Severson, Carter Casner, Scotty Venus, Mark Wolcott - and Nick. Carter is the #1 racer from Bates College. Scotty is the reigning NCAA GS National Champ. Scotty hails from Massanutten, VA, and was coached by Andrew Bullis, a PSIA-E DCL. Mark is Head Coach at Hunt Hollow.



Nick catches up with Olympic Combined Gold Medal winner, World Cup GS race winner and former Mt. Hood Camper, Ted Ligety (L) this summer. Ted was honing his skills once again. He hails from Park City but has eastern roots - Ted's mom learned to ski at Greek Peak.

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173	Snowboard (Adult) Handbook - Vail Publication <i>Now Available!</i>	17.00		
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	AASI Snowboard Level I Study Guide (Copier duplicates)	2.00		
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KIDS/CHILDREN'S				
119	PSIA/AASI Children's Instruction Manual - <i>(Available in Fall 2005)</i>	19.95		
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# Congratulations to 20, 30 & 40 Year Members

The following PSIA-E member have completed either 20, 30 or 40 consecutive years of membership in PSIA as of the end of the 2005-2006 season. We congratulate these individuals on this outstanding accomplishment and thank them for their dedication to snowsports education. All qualifying members have received a commemorative pin and a letter of recognition directly from the national PSIA office.

## 20 Year Pins

### Level III

Erica L. Ancona  
Brad S. Andrews  
Willis Austin  
E. Silas Axtell  
Rick Baron  
W. Jay Barranger  
Jeffrey Beinhour  
Al Bellucci  
Dennis T. Blair  
Boutillier  
Dennis Callahan  
Scott C. Cant  
Linda J. Carabis  
Heidi Cerosky  
Ned Crossley  
Stephen Debenectis  
Robert Dimario  
Herb Eddy  
Randy French  
Ellen Garrett  
Thomas Happel  
Robert Helenius  
Eric O. Henderson  
Michael P. Keane  
John K Kennedy  
Andrew Kierstead  
Gary Kipe  
Helge Lien  
Carol Lisai  
Daniel Madden  
Joseph R. Marchese  
Rad Mayfield  
John Mehaffey  
Reed B. Mellinger  
Philip W. Mones  
Kirk Newsom  
Henry Thomas Peary  
Michael Rogan  
Geoffrey Roth  
Michael Sanginetti  
Robert P. Service  
Peter Sigourney  
Kevin Sloomaker  
Shawn M. Sousie  
Elizabeth Starr  
Robert J. Staunton  
Diane Stone  
Carl Edward Swanback  
Drew Swope  
Rich Tingle  
Jesus R. Vazquez  
Mara A. Wager  
Jeffrey Walden  
Adele L. Wellman

### Level II

William Allen  
Glenn Eric Anderson

Robert Arnold  
Greg Bair  
Tracey Beinhour  
Joseph Bianculli  
William H. Black  
Scott Bochner  
Michel Bowen  
Mary Lou Briggs  
Steve Brooks  
Thea C. Bruhn  
Orrin Brusie  
David Callaghan  
Richard Crumb  
Margaret Daley  
Cindy Deloy  
John Devin  
Carolyn Dewey  
David Felchock  
Anne S. Follweiler  
Brent S. Follweiler  
Michael Franges  
Bill Gluck  
Richard Gold  
Edward A. Hall  
Carol Hamlin  
Joanne Harnett  
Amy Harris  
Amy Hoge  
Nancy L. Jahre  
Marilyn Johnston  
Paul Keating  
David Kemmeur  
Douglas H. Kirkwood  
Christopher Kondracki  
Wayne Korteweg  
Harry Krayner  
Monica Larue  
Melinda Lazaron-Jacob  
Lafe Low  
Meg MacLeod  
Reed Macneilage  
Russell Magane  
Eugene Majewski  
Susan Manero  
David W. Mann  
Kelly Marshall  
Michael J. Maybee  
Louise McCormick  
Nancy Rose Mcgrath  
John Morrocco  
Bernard Murphy  
Patricia Murtagh  
James W. Parrish  
Darryl G. Partridge  
Jon Peterson  
William Petty  
Michael Ponti  
Paul Reed  
Fred C. Ressel  
Jacobus Reyneke

Rudolf Rieber  
Edith P. Root  
Lynn Roznicki-Kemp  
Rick Scarpignato  
George L. Schmidt  
Ellen Shaw  
Daniel G. Silverman  
Bruce T. Smith  
Loretta Sparks  
Eric Stein  
Anthony Sturniolo  
Thomas Swope  
Charles Szely  
Donald Tadio  
David Taylor  
Wallace Thomas  
Thomas Thornton  
Thomas Ticknor  
Jane Tobey  
Melissa C. Vercillo  
James Voyles  
Robert L. Wemett  
Walter Wendel  
Jenny Williams  
David Winter  
Michael Carl Wright

### Level I

Marty Angelino  
Ken Brown  
Louis J. Cesa  
C. Joel Dickson  
Suzanne Dickson  
Ellie Franges  
Jeffrey Fryer  
Monique Gaudette  
Debbie Giese  
Richard Guernsey  
Jerry Hapgood  
Bruce Harstad  
Michael Hatchette  
Timothy M. Hedges  
Lawrence Hoppe  
Leon C Johnson  
William Kerr  
Richard Koehn  
Kenneth Kramberg  
Bruce Lindsley  
Kenneth Margelot  
Steven Miller  
Charles Nado  
Darlene Napoletano  
Thomas A. O'dowd  
Anthony Percivalle  
Otto Robinson  
Charles Tar  
Stanley Votruba  
Michael Webster  
Samuel R. Whiting  
James M. Wilson

## 30 Year Pins

### Level III

Terry Abplanalp  
Peter Alexander  
Victor Anderson  
Nicholas Borelli  
Paul R. Buccheri  
Timothy Burt  
Joan Carlucci  
Kenneth Chambers  
Paul A. Conrad  
John E.F. Cossaboom  
Jon Cromer  
Larry Curtis  
Michael Cyr  
Elizabeth Defranco  
Alan Deverry  
Rhae Deverry  
Frank N. Domeisen  
William Donovan  
Faron Daub Fahy  
Ronald Flynn  
Peter Forst  
Nancy Geiselmann-Hamill  
Paul Getchell  
Nancy W. Greisamer  
Edward G. Griffin  
Robert Grosjean  
Bruno Gubetta  
Paul D. Guertin  
Richard Gunnell  
Wade Hall  
Arthur T. Hammond  
Richard S. Harris  
Martha S. Harrison  
Robert S. Haynes  
William J. Hegarty  
Anne Hill  
John R. King  
E. Koerber  
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Patricia Linnemayr  
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Patrick Mccloskey  
John C. Mcgurin  
Richard Metcalf  
Robert M. Morse  
Gary Nett  
Heinz Oberhauser  
Richard Owen  
Marc A. Petrin  
Francis E. Pipak  
Calvin Purdy  
Tim Reid  
Alan P. Ritchie  
Gary F Rivers

Don Rock  
Mary Ross  
James Rubright  
Stephen Satir  
A. Dale Schaefer  
Robert Shostek  
Peter M. Smith  
Linda Steidle  
Mickey Sullivan  
Jerry W. Taft  
Cynthia Therrien  
Barry A. Vuolo  
S. Scott Wiley  
Dan B. Zeitlin  
Roger Zimmerman

### Level II

Darrell J. Dole  
James P. Hyde  
Michael Jacobsen  
Ronald Johnson  
John S. Lutz  
Andy Marriott  
Virginia L. Petrie  
Michelle C Pipak  
Christie Scofield  
Chari Smith  
Barbara Symonds

### Level I

Michael Carr  
James A. Emerson  
Alex Levy  
Jean P. Metcalf

## Members Awarded Divisional Life Membership and Receiving 40 Year Pins

### Level III

Wayne H. Conrad  
Siegfried Gerstung  
Cornelia Kachadorian  
Leroy M. Knuth  
W. Bruce Livingston

## National Life Members Receiving 30 Year Pins

Don Resnick

## National Life Member Receiving 40 Year Pin

Chris Rounds



with loose heels

## Fun with Your Nordic Stance

by Randy French

PSIA-E Track/Skate Examiner

It doesn't matter if you are diagonal striding, skate skiing, step turning or doing down hill maneuvers, how you balance and stand on a ski will impact your fun, comfort and efficiency. As instructors, everyone probably teaches basic body position to beginners. By the time most skiers have gotten to intermediate or advanced skiing they have probably heard "bend the knees" many times. If you are tired of repeating that mantra to higher level skiers, try these fun hockey stop drills instead.

The following series of steps are best for intermediate or above skiers. Ideally, skiers should know at least a rudimentary hockey stop. If they do not you will have to teach that first, as the focus in this article is on landing after the stop.

Start this drill by asking skiers to do a hockey stop turn at a moderate speed. This is probably best done on a wide slope with a good run out, not only to the bottom but to both sides as well. You

Randy



will ultimately want to practice all of the following moves to both sides so you don't grow up crooked. Nobody likes a crooked skier. Demo your turn first after about a 60-second introduction. It is more fun to learn to ski by skiing!

After you are sure everyone has an idea of what a hockey turn is, start another round of turns - but this time provide a specific focus. You can do these next turns one focus at a time if you feel that is where your group is, or give skiers a few more points to think about. A good rule of thumb for teaching is: If it seems like a new idea, provide one focus or step at a time. If your information seems like it is previously known, go up to three points at a time to think about. You will need to decide how best to proceed based on your teaching experience. Here are the points to model and practice:

→ Do the hockey stop turn with an emphasis on pushing the knees forward and flexing at the ankles. It is likely that skiers will be straight-legging the outside leg, so watch for this. Weight should be centered on the middle, or arches of the feet, with hips over the same zone. Weight should be on both feet, not just the outside foot. Skiers at this level will get quick feedback if their weight is too far back on their heels, as they will fall backwards. Upper bodies should be quiet and centered with hands in front and a fairly upright torso. Watch for hinging at the waist. Again, it is likely that you will not need to give this feedback directly as people bent at the waist will pitch forward. Now we're having fun, aren't we? One of the nice aspects of this drill is that it is easy for a group to watch your demo, and then you can stand in the area where the turn is happening and provide individual feedback. For many skiers at this level that feedback can be a question like, "What are you going to try differently next turn?" I find it is not only not necessary, but also not very nice to look down at a crumpled student, covered in

snow at your feet, and say, "A bit fair back on those heels, weren't we?"

→ Once the group is getting fairly consistent hockey stops it is time to up the ante. Once a hockey stop is started skidding sideways, release your edges and hop sideways as if hopping over a stone. You can put a small object in the snow if you want to have something to actually hop over. An actual object is harder though than allowing skiers to pick their own place to hop. Remember to practice both sides. If skiers were not sure how they were standing on their skis before, they will now know that the only viable way to perform and successfully land this move is to be centered on your skis.

→ If you and your group are ready for another interesting move, try this next step. Start your hockey turn on only the outside foot. Once you are skidding, transfer all of your weight to the inside foot and continue the skid without a pause or break. This will provide very good feedback to a skier as to where he or she is standing on the ski. (It is amusing as well.) For more fun you can try jump-180s.

Try to think of new challenges. Children especially like to do the preceding moves, as they are made of rubber and bounce when they land. Once skiers have mastered some of the moves mentioned, take them to a winding trail that requires fast step turns on "S" corners and execute the step turns with the same focus and positions used in the hockey stops. You can also use the preceding steps and continue in a telemark position, practicing your stance as a lead-in to turns.

One last thought: You may want to practice some of these moves before you demonstrate in front of a class. How is your stance? ■

*Randy French lives in Lima, NY. He is very active with the local Bill Koch league and is a Master Racer. He has traveled the world and is a staple of our Track/Skate Squad (Mickey Stone).*



# On-Any-Gear Jumping Event a Small Success

by Mickey Stone

PSIA-E Nordic Coordinator

On July 10-11 in Lake Placid, PSIA-E hosted the fourth Freestyle Jumping Event. A total of 12 participants received personal trampoline and ramp instruction, with no one else at the facility. This was truly a great time to get 25-plus jumps in per day, and over a couple hours of trampoline time. We can't tell you enough how much fun and what a great workout this is for cross training for skiing and riding. The trampoline has one of the lowest impacts to your body for one of the best anaerobic and aerobic workouts.



Trampoline Practice

Congratulations to those who attended and enjoyed the beautiful sunny day and the scenery. This year we also did a little jumping in the rain. That was fun, the ramp was slick, and you are already wet from the pool – So, why not jump? Suzy Chase-Motzkin, participants, and I would like to congratulate Michael Holt of Mt. Creek, NJ, and Killington Ski School for completing his Freeride Accreditation. Michael is a Level III Alpine instructor, and has also finished the Backcountry Accreditation. At 64 years young Michael is well on his way



Michael Holt - Freeride and BC Accreditation

to obtaining a diverse background in snowsports. I had the time to talk with Michael during some of our long climbs up Camel's Hump, Mount Mansfield, and in the pool. Michael has always loved skiing and the outdoors, but never really had the time to spend in that environment because of his work schedule as a finance banker and then CEO of a non-profit in NY. Now, as he is retiring, he has gone full-on into everything he can. His next goals are Snowboard and Telemarking. He is a great example of fun, drive and doing what he is passionate about. Congratulations on the Freeride Accreditation, Michael.

## A Few Summer Highlights

We are currently working on the new Standards DVD to be produced this late fall. Mike Beagan is heading up that project. On-line this fall will be the new National Standards for Nordic downhill. Also, Randy French, Track/Skate examiner and I will be participating in the Nordic Examiners College in West Yellowstone on November 21-23. There we will be hashing out new standards for Track/Skate with other Division leaders. That will allow us to upgrade our Nordic T/S Study Guide. The Nordic Study Guide will also be up this fall, and standards updated next spring. Check out [www.ski@wyellowstone.com](http://www.ski@wyellowstone.com)

K2 has purchased Trak sports, which owns Karhu tele skis, line alpine/park skis and Karhu BC skis and boots.

Black Diamond will be introducing their new AT and Telemark boots this year, sometime in early January. You will remember they were aligned with Scarpa and now they have gone out on their own. So, there will be another Telemark boot on the market next season.

Atomic offers new Nordic boots and bindings this year, and Fischer introduces their wide body cruising models for new and recreational skiers on prepared track skiing.

## Cross Country Ski Areas Association Meets at Great Glen Trails in NH

Thursday, November 2, 2006, New England Nordic Ski Areas will be hosted by Great Glen Trails in New Hampshire at their adventure lodge. Howie Wemyss, the operator and manager of the center has been a long-time supporter of Nordic ski racing and instruction. Being located at the base of Mount Washington allows them to run a diverse outdoor center through the four seasons. They have a great touring center, with trails designed by John Frado. Their elevation and location make them a great early snow pocket for some Nordic skiing. Chris Frado, Executive Director of CCSAA, is slating diverse topics in marketing, web design, instruction/coaching, insurance and motivation, while dozens of Nordic Manufacturers, grooming equipment, Nordic Walking and clothing manufacturers will be on hand. Go to [www.x-cski.org](http://www.x-cski.org) for more information. This is a great way to meet all the owners of the New England Nordic areas, get a great education, plus

check out the new gear for the season. The CCSAA annual meeting will be held at Bear Valley, California, April 11-13. This is a huge area to ski, with beautiful views and lots of trail diversity.

## Early Season Events

### Backcountry Accreditation: Snow Sense and Planning – Mt. Snow, Vermont, 11/4-5, and Canaan Valley, WV, 9/16-17

This is the first 2 days of the 6-day Accreditation Course. Come prepared to learn and travel outside. Some of this course is indoors, but most will be traveling, orienteering, using transceivers and solving winter scenarios outside. Avalanche awareness, snow pack, safe travel, recovery, transceiver usage and orienteering will comprise this course. Proper planning, preparation, and what clothing, equipment and food to bring will be topics discussed to properly prepare you for the next 4 days on snow. Bring a day backpack, water and clothing/shoes for the conditions du jour; we will be outside hiking! This course is for all disciplines, and, if you are a snowboarder, you do not need a split board for the on-snow sessions.

