



Snow

Pro

The Official Publication of the
**Professional Ski Instructors of America
Eastern / Education Foundation**

FALL 2006

Eastern Board Approves New Member-Gain-a-Member Campaign

Dynamic initiative of Membership Marketing Task Force offers more than \$5,000 in prizes and incentives

by Michael J. Mendrick
PSIA-E/AASI Executive Director

In an effort to build on the success of the popular new Registered member entry program, which was introduced last season and resulted in a 20% gain in new members over the previous year, the PSIA-E/AASI Board of Directors approved a dynamic new membership campaign at its October 15 meeting in Albany. Dubbed the “Member-Gain-a-Member” campaign (MGaM), this program was developed by the new Membership Marketing Task Force and presented to the Board for review and approval.

“We wanted to come up with a way to mobilize our existing membership as PSIA-E and AASI ambassadors so they would encourage their fellow instructors to get involved,” said Membership Marketing Task Force Chairperson Cherrise Young. “At the same time, we wanted to give back to our members that help grow the association. This campaign should be a win-win for all involved.”

Program Goal:

The goal of the MGaM campaign is to enlist the outreach potential of existing members, volunteers and staff to build the awareness and interest by non-member snowsports educators in becoming members of PSIA-E/AASI and, more specifically, to achieve and exceed the budgeted goal of 1,315 new members in 2006-07.

Target Group:

The target group for this program is new and existing snowsports education staff at established snowsports schools with an established relationship and awareness of PSIA-E/AASI. Our research via the Snowsports Growth Project efforts in 2004 and 2005 showed that between 43 and 48% of snowsports staff at the replying schools (53 in '04, 40 in '05) were members. That means we have a potential pool of 10,000 or more non-member instructors (in all disciplines) in our geographical jurisdiction.

“We believe our members are our best champions to ensure that our membership message of value, education, camaraderie, personal growth and

reward is brought to the attention of as many non-members instructors out there as possible,” said Eileen Carr, task force member as well as Education & Programming Associate for the division office.

How “MGaM” will work:

This is a campaign whereby you, our existing members of PSIA-E/AASI, will personally promote and recruit colleagues that are non-member snowsports instructors to join the organization. For playing the role of “sponsor” to the new member, as the recruiting member you will be eligible for various levels of incentives. The membership application now has a line for “Member Sponsor” that will serve as the qualifier for credit and tracking. It will be up to you as the sponsor to make sure the new member identifies you as his/her membership sponsor in order for you to receive credit. At the end of the 2006-07 season, sponsor credits will be reconciled and member sponsors will be notified of their award level. All incentives and contest awards will be redeemed to sponsors during the 2007-08 season.

Lots of prizes and awards for Individual Members!

- 1) Every member that sponsors 3 or more members gets a SnowPro mention plus PSIA-E/AASI promo pak or premium item.
- 2) Top FIVE producers in EACH REGION gets \$100 “ed bucks” credit plus promo pak or premium item. Must have minimum of SEVEN new members to qualify.
- 3) Anyone bringing in 10 or more members qualifies for GRAND PRIZE and FIRST PRIZE drawing plus gets SnowPro mention, \$50 in pro shop credit and promo pak or premium item.

Grand Prize is a 2007-08 ProJam registration (or equivalent education registration fee credit of \$375 if chosen), \$50 in pro shop credit & either a pair of skis, boots, snowboard or comparable-value equipment (as donated by one of our sponsors).

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President's Message



by Bob Shostek
PSIA-E/AASI President

Achieving Goals

I would like to begin with two definitions....

"Goal": Purpose or objective toward which an endeavor is directed.

"Achieve": To succeed in doing or gaining something, usually with effort.

With the two definitions in mind, I'll share some highlights of our most recent Board of Directors meeting (October 14-15), and the endless efforts of your association management team of volunteer leaders and office staff. They are working toward achieving the goals of *Growth and Retention* by working to assure a high quality product at all times. This includes educational staff, education material and events, and all tangible membership benefits; and, it applies to all levels, in all disciplines, in all seven regions, at the lowest possible cost to the member.

Board Highlights

- Mickey Sullivan, Director of Education & Programs ("DOEP"), described the "lean - mean (actually nice)" Ed & Program machine, that includes Mickey, Eileen Carr and Melissa Skinner running on "twelve cylinders", getting ready for the season's schedule of events for all disciplines. Related to this, be sure to check out the new way to "sort" the events schedule on our updated web page. The Ed & Program team has put together a comprehensive schedule covering the entire division in all four disciplines, with over 500 events on the calendar - starting in November and ending in April. The DOEP also informed us that the Study Guides of all disciplines have been updated for the 2006-07 season, and are available online at our web site. He also informed the group of the Master Teacher Task Force updates on select courses and new offerings coming this season. He reviewed the status of new uniforms for Alpine, AASI, Adaptive and Nordic educational staffs. Alpine and Adaptive will be in Avalanche uniforms, AASI staff members in Burton, and Nordic staff members in Patagonia. Check out the DOEP articles for more of what is happening on the educational event front.

- Snowsports School Management Committee Chair, Steve Howie, provided the group with the schedule for this year's Seminar, put together by his committee along with input from the Discipline Coordinators and our DOEP. One highlight of the seminar will be presentations by guests Michael Berry, President of NSAA, and Mark Dorsey, ASEA and NSP Executive Director. By reacting to feedback from our snowsports school directors the SSMC is confident the management seminar will fulfill the broad needs that have been identified.

- John Hobbs, Snowboard Advisor, was excited to report on the completion of the new "Riding Standards Indicators" video; it is now available to our members. John indicated that the AASI staff will be utilizing the newly printed "Riding Standards Indicators" and the new corresponding video at AASI training, with the goal of enhancing consistency with the educational staff. John also made us aware of the successful night and weekend offerings, which will be continued this season.

- Adaptive Coordinator, John Lincoln, reported about his staff's readiness for the upcoming season and continuation of the well-received outreach efforts with consulting and In-house events. John said the Adaptive Educational Staff was very successful in developing how to derive the best from candidates. Continued concentration on exam standards will insure that the staff is staying on the same page, and will again be a big part of staff training this fall. He also shared information about revisions/updates to their Workbook and Exam Guide.

- Nordic Coordinator, Mickey Stone, reported on the success of the summer offerings of two Jumping events, held in Lake Placid. He also discussed the variety of events on the Nordic schedule and reviewed upcoming Nordic training plans. Mickey included the Nordic Ed Staff's goals for the season, and gave updates on educational material currently in production.

- Jeff "Jake" Jacobsen delivered more details of the exciting new "SPARK" (Snow Pros & Ace's Road Show) being implemented this season. You'll find complete details of the "SPARK" initiative, and the location where one will be held in your region, in this newsletter. He also shared plans for this year's Children's Academy, and informed us that it will be one of the best ever.

- The newly formed Finance Committee has been very active since June, holding a number of conference calls and e-mail communication, working toward their goal/mission of "Ensuring a combination of financial health and stability for the organization while maintaining the highest possible perceived membership value." The committee will



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Bill Hetrick, Editor

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administrative update

Adopt an Eastern Team Member

by Mickey Sullivan, Director of Education & Programs

How would you like to be an important part of training our Eastern Team for the PSIA/AASI National Team tryouts in 2008? Do you have a significant amount of air miles, travel miles or hotel points that can be transferred? In addition to the gratification of supporting the Eastern Team, how would you like to spend a full day on the snow with an Eastern Team member? Well, there may be a way for you to help through our "Adopt an Eastern Team Member" program.

Our Eastern Team coaches and the Director of Education have planned an important training week at Snowbird, Utah, April 16 – 20, 2007. Terry Barbour, PSIA-E Alpine Team coach says, "It is of vital importance that our teams ski, ride and train on the terrain that we will be tested on in 2008. By experiencing exam conditions a year in advance we will have the time needed to make adjustments in our preparation for the 2008 tryouts."

Our PSIA-E/AASI Eastern Team training budget can provide for guest coaching fees, lodging and some meal expenses for this spring training event. Eastern Team members may be responsible for their own transportation to Snowbird. Director of Education Mickey Sullivan says, "This elite team has contributed thousands of hours and made significant sacrifices to reach this point in their careers, and to make the Eastern Team. It would be appropriate and very desirable if these athletes which represent our best skiers, riders and coaches did not have to spend their personal money at this point for training expenses associated with the 2008 National Team tryouts."

Here's how you can help:

- PSIA-E/AASI members can use their qualified frequent flyer miles to purchase airline tickets for an Eastern Team member to travel to SLC in April, 2007 for our Eastern Team training event.
- First, PSIA-E/AASI members must make the commitment to transfer their air miles toward the "Adopt an Eastern Team Member" program.

- Second, PSIA-E/AASI members can request an Eastern Team member to adopt. Please note that the final Eastern Team members will not be decided until the final January 30-31, 2007 tryout.

- If the requested member is already adopted, then a team member in need will be assigned. You must be willing to accept an assigned team member with this program.

- Once the adoption is made, the team members will work directly with their new PSIA-E "parent" to make travel arrangements.

What does the PSIA-E/AASI "parent" get?

- Tremendous gratification for helping an Eastern Team member with their training.
- An opportunity to develop a relationship with an Eastern Team member.
- Recognition in the Summer 2007 Snow Pro newsletter.
- A 5 x 7 photo of the Eastern team.
- One all-day private ski/snowboard lesson during the 2007/08 season at the eastern team member's home resort; details to be arranged by "parent" and team member.

How do you adopt an Eastern Team member?

- E-mail Melissa Skinner at mskinner@psia-e.org with your interest and request ASAP.
- Although it is not necessary, you may indicate which potential Eastern Team member you would like to adopt. Team member adoptions will be on a first-requested basis. Final adoptions will be assigned by February 15, 2007.
- Shortly after February 15, Melissa will fulfill your request and put you in direct contact with your adopted Eastern Team member.

The Eastern Team also has rental car and hotel needs. Although we cannot arrange for an individual team member adoption of these needs at this time, we would truly appreciate your help and support in this area. If you desire to donate Marriott points or any car rental points to the Eastern Team for this April, 2007 training, please contact:

Melissa Skinner at mskinner@psia-e.org.

For your help with the Eastern Team training rental car or hotel needs you will receive:

- Tremendous gratification for helping the Eastern Team with their training
- Recognition in the Summer 2007 Snow Pro newsletter
- A 5 x 7 photo of the Eastern team

You Can Be A Big Part Of The Eastern Team Vision 2008

The following is reprinted from the Fall 2005 Snow Pro, and serves once again to remind us of the guiding philosophy of PSIA-E/AASI.

A message from your Director of Education and Programs and our Education Staff Team Coaches to the PSIA-E/AASI Board of Directors

"As snowsport instructors we can make a positive difference with those that we touch, and far beyond. It is our responsibility to deliver the best snowsport instruction educational events possible, along with a fair exam system that maintains the PSIA/AASI national standard that is highly regarded throughout the snowsports world. We must do our best to deliver high quality events that reflect the fun and excitement that snowsports are all about.

In order for us to deliver the best product possible to our members we must be well represented at the highest educational levels of PSIA and AASI. To achieve our goals it is imperative that our PSIA-E/AASI Education Staff is directly connected to, and a part of the PSIA and AASI National Teams. Presently, we are represented with one member on the PSIA Alpine Team and one member on the AASI Team. There are 24 Team positions on our National Teams.

We would like to have all those associated with our Eastern Education Staffs join us with the goal of placing 7 members on the National Teams as a result of our participation in the 2008 National Teams tryouts. We believe that if we all work together and share resources, experience and talent that we can achieve this goal.

Working toward and achieving this goal will bring great value to our Eastern Education Staff and to our members. As we embrace, plan, train and strive for this goal, the entire PSIA-E/AASI organization will be positively affected. Obviously, those that are on the Eastern Teams will benefit. And, as this elite group trains and shares their experience with the balance of our Ed staff, they too will benefit. This training, information and enthusiasm will be shared with our members at every event and at every level. As our goals are realized in 2008 there will be a greater number of PSIA and AASI National Team members in the east to work with our Eastern Ed staff and our membership.

This is truly a goal that is worthy of all of us. PSIA-E/AASI is capable of achieving this goal and deserves the fruits of realizing this vision. So, whether you strive to be a part of the Eastern Team, or part of the support team, we hope that you will be encouraged to embrace this exciting goal". ■



guest editorial

One Answer to a Veteran Ski Teacher's Mid-Life Crisis

by Mermer Blakeslee

One day riding the lift, I asked myself the following question: why are a handful of race kids, free-stylers and ski instructors the only people on the mountain who are learning how to ski? I mean really ski - not shoving the skis around like a pair of 2 x 4s, but using the skis as the expensive, highly capable tools they are. After all these years as a PSIA examiner and National Team member, I came to the painful realization that very few people are actually learning, and I decided to study the question.

First off, you might be relieved to know, it is not just an Eastern thing; no region seems more cursed or blessed facing this particular dilemma. It's not an economic thing; many rich people who've taken privates at every major resort in the country still ski the same way they did before the lessons. And no, it's not a gender thing; both men and women suffer intermediate plateaus. Is it, I wondered privately, that you have to learn to ski as a kid or you're sunk? I don't think so. Although I haven't stopped looking for solutions, I've come up with a few, and they form the basis of a new season-long clinic at Windham I call "PowerLearn". It is both a culmination of what I've discovered over the past 25 years and an experiment with adult skiers' commitment and ability to learn.