### SSM Seminar: 11/27-29 – Mt. Snow, Vermont

The Nordic Discipline is very pleased to announce that a specific segment of the Ski School Management Seminar will be dedicated to Telemark Skiing. Back by popular demand, the Nordic Educators are currently putting together a session that will teach Ski Area Managers how to tele, and, most importantly, the many similarities compared to Alpine. One of the hottest topics in the field today is the availability of tele equipment at local resorts, coupled with realistic programming. We will have on hand demo equipment, programming and costing ideas, turnkey operations for rental, demo, and sales/purchasing of gear to successfully add this to your profit center. Representatives of productive programs and testimonials will be available. Telemark skiing currently has seen the largest growth of any market in the ski industry and we want to help it become viable and on par with the other disciplines in the future. Check the newsletter and the special flyer about the SSM program and our course. There will also be a session on specific telemark exam prep and coaching for all levels. So, if you tele, bring your gear; we will help you prepare for exams or improve your technique. Plus, a Special Norwegian Party for those who attend! I know you have heard about them!

### Mini Academy: 12/9-10 – Killington, Vermont

We will be hosting the Telemark Mini Academy along with Alpine. This event is open to telemark

*continued next page*

## ■ x-ploring, continued

skiers who can already ski on easy blue square terrain and above. We review some major tips, specific coaching to your needs, and a lot of practice. It is a warm-up for you to get into ski shape, as well as understanding where you are and how that is transferred into teaching. Exam preps, personal coaching or improving your teaching will be available; we will tailor it to your needs. Video clips of each other, stretching in the am/pm and specific dry land exercises for the season will all be shared. Social gathering for dinner, and you never know if the Norwegian Party goodies may make a stop! When you leave this event you are ready to start the season. You can get a Level 1 out of this if needed; make sure you can tele Killington's early-season blue runs.

### **Snow Pro Tele Jam, 12/11-15 - also at Killington**

This event allows you to take a much slower digestible pace with teaching material, technique and developing the physical and mental concepts of telemark skiing. We also include a strong all around Nordic approach to this event. Personal skiing improvement with video, teaching ideas, concepts and activities will be shared. Specific time for you to teach and practice teaching telemark will be slotted for you. The very popular Wednesday Alpine Crossover Tele Day will once again be available for never-evers up to advanced (plus that Norwegian Party might be passing through also). After tele Wednesday we debrief the teaching and move on to how to improve our guests' experience. If you have the time it is the best ski and teaching improvement week you can get. This season the banquet is included in the price.

### **Early Season Level I/Upgrade, 12/2-3 - Sunday River, Maine**

Sunday River, Maine will be our host for this early season event focusing on "How to teach tele", and all the many ways and activities that help. You can obtain a Level I certification after successfully completing this and downloading the Level I Study Guide on the website ([www.psia-e.org](http://www.psia-e.org)) under the Nordic section. There is also a questionnaire to fill out and reading to assist in the event. Bring the Study Guide with you. Also, this event will review all the major activities needed to improve your skiing, as well as noticing what to work on when teaching students. A great early season prep!

### **X-C Instructor Training Course, 12/12-14 - Great Glen Trails, NH**

Our 10-year hosts and dedicated leaders of the cross-country discipline will once again host this three-day, any-level refresher for skiing/teaching

improvement. Video for movement analysis, tips, activities and approaches for teaching all levels and populations are our agenda for these three days. Both classical and freestyle will be taught during the time period, so bring both types of gear (you can also rent it there). Lots of slow repetition, plus expert instruction make this event the way to start your season. It is open for any level, but if you are just beginning make sure you are in aerobic shape. There will be group splits to accommodate the group's needs. You can obtain Level I here also. We ski in all weather, so be prepared!

### **X-C Early Season Primer, 12/17-18 - Garnet Hill Lodge, NY**

Garnet Hill Lodge has been a PSIA-E long time supporter for training and certification. Dick Carlson and Julia West boast a very well trained staff, with many PSIA certified in their school. They have early season snow and great conditions. Primarily a rolling and hilly area with long flat areas allows this venue to be a great place for early season training. Beginning to advanced teaching methods, skiing improvement and basically getting back on your game for the season are the goals. New activities for teaching and skiing improvement comprise this event.

### **Eastern Team Tryouts, 1/3 - Killington, VT**

One last chance to make the team. All Level III Telemarkers or Track/Skaters can try out one last time to make the Eastern Team to go to Snowbird next season for the National team. I think all should try just to see where you are in your skiing. Questions, or if you need prodding, contact Mickey Stone through the office.

### **Advanced Backcountry, 2/3-9 - Jackson Hole, Wyoming**

This is by far the best way to learn how to travel the Backcountry. A full 6 days on-snow, with rest and breaks. You get to ski the area, the pass, and the backside of Grand Targhee. Look at your calendar now and reserve the time. Inquiries, contact Mickey Stone through the office. Please don't miss this one. Read Jay's article in the Summer SnowPro. Price: \$1295.00.

### **Program: Advanced Backcountry & Accreditation Course - Wilson, Wyoming**

**Arrive:** Friday 2/2/07 or Saturday 2/3/07 by 12:00pm. (Info on plane arrivals, pick up and the house when sign-up occurs)

**Saturday 2/03** - Half-day backcountry warm-up tour. Goal is to use equipment and acclimate to the environment, or Ski Grand Targhee Return to house and review logistics.

**Sunday 2/04** - Equipment check. Teton pass Avalanche & BC travel shakedown, all-day tour.

- \*Light day packs with avalanche gear/food/clothing/repair
- \*Testing and reading snow, pits, analysis of snowpack
- \*Recent weather and graphs on existing snowpacks
- \*Route finding/traveling on snow
- \*Fueling/Body Management

### **Monday 2/05 - Jackson Hole Ski Area/ Rest Day. Elk refuge and Art Museum.**

- \*Downhill techniques
- \*Diverse conditions training
- \*Diverse pitch training
- \*Group/Team building activities
- \*Group skiing protocol in the BC
- \*Pack for BC tour

### **Tuesday 2/06 - Travel to trail head.**

- \*Ski/skin into Yurt w/personal gear and the group food
- \*Tour of Yurt & area
- \*Unpacking, setting up camp, Yurt chores
- \*Teamwork activities, testing snowpack

### **Wednesday/Thursday 2/07-2/08 - BC Tours from Yurt**

- \*Daily travel preparation
- \*Advanced travel with snowpack testing and Avi research
- \*Route-finding
- \*Ascent/Descent skills
- \*Food/hydration/safety scenarios

### **Friday 2/09 - Travel and Recovery Day**

- \*Clean up Yurt, pack, and ski out to trail head
- \*Travel back to house, unpack and debrief

### **Saturday 2/10 - Departures**

### **Norway, March 24-April 1, 2007**

Deadline is 1/24/07, with a \$400 deposit. Visit ([www.packpaddleski.com](http://www.packpaddleski.com)) for itinerary and details. Trip cost is \$1980, plus airfare. This will be a trip-of-a-lifetime! PSIA credit also. Call 1-585-346-5597.

Enjoy the last few months. Prepare your body and mind for the wintery season ahead. Soon we will be sliding and sharing our special dedication to coaching people to slide, and enjoying the great outdoors in the winter. ■



## Where do **Handgineers** come from... The History behind Manzella.

With nearly 25 years as a glove maker, serving outdoor enthusiasts, athletes, sportsmen and even the exacting requirements of the military and law enforcement personnel, Manzella has built a reputation for quality, innovation, and great fitting gloves. Through that time, Manzella has created a special kind of engineer that is all about hands and gloves - the Handgineer.

Handgineers design gloves. They design them as equipment with specific technical requirements to enhance the hands motion, comfort and protection during a specific sport or activity and most importantly they design gloves differently for men and women.

Handgineers pioneered the first true fit for women in outdoor and ski gloves and we have taken that knowledge and placed it throughout all our women's line. Women have more slender, long fingers, thinner wrists and a shorter pinky compared to a men's hands and maintaining proper warmth is more than just insulation... It's fit too – and Manzella gloves have it!

Handgineers know the hand technically, study the hand in motion, and think about the hand while they are home, asleep and other inappropriate times. They are fanatics!

We have created gloves that truly represent the best glove in each category or Best of Class. When you pick up a ski glove for example, you can be assured that there is no finer ski glove available.. No glove will be better fitting or more functional or more comfortable.

Years of experience by the Manzella Handgineers have resulted in the simple Warm • Warmer • Warmest glove selection system and the Best of Class gloves, now you can pick your perfect pair of gloves in less than two minutes! We have done all the homework for you. All you need to know is your own preferences. It is really this easy...

1 – **Choose your activity** – Skiing, boarding, mountaineering, whatever.

2 – **Choose a glove group from your personal comfort preference** – Do you always have cold hands or are you know as a heat generator. Here is our guide:

**Warm** – For outdoor aerobic activities or people who are warm blooded, you know those of you that throw the blankets off at night in the middle of winter.

**Warmer** – For outdoor activities in variable conditions (most universal).

**Warmest** – For extended cold weather outdoor activities or people who are cold handed (and probably have popsicle toes too...)

3 – **Choose your size and favorite style** – or the one that has all the cool stuff calling you.

We call this the Manzella Glove Selection System – catchy isn't it? Visit us at [www.manzella.com](http://www.manzella.com)



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education foundation news

## PSIA-E/EF Scholarships Available for All Disciplines

by Ron Kubicki, Scholarship Review Committee Chairperson and Michael Mendrick, Executive Director

### Don't miss out on this great member educational benefit!

Each season, the PSIA-E Education Foundation makes monetary scholarships available to members who wish to further their education or certification

status within PSIA-E, PSIA and AASI. The training that members receive as a result of the scholarship program increases their productivity and value as a member and as an instructor in their particular snowsports school. Scholarships are awarded based upon financial need, personal/professional goals, snowsports school experience, and ability and means to share the benefits of the scholarship with other staff members and snowsports area guests.

Scholarships are open to anyone who has been a member in good standing for at least three years, and who meets the requirements of the specific fund for which they apply. All scholarship applications are reviewed and awarded by the Scholarship Review Committee, which is made up of PSIA-E Board of Director members. Following are the different types of scholarships available:

#### Membership Scholarship

The Membership Scholarship is open to members of all disciplines and certification status. This scholarship can be used for all PSIA-E, PSIA, and AASI educational and certification events. Thanks to the generous support of sponsors and members via donations of items and dollars for our "super raffles" each season, this fund now has a balance of more than \$10,000. One-third of that balance is available for scholarships each season.

#### Terry Fund Scholarship

The Terry Fund Scholarship is designated for members of all disciplines with at least a Level 1 certification status who desire to further their education in the area of snowsports instruction for children. This includes all PSIA-E, PSIA, and AASI educational events that specialize in children snowsports issues. Approximately \$1,100 is available for awarding from this fund in 2006-07.

#### James Leader Memorial Scholarship

The James Leader Memorial Scholarship is open to members of all disciplines and certification status who desire to further their education in snowsports instruction. Applicants are limited to members from Region 2 (Vermont), with priority given to employees of the Killington Snowsport School. The James Leader Memorial Scholarship has a separate application form and different criteria from other scholarships (e.g. member at least one year, requires a letter from your snowsports school). \$1,000 is available for awarding each season. To obtain a copy of the criteria and an application form, please call the PSIA-E office at 518-452-6095, or visit the PSIA-E website at: [www.psia-e.org](http://www.psia-e.org).

WINTERGREEN SNOWSPORTS SCHOOL IS LOOKING FOR:

- FULL TIME SUPERVISORS (exp. preferred)
- FULL AND PART TIME INSTRUCTORS
- PART TIME SKI AND SNOWBOARD COACHES FOR OUR FREERIDE TEAM.

Very competitive pay structure.  
Season late Nov. - late March.

Contact Brian Coon, Director

[bcoon@wintergreenresort.com](mailto:bcoon@wintergreenresort.com)

**The most important off-snow educational event of the season!**

presented by

Boots are the key component of every ski and snowboard set-up. Learn to identify and understand how a boot should fit - as well as how it affects stance, balance and body alignment. Improve your ability as a teaching professional and make an immediate impact on your client's skills!

**Tuition: Master's \$390; Master's Plus \$405**  
includes training manual, lunch daily, free pair of custom insoles and exam

**Bear Creek, PA Sept. 25-26**  
**Stratton Mt., VT Sept. 28-29**  
**Charlotte, NC Oct. 2-3**

Registration and information  
(914) 944-9038 • [www.masterfituniversity.com](http://www.masterfituniversity.com)

**PSIA members receive update credit for attending MasterFit University**

### CE Burbridge Memorial Scholarship

The CE Burbridge Memorial Scholarship is open to members of all disciplines and certification status who desire to further their education in adaptive snowsports instruction. This includes all PSIA-E, PSIA, and AASI educational events that specialize in adaptive snowsport issues. This fund is supported by a raffle at ProJam each year. \$500 is available for awarding each season.

Board of Examiners/Development Team/Divisional Clinic Leader Scholarship

This scholarship is open to any member of the Board of Examiners, Development Team or the Divisional Clinic Leader squad. This scholarship is designed to help individuals in these groups to expand their knowledge and skills beyond regular training sessions, or to gain expertise in another discipline/specialty. This scholarship allows members of these groups to serve and educate PSIA-E members more effectively. Approximately \$300 is available for awarding this season (1/3 of the total fund, currently at \$850).

### The "Toto" Fund

Begun in 2005-06, this fund honors the memory of Otto Frei. The Frei family is awarding up to \$450.00 annually until the fund is distributed fully. The annual sum is to be distributed to three groups

of applicants: \$150.00 each to an Alpine candidate, a snowboard candidate and an adaptive candidate who have applied for the funds to support their attendance at a Level II exam. One candidate per discipline will be awarded each season.

### How to Apply

Eligible members can obtain a scholarship application by calling the PSIA-E office at 518-452-6095, or visiting the PSIA-E web site at: [www.psia-e.org](http://www.psia-e.org). You will find information on the scholarships under the "Member Services" heading and "Eastern Benefits" tab.

Complete the entire application and mail or fax it to the PSIA-E office, postmarked no later than Friday, September 29, 2006. If you fax your application, please call to confirm receipt. The PSIA-E fax number is 518-452-6099.

The Scholarship Committee will review, discuss and make determinations on applications at the October 14-15, 2006 Board of Directors meeting. Applicants will be notified of the committee's decision by mail, in early November.

You must register for the event (by the event deadline) by completing and submitting an event application card. You should apply well before the event deadline, and include full payment if you have not, at that point, been informed of a scholarship

award. If you have received written notice of your scholarship, please indicate that on your event application. Anyone paying for an event and then awarded a scholarship will receive a refund in the amount of the scholarship following attendance at the event.

Applicants who are awarded a scholarship are encouraged to write an article relative to their event experience, or to relate how information gained from the event is being utilized. Submit the article, by e-mail if possible, to Michael Mendrick at the PSIA-E office at: [mmendrick@psia-e.org](mailto:mmendrick@psia-e.org). Articles should be submitted within a month of the scholarship event, if possible. A limited number of scholarship articles will be selected for publication in the SnowPro newsletter.

Scholarship awards may be for partial or full event fee of an event. Please be aware that the number of applications always exceeds the available funding, so not all applicants can be awarded a scholarship. Thank you for your interest in continuing your snowsports education, and good luck! ■



WHERE IT ALL BEGINS  
1000 Main St. Shrewsbury, MA 01545  
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### INSTRUCTORS AND COACHES NEEDED

Ski Ward's programs are growing! We are looking for motivated, dedicated race coaches, Children specialists and Snow School Instructors to fill full and part-time positions.

- F/T Children's Supervisor/Ass't Director
- Alpine Race Coaches
- F/T Alpine/Snowboard Instructors

Ski Ward is a family owned and operated premier children's teaching center. Our race facility is the current home of the State HS Alpine Girls Champions and EMBW Race League Champions.

Send all inquiries, resumes to:

Mark "Campi" Campaniello  
Snow Sports Director  
508.845.1797 x-31  
[campi@skiward.com](mailto:campi@skiward.com)



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**CONTACT: Pete Weber, Snowsports Director**  
**(603) 236-8311 Ext. 3135**  
**PO Box 540 Waterville Valley, NH 03215**  
[pweber.wv@boothcreek.com](mailto:pweber.wv@boothcreek.com)  
**Apply online at [www.waterville.com](http://www.waterville.com)**

# Education Foundation Donors

The PSIA-E Education Foundation expresses its sincere appreciation to the following members who have contributed at least \$50.00 to the Foundation through the annual dues "add-on" program. Since no dues or program fees go to the EF, contributions are the primary source of support for the Foundation and its scholarships. Thank you!