The idea for PowerLearn emerged a few years back when I was teaching at Snowbird. I realized that for students to ski well in difficult off-piste terrain (where, of course, they wanted to go), their repertoire needed to include some primary drills, namely braquage, step-turns, retraction and hops. But there we were in Utah, the snow coming down in feet rather than inches, and my group wanted to be shown a "good time." Not the right situation to learn fundamentals. No, the best time to practice

basic drills is back home during Christmas vacation when the skiing is less than perfect. Over the years, I've found that when students practice and perfect even a low level version of any one of these moves, it helps their skiing immensely, especially in negotiating difficult terrain. Instead of thinking about what not to do, or skiing with the latest focus, they were able to tap into a broad, deeply-learned repertoire of movements. Unfortunately, most students, and even many instructors, have never learned these drills. So, I approached my boss at Windham and asked if I could offer a different type of program for skiers seriously committed to learning. Day-long sessions would be intensive and rigorous, incorporating on-snow drills with indoor movement sessions, discussions and video analysis. The program would take place over the course of an entire season to give students a lot of practice time and more closely match the natural pace of learning.

After a presentation I gave about PowerLearn, an earnest teacher came up to me and said, "I do notice I'm often telling my students what not to do, rather than teaching them movements to do." She was, like many instructors, focusing on the symptoms of her students' skiing. This obsession with symptoms is often why a student, taking lessons across the country, will receive smatterings of info that are not necessarily consistent, or even coherent. One teacher in Aspen will work on an errant elbow, the next in Alta on a dropped left shoulder, and the next at Vail on the inside knee - what I call "random acts of ski teaching." Unfortunately, they are often more relevant to the teacher than to the student.

On the other hand, by teaching appropriate drills we demand that a student find his or her balance and learn effective ways to move. The drill itself becomes the teacher. This is old-fashioned skill development, and it addresses the causes that lie beneath a student's problem. For example, in order to ski a narrow steep chute, a student might need the edging, turning, and balancing skills a braquage movement cultivates. Doing the drill can replace all forms of harping such as "Don't twist your shoulders," or the generic, absurdly useless, "Just stay forward." Similarly, teaching a student the fine art of retraction will often keep him/her from bouncing back of center in the bumps, which is often the result of stiff legs. In short, learning a drill can eliminate a whole series of ingrained symptoms that have been nagging students for years. Of course, the drill has to be appropriate and executed correctly, and that's where we come in.

Last winter, I overheard this intro by a clinician to a group of ski teachers: "Today, folks, we're working on ankles." What's wrong with that approach? Except in a few situations, a lot. What if half the

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group doesn't need to work on ankles - their ankles are already working well? At best, they'll waste their time; at worst, they'll add another layer of unnecessary thinking that makes them ski like they have a stick up....well, never mind. Or, what if someone doesn't even feel their ankles? They feel instead, say, their skis? Being exclusively body-focused is to teaching skiing what micro-management is to running a business. When you micro-manage, you lose a lot of creativity latent in your employees. When you tell a body part what to do when it's already working well on its own, you lose freedom of movement. The result is often robotic, mechanical skiing. Imagine, for a moment, a racer thinking only about maintaining parallel leg shafts and not caring whether his skis are skidding sideways or arcing along the right line... got the picture? The beauty of teaching drills is that they address all three facets in skiing: the body's movements, the skis' performance, and our responsiveness to the terrain. And, the student doesn't have to think so much as do, which is another word for learn.

So, if teaching drills have worked so well in the PowerLearn experiment, then why have we, as an organization, generally given up on them over the last ten years or so? Four reasons I know of:

- Our delivery was often dull, dull, dull... enough said.
- Skiers often perfected the exercise, but didn't know how to integrate those isolated movements into their skiing. In PowerLearn, we found that practicing the drill blends easily and naturally into the integration process, as in "Let's take a few runs before lunch and put this to use." But that integration process always took much longer and demanded smaller increments of learning than expected. Across the country, I have found that this integration phase is where many teachers fall short - either from lack of intuition or lack of training.
- There were too many exercises for their own sake; many drills are useless, out of date, or not appropriate to the particular student at hand. So, you may be thinking now, which tasks should we use? And I'll answer like a ski instructor. It depends on what the student wants, what you think he or she needs, the time frame, the conditions of the day, the student's equipment, etc. At PowerLearn, we are experimenting with what we call the essentials, such as braquage, railroad tracks, skating, one-ski skiing, 1000 steps, stem steps, and retraction, almost all of which can be de-tuned to a very basic level - side-slipping, traversing on two edges, walking with skis, relaxing the legs over a gentle bump...
- Last, and perhaps most important, learning a drill takes time, patience and persistence - what Americans are notoriously short of. As a

country, we've shifted to quick fixes, bullets and focuses. In PowerLearn, we spread the instruction out over the entire season so we can change our students' time expectations right away. "Enjoy the process" is the attitude, "Don't worry if you're a slow learner, because we have months to perfect and integrate these few drills."

Remember, a little drill goes a long way. All good drills can be de-tuned and broken down into small steps. For example, in a one-hour private for a student having trouble in the bumps because he/she doesn't release the downhill ski, rather than take on the entire braquage movement, you might try for just a satisfactory two-ski release in an advanced sideslip. Then you'd still have time to take him/her around the mountain and show (on this bump right here, like this) how to use and enjoy the new turning ability of a well-released skis. That integration phase creates an easy segue to schedule the next lesson where you can explore the same drill. Over the course of a season, your student can build an effective movement pool stored in the body's memory, ready to respond to the demands of the terrain.

So here's the challenge we've embraced with PowerLearn, and I extend it to you also: can we make learning drills a hoot, especially on a rainy day during Christmas vacation? For our students to have a blast learning, we as teachers have to also. We should never take ourselves so seriously to think we cannot improve, along with our students, because practicing drills is like practicing scales. As snowsport schools, can we find more ways to engage our students for longer periods of the day and accomplish some serious learning for those who want it? In PowerLearn, we use time-tested tasks, but experiment and explore with them, always paying close attention to our students so that every day brings a surprise as we build up our own repertoire of understanding. ■

Mermer Blakeslee has been an examiner for PSIA-E since 1988 and, in 1996, she became a member of PSIA's National Demonstration Team. At Windham she trains staff and directs her new PowerLearn program and her popular fear workshops. She also leads women's seminars at Snowbird, Utah. Her book, In the Yikes! Zone: A Conversation With Fear emerged from her work with fearful students for the past 20 years. For more information about PowerLearn, go to www.windhammountain.com/powerlearn, or email powerlearn@windhammountain.com.

Ed. Note: The above is a guest editorial. Members may feel free to contribute to this column. Please label the article, "guest editorial". Use of such articles for this column is at the discretion of the editorial staff.

First Prize is \$200 in "ed bucks" credit for the event(s) of your choice plus \$50 in pro shop credit and a \$50 certificate toward Avalanche or Manzella items.

For PSIA-E and AASI education staff, the top four producers (number of new members sponsored) will be awarded \$300 scholarships from the Education Foundation for attendance at the 2007-08 National Academy or other approved events of interest.

Eligible Participants:

Current individual members of PSIA/AASI Eastern Division (including Area Reps). PSIA-E/AASI education staff would be eligible for designated scholarship incentives. Snowsports school management staff (directors and assistant directors) would not be eligible for individual awards.

Campaign Eligibility Timeframe:

Membership applications postmarked or faxed between November 1, 2006 and April 1, 2007. Each application MUST have BOTH the sponsor name and membership number to qualify. If you have any questions about the campaign, contact Eileen Carr at ecarr@psia-e.org. Have fun and get the word out there!

Member, GAIN A MEMBER! ■

Why We Do What We Do

PSIA-E Vision Statement:
PSIA-E works to inspire life-long passion for snowsports.

PSIA-E Mission Statement:
To provide professional development opportunities that continuously improve member fulfillment and guest satisfaction in order to strengthen the snowsports industry.



straight talk from the association

Killington Offers Ski & Ride Discounts to Eastern Members

Since January 2006, Killington Resort has been partnering with us to make available to you, the PSIA-E/AASI member, a terrific lift ticket discount program.

Killington will be offering an exclusive 50% lift ticket discount Sunday-Friday (Non-Holiday periods) to PSIA-E/AASI members.

New this year: Pico will be offering an exclusive \$29 lift ticket Sunday-Friday (Non-Holiday periods) to PSIA-E/AASI members.

Here is how it works:

- Killington will provide any current PSIA-E/AASI member the ability to come to the resort and get a special PSIA/AASI Killington discount card. Note: you must receive a new card each season.

- To receive your discount card, you will need to present your current and valid PSIA/AASI membership card and one form of photo identification (driver's license will work), at any Killington or Pico ticket window.

- Once you have the PSIA/AASI card you can present the discount card at any Killington or Pico ticket window along with your photo ID and receive the discount on lift tickets for your personal use.

- This benefit is not transferable and only one discount lift ticket will be issued to you per day.

This partnership with Killington provides a terrific benefit for our members. The program is smooth and easy with very few restrictions. Please remember that every member represents PSIA & AASI when we're at the area and on the hill, so please act in a professional and courteous manner when requesting this benefit at the Killington/Pico ticket windows.

A big thank you goes to Killington VP of Mountain Services Tracy Taylor and our own PSIA-E Ed staff member Joe Wood (Killington Lodge Manager) for initiating and continuing this great membership service. ■

PSIA-E Welcomes our NSP Friends and Industry Partners

PSIA-E continues to welcome and support the desires and needs of current and active NSP members by extending to them the opportunity to participate in selected PSIA-E ski improvement and educational events.

"We are very excited to be working with our friends and industry partners of the National Ski Patrol by extending this new opportunity to their members," says PSIA-E Director of Education, Mickey Sullivan. PSIA-E members can currently participate in the National Ski Patrol first-aid course called "Outdoor First Care." This program is available through our PSIA-E Master Teacher Program.

Current NSP members are now able to register for selected PSIA-E events at the same rate as current PSIA members. NSP members must meet all appropriate PSIA-E deadlines and registration requirements. Their application must include their current National NSP number and be signed by either their Ski Area Patrol Director of Snowsports School Director.

Course descriptions, requirements, fees, deadlines and applications can be found on the PSIA-E website at www.psia-e.org.

Following is a listing of the courses that are open to NSP members for the 2006-07 season.

Development Series Skiing

Race Series

Mogul Series

- Introduction to Bumps

- Intermediate Bumps

Trees and Steeps

- Intro to Trees and Steeps

- Intermediate Trees and Steeps

Backcountry Accreditation

- Orientation And Equipment

- Collecting Data

- Putting It All Together ■

■ president's message, continued

continue their research on the financial strengths, weaknesses and challenges that face our association over the next several months. They are working together with office staff on identified priorities to ensure the association's financial stability will continue in both the short and long term. The FC is also examining the operation of the Educational Foundation, seeking avenues to better utilize the various EF Scholarship Funds for enhanced member benefits.

- Probably the most exciting news about efforts toward achieving our goals was the Board's unanimous vote to implement our newest recruitment campaign, called "Member-Gain-a-Member" (MGaM), developed by the Membership Marketing Task Force (MMTF). Last season we started an aggressive recruitment program with our new registration process, which has been a great success - and will continue. The new MGaM is an individual member contest where you can participate in division recruitment efforts and qualify for valuable prizes that vary from being mentioned in SnowPro and receiving a "Promo Pak", to qualifying for the Grand Prize drawing valued at \$375. See this issue's cover story for complete details of the contest developed by the MMTF.

Keeping the definitions of "Goal" and "Achieve" in mind, I believe you'll have to agree that your volunteer leaders and office staff are well on their way to Achieving Goals with all that is in the works for the upcoming season, and future years to come!

Two questions to close: What are your Goals? How do you plan on achieving them? Once you identify your goals, know that the office staff and volunteer leaders can help to make your goals a reality, on and off the snow. We are looking forward to a great winter and hope to see you on the slopes. ■



NOW HIRING!

SKI/SNOWBOARD INSTRUCTORS

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A Competitive Group Teaching Method

by Ural Talga

PSIA-E Alpine Level II

Freestyle Coach and Trainer

Windham Mt. Snowsports School, NY

...with editing by Joan E. Heaton

Windham Mt. Snowsports School

I have been teaching in a season-long freestyle program for four years. Three years ago I was in the Jib Park working on a box with my group: I stepped aside as the students kept practicing and improving their technique of sliding on the box. As each student slid across the box, I gave each one immediate feedback to improve, coaching each student as the need arose. I noticed that, as each student slid across the box, the eyes of all the other students were on the performer on the box. As the group improved, I suggested to one of the stronger students that he try a "180" on the box. This is a simple rotation of the body as the student slides across the box. The student tried to do what I suggested but didn't quite complete the task, and he came off the box in a very unstylish manner not to his liking. I thought he would be discouraged; but, to my surprise, on his next turn he tried again. When he tried this new motor activity, the rest of the group was watching his performance. Even though his performance was unsuccessful and a bit awkward, the group members did notice that he was doing something different on the box. It was different from what they were practicing.

As I thought about the styles of teaching, I tried to slot what I had done into the spectrum of styles as I know it. Although what I did followed the Task or Practice Style because the students were making the Execution Decisions, I felt that somehow, something was different. I noted that I began by presenting an initial task to the group and, in this case, the task was a motor activity. And, as in the Task Style, the students performed within the parameters that I designated. I also noted a shift in my teacher behavior to working with each student individually as s/he moved along in his/her own track at his/her own pace. Students were watching and learning from each other. Then, I observed the emergence of a subtle, controlled, and concerned (for each other) competition evolving among the students. This competition made the difference and a new and different learning environment was created. This environment, with competition as the motivating factor now fostered learning that occurred from the action

and reaction of the group members. The creation of this particular learning environment using the Task Style of teaching is what I present as Competitive Group Teaching Method. (CGTM).

At first, the performance is established by the instructor. The task/motor activity presented is such that all the students can successfully and safely accomplish the motor activity. CGTM (Competitive Group Teaching Method) is task/motor-activity based. Learning is driven by the competitive nature of the "self" of each person and by the social bonds within the group. As the group cycles through the motor activity, the group members take turns at being a performer (attempting the task) as well as being an observer. As each student cycles through his/her turn, and, as in experiential learning, subsequent performances are based on his/her past performances. The student is further motivated by his/her observations of the performances of other group members. All this occurs as the students' "sense of self" - the adrenaline produced, the competitive feelings heightened - culminates upon the "start" of his/her next performance. In the beginning, it is important that the students in the group be compatible and that they work well together. In order to foster this, the coach encourages all the students to get to know each other personally so that some sort of friendly, social bond is made. This social bond allows for a friendly competitiveness that eventually evolves during the sessions. This process takes time and the provision of that time is important to its success. The success of the learning depends upon the emergence of the competitive nature of the students. And, as we know, some students are more competitive than others; but the dynamics of the social interaction among the students is the motivating factor that drives the more competitive student in the group and pulls along the least competitive student. Once the group has formed a "close", social entity, and the "self" of each student no longer holds back his/her performance "woes", the learning begins. The student is no longer self-conscious of poor performance in the group - it becomes an "if you can do it, I can do it" attitude. These thoughts, feelings, or words are student-based. Once the instructor sees this kind of group dynamics occurring, this learning environment affords the instructor the opportunity to encourage the group members to do more.

This learning environment calls for an "arena" or "stage". The "stage" can be a half pipe, jump, small portion of a trail, or even an ice skating rink. A group member can perform on the "stage" with the other group members observing. The instructor chooses and sets the "stage" so that one student at a time can perform safely and can be observed by the entire group.

If the student has gross errors in the execution of the task, the coach can give individual feedback in the form of suggestions, ideas, and/or demonstra-

tions. However, once the task becomes "consuming" for the student, the coach should stand by and allow the student to perform. The tasks should be performed only by the group members since they are quietly competing with one another and are silently assessing each other and themselves. Once the competitive nature facilitated by the learning environment is established and the group feels comfortable cycling through the task, the role of the coach is now one of constant watching of each individual student. The coach encourages each performer on and, most importantly, "cheers on" the success of the student who accomplishes the task. The coach should make sure the whole group hears the cheers. This "cheering on" not only encourages the successful student but also encourages the other members to continue working.

The last and very important role of the coach is to inspire not only each individual student, but also the group as a whole. This inspiration is in the form of encouraging students to change/alter the task so it becomes more difficult (degree of difficulty or range of motor activity) yet staying within the concept of the original task. The first successful student who completes the original task is the student who starts inspiring others in the group with the change s/he creates in the task. This cycling of the task, task accomplishment, and change of task (inspiration) is the evolution of the learning for each individual student. Once students feel comfortable with the competition prevailing, then learning is self-driven. The fact that the learning becomes "self driven" and critical thinking is involved, the higher levels of cognition are in play.

An example of this process can be seen in a figure skating competition. The skating rink is the stage; the students are the figure skaters. As each student performs, the eyes of the group are focused on a particular performer and/or his/her routine. This performer or performance becomes the baseline as each of the other students tries to perform or surpass what s/he has observed. Although judged by people outside the group, each student assesses him/herself, each other, and compares his/her own performance to that of the others. The difference between the learning that occurs in a figure skating arena and a class arena is the offerings of quality guidance, encouragement, inspiration, and safety provided by the coach.

In conclusion, once the students have learned how to function in this learning environment, the role of the teacher becomes one of a facilitator. The group decides where, what, and how they will venture into the learning. The "how" is discussed first and, then, is cycled through the group by the members. When the group is a unified entity, the coach has gained the freedom to move through the group, observing and deciding "when" and "if" s/he will give feedback. Most importantly, this is the time

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VIP *privileges*



Want to know what PSIA-E/AASI privileges you get as a member? Look for this column in each SnowPro and we will let you know what is new – or remind you of things you should be sure to take advantage of.....

As many of you know, if you need new equipment (skis, board or boots) you can find out who reps your favorite line where you work or in many cases you can shop online at the PSIA/AASI National site. But there are other official suppliers to PSIA/AASI who have great products as well. Why not take advantage of all the promotional offers our national office has arranged for you? There are some great new products and great deals out there. As always, to ensure the integrity of our programs, please comply with the rules each supplier sets out for us and use discretion when discussing our supplier benefits. Thank you. Have fun.....

Here is a tip on an easy, direct way to get to the link for all of the national promotional offers:

www.psia.org/promotionaloffers or www.aasi.org/promotionaloffers

You will be asked to enter your PSIA/AASI membership ID and password, so have it handy.

Next, you will see the logos of 27* highly recognizable, national companies who are dedicated sponsors and/or Official Suppliers to PSIA/AASI. Each of these companies has a different arrangement for members that you may want to consider taking advantage of. In most cases, you will be brought to a "landing page" which outlines the offer and then links you to the company website for further product information. If there are products you are interested in and have questions about the member offer, please email the PSIA National office Member Information Services Team at mist@psia.org or mist@aasi.org.

* subject to change

Here are just a few of the many outstanding offers available to you as a PSIA/AASI member:



NEW!! Thule not only has great ski and board carriers, but carriers for bikes, kayaks, and canoes. You name it, they probably have it. Since most PSIA/AASI members are overall outdoor enthusiasts you should check out some of the useful products Thule has to offer.



Patagonia. When you hear the name, you think of quality clothing and accessories which are produced to cause the least harm to the environment as possible. Patagonia has products for many sports other than those on snow. This is one program you should look into no matter the season.



NEW!! For all snowsports (and all outdoor sports) enthusiasts, Highgear specializes in altimeters, watches, hand-held navigational devices and other items which make outdoor adventure easier and more fun. Highgear's products have been tested and proven by outdoor professionals throughout the world.

These are only a few programs; be sure to go to www.psia.org/promotionaloffers and get all the gear you need for a great season!

■ a competitive group teaching method, continued

for the coach to inspire the group members. This inspiration can be the key factor in the change in a performance, whether slight or major. This inspiration can come from the coach at any time during the session. Then, as the group advances, students can inspire each other with a change in the task or a new task altogether. This inspiration can also come from other sports (any performance the student has seen), or it can come from the student's own developing/altering the task in his/her mind (student creativity). The cycle of performing a task, task alteration and performing, and task inspiration is most important for the group's advancement.

In summary: Competitive Group Teaching Method needs:

1. development of a compatible group of students.
2. "stage" or "arena" in which all students can see each other.
3. individual group members trying a task/motor activity.
4. a task/motor activity established, at first, by the coach/teacher/instructor.
5. encouragement by the coach to the group and then to each performer as each task/motor activity is completed.
6. competition as the motivating factor.
7. inspiration by the coach to the group and/or to each individual to increase the difficulty of the task.
8. the coach to have only the students cycle through the task many times and to make sure students are safe.
9. the coach to assume the role of facilitator so students can learn the task by watching each other.
10. the group to remain inspired in order to "stay together" and to keep the group activity going. ■

Editor's Note: The above article presents the opinions and findings of the authors.

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ASEA National Report

by Bill Beerman

National Board Eastern Representative

On Columbus Day weekend the ASEA Board of Directors had its fall meeting in West Denver, Colorado. The Divisional Presidents Council also had their annual meeting, allowing the groups to meet individually and together. Combined meeting time started with the review of our status as it relates to the National Strategic Plan. The result was the formation of a task force to provide the board with recommendations regarding the next stages of the Plan. Another task force will be appointed to take a closer look at current divisional and national programs, as well as needs related to teaching our youth and children.

Marketspark Research presented their results, and they may be found in detail on the national web site. One of the key areas addressed was membership recruitment and retention. Peak Exposure, a consulting group that conducted the project, provided us with a presentation of potential recruitment options. The options present a unified national concept that could be used within each of the divisions. Currently there are only three divisions that have addressed new member growth. The Eastern Division led the way by creating the new Registered Member process for entrance to the organization. This year's initiative, the Member-Gain-a-Member, is explained in this issue of SnowPro.

Peak Exposure presented further development of the "Go With A Pro" campaign. Television is the added component, with Eagan Productions producing a 30-minute program, hosted by Deb Armstrong, made up of skiing and riding tips. Both of our Eastern members, Jeb Boyd and KC Gandee, are providing actual tips for this project. The program will be aired this season and each member school will be provided a copy of the program to be used at home areas. Additional information will be posted on the national web site.

The Marketing Department provided us with updates on our national sponsors. Both AASI and PSIA web sites have been updated with new sponsor information and links to product web sites. On the consumer end, Subaru is sponsoring the, "Yur' Mountain Program". This is a link of the national web site that nonmembers can view, and is for consumers searching for information prior to going skiing or riding. This program may work well as a reference for your clients to view prior to taking a vacation. Check it out.

The other National Board news was the announcement of the Director of Education. Our very own Kim Seevers accepted this national position and will be in the national office after Thanksgiving. We all wish Kim the best! Mark Dorsey, our Executive

Director, was also named the Executive Director for the National Ski Patrol at their fall board meeting, continuing the shared executive position for the two organizations. Both organizations will have a common executive team and share many staff members at the national office.

One of our last items of business was the decision to withdraw our participation at Interski this season. Given that the venue was to be South Korea, the decision was made to cancel the event due to the recent issues on the peninsula. Team Manager Katie Fry said that the efforts in preparation for Interski will still be developed and presented to the membership at the divisional program level.

As the season is almost upon us, I look forward to seeing many of you at events throughout the winter. Think snow - lots of snow! ■



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POSITION OPEN

Smugglers' Notch Resort is looking for a new **Alpine Program Manager**. Responsibilities includes managing the Alpine Program Budget, development of training curriculum with the Training Manager, hiring and staffing alpine instructors and supervisors and program planning. Qualifications: Must be a minimum of Level II certified. Salary negotiable. Position starts beginning of October through end of April. For more information call or email Harley Johnson, Snow Sport University Operations Director at 802-644-8545 or hjohnson@smuggs.com We are also hiring full time Children's program Supervisors and full and part time Instructors.

Around the Regions



Region 1 (NH & ME)

Tom Butler, Regional Director, reports: Greetings, Region 1'ers! Lots to talk about, so let's dive right in, shall we? For starters, by the time that you are reading this our Region 1 meetings at Gunstock and Sugarloaf have already happened. Hopefully, you had the opportunity to attend one of them and consider the meeting one of your life's most treasured moments. However, if for some reason you were trapped under something extremely heavy on those dates and couldn't make it, you can read the summary in the next SnowPro. I do want to thank Ross Boisvert for arranging the meeting at Gunstock, and also Jake Jacobsen for hosting it.

Our fall PSIA-E Board meeting just concluded on Oct 15, of which details can be found in this edition of the SnowPro. One item that we are all excited about is the new Member-Gain-a-Member program. You are a part of a tremendous educational organization that conducts an amazing number of programs throughout the season, all focused on your professional improvement. This program is an opportunity for you to encourage some of your fellow pros to get in on this action and join the organization, and for you to get recognized/rewarded for your efforts. Further details of the program are outlined in this issue, but let me tell you that it was very well received when this was presented.

The total number of educational events that PSIA-E conducts in a season, as I mentioned above, is huge. I cannot even give you an exact number, but looking at the event calendars for all the disciplines in the Fall SnowPro will give you an idea. It can be a challenge at times if you are looking for a particular event, at a particular area, which fits into your busy schedule. To help, the PSIA-E web site has a sortable event calendar, which will make your search much easier and faster. Check it out and perhaps you will find an event closer to home or on a better date than you had originally thought.

Now, if you were to browse through that calendar you would see that there are Eastern Demo Team tryouts this season. Every 4 years we select a team to travel out west to try out for the national team. There is a good chance that many of you know at least one of the eight from our region that have made the team so far: Matt Boyd, Kathleen Brennan, Hayden McLaughlin, Matt Erickson, Troy Walsh, Alan Sadler,

Peter Howard, and Lani Tapley. Making the team is one challenge, affording the journey is another one. If you wondered if there was a way that you could help, have you considered sponsoring an athlete? I'm not going to suggest how you sponsor them; it could be financial, it could be gifting frequent flyer miles to individuals, or putting them in touch with your brother-in-law's best friend that happens to have a condo out at the "Bird". The point is that these folks are representing us, and a little help goes a long way.