Richard A. Adams	Edward Collins	Ray Henderson & Martha Gamble	Richard S. Mailman	Robert Shostek
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	Eric O. Henderson	Norma MacDonald	Stephen Sheehy	



## Night Owl Events for AASI, Alpine, Children's and Nordic Downhill

For those members who find it difficult to get away during the day, try attending one of the evening events scheduled. There are several events to choose from, events that begin late afternoon and run into the evening hours. See the schedule for the details on the times for each event, but most run 4-10pm.

AASI	Level 1 Exam	Snow Ridge, NY	January 25-26
AASI	Corduroy&Carving	Wachusett, MA	February 5-6
AASI	Level 1 Exam	Ski Sundown, CT	February 7-8
AASI	Level 1 Exam	Liberty, PA	February 26-27
AASI	Corduroy&Carving	Liberty, PA	February 26-27
Alpine	Dev Series Skiing	Holiday Valley, NY	February 12-13
Alpine	Masters Skiing	Holiday Valley, NY	February 12-13
Alpine	Level 1 Exam	Holiday Valley, NY	February 12-13
Alpine	Level 1 Exam	Kissing Bridge, NY	February 14-15
Alpine	Movement Analysis	Kissing Bridge, NY	February 14-15
Alpine	Sports Psychology	Kissing Bridge, NY	February 14-15
Alpine	Workshop Clinic	Kissing Bridge, NY	February 14-15
Children's	Childhood Dev: Aff	Holiday Valley, NY	February 12-13
Nordic Downhill	Teaching/Skiing	Ski Sundown, CT	January 24-25



## 2006 SNOW PRO JAM – MASTERS ACADEMY REGISTRATION INFO

The 2006 Snow Pro Jam and Masters Academy will be held December 11<sup>th</sup> – 15<sup>th</sup> at Killington, Vermont. We will begin to accept applications on Monday, September 25<sup>th</sup>, 2006.

Applications must be **postmarked** September 25<sup>th</sup> or later. **No applications postmarked prior to September 25<sup>th</sup>, 2006 will be accepted.** Registration guidelines are listed below:

### **SNOW PRO JAM - Registration Information**

#### **Registered, Level I and Level II members ONLY!**

- The event fee for the Snow Pro Jam is \$355 and limited to 350 participants.
- Complete Snow Pro Jam Application in this issue
- No faxed applications will be accepted.
- Applications may not be hand delivered to the office.
- There may be only two applications per envelope and only one application per member.
- If a credit card is declined, that member must overnight a money order for the amount of the event fee or that spot will be given to the next member.
- The first 350 applications received (in order of postmark) will be admitted to the event. All remaining applications will be processed on a first come, first served basis based on postmark and availability.
- Applications will be accepted through the November 17<sup>th</sup> deadline.

### **MASTERS ACADEMY - Registration Information**

#### **Level III members ONLY!**

- The event fee for the Masters Academy is \$399 and limited to 70 participants
- Complete the regular standard event application
- No faxed applications will be accepted.
- Applications may not be hand delivered to the office.
- There may be only two applications per envelope and only one application per member.
- If a credit card is declined, that member must overnight a money order for the amount of the event fee or that spot will be given to the next member.
- The first 70 applications received (in order of postmark) will be admitted to the event. All remaining applications will be processed on a first come, first served basis based on postmark and availability.
- Applications will be accepted through the November 17<sup>th</sup> deadline.

PLEASE do not call the office to see if your application was received. A separate file is made for each day of the application period. As an example, all mail received with a postmark of September 25<sup>th</sup> is placed in the appropriate file in the order of postmark (even if it is not delivered until a week or so later). Confirmation cards will be sent in the mail in mid-October.

A **Guest Package** will continue to be offered through the Killington Perfect Turn Snowsports School. Guests need to register directly with Killington for the five-day lift ticket and five, daily two-hour (AM) lesson package. There will be no limit to the number of guests who may take advantage of this option. Cost of the package is \$220 **and does not include a banquet ticket.** Sign up by calling Killington Perfect Turn at 1-800-923-9444 after September 10, 2006. Please identify yourself as a PSIA-E Pro Jam guest. There will also be **30 banquet spaces** reserved for guests. Any member wishing to bring a guest to the banquet should include the guest name and payment on their application where indicated. Payment of \$35 must be included with the application and there will be absolutely NO refunds given once payment has been accepted. *If paying by check please use two separate checks; one for the event registration and one for the guest banquet ticket.*



OFFICE USE ONLY

Blank lines for office use only

# SNOW PRO JAM – DECEMBER 11-15, 2006 ALPINE EVENT APPLICATION

Please print.

Member No: \_\_\_\_\_

Fill out all sections.

Primary Discipline/Level: \_\_\_\_\_ / \_\_\_\_\_

Application will NOT be accepted prior to September 25<sup>th</sup> postmark date.

NAME: \_\_\_\_\_ Last \_\_\_\_\_ First \_\_\_\_\_ Male / Female: \_\_\_\_\_  
Circle one

ADDRESS: \_\_\_\_\_ Street/Box \_\_\_\_\_  
Check box if a change  \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

DAYTIME PHONE: (\_\_\_\_) \_\_\_\_\_ E-mail address: \_\_\_\_\_

Snow Pro Jam 2006 (\$356 includes 5 days instruction, banquet & video analysis)

Guest Banquet Tickets are available on a limited basis at \$35: Guest Name: \_\_\_\_\_

PAYING BY CHECK  CHECK #: \_\_\_\_\_ AMOUNT: \$ \_\_\_\_\_

OR, Please charge to my: MasterCard  or Visa  Exp. Date: \_\_\_\_\_  
\$ Amount:  Signed:

**Snow Pro Jam Applications MUST BE MAILED to:**  
**PSIA-E / AASI, 1-A Lincoln Ave., Albany, NY 12205**  
**- A postmark date is required to process the applications -**  
Call (518) 452-6095 for information only. No applications accepted via phone.

### Registered / Level I Members

Please select one option below:

- \_\_\_\_\_ General Program  
Personal Skiing Improvement
- \_\_\_\_\_ Level II Exam Prep  
For Part I Skiing
- \_\_\_\_\_ Level II Exam Prep  
For Part II Teaching
- \_\_\_\_\_ Race Program
- \_\_\_\_\_ Senior Program (for ages 55+)

### Level II Members

Please select one option below:

- \_\_\_\_\_ General Program  
Personal Skiing Improvement
- \_\_\_\_\_ Level III Exam Prep  
For Part I Skiing
- \_\_\_\_\_ Level III Exam Prep  
For Part II Teaching
- \_\_\_\_\_ Race Program
- \_\_\_\_\_ Senior Program (for ages 55+)

#### ADMINISTRATIVE CHARGES FOR NO-SHOWS, CANCELLATIONS AND RETURNED CHECKS

**TRANSFERS:** Up to one week prior to original event ..... \$15.00  
 During the week prior to original event (notice no later than 4:30 PM on last business day before event) ..... 40 % of fee  
**NOTE: Transfers to another event must be before the deadline of that event.**

**NO-SHOWS:** Regardless of reason ..... 75% of fee

**CANCELLATIONS:** Up to one week prior to event ..... \$20.00  
 During the week prior to event (notice given no later than 4:30 PM on the last business day before event) ..... 50 % of fee

**RETURNED CHECKS/DECLINED CHARGES:** Checks returned for insufficient funds will not be redeposited.  
 Registrant's application will be voided unless such checks or charges are replaced by certified check, money order or cash prior to the event. For returned checks, this must include a processing charge of \$25.00.

# PSIA-E Alpine Schedule for 2006-2007

Notes: \* = Events with limited attendance; may fill prior to deadlines!      ^ = Night event  
 # = Events non-members may attend for \$25 additional fee.      Weekend events are highlighted in blue.  
 R = Events Open to Registered Members

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

## FEATURE EVENTS (Some open to Non-members and/or Registered Members – See Notes for Eligibility)

Notes	No.	Event	Description	Location	Price	Dates	Deadline
R #	020	Snowsports Management Seminar	For Directors & Supervisors 2 1/2 days; banquet	Mount Snow, VT	\$185	Nov 27-29	11/06/06
R #	401	Safe Coaching in Freestyle Venues	Must have Tele, Alpine or Snowboard equipment	Mount Snow, VT	\$88	Nov 27	11/06/06
R #	701	Children's Academy	2 days; new format	Mount Snow, VT	\$135	Dec 04-05	11/13/06
R #	702	Children's Academy	3 days; new format	Mount Snow, VT	\$175	Dec 04-06	11/13/06
R	703	Alpine Level I Exam	3 days; at Children's Academy	Mount Snow, VT	\$175	Dec 04-06	11/13/06
R	704	AASI Level I Exam	3 days; at Children's Academy	Mount Snow, VT	\$175	Dec 04-06	11/13/06
Level 3	*029	Mini Academy	2 days	Killington, VT	\$179	Dec 09-10	11/17/06
Level 3	*031	Masters Academy	5 days; banquet/video	Killington, VT	\$399	Dec 11-15	11/17/06
R, L1, L2	*032	Snow Pro Jam	5 days; banquet/video	Killington, VT	\$355	Dec 11-15	11/17/06
R #	096	Southern Snowsports Management Seminar	For Directors & Supervisors 2 days	Timberline, WV	\$160	Jan 18-19	12/28/06
R #	709	Mini-Kids Academy	2 days	Timberline, WV	\$120	Jan 18-19	12/28/06
R #	423	Safe Coaching in Freestyle Venues	Must have Tele, Alpine or Snowboard equipment	Massanutten, VA	\$88	Jan 25	01/03/07
R #	241	Women's Seminar	2 days; new format - in conjunction with AASI	Windham, NY	\$142	Mar 01-02	02/08/07
R	306	Spring Academy	4 days; Reception / race	Killington, VT	\$315	Mar 22-25	03/01/07
R	307	Spring Rally	2 days; Reception / race	Killington, VT	\$158	Mar 24-25	03/01/07

## TEAMS (Open to Level III members)

No.	Event	Location	Price	Dates	Deadline
088	DEV / DCL Team Prep	Sunday River, ME	\$130	Jan 18-19	12/28/06
121	DEV / DCL Team Prep	Elk Mtn, PA	\$130	Jan 25-26	01/04/07
160	DEV / DCL Team Prep	Mount Snow, VT	\$130	Feb 05-06	01/15/07
236	DEV / DCL Team Prep	Whiteface Mtn, NY	\$130	Mar 01-02	02/08/07
293	DEV Team Exam	Hunter Mtn, NY	\$225	Mar 14-15	02/21/07
043	Eastern Team Tryout	Killington, VT	\$ 95	Jan 3	12/13/06

## ALPINE RESORT TRAINERS (ART) (Open to Resort Trainers – Level III, Level II w/SSD approval) 2 days - \$160

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
319	ART–Alpine Resort Trainer	Sunday River, ME	Jan 18-19	12/28/06	321	ART–Alpine Resort Trainer	Winterplace, WV	Feb 06-07	01/16/07
320	ART–Alpine Resort Trainer	Elk Mtn, PA	Jan 25-26	01/04/07	322	ART–Alpine Resort Trainer	Mount Snow, VT	Feb 07-08	01/17/07

## SPECIALTY EVENTS (Some open to Non-members and/or Registered members, all open to Level I, II or III members) 2 days - \$125

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
R 120	Women Only Wkshop	Stratton, Mtn, VT	Jan 24-25	01/03/07	144	Intermed Trees/Steeps	Smugglers Notch, VT	Feb 01-02	01/11/07
R 141	Women Only Wkshop	Liberty Mtn, PA	Feb 01-02	01/11/07	186	Intermed Trees/Steeps	Jay Peak, VT	Feb 12-13	01/22/07
R 175	Women Only Bumps	Mt. Snow, VT	Feb 07-08	01/17/07	197	Advanced Trees/Steeps	Jay Peak, VT	Feb 12-13	01/22/07
R 047	Park & Pipe	Mt. Sunapee, NH	Jan 04-05	12/14/06	185	Advanced Trees/Steeps	Sugarloaf, ME	Feb 12-13	01/22/07
R 065	Park & Pipe	Bear Creek, PA	Jan 11-12	12/21/06	253	Advanced Trees/Steeps	Mad River Glen, VT	Mar 05-06	02/12/07
R 070	Park & Pipe	Labrador Mtn, NY	Jan 16-17	12/27/06	224	Trees/Steeps	Gore Mtn, NY	Feb 26-27	02/05/07
R 092	Park & Pipe	Sunday River, ME	Jan 18-19	12/28/06	R # 132	Teaching Seniors	Waterville Valley, NH	Jan 29-30	01/08/07
R 118	Park & Pipe	Stratton Mtn, VT	Jan 24-25	01/03/07	119	Stance & Alignment	Stratton Mtn, VT	Jan 24-25	01/03/07
R 247	Park & Pipe	Pat's Peak, NH	Mar 03-04	02/09/07	139	Stance & Alignment	Bristol Mtn, NY	Feb 01-02	01/12/07
145	Intro to Trees/Steeps	Smugglers Notch, VT	Feb 01-02	01/11/07	R # 147	Synchro Skiing	Smugglers Notch, VT	Feb 01-02	01/11/07
187	Intro to Trees/Steeps	Jay Peak, VT	Feb 12-13	01/22/07					

## SENIOR TOUR (Open to Registered, Level I, II or III members - Recommended for members age 55 and over) 2 days - \$120

No.	Title	Location	Dates	Deadline	No.	Title	Location	Dates	Deadline
039	In Search of Corduroy	Whitetail, PA	Jan 02-03	12/12/06	108	In Search of Corduroy	Elk Mtn, PA	Jan 23-24	01/02/07
056	In Search of Corduroy	Okemo, VT	Jan 08-09	12/18/06	116	In Search of Corduroy	Stratton, VT	Jan 24-25	01/03/07
093	Senior Workshop Clinic	Sunday River, ME	Jan 18-19	12/28/06	159	Senior Workshop Clinic	Camelback, PA	Feb 05-06	01/15/07
103	Senior Bumps	Bromley, VT	Jan 22-23	01/02/07	272	Senior Workshop Clinic	Stowe, VT	Mar 07-08	02/14/07

# PSIA-E Alpine Schedule for 2006-2007

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 R = Events Open to Registered Members

^ = Night event  
 Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

## RACE EVENTS (Open to Registered, Level I, II or III members – Open to Non-members for additional \$25)

No.	Location	Dates	Deadline	Price	No.	Location	Dates	Deadline	Price
751	Hunter Mtn, NY	Dec 18-21	11/27/06	\$255	757	Attitash, NH	Jan 22-23	01/02/07	\$160
752	Hunter Mtn, NY	Dec 18-19	11/27/06	\$160	758	Ski Roundtop, PA	Jan 29-30	01/08/07	\$160
753	Hunter Mtn, NY	Dec 20-21	11/29/06	\$160	759	Bristol Mtn, NY	Jan 31-Feb 2	01/10/07	\$210
754	Okemo, VT	Jan 03-05	12/13/06	\$210	760	Mtn, Creek, NJ	Feb 01-02	01/11/07	\$160
755	Labrador Mtn, NY	Jan 16-17	12/27/06	\$160	761	Holiday Valley, NY	Feb 12-13	01/22/07	\$160
756	Ski Butternut	Jan 18-19	12/28/06	\$160	762	Gunstock, NH	Mar 12-13	02/19/07	\$160

## COACHING ADVANCED SKIING AND RACING ACCREDITATION (Open to Level I, II, or III members) 2 days - \$160

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
763	Course Setting & Drills	Hunter Mtn, NY	Jan 08-09	12/18/06	765	Advanced Move Analysis	Attitash, NH	Jan 22-23	01/02/07
764	Advanced Move Analysis	Hunter Mtn, NY	Jan 10-11	12/19/06	766	Coach Tactic & Tech	Bristol Mtn, NY	Feb 01-02	01/12/07
					767	Course Setting & Drills	Gunstock, NH	Mar 12-13	02/19/07