Finally, this is our column; consider it sovereign Region 1 territory. In addition to my updates on Board activities or other issues, we have a lot of members that have either been involved in the industry for a long time or have done something extraordinary. Whatever it may be, if you would like to recognize or thank someone, please let me know and I will try to get it in here.

Thank you for reading and I hope that this finds all of you well.

Region 2 (VT)

Steve O'Connor, Regional Director, reports: Winter is brewing in central Vermont! Just a week ago the leaves were peaking, tourists were peeping and sampling from a variety of Brew-fests around the state. Two days later the wind and rain did its best to blow all that color away, leaving us with that pre-winter brown/gray look we are all familiar with. Last Friday we woke to the results of the first really hard frost; it took a good 3 hours for the ice to melt under my feet. I was freezing but excited thinking about what is coming in just a few short weeks.

This past weekend I attended the PSIA-E Fall Board of Directors meeting. Much of what took place there will be highlighted in the next issue of the SnowPro. Some key programs were discussed and voted on that you all should pay particular attention to: Member-Gain-A-Member campaign; Snow Pros and Ace's Road Show (SPARK); Snowsports Management Seminar, with guest speakers Michael Berry (NSAA) and Mark Dorsey (PSIA National); For Nordic, 24 Downhill, 13 Track/Skate and 5 Backcountry events are scheduled, along with a new DVD in the works; Eastern AASI has completed an entertaining and educational DVD, which will be available for sale soon.

We will have an opportunity, in contest form, to all have an impact in cultivating new members. Many of us already do a great job in this area, but now you will be recognized and rewarded for your efforts in the form of educational \$\$\$, storefront credit, and more! Look for more details in this issue.

Mickey Stone and John Hobbs, of Nordic and Snowboard fame, respectively, both gave us a great

and exciting outlook on what's happening for this winter season. The Snowsports Management Seminar (SSMS) at Mt. Snow will present the AASI Train the Trainer course, and Mickey will be on hand again to show participants how much fun it is to tele.

For those that will attend the SSMS, check out what the SPARK tour is all about. In the last issue, Jake Jacobson highlighted the tour and its goal of raising attendance and awareness about teaching kids. Smugglers' Notch Resort will be hosting the Region 2 event this season.

Thank you to those folks that attended the annual James Leader Memorial Golf Tournament. It was a spectacular sunny day to lose lots of balls (for my team at least), and remember a really close friend and his family.

In parting, please remember that Sherm White and I will be hosting a Ski/Ride day at Killington on November 20 from 9:00am to Noon for Region 2 members. We will meet on the 2nd floor of the K-1 lodge from 8-9am for tickets, ski till Noon, and then hold a meeting to bring you up to speed with this season's happenings. Thanks for electing us to represent Region 2: Steve O'Connor and Sherm White.

Region 3 (MA, CT & RI)

David Welch, Regional Representative, reports: Your annual Regional Membership meeting was held on Sunday, October 8, 2006, at Ski Butternut in Great Barrington, MA. There were eighteen members from around the region in attendance for the 10:00 am meeting. Ray DeVerry, your Regional Director, and I reported on what the Board of Directors has been working on during the summer and then took time to listen to comments and suggestions from those in attendance.

The information gathered at the meeting was then put into our regional report given at the Eastern Division Board of Directors meeting held October 14 and 15. I'd like to thank Ski Butternut for providing the coffee, donuts, meeting facilities and the great fall day.

I know that this is the time when many of us are looking at the schedule of events and are making decisions on which events to attend.

As always, our region will host many events this season in almost every discipline, so why not take advantage of some great educational opportunities close to home.

Ray and I would like everyone to check out the details for the new MEMBER-GAIN-a-MEMBER-PROGRAM (article in this issue of the SnowPro). This is a great way to get involved in helping our membership grow and have a chance to win some great prizes, so check it out now!

Please contact us with any news or comments: Ray DeVerri at (ray.deverri@verizon.net) or David Welch at (candace.welch@snet.net). See you on the hill!

Region 4 (PA & NJ)

Eric Jordan, Regional Director, reports: Many parts of Region 4 have seen their first frost as I write this update, which means winter is rapidly approaching. Let's all cross our fingers in the hope that we have a cold and snowy season this year.

I have just returned home from our fall Board of Directors meeting in Albany, and I am happy to report that the overall health of the organization is at an all time high. One of the main focuses over the past two years has been gaining and retaining new members to our organization. We made some changes this past season in the hopes that it would make it less expensive and more convenient for new members to join our organization. The response to this new entry path was very encouraging, and we exceeded our projected number of new members for the first time in many years.

In order to continue this growth pattern we put together a new Marketing Task Force over the summer, and they explored many ways that we could further promote growth and retention of new members. The task force presented a new incentive program called "Member-Gain-a-Member", which rewards you, the member. Members can win great prizes for simply referring others to join our great organization; one ambitious member will win a free event registration to our annual Snow Pro Jam! There are also many other great prizes to be awarded, and everyone that refers at least three new members will automatically receive a special gift. Please read through this issue of the SnowPro for more details on this great new program.

The Board of Director is always focused on keeping your dues and event fees as low as possible, and one key element to that formula is membership growth. As the membership grows we can spread out the cost to more members and not have to increase dues and raise events fees as much; so, I encourage everyone to get involved in this great new program.

I also wanted to take this time to let everyone know that we will be holding two regional membership meetings this winter. We are trying to schedule them at two convenient locations so everyone can limit their traveling distance and, hopefully, more members will participate. We will announce the specific dates and locations in the next issue of the Snow Pro.

I wanted to take this opportunity to thank everyone who elected me to represent you on the Board of Directors. It has been a great privilege serving on the Board, and I look forward to again being a

candidate in the upcoming election for a Region 4 Board position.

Jay Minnicks, your regional representative, extends his thanks and has written the following:

I would like to thank all of you who voted for me and enabled me to represent all of you on the PSIA-E/AASI Board of Directors. My goal was to serve you by being at your mountain and to give you a chance to hear from, and ask questions of your BOD Rep. Over the past two seasons I was able to visit 14 snowsports areas.

I hope I have served you well by carrying your concerns and questions to our decision and policy making, and governing board, supplying you with answers and information per your requests, and helping to make decisions that will move us forward. There were a lot of both tangible and intangible benefits that accrued to me as your Rep. Getting to know many wonderful people and learning more about our fine organization and its governance were two very important perks for me.

Although I will continue to serve you until next April, my replacement will be elected in December. I encourage you as individuals to step forward, submit your name, resume, and reasons for running for a place on the BOD, and, if elected, prepare to serve and enjoy yourself as much as I have done during my term.

Remembering that our organization represents both boarders and skiers I bid you ski and ride safely and well! –Jay

Region 5 (Western NY State)

Ron Kubicki, Regional Director, reports: All things are well in Region 5, apparently despite the geographical readjustment proposed at last June's PSIA-E Board of Directors meeting. Following the proposed new boundaries having been posted in the SnowPro, I have not received any concerns or comments from the membership.

All resorts this time of year are in the hunt for qualified and available on-snow talent. It seems this season we have been hit by a large number of our "pros" relocating out west. I would hope that all members have touched base with their resorts and assured them you are returning, or perhaps, that you are not. It is a professional's responsibility to be accountable for their intended schedules. It is a great assist to your management team in the school to let them know your intents and availability for the season.

I hope everyone has made plans for events and exams, as the new schedule was posted in the last SnowPro. There is quite a varied selection, and a number of good PSIA-E/AASI events in our region. Just a side note - if you go to the website and bring up the schedule, it is sortable in a number of ways:

by date, resort, event, etc. It makes it easier for you to make your plans.

I would like to note the success of Nick Brewster to organize our Region 5 Meeting/Golf event at Bristol Harbor on Sept. 30. Nick related to me it was a well-attended meeting of 26 people, with a lively dialogue between the members present and our Director of Education and Programs, Mickey Sullivan, the Chair of the Snowsports Management Committee, Steve Howie, and Region 5 Representative, Nick Brewster. I, unfortunately, could not attend. (See report below.)

As the season approaches it is a good time to think about the health and growth of our organization. We are 11,000 strong, but can be much more representative and proactive by always encouraging growth and new membership. There is a new program involving how our members – you, who are PSIA-E's greatest asset - can benefit personally by getting our veteran staff and others who are not members to join PSIA-E/AASI through your sponsorship. Read the details in this issue!

We look forward to the season and are hoping to increase membership through an active enlistment of working pros in our region. Thanks, and think snow!

Feel free to contact me at: (rkubicki@holiday-valley.com).

Region 5 Meeting Report

by Nick Brewster, Regional Representative

The meeting kicked off at 10:59am sharp, with 26 members in attendance at the exclusive Bristol Harbor Golf Club. Introductions went around the room and it was noted that both Alpine and AASI members were in attendance. The agenda was a brief discussion of the following: Elected Reps' jobs; Region 5 borders, and where you get to vote; Region 5 events and premier events; Reinstatement policy; Early admission program; SnowPro articles, advertisements, deadlines; Governance and action plans; Director of Education Mickey Sullivan Q & A, Ski School Committee Chair Steve Howie Q & A, and Region Rep Nick Brewster Q & A. One remark about early admissions program from membership was to call it Accelerated Admissions Program to better define it.

Results of Golf:

5th Place team from Swain - team Lechner - 75

4th from BSC - team Hoffman - 74

3rd from AASI - team Green - 73

2nd from Buffalo Ski Club - Team Liptat - 67

1st from Bristol Mtn. - Team Sullivan - 67 (tie was broken on the 4th hole)

Closest-to-the-pin awards were won by Kathy Hooper and Mickey Sullivan.

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■ around the regions, continued

Nick "mulligan" Brewster won Long Drive.

Special thanks to Bristol Harbor, Snow Country, BAC Agency, and PSIA-E as event sponsors and prize providers.

Region 6 (Eastern NY State)

Scott Allard, Regional Director, reports: The fall colors have left us and white snow now covers the ground - at least I hope it is by the time you're reading this. It's now time to see how you are really doing. I hope you have taken some time to look at some of the Feature Events and perhaps even registered for some. As I said in my past article, great teachers spend as much time collecting and acting on feedback as they do providing it, so get out there and enjoy what our organization has to offer.

Some highlights from the Board meeting:

SPARK Program: Snow Pros & Ace's Road Show for Kids. This program is sure to get the kids and children's instructors really reved up.

Member-Get-a-Member. This program is a chance for our members to help grow our organization. Every member that sponsors seven or more new members gets a SnowPro mention plus a PSIA-E /AASI promo pak. The top five producers in each region get \$100.00 in "Ed Bucks" plus promo pak. Anyone bringing ten or more new members also qualifies for a Grand Prize drawing. For additional rules, requirements, and information contact the PSIA-E office or your Snowsports Director. Also, see the related article in this issue.

With the hopes to have larger attendance at our regional meetings we have set them up with other events. Dates and locations for the meetings and the corresponding events are as follows:

- Gore Mountain - Dec. 4, 2006. Corresponding events are Foundations of Teaching, Level I Exam, and Workshop Clinic.
- Windham Mountain - March 1, 2007. Corresponding event is the Woman's Seminar.

If you are unable to attend either of these meetings, please feel free to contact me or Cherisse with any questions our concerns. It is our mission to help build a positive relationship throughout our region, and make a positive difference for its members. After all, you are what makes the difference! We do look forward to hearing from you.

Scott Allard - Director (allardc@frontiernet.net)

Cherisse Young - Representative (cyoung@mhccable.com)

Region 7 (States south of PA & NJ)

Steve Kling, Regional Director, reports: First thing, we have a NEW EVENT that is not in the

schedule of events published in the last edition of SnowPro. There will be a Practice Exam for Alpine Level 2-Part One, held at Winterplace, West Virginia, on February 6-7, 2007. When the schedule came out, several members expressed concern that no practice exam was scheduled at an area convenient to much of our Region. John Cossaboom immediately took up the issue, the result being a new event tailored for our needs. We are very appreciative of the responsiveness of Director of Education and Programs, Mickey Sullivan, on this issue. Now, let's support the event!

Second thing, we have a NEW RESOURCE. In the past, we've had only the schedule of educational events published in SnowPro. But now, if you go to our website (www.psia-e.org), you can sort the entire event schedule. You may not have noticed, but in recent years scheduling has evolved to the point where we often have several varied events scheduled at one area at the same time. Now, if you are thinking of taking a workshop clinic on a particular date, it's very

easy to check to see if a more interesting event - say, movement analysis - is available at the same time and same place. And, there's a hint there: Workshop clinics are our most basic product; often you'll tend to get more out of a more focused event.

I mentioned last time, but it's worth mentioning again, that on February 6-7, Winterplace is hosting a new high-level event, the Alpine Resort Trainer workshop. This event is geared for technical directors and other senior trainers at your resort. It provides the same training from the same trainers traditionally available only to members of our educational staff. So, if you are looking toward certification, and are not sure where you stand, encourage your training staff to attend the ART workshop.

Finally, on a human interest note, Larry Clark, Level II member from Cataloochee, won the Georgia State Senior Amateur Championship in golf. Congratulations, Larry!