## WORKSHOP CLINICS (Open to Registered, Level I, II or III members) 2 days - \$105

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
023	Gore, NY	Dec 04-05	11/13/06	189	Jay Peak, VT	Feb 12-13	01/22/07
030	Killington, VT	Dec 09-10	11/17/06	207	^ Kissing Bridge, NY 4-10pm	Feb 14-15	01/24/07
034	Ragged Mtn, NH	Dec 16-17	11/27/06	209	Shawnee Peak, ME	Feb 15-16	01/25/07
038	Hunter Mtn, NY	Dec 20-21	11/29/06	219	Gore Mtn, NY	Feb 26-27	02/05/07
042	Whitetail, PA	Jan 02-03	12/12/06	225	Cranmore, NH	Feb 26-27	02/05/07
048	Mt. Sunapee, NH	Jan 04-05	12/14/06	229	Wintergreen, VA	Feb 27-28	02/06/07
067	Snow Ridge, NY	Jan 11-12	12/21/06	234	Mohawk Mtn, CT	Mar 01-02	02/08/07
069	Bear Creek, PA	Jan 11-12	12/21/06	248	Toggenburg Mtn, NY	Mar 03-04	02/09/07
079	Wisp, MD	Jan 16-17	12/27/06	250	Pat's Peak, NH	Mar 03-04	02/09/07
080	Labrador, NY	Jan 16-17	12/27/06	256	Shawnee Mtn, PA	Mar 05-06	02/12/07
081	Sunday River, ME	Jan 16-17	12/27/06	263	Holiday Valley, NY	Mar 06-07	02/13/07
097	Timberline, WV	Jan 18-19	12/28/06	279	Plattekill Mtn, NY	Mar 10-11	02/16/07
135	Blue Knob, PA	Jan 30-31	01/09/07	283	Gunstock, NH	Mar 12-13	02/19/07
140	Liberty Mtn, PA	Feb 01-02	01/11/07	288	Ski Butternut, MA	Mar 12-13	02/19/07
149	Bristol Mtn, NY	Feb 01-02	01/12/07	300	Seven Springs, PA	Mar 17-18	02/23/07
325	Ascutney, VT	Feb 01-02	01/11/07	301	Bretton Woods, NH	Mar 17-18	02/23/07
151	Hidden Valley, PA	Feb 03-04	01/12/07	296	Wachusett Mtn, MA	Mar 22-23	03/01/07
153	Ski Beech, NC	Feb 04-05	01/12/07	315	Windham Mtn, NY	Mar 29-30	03/07/07
177	Winterplace, WV	Feb 06-07	01/16/07	316	Killington, VT	Mar 29-30	03/07/07

## MOGUL SERIES (Some open to Registered members, all open to Level I, II or III members) 2 days - \$125

All Mogul events qualify as Level II Part 1 – Skiing Exam Prerequisite

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
<b>Advanced Bumps</b>				<b>Intro to Bumps</b>			
087	Sunday River, ME	Jan 18-19	12/28/06	R 062	Okemo, VT	Jan 10-11	12/20/06
127	Waterville Valley, NH	Jan 29-30	01/08/07	R 090	Sunday River, ME	Jan 18-19	12/28/06
169	Mt. Snow, VT	Feb 07-08	01/17/07	R 101	Bromley, VT	Jan 22-23	01/02/07
235	Whiteface, NY	Mar 01-02	02/08/07	R 110	Elk Mtn, PA	Jan 23-24	01/02/07
252	Mad River Glen, VT	Mar 05-06	02/12/07	R 130	Waterville Valley, NH	Jan 29-30	01/08/07
265	Stowe, VT	Mar 07-08	02/14/07	R 172	Mt. Snow, VT	Feb 07-08	01/17/07
311	Killington, VT	Mar 29-30	03/07/07	R 201	Jiminy Peak, MA	Feb 14-15	01/24/07
<b>Intermediate Bumps</b>				R 221	Gore Mtn, NY	Feb 26-27	02/05/07
061	Okemo, VT	Jan 10-11	12/20/06	R 261	Holiday Valley, NY	Mar 06-07	02/13/07
089	Sunday River, ME	Jan 18-19	12/28/06	R 268	Stowe, VT	Mar 07-08	02/14/07
100	Bromley, VT	Jan 22-23	01/02/07	R 291	Belleayre Mtn, NY	Mar 14-15	02/21/07
109	Elk Mtn, PA	Jan 23-24	01/02/07	R 313	Killington, VT	Mar 29-30	03/07/07
129	Waterville Valley, NH	Jan 29-30	01/08/07	<b>Specialty Bumps</b>			
171	Mt. Snow, VT	Feb 07-08	01/17/07	R 103	Senior Bumps	Jan 22-23	01/02/07
200	Jiminy Peak, MA	Feb 14-15	01/24/07		Bromley, VT		Registration fee \$120
220	Gore Mtn, NY	Feb 26-27	02/05/07	R 175	Women Only Bumps	Feb 07-08	01/17/07
254	Mad River Glen, VT	Mar 05-06	02/12/07		Mt. Snow, VT		Registration fee \$125
260	Holiday Valley, NY	Mar 06-07	02/13/07				
267	Stowe, VT	Mar 07-08	02/14/07				
290	Belleayre Mtn, NY	Mar 14-15	02/21/07				
312	Killington, VT	Mar 29-30	03/07/07				

## REINSTATEMENT EVENTS 3 days; Call for requirements - \$175 plus dues and reinstatement fee

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
133	Reinstatement Event	Waterville Valley, NH	Jan 29-31	01/08/07	294	Reinstatement Event	Windham, NY	Mar 16-18	02/23/07

# PSIA-E Alpine Schedule for 2006-2007

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 Weekend events are highlighted in blue.

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## MASTERS SERIES SKIING II / III (Open to Level II & III members) 2 days - \$125

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
028	Stratton, VT	Dec 06-07	11/15/06	164	Camelback, PA	Feb 05-06	01/15/07
046	Ski Roundtop, PA	Jan 04-05	12/14/06	193	Sugarloaf, ME	Feb 12-13	01/22/07
054	Mount Sunapee, NH	Jan 04-05	12/14/06	196	Jiminy Peak, MA	Feb 12-13	01/22/07
058	Okemo, VT	Jan 08-09	12/18/06	184 ^	Holiday Valley, NY 4-10pm	Feb 12-13	01/22/07
074	Sunday River, ME	Jan 16-17	12/27/06	240	Whiteface, NY	Mar 01-02	02/08/07
086	Greek Peak, NY	Jan 18-19	12/28/06	271	Stowe, VT	Mar 07-08	02/14/07
114	Elk Mtn, PA	Jan 23-24	01/02/07	274	Blue Mtn, PA	Mar 07-08	02/14/07
117	Stratton Mtn, VT	Jan 24-25	01/03/07	292	Belleayre Mtn, NY	Mar 14-15	02/21/07
131	Waterville Valley, NH	Jan 29-30	01/08/07	298	Seven Springs, PA	Mar 17-18	02/23/07
157	Mt. Snow, VT	Feb 05-06	01/15/07				

## DEVELOPMENT SERIES SKIING (Open to Registered & Level I members) 2 days - \$125

All Development Series events qualify as Level II Part 1 – Skiing Exam Prerequisite

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
025	Stratton, VT	Dec 06-07	11/15/06	182 ^	Holiday Valley, NY 4-10pm	Feb 12-13	01/22/07
049	Ski Roundtop, PA	Jan 04-05	12/14/06	191	Sugarloaf, ME	Feb 12-13	01/22/07
053	Mount Sunapee, NH	Jan 04-05	12/14/06	195	Jiminy Peak, MA	Feb 12-13	01/22/07
055	Okemo, VT	Jan 08-09	12/18/06	237	Whiteface, NY	Mar 01-02	02/08/07
075	Wisp Resort, MD	Jan 16-17	12/27/06	230	Mohawk Mtn, CT	Mar 01-02	02/08/07
082	Sunday River, ME	Jan 16-17	12/27/06	245	Pat's Peak, NH	Mar 03-04	02/09/07
084	Greek Peak, NY	Jan 18-19	12/28/06	255	Shawnee Mtn, PA	Mar 05-06	02/12/07
107	Elk Mtn, PA	Jan 23-24	01/02/07	266	Stowe, VT	Mar 07-08	02/14/07
115	Stratton Mtn, VT	Jan 24-25	01/03/07	273	Blue Mtn, PA	Mar 07-08	02/14/07
128	Waterville Valley, NH	Jan 29-30	01/08/07	289	Belleayre Mtn, NY	Mar 14-15	02/21/07
154	Mt. Snow, VT	Feb 05-06	01/15/07	297	Seven Springs, PA	Mar 17-18	02/23/07
165	Camelback, PA	Feb 05-06	01/15/07				

## LEVEL I EXAMS (Open to Registered members) 2 days - \$120

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
024	Gore Mtn, NY	Dec 04-05	11/13/06	180	Ski Sundown, CT	Feb 10-11	01/19/07
703	Level I Exam at Children's Academy – 3 days \$175			183 ^	Holiday Valley, NY 4-10pm	Feb 12-13	01/22/07
	Mount Snow, VT	Dec 04-06	11/13/06	188	Sugarloaf, ME	Feb 12-13	01/22/07
026	Stratton Mtn, VT	Dec 06-07	11/15/06	194	Jiminy Peak, MA	Feb 12-13	01/22/07
033	Ragged Mtn, NH	Dec 16-17	11/27/06	198	Jay Peak, VT	Feb 12-13	01/22/07
037	Hunter Mtn, NY	Dec 20-21	11/29/06	204 ^	Kissing Bridge, NY 4-10pm	Feb 14-15	01/24/07
040	Whitetail, PA	Jan 02-03	12/12/06	208	Shawnee Peak, ME	Feb 15-16	01/25/07
044	Mount Sunapee, NH	Jan 04-05	12/14/06	210	West Mtn, NY	Feb 24-25	02/02/07
057	Peek n' Peak, NY	Jan 08-09	12/18/06	211	McIntyre, NH	Feb 24-25	02/02/07
059	Okemo, VT	Jan 08-09	12/18/06	212	Buffalo Ski Club, NY	Feb 24-25	02/02/07
066	Snow Ridge, NY	Jan 11-12	12/21/06	213	Catamount, NY	Feb 24-25	02/02/07
068	Bear Creek, PA	Jan 11-12	12/21/06	222	Gore Mtn, NY	Feb 26-27	02/05/07
077	Wisp, MD	Jan 16-17	12/27/06	228	Wintergreen, VA	Feb 27-28	02/06/07
085	Sunday River, ME	Jan 18-19	12/28/06	233	Mohawk Mtn, CT	Mar 01-02	02/08/07
099	Greek Peak, NY	Jan 18-19	12/28/06	244	Loon, NH	Mar 01-02	02/08/07
104	Cataloochee, NC	Jan 22-23	01/02/07	246	Toggenburg, NY	Mar 03-04	02/09/07
105	Attitash, NH	Jan 22-23	01/02/07	249	Pat's Peak, NH	Mar 03-04	02/09/07
106	Bromley, VT	Jan 22-23	01/02/07	251	Ski Ward, MA	Mar 03-04	02/09/07
124	Pico, VT	Jan 25-26	01/04/07	257	Stowe, VT	Mar 05-06	02/12/07
125	Elk Mtn, PA	Jan 25-26	01/04/06	258	Shawnee Mtn, PA	Mar 05-06	02/12/07
126	Mount Abram, ME	Jan 27-28	01/05/07	264	Blue Mtn, PA	Mar 07-08	02/14/07
134	Blue Knob, PA	Jan 30-31	01/09/07	278	Plattekill Mtn, NY	Mar 10-11	02/16/07
138	Liberty Mtn, PA	Feb 01-02	01/11/07	280	Lost Valley, ME	Mar 10-11	02/16/07
146	Smugglers' Notch, VT	Feb 01-02	01/11/07	281	Bousquet, MA	Mar 10-11	02/16/07
148	Bristol Mtn, NY	Feb 01-02	01/12/07	282	Gunstock, NH	Mar 12-13	02/19/07
324	Ascutney, VT	Feb 01-02	01/11/07	286	Belleayre, NY	Mar 12-13	02/19/07
326	Mtn Creek, NJ	Feb 01-02	01/11/07	287	Ski Butternut, MA	Mar 12-13	02/19/07
150	Hidden Valley, PA	Feb 03-04	01/12/07	299	Seven Springs, PA	Mar 17-18	02/23/07
152	Ski Beech, NC	Feb 04-05	01/12/06	302	Bretton Woods, NH	Mar 17-18	02/23/07
156	Mount Snow, VT	Feb 05-06	01/15/06	303	Okemo, VT	Mar 18-19	02/26/07
163	Camelback, PA	Feb 05-06	01/15/06	295	Wachusett, MA	Mar 22-23	03/01/07
176	Winterplace, WV	Feb 06-07	01/16/07	317	Windham Mtn, NY	Mar 31-Apr 1	03/09/07
323	The Homestead, VA	Feb 08-09	01/18/07	318	Killington, VT	Mar 31-Apr 1	03/09/07
181	Song Mtn, NY	Feb 10-11	01/19/07				

# PSIA-E Alpine Schedule for 2006-2007

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## LEVEL II TEACHING SEMINARS (Open to Level I members) 2 days - \$120

All Level II Teaching Seminar events qualify as Level II Part 2 – Teaching Exam Prerequisite							
No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
027	Stratton, VT	Dec 06-07	11/15/06	102	Bromley, VT	Jan 22-23	01/02/07
045	Ski Roundtop, PA	Jan 04-05	12/14/06	111	Elk Mtn, PA	Jan 23-24	01/02/07
052	Mount Sunapee, NH	Jan 04-05	12/14/06	173	Mount Snow, VT	Feb 07-08	01/17/07
063	Okemo, VT	Jan 10-11	12/20/06	239	Whiteface, NY	Mar 01-02	02/08/07
098	Timberline, WV	Jan 18-19	12/28/06				

## LEVEL II PRACTICE EXAM - PART ONE SKIING (Open to Level I & Trainers) 2 days - \$120

All Practice Exam events qualify as Level II Part 1 – Skiing Exam Prerequisite							
No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
051	Ski Roundtop, PA	Jan 04-05	12/14/06	202	Jiminy Peak, MA	Feb 14-15	01/24/07
073	Sunday River, ME	Jan 16-17	12/27/06	238	Whiteface Mtn, NY	Mar 01-02	02/08/07

## LEVEL II EXAMS (Open to Level I members) 2 days - \$160

Skiing – Part 1				Teaching – Part 2			
No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
035	Hunter Mtn, NY	Dec 18-19	11/27/06	036	Hunter Mtn, NY	Dec 18-19	11/27/06
122	Elk Mtn, PA	Jan 25-26	01/04/07	123	Elk Mtn, PA	Jan 25-26	01/04/07
178	Pico, VT	Feb 10-11	01/19/07	179	Pico, VT	Feb 10-11	01/19/07
231	Wintergreen, VA	Mar 01-02	02/08/07	232	Wintergreen, VA	Mar 01-02	02/08/07
242	Loon Mtn, NH	Mar 01-02	02/08/07	243	Loon Mtn, NH	Mar 01-02	02/08/07
275	Holimont, NY	Mar 08-09	02/15/07	276	Holimont, NY	Mar 08-09	02/15/07
304	Okemo, VT	Mar 20-21	02/27/07	305	Okemo, VT	Mar 20-21	02/27/07

## LEVEL III EXAM CLINICS (Open to Level II members) 2 days - \$120

Skiing – Part 1				Teaching – Part 2			
No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
112	Elk Mtn, PA	Jan 23-24	01/02/07	113	Elk Mtn, PA	Jan 23-24	01/02/07
161	Mount Snow, VT	Feb 05-06	01/15/07	162	Mount Snow, VT	Feb 05-06	01/15/07
269	Stowe, VT	Mar 07-08	02/14/07	270	Stowe, VT	Mar 07-08	02/14/07

## LEVEL III EXAMS (Open to Level II members) 2 days - \$160

Skiing – Part 1				Teaching – Part 2			
No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
137	Sugarbush, VT	Jan 30-31	01/09/07	215	Cannon Mtn, NH	Feb 26-27	02/05/07
214	Cannon Mtn, NH	Feb 26-27	02/05/07	285	Hunter Mtn, NY	Mar 12-13	02/19/07
284	Hunter Mtn, NY	Mar 12-13	02/19/07	310	Killington, VT	Mar 26-27	03/05/07
309	Killington, VT	Mar 26-27	03/05/07				

## MASTER TEACHER CERTIFICATION (See psia-e.org for details -Open to Level I, II or III members) 2 days - \$130; 1 day - \$90

Movement Analysis events qualify as Level II Part 1 – Skiing Exam Prerequisite				Foundations of Teaching events qualify as Level II Part 2 – Teaching Exam Prerequisite					
No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
022	Foundations of Teaching	Gore Mtn, NY	Dec 04-05	11/13/06	203	Movement Analysis	Jiminy Peak, MA	Feb 14-15	01/24/07
041	Movement Analysis	Whitetail, PA	Jan 02-03	12/12/06	205	^ Movement Analysis	Kissing Bridge, NY	Feb 14-15	01/24/07
050	History Comes Alive	Ski Roundtop, PA	Jan 04-05	12/14/06	217	History Comes Alive	Gore Mtn, NY	Feb 26-27	02/05/07
503	Physical & Mental Dis	Okemo, VT	Jan 09	12/18/06	218	Movement Analysis	Cranmore, NH	Feb 26-27	02/05/07
707	Knee High Knowledge	Okemo, VT	Jan 08	12/18/06	226	History Comes Alive	Cranmore, NH	Feb 26-27	02/05/07
064	Movement Analysis	Okemo, VT	Jan 10-11	12/20/06	527	Physical & Mental Dis	Wintergreen, VA	Feb 28	02/06/07
072	Foundations of Teaching	Sunday River, ME	Jan 16-17	12/27/06	716	Knee High Knowledge	Wintergreen, VA	Feb 27	02/06/07
078	Movement Analysis	Wisp, MD	Jan 16-17	12/27/06	259	Get In Gear	Holiday Valley, NY	Mar 06-07	02/13/07
091	Movement Analysis	Sunday River, ME	Jan 18-19	12/28/06	262	Movement Analysis	Holiday Valley, NY	Mar 06-07	02/13/07
155	Get In Gear	Camelback, PA	Feb 05-06	01/15/07	555	Physical & Mental Dis	Windham Mtn, NY	Mar 29	03/07/07
158	Movement Analysis	Camelback, PA	Feb 05-06	01/15/07	721	Knee High Knowledge	Windham Mtn, NY	Mar 30	03/07/07
167	Foundations of Teaching	Montage Mtn, PA	Feb 07-08	01/17/07					
168	History Comes Alive	Montage, PA	Feb 07-08	01/17/07					
174	Movement Analysis	Mount Snow, VT	Feb 07-08	01/17/07					
192	History Comes Alive	Jiminy Peak, MA	Feb 12-13	01/22/07					
526	Physical & Mental Dis	Jiminy Peak, MA	Feb 13	01/22/07					
714	Knee High Knowledge	Jiminy Peak, MA	Feb 12	01/22/07					
199	Get In Gear	Jiminy Peak, MA	Feb 14-15	01/24/07					

### INDOOR MASTER TEACHER COURSES

076	At Your Service	Wisp, MD	Jan 16	12/27/06
083	Communication Station	Wisp, MD	Jan 17	12/27/06

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## ACCREDITATION PROGRAMS (See psia-e.org for program details - Open to Level I, II, or III members) 2 days - \$160

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
<b>Children's Specialist</b>					<b>Coaching Advanced Skiing and Racing</b>				
706	Childhood Dev: Physical	Whitetail, PA	Jan 02-03	12/12/06	763	Course Setting & Drills	Hunter Mtn, NY	Jan 08-09	12/18/06
708	Childhood Dev: Affective	Wisp, MD	Jan 16-17	12/27/06	764	Advanced Move Analysis	Hunter Mtn, NY	Jan 10-11	12/19/06
711	Childhood Dev: Cognitive	Montage Mtn, PA	Feb 07-08	01/17/07	765	Advanced Move Analysis	Attitash, NH	Jan 22-23	01/02/07
712*	Childhood Dev: Affective	Holiday Valley, NY	Feb 12-13	01/22/07	766	Coach Tactic & Tech	Bristol Mtn, NY	Feb 01-02	01/12/07
713	Childhood Dev: Cognitive	Jiminy Peak, MA	Feb 12-13	01/22/07	767	Course Setting & Drills	Gunstock, NH	Mar 12-13	02/19/07
715	Childhood Dev: Physical	Jiminy Peak, MA	Feb 14-15	01/24/07	<b>Backcountry Accreditation</b>				
718	Childhood Dev: Physical	Plattekill Mtn, NY	Mar 10-11	02/16/07	650	Snow Sense & Plan	Canaan Valley, WV	Sept 16-17	8/26/06
<b>Special Populations</b>					651	Snow Sense & Plan	Mount Snow, VT	Nov 04-05	10/13/06
706	Childhood Dev: Physical	Whitetail, PA	Jan 02-03	12/12/06	657	Collecting Data	Maple Wind, VT	Jan 27-28	01/05/07
060	Adult Dev. & Aging	Okemo, VT	Jan 10-11	12/20/06	665	Putting It All Together	Maple Wind, VT	Mar 03-04	02/09/07
143	Teaching Women	Mtn, Creek, NJ	Feb 01-02	01/11/07	<b>Sport Science</b>				
715	Childhood Dev: Physical	Jiminy Peak, MA	Feb 14-15	01/24/07	071	Biomechanics	Sunday River, ME	Jan 16-17	12/27/06
227	Adult Dev. & Aging	Wintergreen, VA	Feb 27-28	02/06/07	095	Exercise Physiology	Timberline, WV	Jan 18-19	12/28/06
718	Childhood Dev: Physical	Plattekill Mtn, NY	Mar 10-11	02/16/07	166	Biomechanics	Montage, PA	Feb 07-08	01/17/07
<b>Freeride Accreditation</b>					206*	Sports Psychology	Kissing Bridge, NY	Feb 14-15	01/24/07
094	Basic Park & Pipe	Wachusett, MA	Jan 18-19	12/28/06	216	Exercise Physiology	Cranmore, NH	Feb 26-27	02/05/07
142	Intermediate New School	Mtn, Creek, NJ	Feb 01-02	01/11/07	223	Sports Psychology	Gore Mtn, NY	Feb 26-27	02/05/07
308	Advanced Freeriders	Killington, VT	Mar 26-27	03/05/07	<b>Adaptive Accreditation</b>				
<b>Teaching Beginners Specialist</b>					512	3 Track / 4 Track Skiing	ASF-Windham, NY	Jan 27-28	01/05/07
190	Assess Beginners Move	Jiminy Peak, MA	Feb 12-13	01/22/07	517	Working with Visually Impaired and Developmentally Delayed Skiers	Bromley, VT	Jan 30-31	01/09/07
277	Communication Loop	Plattekill Mtn, NY	Mar 10-11	02/16/07	519	Experiential Sit Down Skiing	Bromley, VT	Feb 01-02	01/11/07
314	The Learning Environment	Windham, NY	Mar 29-30	03/07/07					

## MASTER TEACHER EXAMS (All Exams Start at 4:00 pm) - \$10

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
927	Sunday River, ME	Jan 19	12/28/06	933	Cranmore, NH	Feb 27	02/06/07
928	Wisp, MD	Jan 17	12/27/06	934	Gore Mtn, NY	Feb 27	02/06/07
929	Camelback, PA	Feb 06	01/16/07	935	Wintergreen, VA	Feb 28	02/07/07
930	Montage, PA	Feb 08	01/18/07	936	Holiday Valley, NY	Mar 07	02/14/07
931	Jiminy Peak, MA	Feb 15	01/25/07	937	Killington, VT	Mar 24	03/02/07
932	Kissing Bridge, NY	Feb 15	01/25/07	938	Windham Mtn, NY	Mar 30	03/07/07

# PSIA-E Adaptive Schedule for 2006-2007

Notes: \* = Events with limited attendance; may fill prior to deadlines!  
 # = Events non-members may attend for \$25 additional fee.  
 R = Events Open to Registered Members

^ = Night event  
 Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

## FEATURE EVENTS (Some open to Non-members and/or Registered members - All open to Level I, II or III members)

Notes	No	Event	Description	Location	Price	Dates	Deadline
R #	020	Snowsports School Management Seminar	For Directors and Supervisors 2 1/2 days; banquet	Mount Snow, VT	\$185	Nov 27-29	11/06/06
See website		Adaptive National Academy	Disabled Sports USA and PSIA Event - see Disabled Sports USA web-site at <a href="http://www.dsusa.org">www.dsusa.org</a> , click on winter sports/programs and then on The Hartford Ski Spectacular for details and application.	Breckenridge, CO	Varies	Dec 04-08	11/22/05
	501	Eastern Team Tryouts	Level III Adaptive Certified	Killington, VT	\$ 95	Jan 3	12/13/06
R	554	Adaptive Spring Rally	2 days; Reception / race	Killington, VT	\$158	Mar 24-25	03/01/07

## SPECIALTY EVENTS (All open to Registered, Level I, II or III members, Open to Non-members for an additional \$25) 2 days \$136

No.	Event	Ski School	Location	Dates	Deadline
R #	504	Intro to Adaptive World	Wachusett Mountain Adaptive	Wachusett, MA	Jan 20-21 12/28/06
R #	556	Coaching Adaptive Racers	Adaptive Sports Foundation	Windham, NY	Jan 25-26 01/04/07
R #	523	Experiential Snowboard Teaching	Vermont Adaptive Ski & Sports	Pico, VT	Feb 08-09 01/19/07
R #	524	Learn To Tether a Bi-Ski From a Snowboard	Vermont Adaptive Ski & Sports	Pico, VT	Feb 10-11 01/19/07
R #	531	Experiential Mono Ski	Massanutten Adaptive Snowsports	Massanutten, VA	Mar 07-08 02/14/07

# PSIA-E Adaptive Schedule for 2006-2007

Notes: \* = Events with limited attendance; may fill prior to deadlines!  
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^ = Night event  
 Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

## ADAPTIVE ACCREDITATION EVENTS (Open Level I, II or III members) 2 days - \$160

No.	Event	Ski School	Location	Dates	Deadline
512	3 Track / 4 Track Skiing	Adaptive Sports Foundation	Windham Mtn, NY	Jan 27-28	01/05/07
517	Working with Visually Impaired and Developmentally Delayed Skiers	Bromley Mtn, Adaptive Snowsports	Bromley Mtn, VT	Jan 30-31	01/09/07
519	Experiential Sit Down Skiing	Bromley Mtn. Adaptive Snowsports	Bromley Mtn, VT	Feb 01-02	01/11/07

## LEVEL I EXAMS (For registered members) 2 days - \$174

No.	Event	Ski School	Location	Dates	Deadline
505	3/4 Track	Lounsbury Adaptive Ski Program	Holiday Valley, NY	Jan 20-21	12/28/06
507	Blind/DD	Lounsbury Adaptive Ski Program	Holiday Valley, NY	Jan 20-21	12/28/06
506	Mono/Bi	Lounsbury Adaptive Ski Program	Holiday Valley, NY	Jan 20-21	12/28/06
521	3/4 Track	Stride Adaptive Sports Program	Jiminy Peak, MA	Feb 03-04	01/12/07
520	Blind/DD	Stride Adaptive Sports Program	Jiminy Peak, MA	Feb 03-04	01/12/07
522	Mono/Bi	Stride Adaptive Sports Program	Jiminy Peak, MA	Feb 03-04	01/12/07
525	Snowboard	Vermont Adaptive Ski & Sports	Pico, VT	Feb 10-11	01/19/07
529	3/4 Track	Camelback Adaptive Snowsports	Camelback, PA	Mar 03-04	02/09/07
528	Blind/DD	Camelback Adaptive Snowsports	Camelback, PA	Mar 03-04	02/09/07
530	Mono/Bi	Camelback Adaptive Snowsports	Camelback, PA	Mar 03-04	02/09/07
533	3/4 Track	Wintergreen Adaptive Skiing	Wintergreen Resort, VA	Mar 10-11	02/16/07
532	Blind/DD	Wintergreen Adaptive Skiing	Wintergreen Resort, VA	Mar 10-11	02/16/07
534	Mono/Bi	Wintergreen Adaptive Skiing	Wintergreen Resort, VA	Mar 10-11	02/16/07
540	3/4 Track	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 16-17	02/23/07
539	Blind/DD	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 16-17	02/23/07
541	Mono/Bi	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 16-17	02/23/07

## LEVEL II EXAMS 1 to 4 day events - \$99 for first day; \$89 for each consecutive day

No.	Event	Ski School	Location	Dates	Deadline
508	3/4 Track	Hunter Mountain Adaptive	Hunter Mtn, NY	Jan 27	01/05/07
509	Mono/Bi	Hunter Mountain Adaptive	Hunter Mtn, NY	Jan 27	01/05/07
513	Blind DD	Hunter Mountain Adaptive	Hunter Mtn, NY	Jan 28	01/05/07
514	Skiing	Hunter Mountain Adaptive	Hunter Mtn, NY	Jan 28	01/05/07
535	Blind/DD	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 16	02/23/07
536	Skiing	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 16	02/23/07
542	3/4 Track	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 17	02/23/07
543	Mono/Bi	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 17	02/23/07
546	3/4 Track	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 18	02/23/07
547	Mono/Bi	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 18	02/23/07
550	Blind/DD	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 19	02/23/07
551	Skiing	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 19	02/23/07

## LEVEL III EXAMS 1 to 4 day events - \$99 for first day; \$89 for each consecutive day

No.	Event	Ski School	Location	Dates	Deadline
510	3/4 Track	Hunter Mountain Adaptive	Hunter Mtn, NY	Jan 27	01/05/07
511	Mono/Bi	Hunter Mountain Adaptive	Hunter Mtn, NY	Jan 27	01/05/07
515	Blind DD	Hunter Mountain Adaptive	Hunter Mtn, NY	Jan 28	01/05/07
516	Skiing	Hunter Mountain Adaptive	Hunter Mtn, NY	Jan 28	01/05/07
537	Blind/DD	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 16	02/23/07
538	Skiing	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 16	02/23/07
544	3/4 Track	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 17	02/23/07
545	Mono/Bi	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 17	02/23/07
548	3/4 Track	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 18	02/23/07
549	Mono/Bi	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 18	02/23/07
552	Blind/DD	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 19	02/23/07
553	Skiing	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 19	02/23/07

# AASI Snowboard Schedule for 2006-2007

Notes: \* = Events with limited attendance; may fill prior to deadlines!  
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 R = Events Open to Registered Members

^ = Night event  
 Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

<b>FEATURE EVENTS</b>								<b>(Some open to Non-members and/or Registered members – All open to Level I, II or III members)</b>	
Notes:	No.	Event	Description	Location	Price	Dates	Deadline		
R #	020	Snowsports School Management Seminar	For Directors & Supervisors 2 1/2 days; banquet	Mount Snow, VT	\$185	Nov 27-29	11/06/06		
R #	096	Southern Snowsports Management Seminar	For Directors & Supervisors 2 days;	Timberline, WV	\$160	Jan 18-19	12/28/06		
R #	401	Safe Coaching in Freestyle Venues	Must have Tele, Alpine or Snowboard equipment	Mount Snow, VT	\$88	Nov 27	11/06/06		
R #	701	Children's Academy	2 days; new format	Mount Snow, VT	\$135	Dec 04-05	11/13/06		
R #	702	Children's Academy	3 days; new format	Mount Snow, VT	\$175	Dec 04-06	11/13/06		
R	703	Alpine Level I Exam	3 days; at Children's Academy	Mount Snow, VT	\$175	Dec 04-06	11/13/06		
R	704	AASI Level I Exam	3 days; at Children's Academy	Mount Snow, VT	\$175	Dec 04-06	11/13/06		
R	405	Riders Rally Weekend	2 days, Registered - Level I	Killington, VT	\$179	Dec 09-10	11/17/06		
R	406	Riders Rally Weekend	2 days, Level II - III	Killington, VT	\$179	Dec 09-10	11/17/06		
R	407	Riders Rally +3 (M,T,W)	3 days, Registered - Level I	Killington, VT	\$229	Dec 11-13	11/17/06		
R	408	Riders Rally +3 (M,T,W)	3 days, Level II - III	Killington, VT	\$229	Dec 11-13	11/17/06		
R #	423	Safe Coaching in Freestyle Venues	Must have Tele, Alpine or Snowboard equipment	Massanutten, VA	\$88	Jan 24	01/03/07		
R #	459	Women's Seminar	2 days- new format - in conjunction with Alpine	Windham, NY	\$142	Mar 01-02	02/08/07		
R	482	Spring Rally	2 days; Reception / race	Killington, VT	\$158	Mar 24-25	03/01/07		