Now, that's enough golf - it's time to think snow! ■

New England Powder 8 Championships Returns for a fifth season



February 8-9, 2007, will see the best powder-8 skiers in the East take to the slopes in a battle of the ski schools, as Jay Peak Resort once again plays host to the New England Powder 8 Championships.

This event will feature some of the best powder-8 skiers in the U.S., including teams from Aspen, Vail, Beaver Creek, Big Sky, Stowe, Jay Peak, Okemo, Smugglers' Notch, Killington, and more, going head-to-head on the steepest and deepest terrain Jay Peak has to offer.

The New England Powder 8 Championships is open to all skiers willing to pay their team entry fee and test their skills, a unique opportunity in the world of skiing.

Prizes will be awarded to the top eight teams, and there may be a cash purse for those that make the podium. Moreover, the winning team will receive free entry fees at the U.S. National Powder 8 Championships in Aspen, Colorado. Entry forms and additional event information can be obtained on-line at (www.jaypeakresort.com) or by e-mailing (powdereight@gmail.com) or by calling (802) 558-0285.

Interested skiers should also consider participating in the PSIA-E Synchro clinic, scheduled for Feb 1-2 at Smugglers' Notch. You will receive training in all aspects of synchro skiing from PSIA-E trainer Doug Stewart and four-time world synchro ski champion, Doc Tulin, taking your overall skiing skills to the next level. ■



The Changing Faces of Snowsports Schools

.....the Staffing Problem!

by Steve Howie

Chairman, Snowsports School Management Committee
PSIA-E Examiner

As we get ready to start another season, many areas are faced with the same old problem of attracting enough quality snowsports enthusiasts to their staff. There are many different reasons resorts have a difficult time gearing up for the season when it comes to staffing. At some of the larger resorts the need for employees exceeds the local population. At areas with night skiing that have relied on part-time help (many of the staff have full-time jobs that come first), employees are starting to have less time available, and many are no longer able to work at resorts.

While some of the larger resorts are filling some of those vacancies with international help, many resorts need the help of you, the loyal employee, to go out and help attract new quality employees (I'll bet those of you that have been teaching for a while have not heard that before!). With all that said,

here comes my plug to ask all of you to go out and help find some of that hidden talent and share with them why you think they might enjoy becoming a snowsports instructor. I know you have heard supervisors say we need more snowboard instructors, we need more children's instructors, and some of you might think a few on your staff are too old, or too young. Age, Gender, Ski or Snowboard, it does not make any difference. As in any other business, if there are enough qualified applicants there will be no questions about the person next to you.

But, the faces of the instructors standing next to you in a lineup are not the only face-change emerging in the industry. For instance, those instructors working in New York will start to see a difference in the hiring and scheduling of staff and the type and number of programs offered to the public. Some resorts may look to reduce the size of their

snowsports school, and may require customers to pre-register for lessons. Time will tell how big of an impact NY Labor Laws will have on the snowsports schools, and whether similar changes are coming in other states.

There will be positive and negative comments about the changes made with your snowsports school this season as there is with any change in life. I know, as a snowsports school director, I am working overtime on the changes to make sure that when someone wants a lesson there will always be a qualified instructor ready to share with them the excitement of our sports.

Hopefully, you will all be helping to fill some of the vacancies on your staff this winter. We need your help, and it will be appreciated.

Thank you! ■



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Meet the Coaches for the 2006-2007 Race Series

by *Charlie Knopp*
PSIA-E Race Coordinator

**It's time to plan your race event
for this year and meet the cast of
coaches!**

DIANN ROFFE

Diann was a member of three U.S. Olympic Teams and founder of the Roffe Training Center at Ski Roundtop, PA. She won a gold medal at the World Alpine Ski Championships in 1985, the first American woman to win gold. She also won silver in the Giant Slalom at the 1992 Olympics in Albertville, France, and a gold medal in the Super-G at the 1994 Olympics in Lillehammer, Norway. She competed for the USA for eleven years. Her name is well known to skiers everywhere.

DAVE LYON

- * Owner and director of Lyon Ski School, Stevens Pass, Washington.
- * Director and head coach of Team LYON Alpine Race Club, Stevens Pass, Washington.
- * Owner and head coach of Dave Lyon Summer Race Camps.
- * Coach of the PSIA Northwest Division Technical Team.
- * Division Clinic Leader and Examiner, PSIA-Northwest Division.
- * Member, U.S. Ski Team, 1984-85.
- * NCAA All-American skier, 1984-86.

Dave's love of skiing and ski racing was instilled in him largely by his mother, who was a member of the Canadian National Alpine Ski Team. He had a successful racing career and was named to the U.S. Ski Team in 1984. He achieved career-high national rankings of 5th in slalom and 15th in GS. From 1984-87, he raced for the University of Wyoming, where he was named NCAA All-American three times, Rocky Mountain Overall Champion twice, and served as a coach of the school's development team. He then raced on the pro tour until 1990. Lyon worked in retail and as a manufacturer's sales rep before assuming ownership of the Lyon Ski School in 1993. In 1994 he founded his race camp. In his free time, he leads ski and ski racing clinics and coaches soccer and athleticism training. He returns for his second term as a member of the PSIA Alpine Team.

CHARLIE KNOPP

Charlie is a PSIA-E Examiner, and has been PSIA-E Racing Coordinator since 2002. He has played a significant role in negotiating the partnership between PSIA-E and Reliable Racing. Charlie is currently the Director of Skiing and Snowboarding at Hunter Mountain Ski Bowl in the Catskills. He spends his summers coaching for Peak Performance Ski Camps at Mt. Hood, Oregon. Charlie has featured some of the top-notch coaches-including Olympic and World Champions.

BRIAN SMITH

Brian is a PSIA-E Examiner, current Race Committee member, and a DCL coach. He is from the Adirondack Mountains where he has worked at Gore Mountain Ski Resort for the past 20 years. Brian has been the Training and Technical Supervisor for the Snow Sports Center for the past 6 years. He has managed the NASTAR program and has been a long time NASTAR pacesetter. Brian's racing career started with the NYSEF programs in the 1980s. Recently, he has been a member of the PSIA-E Eastern Team, competing in the last National Team tryouts in Snowbird, Utah.

KRISTI MCCARTHY ROBERTSON

Kristi is a PSIA-E Examiner, and has been a ski coach for the Stowe Ski School for 27 years. She serves as chairperson of the PSIA-E Alpine Education Staff. She has an extensive background in boot fitting for Inner Bootworks in Stowe. Kristi is the Head Coach for "Women in Motion" a women-specific program. Her daily duties at Stowe include Technical Trainer.

RAY De VERRY

Ray is a PSIA-E/AASI Examiner, and the Education Director at the Butternut Snow Sports School. He has been a member for over 25 years, and an education staff member since 1982. He oversees the training of the coaching staff at Butternut and is the coach for the adult racing program. Each year

he participates in a special race-training event with a national and Olympic coach to ensure he is up-to-date on the latest racing and coaching techniques. Ray has successfully competed in several corporate ski race leagues for over 25 years. He also competes in the annual PSIA-E Spring Rally & Hans Schneider race and has won several times over the years.

DAVID WENN

Dave is a PSIA-E Examiner, a member of the Eastern Alpine Racing Committee, and Head of School at The National Sports Academy, Lake Placid, New York.

HAYDEN McLAUGHLIN

Hayden has been an active member for over 25 years and an Education Staff member for over 18 years. He has been coaching at Gunstock Ski Club for 20 years, leading several athletes to Eastern Regional competitions. Recently spent time in Europe with the U.S. Ski Team observing and learning the competitive environment. Hayden also personally competes in local competitions.

Please see the Alpine event schedule on the PSIA-E website for a complete listing of Race Series events with dates and locations. Also watch for updates on guest coaches for each Race Series event.

The Race Series is open to all alpine skiers, racers and coaches regardless of experience. Participants should be able to ski parallel on advanced blue terrain and must be at least 18 years of age. You will be placed in a group with other skiers of your own ability. Running gates is an excellent way to develop the fundamental skills necessary to turn on demand with the type of turn YOU want to make. The examiners, guest coaches and speakers are there for you! They want to give you the latest on racing technique and improving your personal skiing, and, of course, going faster! Make plans to ski with your friends and some of the finest coaches that the Reliable Racing Series has to offer. ■



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RELIABLE RACING SUPPLY does it again!

by Charlie Knopp, PSIA-E Racing Committee Chairperson

John Jacobs and Reliable Racing supply have been the proud sponsor of our racing series from its inception. It is through the generosity of Reliable that the race program is kept current in its training tools. John's passion for improvement in skiing through racing is evident in his on and off hill performances. His insight and input to the program have benefited all who have participated.

This year is no exception. New for this season is the Chrono Split HL640 system. This TAG Heuer new timing concept that sets a new standard for precision, simplicity and security. The totally automatic ChronoSplit is worn by the athlete, and is triggered by radio transmitters connected to detection devices that are placed at various locations on the track. No manual action is necessary during the training run- by anyone! There are no range limitations due to depth of run or terrain changes. The athlete in fact becomes his own timekeeper, freeing up the trainer to concentrate on more important things! Start, intermediate and finish times are differentiated and sequentially recorded in the ChronoSplit's memory. Each ChronoSplit (athlete) has its own ID code. The times can be recalled manually and displayed on the ChronoSplit's LCD screen.

Please join us on the hill and try this new cutting edge tool. If you run into John Jacobs, please make a point to thank him for the support that Reliable Racing has provided and maybe even challenge him to a run in the new ChronoSplit timing system. ■



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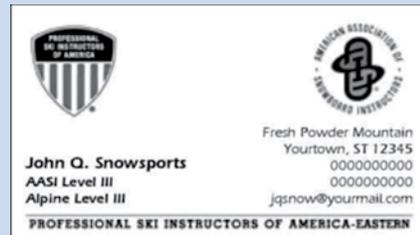
f.y.i.

Relive History at Gore Mountain

Join us at Gore Mountain on February 26-27, 2007 where HISTORY really does COME ALIVE. PSIA-AASI national president Ray Allard will be your host as he reviews the local history at Gore Mountain including one of the first Ski Patrols; one of the first lift operations in the nation; and North Creek Ski Bowl, now being rebuilt and expanded with Gore Mountain. In the early 1930's Gore Mountain and the Ski Bowl hosted the ski trains with hundreds of visitors from the Albany, Schenectady and New York City regions coming to town on weekends. Special guests Freddie Anderson and Dave Bulmer will be present and give the first-hand "real" history of the area. This is one experience you won't want to miss!

Event Number: 217
Event Title: History Comes Alive
When: February 26-27, 2007
Where: Gore Mountain, NY
Cost: \$130
Deadline: February 5, 2007

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AASI Dev Team/ Eastern Team Tryouts

by John Hobbs
AASI Advisor

Are you interested in becoming a member of the AASI Dev Team or Eastern Team? We will be holding simultaneous tryouts for both on April 5-6, 2007, at Killington, VT. These tryouts are open to any AASI Level III member in good standing. As we may end up with an adequate number of Educational Staff members, this could be the last tryout for AASI Dev Team until 2009. And, this is the last opportunity to try out for the Eastern Team before they make their bid for National Team in 2008.

Any AASI Level II member who is taking the April Level III exam may also apply for the Dev/Eastern Team tryout. Should you not attain your Level III, your application fee of \$195 will be refunded. Pretty safe bet, there. But, before you start ordering new business cards, you need to know the skizzy. First of all, you should enjoy traveling. If you make Dev Team, you will be understudying other Educational Staff members at various mountains. If you make Eastern Team, you will be attending training that will not only help you be a better coach, but also help you perform during the National Team tryouts. You also need to commit time - approximately fifteen days per season. Quality coaching and bettering your own skills through training and understudying are your compensation; neither of these positions comes with a paycheck...to start.

Still interested? Candidates will need to submit an event application (signed by your School Director) by the March 16, 2006, deadline. We will also need your resume, along with a blurb outlining your five-year goals/plans, two letters of reference, and a 500-word writing sample (part of the responsibilities for either position is to write articles for SnowPro and/or Pro Rider). In addition to this paperwork, the evaluation process includes on-snow teaching and

riding, and a 10-15 minute presentation, followed by a brief interview. The topics for your writing/presentation need not be confined/limited to snowboarding, unless you so choose.

These tryouts open up a number of options and opportunities for AASI Level III members. Whether you end up on AASI's Dev Team, or E-Team, or both, is determined by the final results of the tryout. So, whatever your interest and passion, the possibilities are exciting, and we look forward to this AASI spring event. ■

Where is Snowboarding going?

by Chandler Simpkins
AASI Eastern Demo Team, Alpine DCL
AASI Eastern Examiner
Member, Snowboard Steering Committee
Nordic D/H Level III.
Sunday River, ME.

Snowboarding is maturing. Much to the chagrin of the "rad dudes and chicks" that make up the bulk of the industry, they are getting older too. As snowboarding becomes more accepted, more "mainstream", it invites a larger diversity of participants. The cutting edge is still there, make no mistake (pick up a copy of Transworld, etc.), but today's snowboarder is almost as likely to be a Mom, as her teenage son or daughter.