<b>TEAMS</b>								<b>(Open to Level III members)</b>	
No.	Event	Description	Location	Price	Dates	Deadline			
490	DEV Team Tryouts	2 days, Level III AASI Members Only	Killington, VT	\$205	Apr 05-06	03/15/07			

<b>FREESTYLE ACCREDITATION (Not Alpine MTC Accred)</b>								<b>(Open to Level I, II, or III members) 3 days - \$200; 2 days - \$155</b>			
No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline		
419	Intro Session	Wachusett Mtn, MA	Jan 18-19	12/28/06	446	Pipe Session	Mount Snow, VT	Feb 12-13	01/22/07		
454	Intro Session	Snowshoe Mtn, WV	Feb 27-28	02/06/07	481	Master Session	Stratton Mtn, VT	Mar 21-23	03/01/07		
429	Park Session	Mtn Creek, NJ	Jan 29-30	01/08/07							

<b>SPECIALTY EVENTS</b>								<b>(Some open to Registered, Level I, II or III members) 2 days - \$137</b>	
No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
418	Skills for Riding Park & Rails	Loon Mountain, NH	Jan 18-19	12/28/06					
436	Skills for Riding Pipe	Okemo, VT	Feb 05-06	01/15/07					
465	Old Fart Park & Pipe	Loon Mountain, NH	Mar 05-06	02/12/07					
411	Corduroy & Carving – Hardboot Only	Stratton, VT	Dec 18-19	11/27/06					
437	^ Corduroy & Carving – 4 – 10 pm	Wachusett Mtn, MA	Feb 05-06	01/15/07					
452	^ Corduroy & Carving – 4 – 10 pm	Liberty Mtn, PA	Feb 26-27	02/05/07					
R 445	Women Only – Skills for Riding Pipe, Park & Rails, Registered - Level I	Loon Mountain, NH	Feb 06-07	01/19/07					
467	Women Only – Trees and Steeps, Level II - III	Smugglers' Notch, VT	Mar 08-09	02/15/07					

<b>RIDER UPDATE EVENTS</b>								<b>(Some open to Registered, Level I, II or III members) 2 days - \$137</b>	
No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
450	Rider Update – Level II - III	Gore Mountain, NY	Feb 26-27	02/05/07					
455	Rider Update – Level II - III	Mtn Creek, NJ	Feb 28 – Mar 01	02/07/07					
R 456	Rider Update – Registered – Level I	Mtn Creek, NJ	Feb 28 – Mar 01	02/07/07					
473	Rider Update – Level II - III	Wintergreen, VA	Mar 12-13	02/19/07					

<b>100 LEVEL COURSES</b>								<b>(Open to Reg, Level I or II members or Cross-over members - Non-members for additional \$25) 2 days - \$137</b>	
No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
# R *	427 Teaching Foundations	Cataloochee, NC	Jan 28-29	01/05/07					
# R	432 Riding Concepts	Cranmore, NH	Feb 01-02	01/11/07					
# R	443 Movement Analysis	Hidden Valley, PA	Feb 10-11	01/19/07					
# R	474 Riding Concepts	Hunter Mtn, NY	Mar 13-14	02/20/07					

# AASI Snowboard Schedule for 2006-2007

Notes: \* = Events with limited attendance; may fill prior to deadlines!  
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## 200 LEVEL COURSES (Open to Level I, II or III members, Prerequisite for Level II Exam) 2 days - \$137

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
413	Teaching Concepts	Smugglers' Notch, VT	Jan 08-09	12/18/06	440	Level II Exam Prep	Blue Mtn, PA	Feb 08-09	01/18/07
414	Movement Analysis	Holiday Valley, NY	Jan 11-12	12/21/06	447	Riding Concepts	Bristol Mtn, NY	Feb 15-16	01/25/07
416	Movement Analysis	Hunter Mtn, NY	Jan 16-17	12/27/06	458	Moguls	Sunday River, ME	Mar 01-02	02/08/07
422	Movement Analysis	Camelback, PA	Jan 22-23	01/02/07	471	Level II Exam Prep	Killington, VT	Mar 12-13	02/19/07
424	Teaching Concepts	Massanutten, VA	Jan 25-26	01/04/07	476	Riding Concepts	Snowshoe Mtn, WV	Mar 14-15	02/21/07
434	Steeps	Stowe, VT	Feb 01-02	01/11/07	478	Trees	Jay Peak, VT	Mar 19-20	02/26/07

## 300 LEVEL COURSES (Open to Level II or III members, Prerequisite for Level III Exam) 2 days - \$137

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
417	Movement Analysis	Hunter Mtn, NY	Jan 16-17	12/27/06	472	Level III Exam Prep	Killington, VT	Mar 12-13	02/19/07
435	Steeps	Stowe, VT	Feb 01-02	01/11/07	479	Trees	Jay Peak, VT	Mar 19-20	02/26/07
441	Riding Concepts	Cannon Mtn, NH	Feb 08-09	01/18/07	484	Moguls	Whiteface Mtn, NY	Mar 24-25	03/02/07
466	Peer Coaching	Elk Mtn, PA	Mar 08-09	02/15/07					

## BACKCOUNTRY ACCREDITATION EVENTS (Open to Level I, II or III members) 2 days - \$160

### Snowshoes and Snowboard - or - split-board required

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
650	Snow Sense & Plan	Canaan Valley, WV	Sept 16-17	08/26/06	657	Collecting Data	Maple Wind, VT	Jan 27-28	01/05/07
651	Snow Sense & Plan	Mount Snow, VT	Nov 04-05	10/13/06	665	Putting It All Together	Maple Wind, VT	Mar 03-04	02/09/07

No.	Event	Location	Price	Dates	Deadline
660 *	Advanced Backcountry	Jackson Hole, WY	\$1,295	Feb 03-09	01/12/07

This event includes all course content of Backcountry Accreditation courses – see Early Fall 2006 Snow Pro for more details

## LEVEL I EXAMS (Open to Registered members and crossovers) 2 days - \$130

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
704	Level I Exam at Children's Academy – 3 days		\$175	451 ^	Liberty Mtn, PA – 4 – 10 pm	Feb 26-27	02/05/07
	Mount Snow, VT	Dec 04-06	11/13/06	453	Mtn Creek, NJ	Feb 26-27	02/05/07
409	Sugarbush, VT	Dec 14-15	11/27/06	457	Snowshoe, WV	Mar 01-02	02/08/07
412	Belleayre Mtn, NY	Jan 07-08	12/18/06	460	Song Mtn, NY	Mar 03-04	02/09/07
415	Wildcat Tracks, NH	Jan 11-12	12/21/06	461	Ski Ward, MA	Mar 03-04	02/09/07
421	Labrador, NY	Jan 20-21	12/28/06	462	Smugglers' Notch, VT	Mar 03-04	02/09/07
425 *	Massanutten, VA	Jan 25-26	01/04/07	420	Wachusett Mtn, MA	Mar 08-09	02/15/07
426 ^	Snow Ridge, NY – 4-10pm	Jan 25-26	01/04/07	468	Middlebury College, VT	Mar 10-11	02/16/07
428 *	Ski Beech, NC	Jan 28-29	01/05/07	469	Bousquet, MA	Mar 10-11	02/16/07
433	Elk Mtn, PA	Feb 01-02	01/11/07	470	Lost Valley, ME	Mar 10-11	02/16/07
438	Blue Knob, PA	Feb 06-07	01/16/07	475	Wintergreen, VA	Mar 14-15	02/21/07
439 ^	Ski Sundown, CT - 4-9pm	Feb 07-08	01/17/07	477	Gore Mtn, NY	Mar 15-16	02/22/07
442	Stratton, VT	Feb 08-09	01/18/07	480	Okemo, VT	Mar 22-23	03/01/07
491	The Homestead, VA	Feb 08-09	01/18/07	483	Mount Sunapee, NH	Mar 24-25	03/02/07
448	Kissing Bridge, NY	Feb 15-16	01/25/07	485	Killington, VT	Mar 31-Apr 1	03/09/07
449	Bristol Mtn, NY	Feb 15-16	01/25/07				

## LEVEL II – LEVEL III EXAMS (Open to Level I or Level II members with Exam Prerequisite) 3 days - \$239

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
	<b>LEVEL II EXAMS</b>				<b>LEVEL III EXAMS</b>		
444	Holiday Valley, NY	Feb 12-14	01/22/07	489	Killington, VT	Apr 02-04	03/14/07
464	Blue Mountain, PA	Mar 05-07	02/12/07				
488	Killington, VT	Apr 02-04	03/14/07				

## RIDING ASSESSMENT / RETAKES (Open to Level I or Level II members for assessment or exam retake) 1 day - \$88

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
	<b>LEVEL II RIDING ASSESSMENT / RETAKES</b>				<b>LEVEL III RIDING ASSESSMENT / RETAKES</b>		
430	Stowe, VT	Jan 31	01/10/07	431	Stowe, VT	Jan 31	01/10/07
463	Blue Mountain, PA	Mar 04	02/12/07	487	Killington, VT	Apr 01	03/12/07
486	Killington, VT	Apr 01	03/12/07				

# PSIA-E IAASI "Multi-Discipline" Schedule for 2006-2007

Notes: \* = Events with limited attendance; may fill prior to deadlines!  
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Programs are open to all disciplines - Clinic Coach may not be riding the same type of equipment you are.

## ALL PROGRAMS

(Non-members add \$25)

On Any Gear – Clinic Coach may not be riding the same type of equipment you are.

Notes	No.	Event	Location	Price	Dates	Deadline
R #	701	Children's Academy	Mount Snow, VT	\$135	Dec 04-05	11/13/06
R #	702	Children's Academy	Mount Snow, VT	\$175	Dec 04-06	11/13/06
R #	709	Mini-Kids Academy	Timberline, WV	\$120	Jan 18-19	12/28/06
R #	710	Teens and Tweens	Camelback, PA	\$120	Feb 05-06	01/15/07
R #	719	Teens and Tweens	Gunstock, NH	\$120	Mar 12-13	02/19/07

Backcountry Accreditation – Accreditation program for all disciplines.

Notes	No.	Event	Location	Price	Dates	Deadline
Open to Level I-III	650	Snow Sense & Plan	Canaan Valley, WV	\$160	Sept 16-17	08/26/06
Open to Level I-III	651	Snow Sense & Plan	Mount Snow, VT	\$160	Nov 04-05	10/13/06
Open to Level I-III	657	Collecting Data	Maple Wind, VT	\$160	Jan 27-28	01/05/07
Open to Level I-III	665	Putting It All Together	Maple Wind, VT	\$160	Mar 03-04	02/09/07

No.	Event	Location	Price	Dates	Deadline
660 *	Advanced Backcountry	Jackson Hole, WY	\$1,295	Feb 03-09	01/12/07

This event includes all course content of Backcountry Accreditation courses – see Early Fall 2006 Snow Pro for more details

Learn To Clinics – Level I - Participants are required to have proper equipment.

Notes	No.	Event	Location	Price	Dates	Deadline
R #	608	Learn to Tele/ Crossover	Pico, VT	\$103	Jan 20-21	12/28/06
R #	617	Learn to Tele / Crossover	Whiteface, NY	\$103	Feb 10-11	01/19/07

# PSIA-E IAASI Children's Schedule for 2006-2007

Notes: \* = Events with limited attendance; may fill prior to deadlines!  
 # = Events non-members may attend for \$25 additional fee.  
 R = Events Open to Registered Members

^ = Night event  
 Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

## CHILDREN'S ACADEMY

(Open to Registered, Level I, II or III members. Non-members add \$25)

No.	Event	Description	Location	Price	Dates	Deadline
R #	701	Children's Academy	Mount Snow, VT	\$135	Dec 04-05	11/13/06
R #	702	Children's Academy	Mount Snow, VT	\$175	Dec 04-06	11/13/06
R	703	Alpine Level I Exam	Mount Snow, VT	\$175	Dec 04-06	11/13/06
R	704	AASI Level I Exam	Mount Snow, VT	\$175	Dec 04-06	11/13/06
R #	709	Mini-Kids Academy	Timberline, WV	\$120	Jan 18-19	12/28/06

## CHILDREN'S EVENTS

(Open to Registered, Level I, II or III members. Non-members add \$25) 2 days - \$120

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
710	Teens and Tweens	Camelback, PA	Feb 05-06	01/15/07	719	Teens and Tweens	Gunstock, NH	Mar 12-13	02/19/07

## CHILDREN'S SPECIALIST ACCREDITATION COURSES

(Open to Level I, II or III members) 2 days - \$160

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
706	Childhood Dev: Physical	Whitetail, PA	Jan 02-03	12/12/06	713	Childhood Dev: Cognitive	Jiminy Peak, MA	Feb 12-13	01/22/07
708	Childhood Dev: Affective	Wisp, MD	Jan 16-17	12/27/06	715	Childhood Dev: Physical	Jiminy Peak, MA	Feb 14-15	01/24/07
711	Childhood Dev: Cognitive	Montage, PA	Feb 07-08	01/17/07	718	Childhood Dev: Physical	Plattekill Mtn, NY	Mar 10-11	02/16/07
712^	Childhood Dev: Affective	Holiday Valley, NY	Feb 12-13	01/22/07					

## 15 BELOW EVENTS

(Open to sponsored youth 10-15 years of age) 2 days - \$110

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
705	Bring It On	Killington, VT	Dec 09-10	11/17/06	720	Wrap It Up	Killington, VT	Mar 24-25	03/01/07
717	15 Below Event	Ski Ward, MA	Mar 03-04	02/09/07					

# PSIA-E Nordic Schedule for 2006-2007

Notes: \* = Events with limited attendance; may fill prior to deadlines!  
 # = Events non-members may attend for \$25 additional fee.  
 R = Events Open to Registered Members

^ = Night event  
 Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

## NORDIC DOWNHILL

### FEATURE EVENTS (Some open to Non-members and/or Registered members – All open to Level I, II or III members)

Notes	No.	Event	Description	Location	Price	Dates	Deadline
R #	020	Snowsports School Management Seminar	For Directors and Supervisors 2 1/2 days; banquet	Mount Snow, VT	\$185	Nov 27-29	11/06/06
R	602	Mini Academy	2 days, open to all members	Killington, VT	\$136	Dec 09-10	11/17/06
R	603	Downhill Pro Jam	5 days, includes banquet	Killington, VT	\$295	Dec 11-15	11/17/06
	604	Eastern Team Tryouts	Level III Nordic Certified	Killington, VT	\$ 95	Jan 3	12/13/06
	619	Premier Off Piste	Intermediate and Advanced	Stowe, VT	\$103	Feb 27-28	02/06/07
R	627	Spring Rally	2 days; Reception / race	Killington, VT	\$158	Mar 24-25	03/01/07

### UPGRADES (Open to Registered, Level I, II or III members. Open to Non-members for an additional \$25) 2 days - \$103

Members become Level I by attending any 2 days of upgrades or above Pro Jam, and stating "Level I Certification Requested" on application.

All upgrades count as exam prep.