The other big change in snowboarding has to do with the sport's relationship to everyone else on the hill. As terrain parks become an accepted part of the landscape (there are several areas devoted to terrain parks only) the equipment on which people are flying, spinning, and grinding can vary. This marks the subsiding of the "us against them" mood that has often permeated the snowsports industry. With even PSIA National changing their name to ASEA (American Snowsports Educators Association), the world of sliding has become less caustic.

So what does this bode for the future? I think we'll see a continued mellowing of interdisciplinary rivalry with multi-equipment sliders becoming more common. As with many kids in the parks today, it won't matter what you're riding as much as it will if you're "gaping" on the landing of a hit. Clothing styles of snowboarding are becoming more ac-

cepted in the mainstream, which means snowboard clothing will probably go both more radical (neon anyone?) and less radical (matchy-matchy is in). Hard boot set-ups seem to be coming back, somewhat. Last year one of our top snowboard instructors (who also made the AASI-Eastern Demo team) asked me to take him out for a session; he had never been on a "race" set-up.

Of course, the performance levels of the top athletes will continue to improve. With 1080's and McTwists being regular fare now, snowboarding will undoubtedly follow Alpine jumping; spin it more and twist it. I don't know if anyone has landed a "quad-quad" (four flips with four spins) on a snowboard yet, but I imagine that day is coming since someone on skis has done it. Bump riding is also becoming more popular as the average boarder becomes better and is looking for more challenge. Same is true of rails, as ways to teach grinding become better established and safer. Finally, snowboarders as a group are getting older; more "grays on trays."

Snowboarding will probably always have that "alternative" feeling. With skiing and cross-country's long histories, snowboarding will always be the new slider on the block. But, as with all things radical in youth it will continue to mature. We, as its participants, must make sure that, as with life, "You have to grow older, you don't have to grow up." Let's hear it for the alternative. ■

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Important Reminders for Adaptive Educators

by John Lincoln – PSIA-E/AASI Adaptive Coordinator

This is a reminder that there are several upcoming highlights for this year and you should make sure your planning includes them.

First – It is still not too late to start the year off with a bang at the PSIA National Adaptive Academy. This fabulous event will take place December 4-9 at Breckenridge, Colorado in conjunction with the DSUSA Hartford Ski Spectacular. If you haven't had the opportunity to Ski the Spec then this should be on your wish list. Go to www.dsusa.org for all the details.

Second – If you ride or if you know someone who rides and has in interest in Adaptive then there are two events in February that are just the ticket. One is "Experiential Snowboard Teaching" for Adaptive (February 8 & 9 at Pico, VT) where we will ride and share what we all have learned in this fast growing part of our world. The second will be for those wanting to "Learn to Tether a Bi-Ski From a Snowboard" (February 10 & 11 at Pico, VT). Good tethering skills are a must for working with the Bi-Ski – spend two days learning or perfecting skills in this very important area because our adaptive programs need good tethers.

Third – YOUR HELP IS NEEDED. Over the past couple of years, area programs have hosted members of the PSIA-E Adaptive Board of Educators staff for various "In House" and "Consulting" events. The events have been a great success and have inspired the ABOE to look at how we may be able to provide more programs with similar opportunities. To better understand the needs of PSIA-E programs and members we are conducting a survey. The information collected will be used to shape services offered in the future. To take the survey – please click on the following link (takes about 10-15 minutes) PSIA-E Adaptive Survey To inquire about setting up an

event for your program, please contact John Lincoln at: (jlincoln04078@yahoo.com) or Eileen Carr at: (ecarr@psia-e.org)

Fourth – Our exam formats have changed slightly, as I described in the last issue of the Snow Pro and these changes are described in the Educational Workbook and Exam Guide that is available online at www.psia-e.org.

This workbook is the key reference for any of you considering certification and I recommend you download and review it right away. Make you are up to date and ready for the upcoming season.

Lastly – Do that Snow Dance every day along with the stretches and leg lifts. It won't be long now! ■

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"15 Below" Event Sign-Up Form

Participants & sponsors - please read & complete all sections.

EVENT: "BRING IT ON" RIDE & SLIDE EVENT

EVENT FEE: \$110.00

EVENT DATES: December 9-10, Killington, VT

SIGN-UP DEADLINE: November 27, 2006

NOTE: This event is open to all youth aged 10 – 15 and sponsored by a PSIA-E member. Participants must be able to comfortably ski/ride blue terrain (at minimum) at the hosting resorts to participate in "15 Below" events.

ATTENDEE NAME: _____ Date of Birth: _____ Male / Female
Circle one

ADDRESS: _____
Street/Box
_____ City _____ State _____ Zip

HOME PHONE: () _____ E-MAIL _____

WILL YOU BE SKIING OR SNOWBOARDING AT THIS EVENT? **Skiing** **Snowboarding** Please circle.

WHAT IS YOUR HOME MOUNTAIN? _____

PAYING BY CHECK CHECK #: _____ APPLICATION DATE: _____

OR please charge to: MasterCard or Visa Exp. Date: _____

<input type="checkbox"/>											
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Fax# (518)452-6099 Ph: (518) 452-6095

All event attendees & sponsors must sign the following Release Form:

Recognizing that skiing can be a hazardous sport, I hereby release PSIA-E, PSIA-E/EF, AASI, the host area, and agents and employees of each from liability for any and all injuries of whatever nature arising during, or in connection with the conduction of the event for which this application is made. **As the sponsor, I agree to be responsible for all elements of the participant's attendance at the event.**

Attendee Signature: _____ Date: _____

Sponsor Name & PSIA/AASI Member #: _____

Sponsor Signature: _____ Date: _____

Parent Signature (if different): _____ Date: _____

Sign-up form must be postmarked by event deadline. Sorry, no walk-ins.

CHARGES:

NO-SHOWS: Regardless of reason50% of fee

CANCELLATIONS: Up to one week prior to event.....\$20.00

During the week prior to event (notice given no later than 4:30 PM on the last business day before event)...50% of fee

RETURNED CHECKS/DECLINED CHARGES: Checks returned for insufficient funds will not be redeposited.

Registrant's application will be voided unless such checks or charges are replaced by certified check, money order or cash prior to the event. For returned checks, this must include a processing charge of \$25.00.



Tweens & Teens

by Jeffrey W. "Jake" Jacobsen
Chairman, PSIA-E Children's Committee
ACE Team Member
... and Mac Jackson
Coach, ACE Team

As a parent, I see first-hand the challenges of raising a teenager - the moodiness, unfairly directed anger, unreasonable expectations, adult-like arguments, and child-like tantrums. It is all part of the package... but I really enjoy watching and being a part of all of these changes. OK, I could do without some of it, but it is a lot of fun to have a philosophical discussion with my son about Thomas Jefferson after reading a history paper he has just completed. I enjoy hearing about his plans for the weekend and the excitement in his voice when he is going to Max's house to slide rails (in September) with snow they picked up at the ice arena.

This age group is a growing market, which presents opportunities for snowsports schools. However, with the challenges of working with 10-16 year olds - a.k.a. tweens & teens - it is important to present lessons/sessions that address their developmental needs. Unless they are first-timers on the hill you may only get one shot with this group.

Grouping is important because no one wants to be with the "little kids"... 10-12 year-olds will work together (with the possibility of a 13 year-old, dependant on the situation). 14-16 year-olds group well together (and, again, the 13 year-old may fit in if the situation is right). Tweens would prefer to be around their own gender, whereas teens like mingling with the opposite sex, but tend not to show it.

No different than any other lesson group, the motivation for taking a lesson will vary. Some are there because Mom and/or Dad are forcing them. Those in the novice zone tend to be interested in learning, while those in the intermediate to advanced zone want to hide their interest, because it's not cool to be "in class". After class you may hear from their parents how much fun they had and how much they learned. It is up to us to gain an understanding of the motivation and use it to make the lesson meaningful. We should try to meet the goals of the

lower level skiers/riders - i.e. making a certain type of turn or tackling a piece of terrain. We should use our creativity and knowledge of our resort to make the lesson cool and fun for the upper level skiers and riders.

Keeping things moving on the hill is the key to success. Short explanations of the task and focus will work best. Exploring the terrain and looking for exciting places to "drop in" will allow you and your group to turn the lesson into an expedition where everyone gets involved in finding the next route (within or near the comfort zone of the group, of course). Challenges come from the terrain, and tactics are developed and shared to meet these challenges together.

Feedback should be directed in a seemingly private fashion so as not to force anyone to stand out. Allow the feedback to effect a change in the performance.

Competition can play a positive role with these age groups. The competition does not have to favor the strongest or higher level guest. Look for the smoothest bump run, cleanest line through the trees, cleanest arc in a carving activity. As trust develops within the group you may witness some peer coaching. Go to a skate park this fall and you will witness this first hand. The lower level kids

watch the advanced skaters and will then practice a trick on their list. Quite often you will see the lower level skater ask the other, "how do you do that?". The coaching may not be more than "just do this", but you will see the interaction.

When developing programs for teenagers it is critical that you understand their interests, and keep things current. Music, movies, games, and technology are very important to this generation of tweens and teens; oh yeah, it was to us too! Don't play down to them, and be sure to celebrate their abilities and successes. Work with your marketing department to present activities around the resort that will interest this group and keep them engaged with positive activities.

In summary, when working with tweens & teens remember the following:

- Grouping is important
- Understand the motivation and use it
- Keep it moving and explore the mountain
- Keep feedback relatively private
- Use competition in many forms and look for peer coaching
- Help to develop programming around the resort that will engage tweens & teens

Have fun and enjoy this age group... remember, it may have been a loooooong time ago, but you were a teenager once too! ■

New Events for 2007!

Join the ACE Team to take the info from the preceding article and apply it on hill at the new Tweens & Teens events. These events are being held at Camelback, PA, on February 5-6, and at Gunstock Mountain Resort, NH, on March 12-13. These events are listed in the "Multi Discipline" schedule. ■

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(802) 484-8991			(802) 327-2186	S-Level 2	2 2	(607) 326-3500		
Blue Mountain Snowsports School			Jiminy Peak Snowsports School			Ski Ward Ski Area		
Timothy Burt X224	A-Adult	4 30	Chuck Seymour X5100	A-All Levels	20 30	Mark "Campi" Campaniello	A/S-Kids Dir	1
PO Box 216	A-Kids	2 20	37 Corey Rd	S-All Levels	10 20	1000 Main St	A-Instructors	4 10
Palmerton, PA 18071	S-All Levels	5 30	Hancock, MA 01237			Shrewsbury, MA 01545	S-Instructors	4
(610) 826-7700			(413) 738-5500			(508) 845-1797	A-Race Coach	2
Bretton Woods Ski & Snowboard			Kising Bridge			Smoky Mtn Snow Sports		
Steve DeBenedictis	S-Instructor	2 5	Debbie Goslin	S-Supervisor	2	Pete Jucker	A-All Levels	6 20
Route 302	A-Instructor	2 10	Route 240	S-Level 1	4	PO Box 37	S-All Levels	6 20
Bretton Woods, NH 03575	A-Kids	5	Glenwood, NY 14069	S-Level 2	4	Gatlinburg, TN 37738		
(603) 278-3314	A-Race Hill	1 1	(716) 592-4963			(865) 776-0446		
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Pete Robertson	S-Kids	2 8	Kathy Brennan	A-Level 3	1 2	Peter Ingvaldstad	A-GOTTA LOVE	99 99
PO Box 1130	A-Kids	3 12	60 Loon Mountain Rd	A-Level 1 & 2	6 15	Route 108 South	S-	KIDS 25 25
Manchester, VT 05255	H-All Levels	5	Lincoln, NH 03251	A-ACE	1	Jeffersonville, VT 05464	A-	ALL LEVELS 6 6
(802) 824-5522			(603) 745-8111	S-Level 1 & 2	3 10	(802) 644-1090	N-	OF CERT 4 4
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Einar AAS X157	A-All Levels	3 18	Robert K Jones	A-All Levels	1	Judith Sweeney	A-All Levels	25 15
PO Box 480 380 State Rd	S-All Levels	1 8	PO Box 524	S-All Levels	1	4173 West Rd	S-All Levels	15 10
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615 Francestown Rd Rte 47	S-All Levels	10 20	50 Chalet Ct	A-Level 3	2	5781 Mountain Rd	S-Kids All Levels	5
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RR 2 Box 3328	S-All Levels	10	12 Pisgah Rd	S-All Levels	10 20	PO Box 450	S-All Levels	10 20
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continued next page

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 SEARS RAYMOND, joined March 1956
 HERBERT SCHNEIDER, joined July 1950

PAUL VALAR, joined July 1950
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If you see them on the hill how about a “congrats & thanks” to each one of them! ■



Employment Opportunities at Camelback Ski Area Tannersville, PA

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Steve Van Orden
 Ski School Director
 Hunter Mountain
 PO Box 295
 Hunter, NY 12442
 Fax: 518-263-3704
 800-HunterMtn, Ext. 2357

Email: svanorden@huntermtn.com

In Memoriam

Eric J. Krenn, of Altoona, PA, passed away on September 28, 2006, at the age of 37. He was an Eastern Division AASI Level I member, having joined in 2004. He taught at Blue Knob Snowsports School, PA. Timothy Corle, school director, comments: "Eric loved the freedom that the mountain and the outdoors gave him. He will be sadly missed and our thoughts and prayers go out to his young children and family."