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
601	Level I Upgrade	Sunday River, ME	Dec 02-03	11/10/06	613	Ski Improvement	Cannon Mtn, NH	Feb 03-04	01/12/07
605	Video Ski Improve	Okemo, VT	Jan 06-07	12/15/06	614	Exam Prep	Timberline, WV	Feb 03-04	01/12/07
606	Level I Upgrade	Whitetail, PA	Jan 06-07	12/15/06	615	On-Off Piste	Sugarbush, VT	Feb 05-06	01/15/07
607	Teaching / Skiing	Wildcat Tracks, NH	Jan 18-19	12/28/06	616	Level I Upgrade	Canaan Valley, WV	Feb 10-11	01/19/07
608	Learn To Tele / Crossover	Pico, VT	Jan 20-21	12/28/06	617	Learn to Tele Crossover	Whiteface, NY	Feb 10-11	01/19/07
609	Trees / Glades	Jay Peak, VT	Jan 23-24	01/02/07	618	On-Off Piste	Jiminy Peak, MA	Feb 15-16	01/25/07
610^	Teaching/Skiing	Ski Sundown, CT	Jan 24-25	01/03/07	620	Teaching / Skiing	Plattekill Mtn, NY	Mar 03-04	02/09/07
	4pm - 9pm				621	Level I Upgrade	Holimont, NY	Mar 05-06	02/12/07
611	Intro to Trees	Bretton Woods, NH	Jan 29-30	01/08/07	628	Bumps, All Levels	Sugarbush, VT	Apr 07-08	03/16/07

### EXAMS (Open to Level I, II, or III members with appropriate prerequisite) 2 days - \$186

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
622	DCL Exam	Sugarbush, VT	Mar 17-18	02/23/07	623	Level II Exam	Sugarbush, VT	Mar 17-18	02/23/07
625	DEV Team Exam	Sugarbush, VT	Mar 17-18	02/23/07	624	Level III Exam	Sugarbush, VT	Mar 17-18	02/23/07

## NORDIC ACCREDITATION EVENTS

### BACKCOUNTRY ACCREDITATION EVENTS (See psia-e.org for program details - Open to Level I, II or III members) 2 days - \$160

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
650	Snow Sense & Plan	Canaan Valley, WV	Sept 16-17	08/26/06	657	Collecting Data	Maple Wind, VT	Jan 27-28	01/05/07
651	Snow Sense & Plan	Mount Snow, VT	Nov 04-05	10/13/06	665	Putting It All Together	Maple Wind, VT	Mar 03-04	02/09/07

No.	Event	Location	Price	Dates	Deadline
660 *	Advanced Backcountry	Jackson Hole, WY	\$1,295	Feb 03-09	01/12/07

This event includes all course content of Backcountry Accreditation courses – see Early Fall 2006 Snow Pro for more details

## NORDIC TRACKISKATE

### FEATURE EVENTS (Some open to Non-members and/or Registered members – All open to Level I, II or III members)

Notes	No.	Event	Description	Location	Price	Dates	Deadline
R #	652	Instructor Training Course (ITC)	3 days; Level I Exam	Great Glen Trails, NH	\$139	Dec 12-14	11/21/06
R	653	Early Season Primer	Please indicate on application If seeking Level I Certification	Garnet Hill XC, NY	\$ 95	Dec 17-18	11/27/06

### UPGRADES (Open to Registered, Level I, II or III members. Open to Non-members for an additional \$25) 2 days - \$95

Members become Level I by attending any 2 days of upgrades or above ITC, and stating "Level I Certification Requested" on application.

All upgrades count as exam prep.

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
654	Teaching / Skiing	Weston Ski Track, MA	Jan 06-07	12/15/06	661	Video Ski Improve	Grafton Ponds, VT	Feb 08-09	01/18/07
655	Teaching / Skiing	Sunday River Inn, ME	Jan 08-09	12/18/06	662	Teaching / Skiing	Bretton Woods, NH	Feb 10-11	01/19/07
656	Skating – All Levels	Ole's XC, VT	Jan 17-18	12/27/06	663	Teaching / Skiing	White Grass XC, WV	Feb 21-22	01/31/07
658	Classic Performance / Racing	Mt. Van Hoevenberg, NY	Jan 27-28	01/05/07	664	Teaching / Skiing	Smugglers' Notch, VT	Feb 26-27	02/05/07
659	Teaching Kids	Eastman XC, NH	Feb 03-04	01/12/07	671	Backcountry Tour	Trapp Family Ldg, VT	Mar 07-08	02/14/07

### EXAMS (Open to Level I, II, or III members with appropriate prerequisite) 2 days - \$109

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
668	Level II Exam	Mountain Top XC, VT	Mar 03-04	02/09/07	669	DCL Exam	Mountain Top XC, VT	Mar 03-04	02/09/07
667	Level III Exam	Mountain Top XC, VT	Mar 03-04	02/09/07	670	DEV Team Exam	Mountain Top XC, VT	Mar 03-04	02/09/07



**PSIA-E/AASI  
2006-2007  
Event Application**



**OFFICE USE ONLY**

Date Rec'd _____	Event\$ _____
App form _____	Other _____
Event Num _____	Total\$ _____

Please print and fill out all sections. One event per form. Application with payment must be received by event deadline. Applications not received by event deadline are subject to a \$25 non-refundable late processing fee.

Mail or fax to: PSIA-E or AASI, 1-A Lincoln Ave, Albany, NY 12205 Fax# (518) 452-6099  
Call (518) 452-6095 for information only. No applications accepted via phone.

Member No: \_\_\_\_\_  Primary Discipline/Level: \_\_\_\_\_ / \_\_\_\_\_ Date of Birth: \_\_\_\_\_  
If a new member, check this.

Division: Eastern Alaska Central Intermountain Northern Intermountain  
Circle one Western Northwest Rocky Mountain Northern Rocky Mountain

NAME: \_\_\_\_\_ Male / Female \_\_\_\_\_  
Last First Circle one

ADDRESS: \_\_\_\_\_  
Check box if  Street Box  
City State Zip

DAYTIME PHONE: (\_\_\_\_) \_\_\_\_\_ ALTERNATE PHONE: (\_\_\_\_) \_\_\_\_\_

EVENT #: \_\_\_\_\_ E-mail address: \_\_\_\_\_

EVENT: \_\_\_\_\_  
Event Name Event Location Event Date Alps / Adaptive Nordic / Snowboard Race / Children's  
Circle one

PAYING BY CHECK  CHECK #: \_\_\_\_\_ AMOUNT: \$ \_\_\_\_\_

OR, Please charge to my: MasterCard  or Visa  Exp. Date: \_\_\_\_\_  

□□□□	□□□□	□□□□	□□□□
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 \$ Amount: \_\_\_\_\_ Signed: \_\_\_\_\_

**OFFICE USE ONLY**

Date Rec'd	_____
Auth #	_____
Initials	_____

Please note: Current members wishing to change region must notify the office in writing; change is not generated from this form.

**All applicants must sign the following Release Form:**

Recognizing that snowsports can be hazardous, I hereby release PSIA-E, PSIA-E/EF, AASI, the host area, and agents and employees of each from liability for any and all injuries of whatever nature arising during, or in connection with the conduction of the event for which this application is made.

Signature \_\_\_\_\_ Date \_\_\_\_\_

**If applying for any certification level, your Ski/Snowboard School Director must complete the following:**

As Director, I attest to the following: This applicant is a member of my staff. If a candidate for any level of certification, the candidate has received exam training and preparation. If a candidate for Level I, the applicant has completed the PSIA/AASI minimum entry level requirements, including a minimum of 50 hours of teaching/training.

Director's Signature \_\_\_\_\_ Name of School \_\_\_\_\_

**ADMINISTRATIVE CHARGES FOR NO-SHOWS, CANCELLATIONS AND RETURNED CHECKS**

**TRANSFERS:** Up to one week prior to original event ..... \$15.00  
During the week prior to original event (notice no later than 4:30 PM on last business day before event)..... 40 % of fee  
**NOTE: Transfers to another event must be before the three week deadline of that event.**

**NO-SHOWS:** Regardless of reason ..... 75% of fee

**CANCELLATIONS:** Up to one week prior to event..... \$20.00  
During the week prior to event (notice given no later than 4:30 PM on the last business day before event) ..... 50 % of fee

**RETURNED CHECKS/DECLINED CHARGES:** Checks returned for insufficient funds will not be redeposited.  
Registrant's application will be voided unless such checks or charges are replaced by certified check, money order or cash prior to the event. For returned checks, this must include a processing charge of \$25.00.



now online at [www.psia-e.org](http://www.psia-e.org)

## Get your “PHD”

by Tina Buckley  
PSIA-E Alpine Level III  
Blue Mountain, PA

Last season I enjoyed a very creative clinic at Hunter Mountain. During the clinic we were talking about the importance of getting to know our students, and how to accomplish that task. I came up with the acronym “PHD”, and everyone thought the concept should be shared with the instructor community through the SnowPro. So, here it is!

“How children of different ages feel, value or believe”, is a course that would not necessarily require on-snow activities. In theory it could be covered in a classroom setting. However, the real ski instructor heart instead takes that topic on the hill. The more you know about your students right from the start, the more options you have to use that knowledge for your lesson and drills. That is where “PHD” comes in handy. P for pets, H for hobbies and D for dining preferences (or food) can easily be added to each student’s profile to find out commonalities and specialties.

Why do we want to know things like “PHD”? It is probably the easiest to answer with the “H” (hobbies). As an instructor you usually take this given knowledge and transfer it into your lesson, games and tasks. But, it also helps to build on the trust factor and the group dynamics. In a perfect situation you would end up with a group of only hockey-players or only mountain-bikers. But, since we are living nowhere near perfect, we end up with a variety of hobbies, like acting, computer games, karate and art in our ski classes. So, you end up with a lot of options. Your students can ski like a drama queen, like karate kid, or use their skis to create art in the snow, all of which lets your students be participants and not competitors.

In the same way, you can use the “P” (pets). “Do you have a pet?” or... “What is your favorite animal?” would be the questions to ask. In your lesson you can then implement elephant turns, monkey swings (traverses), or race-horse-runs. There basi-



The “PHD” clinic group at Hunter Mt. last season. L-to-R: Keith, Jerry, Jeff, Tina, Jane, Jake and Bruce.

cally is no wrong or right; it is just a lot of fun and creativity for both instructor and students.

What can “D” (dining) do for your lesson? Just by asking, you make your students feel welcome, because you show interest in their person, and food is a big thing on the kid level. And again, you can include that knowledge in your drills. Instead of “medium-radius turns”, make some pizza-sized turns, hot dog traverses, or spaghetti runs (whatever that is). It is all up to your creativity to implement the given information into your lesson. For example, if someone in your group likes really spicy food, how about some pepper-sneeze stops (in PSIA language known as “hockey-stops). During the “ah..ah..ah” phase, you are still gliding. When you finally have to sneeze, you stop.

With all of this said, challenge yourself! Every time you go grocery shopping, think about drills or games that could be played with the food (“D”) you are about to buy. When you are at the zoo, play with the same idea (“P”). And, the next time you find one of those community college brochures in your mailbox, flip through the pages and see if you can come up with drills for most of those offered hobbies (“H”). Use your imagination! ■

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This section is utilized for the publication of articles from the membership, and we invite your active participation. Content reflects the opinion and knowledge of the writers only, and is not to be interpreted as official PSIA-E information.

# Share the Passion!

by Bill Cherry  
PSIA-E Alpine Level I  
Kissing Bridge, NY

**I was just thinkin'**....as I was gearing up to teach on a lovely, rainy, 50-degree January day. It's been raining on and off for 3+ weeks now, and less than 50% of the slopes are even open. Yuk!

**I was just thinkin'**.... as I was handed a speeding ticket trying to make lineup. Why is it I do this?

**I was just thinkin'**.... as I'm struggling to pass my Level II Alpine Exam. Is the stress, travel and the expense worth it?

....Then, along comes Makela, my 7 year old "KB Mountain Kid", to whom I provide a weekly two-hour lesson. Makela's mom tried to get her to stay home that day because she was sick; however, Makela's response was, "Mom, I just have to ski with Bill today, and give him the cookies I baked for him" (along with two pictures she drew, one with a Bible verse). Wow, that's the best darn tip I ever received.

....Or, was it the special-ed group from the GOW school. They were "never-evers", and quite a challenge. Worth every second!

....It could have been the couple from Puerto Rico who had never seen snow. They never even

made it up the lift on the bunny hill. That didn't stop their tears of laughter. It was worth my aching back.

....Maybe it was the couple from China, whom I had to take to the ski shop first so they could be properly dressed. My Chinese is not so good, but some things are universal (no, no, no, yes, yes, yes).

....The inner city group would usually send instructors running for cover. Most of these kids have never experienced life outside the 'hood. A bit rough around the edges, and sometimes downright scary, but I rarely see such a gung-ho, hell-bent attitude. Something we all could use a little bit of.

....How about the group of 40-something women, who had signed up for an 8-week lesson plan. After their first lesson, spent on the bunny hill in their panicked "death wedge", they were thrilled the lesson was over. I told them they all did a great job (little white lie), and by week eight they all would be skiing black diamonds. They started laughing, when one of them said, "Hey, he's not laughing. I think he's serious" (more panicked looks). Guess what? On week six they all competently skied their first black diamond. From the pumping of their fists in the air, you would have thought they had just won the lottery.

I was just thinkin'....why is it I do this? Well it's not for the "big bucks", or for the glory, but through what other activity in your life can you accumulate such an awesome collection of experiences that enrich both your life, as well as your student's? Share the passion! ■

magnificent (I usually put on an extra five pounds in one week).

One of the pluses of going to the Aosta Valley is that you get a ticket for the whole valley, which is quite extensive and includes approximately twenty resorts. These include Cervina, where one can ski/ride over into Zermatt, Switzerland and back, and all this under the shadow of the Matterhorn. Monta Rosa (the second highest peak in western Europe) has quite a few resorts on the Italian side. One of my favorites is Pila, which is perched above the city of Aosta on the southern side of the valley, so its snow remains in shadow; with little wind the snow doesn't turn into "shake & bake", which is very prevalent at high altitudes. At first glance the bowl shaped Pila looks like tame intermediate runs. But up above on the ridges are spectacular chutes.

Three years ago I bumped into Alex, the avalanche control expert at the area. Strangely, he took a liking to me and gave us a tour of all the safe spots to hit. Even though we all have avi gear and transceivers on us, it's good to know where and where not to venture. The great thing about Pila is if you go on Tuesday there is Market Day in the city. So, after we were spent on the steeps we ventured down into the old city, which is surrounded by a two-thousand-year-old (25 B.C.) ancient roman wall. This used to be the summer playground of the Caesars back when the Empire was humming. It is also at the crossroads of the large and small Saint Bernard Passes. Isn't this is where Hannibal crossed the Alps with his pack of pachyderms? Maybe it wasn't a speed bump but a fossilized dung pile that our bus hit. Pila's market day has all the Alpine farmers plying their wares at dirt-cheap prices. They will let you sample everything; the selection of dried prepared meats, cheese, wines, honey, and breads is mouthwatering.

But, so much for the side attractions; the main entrée of this trip is the Toulou Glacier. It is rated as one of the top ten descents in Europe. To get to it one takes a series of three cable cars from Courmayeur up to the Italian-French frontier on the flanks of Monte Bianco (what the Italians call Mount Blanc). From there you look over into Chamonix and can even take a rambling excursion on skis or board into France. But, our focus was the Toulou. It had just dumped eighteen inches of freshy. The normal way onto the glacier is to go to the very top - Punta Helbronner - and traverse a mile to a long, steep five-hundred-foot metal stairway that brings one down to the start of the glacier runs. This was not our intent; we had our eyes on the Canale del Cesso, which is known in both Italian and English as The Toilet Bowl. Why is that? The Toilet Bowl truly looks like the real thing; it is an enclosed round basin that is in the realm of 50-60 degree pitch. At the bottom

*continued next page*

Our director of 41 years is retiring— we are looking for an innovative, qualified, experienced person to fill the position at our local family oriented area. Level II minimum.

**Snowsports Director**

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skiway.dartmouth.edu  
doug.holler@dartmouth.edu

## Decent into the Toilet Bowl

by Joshua Dee  
AASI Level III, PSIA-E Alpine Level III  
Mount Snow, VT

**I**s this the rambling of a demented Roto-rooter mechanic, or possibly an Edgar Allen Poe wanna-be? Absolutely not! This factual tale might sound sordid, but yet is redeeming and triumphant in its conclusion.

For the last ten years a group of buddies and I have been making the pilgrimage to the Aosta Valley in Italy for backcountry fun – or, as they say in Europe, off-piste. Our hangout is the town of Courmayeur at the terminus of the valley on the backside of Mount Blanc. Our hotel of choice has always been the Cresta et Duc - or, as we call it, "The Crusty Duck". The food and wine there are



*Joshua on the Toula Glacier*

what looks like a dead-end rock wall three hundred feet high hides a very small chute (fifteen to twenty feet wide and three hundred feet long) that “flushes” you out onto the glacier.