Peter Golden, a Level II Certified Ski Instructor at Elk Mountain Ski Resort in Pennsylvania, passed away unexpectedly on Wednesday, 25 October 2006.

Peter has been a Ski Instructor since 1988 and a great supporter of PSIA and the ski industry in general.

All that knew him can attest to his warm smile, cheerful disposition, quick wit, and undaunting dedication to sharing his passion for our sport. Peter had given our guests a memorable experience regardless of the weather or conditions.

Peter will be greatly missed; he was great friend and excellent teacher. He was a truly a treasure.

PSIA-E/AASI extends its heartfelt sympathy to family and friends of our passing member.

In Tribute to James Johnston

James "Jimmy" Johnston was a cofounder of the Professional Ski Instructors of America. An excellent skier, avid golfer, a light-on-his-feet dancer, loving family man and progressive jurist; James Johnston was all of these and more, say friends and family members who are mourning his death at age 78. He passed away recently at his winter home in Naples, FL, as a result of complications from a heart attack following prostate cancer surgery in February.

He was an imposing man – about 6 feet 2 and weighing more than 250 pounds – according to his longtime friend William H. Reese. Johnston was, nevertheless, the consummate athlete, whose "heart was bigger than his body," said Reese, who met Johnston 50 years ago when he taught skiing at the Theodore Wirth Park ski area, which Johnston directed for the Minneapolis Park and Recreation Board.

A skier since he was a boy, Johnston was one of the seven cofounders of the Professional Ski Instructors of America in 1961. He met cofounder Bill Lash in 1956 when Lash gave him a ski lesson in powder snow in Alta, Utah. "He was an excellent skier, a very strong man," said Lash, who recalled that Johnston's favorite high-protein breakfast was peanut butter and bacon on toast; "It must have worked", said Lash. Jimmy was inducted into the U.S. National Ski Hall of Fame in 1996.

Son, Jay, remembers that he and sister Holly were on skis almost as soon as they could walk. There were many family trips to the major ski areas of the country - Aspen, Vail, Sun Valley. It was a time of bonding. "There's a lot of time for conversation riding the ski lifts," said Jay. Likewise, it was the same for father and son walking the course while playing nine holes of golf. For about 10 years, the Johnston men had a standing Tuesday date for golf and dinner. Who was the better golfer? "My dad, no question," said Jay. He was on the links the day before the surgery in February that led to his decline, according to his son.

James is survived by his wife Sandra, children Jay and Holly, two grandchildren, and a sister, Luanne Crump.

"We've been friends for 50 years. I'll sure miss him," Lash said. ■

Ed. Note: Thank you to Bill Lash for this information and tribute to James "Jimmy" Johnston



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A and B Level Mogul Coaches (ages 9-18) -

Applicants must have current knowledge of mogul skiing/Freestyle skiing, former competitor, strong fundamental ski skill base, be mature, responsible, have an outgoing personality, positive attitude and be team player. Good athlete management skills. Coach will be expected to utilize USSA/PSIA and/or other recommended programs. Current USSA membership required. Travel required.

Contact Information

All Coaches report directly to the Race Director. Competitive salary is commensurate with experience.

Send cover letter, resume and references to:
Jim Catalano
Racing Programs Director
Hunter Mountain
PO Box 295
Hunter, NY 12442
800-HunterMtn, Ext. 2289

Email: icatalano@huntermtn.com

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Here are some of the Eastern Division Official Sponsors you will see at ProJam 2006 at Killington, VT. Half-day demos from the ski suppliers will be available Tuesday-Thursday at the base of the K1 gondola. With all of these great companies represented, we are planning on a great ProJam! Thanks to all and see you there!

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Foundation News



education foundation news

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Education Foundation Donors

The PSIA-E Education Foundation expresses its sincere appreciation to the following members who have contributed at least \$50.00 to the Foundation. Since no dues or program fees go to the EF, contributions are the primary source of support for the Foundation and its scholarships. Thank you!

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Alpine to Skate Skiing

...A Smooth Transition

by Julie West

PSIA-E Nordic Track/Skate Dev Team
School Director, Garnet Hill XC Ski Center
North River, NY

If you are an Alpine skier, you are used to skating on skis. If you're an adventurous Alpine skier who wants to diversify (which I recommend to all snowsports instructors to broaden their field of knowledge), how about trying skating on skinny skis? You already have a head start, and might find it's well worth the effort. Let's look at some similarities and differences between Nordic skate skiing and Alpine skiing:

Equipment:

- Ski width - Alpine skis 110-130mm at the tip? Skate skis - maybe 42mm.
- Sidecut - side-what? Sometimes 2-4 mm on skate skis, sometimes wider in the middle and tapered at the ends. It's negligible - don't rely on it.
- Length - this is variable, but won't feel unfamiliar. Poles about 30cm longer.
- Weight - let's just say we measure in grams, not pounds.
- Boots - you can wear your skate boots out to dinner. Support? That's what ankle bones are for.

Clothing: prepare to sweat. 'Nuf said.

Going downhill: you're used to speed, so no problem!

Going uphill: uhhh, well, yeah, we do that.

Body position: aaahhh, now we're getting somewhere. Let's talk body position.....

.....In the last issue of SnowPro, there was a great article by Randy French on stance for Nordic skiers. He uses a fun tool to play with that is well known to all skiers, especially Alpine skiers - the hockey stop. His main point is centered weight with hips over the feet. Sound familiar? I don't want to sound like I'm plagiarizing, but if anyone was to write any article about any type of skiing, centered hip position would be in there.



Gliding on one leg and falling onto pole from the core

First, try balancing on those skinny skis. Stand on one foot on flat terrain and get in a centered position over the ski. Hold the foot/ski that you are not standing on out to the side and slightly back to mimic the fact that you have just come off that ski; this moves your hips forward. Use slightly flexed ankles and knees, and "stack your bones". Nordic skiers go long distances, and using skeletal strength as much as possible is a muscle saver. Now, flex your ankles forward, knees a little lower, then come back up. Notice how the hips remain stable throughout this movement. Practice balancing on the other leg, in the same high and lower positions. Notice your hip position throughout, right over your feet.

Choose a very gentle slope to glide down, and practice balance while you shift your weight from ski to ski. Allow the free ski to swing back under you so you are not having to step too far laterally onto the new gliding ski.

After some balance work, the next step is going to sound more familiar. The pushoff from ski to ski on skate skis is very similar to what you do when skating to the lift. However, this is where body position becomes crucial. Many Alpine skiers have very strong quads and are good at skating "on their haunches." Our goal here is to get the hips forward and up, in a sustainable position that gives you the edge on forward momentum.

Here's a good exercise to get the hips forward: Practice falling up the hill. Sounds weird, but it works. Without your skis on, get in a skate stance (feet diverging) and flex at the ankles, not at the waist, so that you fall forward. Take a step to stop yourself from falling on your face. Now, do it again, but when you take that step, make it a shorter step than before (you can see the footprint in the snow), such that you need to keep taking steps to keep yourself from falling. Now you've covered some distance, and you've relied on body position for the most part, not your quads. Ah hah! That's how they can do this for 50k! Small changes in body posi-

tion mean big savings in energy expense. It's very important to not bend at the waist while doing this. Most of your flex is in the ankles, with the knees slightly flexed.

Now, with the skis on and no poles (let's not complicate this), go skate. Skate on flat terrain, with your ankles flexed and hips leading the way. Skate up gentle hills, falling up the hill. Skate down gentle hills, falling down the hill, stacking those bones and using a narrow stance and long glides. How's that for a rush? Practice keeping your hips and upper body quiet, as the movement we're looking for is not so much lateral movement, but "down the trail" movement. All focus should be on going forward. The fewer extraneous movements you do, the more energy you'll have to keep going.

When you are skating up those gentle hills, you'll feel the advantage the body position gives your pushoff. The pushoff is short and crisp, and



Climbing up hills with core falling onto poles"

the feeling should be that you are trying to catch your feet up to your hips, which are forging ahead. In reality, your hips will be centered over your feet (taking the forward momentum into consideration), and not falling behind.

For Alpine skiers especially, I highly recommend working on this very fundamental body position for a long time without using poles. This will make the learning curve much quicker. Skate poles are long and can feel very unfamiliar at first. Relying on

continued next page

■ **x-ploring, continued**

them for power at the beginning will compromise the development of good technique, as they tend to encourage the breaking at the waist that we are trying to avoid.

Skate skiing is a one of a kind feeling. The skis are so light, the legs feel quick and nimble. Watch out, though, as it is addictive! ■

2006-07 Nordic Program Updates

by Mickey Stone

PSIA-E Nordic Coordinator

ANNOUNCEMENT – NEW DVD: The Nordic Standards DVD will be out by the first event. This comprehensive movement analysis and visual description of each of our certification levels is a great training tool for those aspiring to certify, and a great area resource. The Viking and Norwegian theme, along with some great skiing and fun shots, make this worth having. Both Nordic Downhill and Track/Skate Levels I-III are analyzed and organized for you to gain a fair perspective on what each skiing level looks like. It's a bargain at \$15.

MIDSEASON EVENT DESCRIPTIONS

Nordic Downhill



Level I/Upgrade - at Sunday River, ME, 12/2-3; Whitetail, PA, 1/6-7; Canaan Valley, WV, 2/10-11; and Holimont, NY, 3/5-6. Thanks to these great hosts of many tele clinics for years. Beginner progressions and movement analysis, along with skier improvement, will be the focus of these events. Utilizing the Telemark Components, and understanding the many ways to introduce and learn the Telemark turn are the goals. Lots of skiing and practice teaching

to insure the participant can tele, understand and teach the sport upon completion.

Teaching/Skiing - at Wildcat, NH, 1/18-19; Ski Sundown, CT, 1/24-25 (evening clinic 4-9 pm); and Plattekill Mt., NY, 3/3-4. For participants that have at least a novice to above understanding of telemark skiing. This event will review the components of a telemark turn and how these basic movements can be taught successfully to diverse styles of students. Creative activities, small progressions, exercises coupled with movement analysis to target the concerned areas of students will allow people to learn to teach effectively. The group's level will dictate the areas we teach in, and all levels will be explored. You can obtain a Level I at these events. In the Teaching/Skiing clinics an equal component on skiing improvement will be included.

Learn To Tele/Crossover - at Pico, VT, 1/20-21; and Whiteface, NY, 2/10-11. All geared for the participant to learn how to telemark. Each venue has rental gear available either at the mountain, a nearby store, or both. If you need equipment please call the area for availability, and reserve it. Novice and beginner skills will be the focus of this clinic. Getting participants comfortable in the gear and learning the telemark turn (FUN) are the goals. You can obtain Level I at this clinic after meeting the standard. Both areas have great terrain for beginner to intermediate sliding. Also for the Alpine skier just starting to Telemark and needing that unforgiving tele position.

Skiing Improvement - at Cannon Mt., NH, 2/3-4, and Okemo, VT, 1/6-7 (w/video). Allows the telemark skier to be coached on their specific level of telemark skiing to date. Movement analysis and personal lesson plans with activities crafted to meet your needs individually are our goals. Visual cues and markers for feedback that you can control as you improve will be taught. You should be able to negotiate blue square terrain before arriving (you might have some stance issues, but we're used to that). We can share what we did with others in the group - and why - or it can be all about you! A great clinic to improve your skiing. Lots of video and skiing, with the focus just on you.

Intro To Glades - at Bretton Woods, NH, 1/29-30. This mountain has some fantastic blue square tree lines all over the place. If you are a blue square telemarker, and thinking about getting into the trees, this is the clinic for you. A relaxed pace, lots of feedback, personal coaching, skiing improvement, safety, and picking negotiable routes are the syllabus for this course.

Premier Off-Piste Intermediate/Advanced - at Stowe, VT, 2/27-28, and Intermediate /Advanced Glades - at Jay Peak, VT, 1/23-24. Though there will be some resort skiing, both of these mountains have hidden glades and challenges all over. Plus, they possess numerous routes outside the area to

explore. When we say exploration, that is what we mean. Be ready to hike, tour and climb. Our goal is to find the best snow and trees somewhere on or near the surrounding mountain environment. There are always two groups to take care of the pacing needs. Safety and endurance are strictly adhered to in these clinics, and at times suggestions will be made for your enjoyment. A great way to improve your off-piste skiing performance. Normally, this clinic is more of an experiential learning environment as opposed to a task-teaching environment. The advanced group will be looking to find the best spots all day. Your skis could be in some rough places, so come with the attitude that they are merely a replaceable tool (that is a disclaimer if the snow is low). Usually, tips/suggestions and then ski is the common model we use. Intermediate to advanced, solid Blue Square and above. Be prepared with a small pack for water, and advanced groups should bring skins.

On/Off-Piste - at Sugarbush, VT, 2/5-6, and Jiminy Peak, MA, 2/15-16. Especially for those mentally ready to try ungroomed snow and varied terrain, but who have not yet had much experience there. A review and primer to improve your Telemark skills will start the syllabus. Once you are comfortable we will begin to explore the trees and off-piste shots, learning the fine art of finesse and pressure control along with different Telemark turns. Geared more for the intermediate Telemark skier.