The “bowl” is fraught with peril; there are large rocks protruding throughout the china white concavity, giving it the appearance of its namesake. The toughest line starts way, way up at what is known as the water tank. This route is a rope-down start and can be classified as a “you fall, you die” line. Our limited sanity prevailed upon us to nix this alternative and just take it from the rim. We hiked to the top. To play it safe I pulled out my snow saw and shovel and cut and dug a snow pit to test the pack’s stability. It turned out to be quite safe, with no unstable layers beneath. We got all our gear together and strapped on our snowboards. By rocks/paper/scissors/shoot, it was decided that I would jump in first. “Why me?”, I thought. I stood on my heels looking down and planning out my line. Apprehension left me as a laser beam of concentration and focus burned into my puny brain. Without further delay that might let my doubts return, I took the plunge. For my first turn, that would be a toeside, I did a leaper, since a slow toeside is difficult in deep snow. Quickly, rhythmic turns evolved. A layer of sluff developed that I

avoided by going out of its path laterally. I needed everything at my disposal to negotiate the bowl. Pivot, twist, tilt, up-unweighting, down-unweighting, no-unweighting. Every joint and muscle was doing its part. Even taboo items, such as kicking the back foot around, and severe upper body rotation were employed. Most importantly, I just let my body succumb to the forces of gravity; I didn’t fight or resist it. Suddenly, I was in the sewer pipe chute; the sun disappeared...the turns tightened up. My speed was getting a little fast and dicey. Just as I thought, “I’m out of control!”, I shot out into the brilliant sunlit glacier. A whoop bellowed out of my lungs; turning around I saw my buddies had made it too. High fives were exchanged.

In a cloud of euphoria we rode out the rest of the day. That night at dinner we oversupplied our stomachs with vino and shots of grappa. The rest of the trip went by in a blur; in no time at all we were on our way back to the States. But, foremost of our thoughts and memories was that we survived the dreaded descent into the Toilet Bowl. ■

*Editor’s Note: Thanks to Joshua for a nicely written and inspiring travelogue!*

## Why Attend the Children’s Academy?

*by Harley Johnson  
PSIA-E Alpine Level II  
Operations Dir., Snow Sport University  
Smugglers’ Notch, VT*

I’ve been going to the Children’s Academy for many years. It is one of my favorite events. We usually bring at least 15 instructors from our mountain. With instructors of various experience levels and skiing/riding abilities, we are all able to split up into different groups. At the end of each day everyone is chattering about the experience they had, and are very positive. We go back to our mountain refreshed and renewed and looking forward to a great season. This is a great jump-start for our children’s instructors as we prepare for the busy Christmas holiday and winter season.

Some of the things I have gotten out of the Academy are contained in what everyone refers to as a “bag of tricks”. It is not that the ACE team and other facilitators hand you a bag full of tricks, but I learn what other instructors are using as teaching strategies in different situations. There is truly no way to be prepared for every student you will encounter. I feel by sharing ideas with other instructors and working through different scenarios, you can use this information to build your own bag of tricks that fits your teaching style. I also enjoy skiing with instructors from other mountains of similar abilities, and chatting on the lift about their mountain and experience as an instructor. Did I mention the skiing and riding part? It is ALWAYS fun to get out on the mountain and do a bunch of runs with other winter sports enthusiasts.

Many resorts will reimburse for the PSIA-E events that you go to. Ask your director or manager what the policy is. At Smugglers’ Notch Resort we reimburse our staff for 50% of their dues and 50% of any events that they go to, up to \$100 per season for events.

I hope to see you at the Children’s Academy. It is a must-attend event! ■

Find more “Your Turns”  
on the web at  
[www.psia-e.org](http://www.psia-e.org)

# This is Your Brain on a Snowboard

by Alan Wild  
AASI Level 1  
Yawgoo Valley, RI

Our job as snow sports instructors is basically to get our students to attempt a physical feat as safely as possible - and, with practice, master it. We train ourselves in the movements of joint flex and extension, rotation...the kinesthesia. What goes on in the mind of a student is a different matter. In order to get many of them with our program, they need a crash course in mental control.

They/we have four brains of concern here. Brain structure, its architecture, really matters in how we learn... snowboarding or anything! Note that when cities grow, old structures are torn down and replaced with new ones. Not so with the brain. All of

the old structures, and, therefore, their processes, are still working, from as far back as when we weren't recognizable as human. These structural processes are all in effect in each of us still, to some degree or another.

Our goal is to teach the spine, our first brain. The spine is a mass of nerves with incredible physical memory. These nerves remember how to walk from those days you taught it, shortly around your first birthday. You set one foot out, and learned to depend upon falling on it. You taught your spine how to do that, and now you let your spine take care of all of that legwork as you walk to lunch, or run and jump over your friend to catch a Frisbee, or tilt, twist, and rotate a board. Once the spine has learned an activity well enough, then we can free up our other brains for other things...navigating three people ahead, three bumps, three trees... while the spine does the here and now.

The second brain is the next one up, the hind-brain, also known as the reptilian cortex. It is the center of fight or flight, and reasonably has some say in the course of things. It gets a grasp of the steepness of the slope and says, "Lean back; don't

go down that hill!" We have to over-ride that, but how do we make that plan?

The limbic system, also called the old mammalian cortex, is the next one in line and the third brain of interest, but it's not the planner. The limbic system is emotional and communal, altruistic; we use it to keep in touch with the golden rule.

The fourth and most important brain (not like we could do without the others) is the cerebral cortex. This is the planning brain. With it we conceptualize spatially, and we imagine. Without it we would never have invented a fine-tuned snowboard. With it, we are bound to envision new ideas and make plans. This is where I want to meet my students, in making a plan... a plan of movement in order to learn something.

I say to those who would understand: Use this (point to frontal lobe) to ignore this (point to hind brain) to train this (point to spine). Think out, envision, and plan your movement... then comes the movement itself, the kinesthesia... a whole different matter. ■

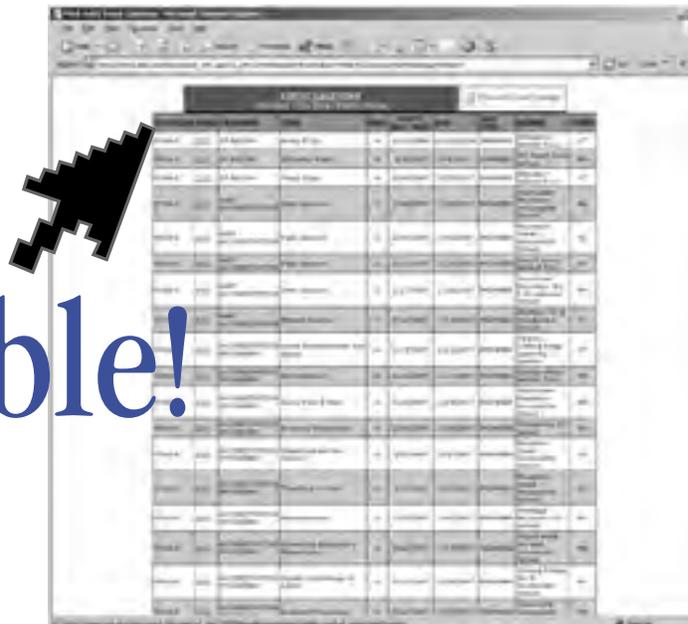
...the latest Event Schedules are at

[www.psia-e.org](http://www.psia-e.org)



...and now they're

**sortable!**



Check it out.



# THE SNOWPRO NEWSLETTER

The official newsletter of  
THE PROFESSIONAL SKI INSTRUCTORS OF AMERICA  
AMERICAN ASSOCIATION OF SNOWBOARD INSTRUCTORS  
EASTERN DIVISION



Policies and Rates, Fiscal Year:  
July 1, 2006 – June 30, 2007

## Closing and Issuance Schedule (Published five times per year)

<u>ISSUE</u>	<u>AD CLOSING</u>	<u>DISTRIBUTION DATE</u>
Summer	June 23, 2006	Late July
Early Fall*	August 11, 2006	Mid September
Fall*	October 15, 2006	Early November
Winter	December 1, 2006	Early February
Spring	April 1, 2007	Early May

\*Includes PSIA-E / AASI event schedule.

<u>DISTRIBUTION:</u>	PSIA-E / AASI Membership	Eastern ski areas & snowsports schools
	PSIA / AASI Officials	Officials of other PSIA Divisions
	News media / Ski Writers	Other ski industry organizations

The average size of each issue is 40 pages. The average circulation of each issue is 11,500.

## CLASSIFIED ADVERTISING POLICIES:

- ☛ Classified ads must be prepaid.
- ☛ Classified rate for MEMBERS is \$20.00 (minimum charge) for up to seven 36-space lines, and \$3.00 for each additional line. Maximum ad is 11 lines.
- ☛ Classified rates for NON-MEMBERS are \$40.00 (minimum charge) for up to seven 36-space lines, and \$5.00 for each additional line. Maximum ad is 11 lines.

## DISPLAY ADVERTISING POLICIES:

- ☛ Display ads must be prepaid.
- ☛ Ads must be submitted as grayscale. Adobe .pdf files or standard (.png, .jpg, .tif) graphic are preferred, with the correct dimensions. Microsoft Word and Publisher files will be accepted but are not recommended, as we cannot guarantee successful transfer of file formatting and layout. Please contact us to verify the format is acceptable, if you cannot send a preferred file type.
- ☛ When submitting files electronically please attach order/contract, the native file, along with any necessary font files, and fax a hard copy of the ad to the attention of Jodi at (518) 452-6099. You may also submit ads via disk, accompanied by a camera-ready copy of the file. Camera-ready ads are subject to an additional charge.
- ☛ Costs of any necessary layout or modifications must be prepaid by the advertiser.
- ☛ Submit ads to: Jodi Bedson, PSIA-E/AASI, 1-A Lincoln Ave, Albany, NY 12205 or e-mail to: [jbedson@psia-e.org](mailto:jbedson@psia-e.org).

## Display Advertising Rates:

<u>SIZE</u>	<u>PRICE</u>	<u>WIDTH X HEIGHT</u>
1/12 pg	\$ 75.00	2.5" x 2.5"
1/6 pg	110.00	2.5" x 3.75"
1/6 pg	150.00	2.5" x 5.0"
1/4 pg	215.00	3.75" x 5.0" or 2.5" x 7.5"
1/3 pg	280.00	2.5" x 10.0" or 5.0" x 5.0" or 7.5" x 3.25"
1/2 pg	400.00	7.5" x 5.0" or 3.75" x 10.0"
2/3 pg	525.00	5.0" x 10.0" or 7.5" x 6.63"
3/4 pg	585.00	7.5" x 7.5"
Full	725.00	7.5" x 10.0"

## Multiple Issue Discount Rates:

(To qualify for discount, ads must be placed in same season)

1. Summer, 2. Early Fall, 3. Fall, 4. Winter, 5. Spring	
1 - 3 of any Issues	Full Price
4 Issues	10%
All 5 Issues	15%

- ☛ Inserts, colors, special placement or arrangements, and other variations quoted upon request.
- ☛ All advertising material must be in the PSIA-E/AASI office by the closing date.
- ☛ No ad cancellations will be accepted after the closing date.
- ☛ All advertising material must be approved by PSIA-E/AASI

**ALL DATES, RATES & POLICIES ARE SUBJECT TO CHANGE WITHOUT NOTICE.**



# 2006-2007 PSIA-E/AASI - NEW MEMBER APPLICATION

Mail or fax to: PSIA-E/AASI, 1-A Lincoln Ave, Albany, NY 12205

**Fax# (518) 452-6099**

Call (518) 452-6099 for information only. No applications accepted via phone.



**As a Registered Member of PSIA-E/AASI**, you will become a member of the American Snowsports Education Association (ASEA), the largest organization of professional snowsports instructors in America. PSIA and AASI operate under the umbrella of ASEA. You will soon receive a Welcome Kit including an introduction to the association, an explanation of your benefits as a member, our Core Concepts manual, and have immediate access to the national website, [www.psia.org](http://www.psia.org) and the division website, [www.psia-e.org](http://www.psia-e.org).

**All new members must read and sign the following:**

As a member of PSIA/AASI National and Eastern Division, I agree to be bound by all PSIA-E/AASI bylaws and regulations including educational update requirements. Updates are required every 2 seasons for most members, students and those over the age of 65 have differing requirements. I am aware that Membership runs from July 1<sup>st</sup> through June 30<sup>th</sup> of each year and that the enclosed dues are for this membership period and are non-refundable.

**Applicant's**

Signature \_\_\_\_\_ Date \_\_\_\_\_

Member Sponsor \_\_\_\_\_ Sponsor Member #: \_\_\_\_\_

(Note: If a current member of PSIA-E/AASI personally influenced your decision to join, clearly print their name and member # above)

*Please print clearly and fill out all sections. This application must include payment and must be received before or at the same time as registering for a PSIA-E/AASI event to ensure the member event price.*

**Please check your PRIMARY discipline:**

- Alpine       Adaptive       Snowboard       Nordic Downhill       Nordic Track/Skate

The Eastern Division of PSIA & AASI is divided into seven geographic regions (listed below). As a new member, you may choose to be affiliated with one region – the one in which you work as a snowsports instructor or the one in which you live. This affiliation is for regional mailing and voting purposes. You should affiliate with the region in which you are most active as a snowsports instructor. Please check the appropriate region below. If you do not choose, the region in which you live will be assigned as your designated regional affiliation by PSIA-E Bylaws, Section 10.9. You must then notify the division office in writing should you choose to change your affiliation to the region in which you work.

- 1 – ME, NH       2 – VT       3 – MA, CT, RI       4 – PA, NJ      Male / Female  
 5 – Western NY       6 – Eastern NY       7 – DE, MD, VA, WV, NC, SC, GA, FL, DC      Date of Birth: \_\_\_\_\_  
Circle one

NAME: \_\_\_\_\_  
Last First MI

MAILING ADDRESS: \_\_\_\_\_  
Street/Box City State Zip

SHIPPING ADDRESS: \_\_\_\_\_  
Street/Box City State Zip

DAYTIME PHONE: (\_\_\_\_) \_\_\_\_\_ ALTERNATE PHONE: (\_\_\_\_) \_\_\_\_\_

E-MAIL ADDRESS: \_\_\_\_\_

SNOWSPORTS SCHOOL NAME: \_\_\_\_\_

TOTAL AMOUNT INCLUDED: **\$95.00 (or \$65.00 after Feb 18, 2007)**

PAYING BY: CHECK  CHECK #: \_\_\_\_\_ OR charge: MasterCard  or Visa

Signed \_\_\_\_\_ Exp. Date: \_\_\_\_\_

**OFFICE USE ONLY**

Date \_\_\_\_\_  
Proc. \_\_\_\_\_ Initials \_\_\_\_\_  
Auth. \_\_\_\_\_  
Num. \_\_\_\_\_  
App. \_\_\_\_\_  
Num. \_\_\_\_\_  
Mem. \_\_\_\_\_  
Num. \_\_\_\_\_

**Applying as a new member, your Snowsports School Director must complete the following:**

As Director, I attest to the following. This applicant is a member of my current staff. The candidate has received training and preparation, as addressed in the American Teaching System. As a candidate for Registered Member status, the applicant has completed the PSIA/AASI entry level requirements, including 25 hours of teaching/training.

Director's Signature \_\_\_\_\_ Name of School \_\_\_\_\_



## Upcoming *SnowPro* Copy Deadlines

Fall 2006 – October 15, 2006  
Winter 2007 – December 1, 2006  
Spring 2007 – April 1, 2007

## Writing Guidelines

General member submissions to the *SnowPro* should not exceed 1000 words and should be sent to [psia-e@psia-e.org](mailto:psia-e@psia-e.org) as an MS Word document attachment. Please see additional submission guidelines on page two under General Information.

# Gift Certificates

**Looking for a fun, unique and very useful gift for a friend, parent, spouse, or child who is a member of PSIA-E/AASI?**

### **How about a Gift Certificate?**

*Yeah, that's right, we now have two types of Gift Certificates available!*

- PSIA-E/AASI Event Gift Certificates are available in increments of \$50 and can be used toward Eastern Division events. They can be designated to be used during the current season when purchased, or can be designated for the immediate upcoming season.

Please note: Once designated, certificates cannot be carried over to another season.

- Or, purchase a PSIA-E/AASI Dues Gift Certificate for the exact amount of the recipient's dues. Please contact the Office to obtain this amount!

**To purchase a Gift Certificate, please call the PSIA-E/AASI office at 518-452-6095 and ask for Colleen Plante.**



Professional Ski Instructors of America  
Eastern/Education Foundation

1-A Lincoln Avenue  
Albany, NY 12205-4900  
Phone: 518-452-6095

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## Time Valued Material