Exam Prep - at Timberline, WV, 2/3-4. Will be a mock or practice exam for Levels II, III, Development and DCL Team. A written test and review, skiing tasks and teaching scenarios will be offered, with feedback, so you know where you are at in your education. Of course, this will be done in the traditional Nordic experiential fashion where testing can be fun and rewarding.

Exam - at Sugarbush North, VT, 3/17-18. Level II/III, DCL, Dev. See Study Guides on the website for more detail.

Spring Rally - at Killington, VT, 3/25-26. Anything goes here. Level I, to advanced, to off-piste, bumps or the park, we will serve any of your needs. Telemark race included, and the Norwegian Party will be there. Usually this event is fun and light-hearted. You dictate the amount of info you want. Lets get a HUGE turnout for this!!!

Bumps All Levels - at Sugarbush, VT, 4/7-8. A clean-up of your telemark turn through individual coaching outside of the bumps and then into the bumps, with specifics to your skill level. Sample progressions and activities concepts will be offered to help you become as efficient as one can on tele skies. Different styles and techniques will be shared so you have many ways to adjust according to terrain and conditions. There probably will be trees in the way also. Tactics, types of turns and choosing/reacting to specific lines will also be shared. Sugarbush has some awesome spring skiing and some big long

bump runs. You should be able to tele blue square flat terrain at least. Location is at Sugarbush North (Old Glen Ellen). There are hints of a Norwegian Party being there! A great way to wrap up the season.

Nordic Track/Skate



Teaching/Skiing – at Weston Ski Track, MA, 1/6-7; Sunday River Inn, ME, 1/8-9; Bretton Woods, NH, 2/10-11; White Grass XC, WV and Smugglers' Notch, VT, 2/26-27. At this event you can acquire a Level I, upgrade or exam prep. Teaching scenarios, activities, progressions, and kids games for each classical and freestyle discipline will be shared. Time will be set aside for you to teach your group and gain practice, preparation and feedback on your lesson plan and delivery. Skiing improvement, movement analysis and creating teaching programs will also be reviewed. Bring your classical and freestyle gear. As always, your questions and topics will guide the direction of activity.

Skating - at Ole's, VT, 1/17-18 Any level. Rentals available, if needed. Everything you wanted to know about skating. We will share with you the new contemporary components of skating and build a sound base of gliding. We will review each of the maneuvers, as well as activities and strategies to teach each one of them. Fitting gear and waxing will also be detailed. Climbing, tempos and transitions from one maneuver to another will be shared. Ole's is a great place to skate; wide open rolling terrain allows this to be a great learning environment.

Classic Racing - at Mt. Van Hovenberg, NY, 1/27-28. This is for the classical skier who is a racer, wants to race, or is Level II and wants to classic faster. Skiing at higher tempos and cadences, and how to manage the energy you need to learn how long your body can perform like this will be shared. Cornering, downhill, climbing and transitioning over classic terrain will be analyzed within your technique, strategies and tactics. Taught by Master racers, this course is truly a performance event.

Teaching Kids - at Eastman's XC, NH, 2/3-4. An action, fun filled 2 days of child development, activities, new games, movement analysis, and creating best practices for good technique. The CAP model designed by the children's team will be shared, as well as effective delivery of lessons, directions and socialization. Props, terrain gardens and ski structures will be discussed, with your area's specific terrain as the base for creating the infrastructure.

Mostly fun, engaging kids and effectively having them enjoy Nordic skiing is what it is really about.

Video Ski Improvement - at Grafton Ponds, VT, 2/8-9. Uses video as a tool for the participant to improve all aspects of their Nordic package. Individual coaching and personalized lesson plans will be delivered to you. There will be many chances to see yourself on film so you can see the changes we can develop together. Both disciplines will be covered. A great way to change your skiing and understanding of what you are doing. Waxing and fitting gear will also be reviewed. Intermediate to above skiing level.

Backcountry Tour - at Trapp Family Lodge, VT, 3/7-8. Light touring gear as compared to performance track gear is recommended. Ankle-high boots with support, 75 mm, NNN BC or SNS BC bindings and skis with waist of 50-60 mm and tip/tail 70-85 ¼ edge (your choice, no matter) are recommended. Climbing, descending and traveling in off-piste snow will be covered in the technique area, as well as fitting equipment. What should go in a daypack and how to use will also be covered. A long day tour, or two tours depending on the situation, will allow us to practice the parts on which we will go into detail. Climbing, traveling, descending, transitioning, hydration, energy, timing and orienteering will be topical areas we will cover in greater depth before departing, or en route. To bring: Wax or waxless skis (bring wax no matter what), daypack, hydration, food, clothing, repair kit, first aid (we will have for all), compass and map. Trapp's in the Northern Green Mountains makes this a beautiful and diverse area for us to explore. Strategies for overnight will also be reviewed.

Exam - at Mountain Top, VT, 3/3-4. Level II/III, Dev. See Study Guide on the website for more details.

Backcountry Accreditation



Collecting Data - at Maple Wind Farm, 1035 Carse Rd, Huntington VT, 05462, 1/27-28. This is the site where we will be climbing, testing snow conditions, traveling and getting everyone oriented with transceivers. This is the second part to the BC Accreditation and the introductory portion to all the dryland info we covered at Mount Snow. You will

be in the Camel's Hump region and Bolton Valley, and ski the Bolton. We will be emphasizing leading, traveling, pacing, skinning, snow conditions, downhill skiing and route finding skills. There is a yurt on the property you can stay at for this event. Call 802 434-7257.

Putting It All Together - at Maple Wind Farm, VT, 3/3-4. Consists of the group performing most of the following tasks: digging and analyzing snow pits, retrieving buried beacons, route selection, pacing/breaks, downhill, traveling/uphill techniques, basic first aid scenarios and temporary shelters. The goal of these last two days is for the participants to make the proper decisions at the right time depending on the group and conditions. Summitting Mt. Mansfield or Camel's Hump will be part of this tour, unless weather dictates other tours.

Advanced Backcountry & Accreditation Course - at Jackson Hole, Wyoming, 2/3-9. This is by



far the best way to learn how to travel the Backcountry. A full 6 days on-snow with rest and breaks. You get to ski the area, the pass and the backside of Grand Targhee. Look at your calendar now and reserve the

time. Inquiries contact Mickey Stone through the office. Please don't miss this one. Read Jay's article in the Summer SnowPro on the trip. Price \$1295. Last Reminder!

NORWAY - March 24-April 1, 2007. Deadline is 1/24/07, with a \$400 deposit. Visit www.pack-paddleski.com for itinerary and details. Trip cost is \$1980, plus airfare. This will be a trip of a lifetime. PSIA credit available too. Call 518-346-5597. Last Reminder. Don't hesitate - sign up now! ■



PSIA-E Alpine Schedule for 2006-2007

Notes: * = Events with limited attendance; may fill prior to deadlines!
 # = Events non-members may attend for \$25 additional fee.
 R = Events Open to Registered Members

^ = Night event
 Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

FEATURE EVENTS (Some open to Non-members and/or Registered Members – See Notes for Eligibility)

Notes	No.	Event	Description	Location	Price	Dates	Deadline
R #	020	Snowsports Management Seminar	For Directors & Supervisors 2 1/2 days; banquet	Mount Snow, VT	\$185	Nov 27-29	11/06/06
R #	401	Safe Coaching in Freestyle Venues	Must have Tele, Alpine or Snowboard equipment	Mount Snow, VT	\$88	Nov 27	11/06/06
R #	701	Children's Academy	2 days; new format	Mount Snow, VT	\$135	Dec 04-05	11/13/06
R #	702	Children's Academy	3 days; new format	Mount Snow, VT	\$175	Dec 04-06	11/13/06
R	703	Alpine Level I Exam	3 days; at Children's Academy	Mount Snow, VT	\$175	Dec 04-06	11/13/06
R	704	AASI Level I Exam	3 days; at Children's Academy	Mount Snow, VT	\$175	Dec 04-06	11/13/06
Level 3	*029	Mini Academy	2 days	Killington, VT	\$179	Dec 09-10	11/17/06
Level 3	*031	Masters Academy	5 days; banquet/video	Killington, VT	\$399	Dec 11-15	11/17/06
R, L1, L2	*032	Snow Pro Jam	5 days; banquet/video	Killington, VT	\$355	Dec 11-15	11/17/06
R #	096	Southern Snowsports Management Seminar	For Directors & Supervisors 2 days	Timberline, WV	\$160	Jan 18-19	12/28/06
R #	709	Mini-Kids Academy	2 days	Timberline, WV	\$120	Jan 18-19	12/28/06
R #	423	Safe Coaching in Freestyle Venues	Must have Tele, Alpine or Snowboard equipment	Massanutten, VA	\$88	Jan 25	01/03/07
R #	241	Women's Seminar	2 days; new format - in conjunction with AASI	Windham, NY	\$142	Mar 01-02	02/08/07
R	306	Spring Academy	4 days; Reception / race	Killington, VT	\$315	Mar 22-25	03/01/07
R	307	Spring Rally	2 days; Reception / race	Killington, VT	\$158	Mar 24-25	03/01/07

TEAMS (Open to Level III members)

No.	Event	Location	Price	Dates	Deadline
088	DEV / DCL Team Prep	Sunday River, ME	\$130	Jan 18-19	12/28/06
121	DEV / DCL Team Prep	Elk Mtn, PA	\$130	Jan 25-26	01/04/07
160	DEV / DCL Team Prep	Mount Snow, VT	\$130	Feb 05-06	01/15/07
236	DEV / DCL Team Prep	Whiteface Mtn, NY	\$130	Mar 01-02	02/08/07
293	DEV Team Exam	Hunter Mtn, NY	\$225	Mar 14-15	02/21/07
043	Eastern Team Tryout	Killington, VT	\$ 95	Jan 3	12/13/06

ALPINE RESORT TRAINERS (ART) (Open to Resort Trainers – Level III, Level II w/SSD approval) 2 days - \$160

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
319	ART-Alpine Resort Trainer	Sunday River, ME	Jan 18-19	12/28/06	321	ART-Alpine Resort Trainer	Winterplace, WV	Feb 06-07	01/16/07
320	ART-Alpine Resort Trainer	Elk Mtn, PA	Jan 25-26	01/04/07	322	ART-Alpine Resort Trainer	Mount Snow, VT	Feb 07-08	01/17/07

SPECIALTY EVENTS (Some open to Non-members and/or Registered members, all open to Level I, II or III members) 2 days - \$125

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
R 120	Women Only Wkshop	Stratton, Mtn, VT	Jan 24-25	01/03/07	144	Intermed Trees/Steeps	Smugglers Notch, VT	Feb 01-02	01/11/07
R 141	Women Only Wkshop	Liberty Mtn, PA	Feb 01-02	01/11/07	186	Intermed Trees/Steeps	Jay Peak, VT	Feb 12-13	01/22/07
R 175	Women Only Bumps	Mt. Snow, VT	Feb 07-08	01/17/07	197	Advanced Trees/Steeps	Jay Peak, VT	Feb 12-13	01/22/07
R 047	Park & Pipe	Mt. Sunapee, NH	Jan 04-05	12/14/06	185	Advanced Trees/Steeps	Sugarloaf, ME	Feb 12-13	01/22/07
R 065	Park & Pipe	Bear Creek, PA	Jan 11-12	12/21/06	253	Advanced Trees/Steeps	Mad River Glen, VT	Mar 05-06	02/12/07
R 070	Park & Pipe	Labrador Mtn, NY	Jan 16-17	12/27/06	224	Trees/Steeps	Gore Mtn, NY	Feb 26-27	02/05/07
R 092	Park & Pipe	Sunday River, ME	Jan 18-19	12/28/06	R # 132	Teaching Seniors	Waterville Valley, NH	Jan 29-30	01/08/07
R 118	Park & Pipe	Stratton Mtn, VT	Jan 24-25	01/03/07	119	Stance & Alignment	Stratton Mtn, VT	Jan 24-25	01/03/07
R 247	Park & Pipe	Pat's Peak, NH	Mar 03-04	02/09/07	139	Stance & Alignment	Bristol Mtn, NY	Feb 01-02	01/12/07
145	Intro to Trees/Steeps	Smugglers Notch, VT	Feb 01-02	01/11/07	R # 147	Synchro Skiing	Smugglers Notch, VT	Feb 01-02	01/11/07
187	Intro to Trees/Steeps	Jay Peak, VT	Feb 12-13	01/22/07					

SENIOR TOUR (Open to Registered, Level I, II or III members - Recommended for members age 55 and over) 2 days - \$120

No.	Title	Location	Dates	Deadline	No.	Title	Location	Dates	Deadline
039	In Search of Corduroy	Whitetail, PA	Jan 02-03	12/12/06	108	In Search of Corduroy	Elk Mtn, PA	Jan 23-24	01/02/07
056	In Search of Corduroy	Okemo, VT	Jan 08-09	12/18/06	116	In Search of Corduroy	Stratton, VT	Jan 24-25	01/03/07
093	Senior Workshop Clinic	Sunday River, ME	Jan 18-19	12/28/06	159	Senior Workshop Clinic	Camelback, PA	Feb 05-06	01/15/07
103	Senior Bumps	Bromley, VT	Jan 22-23	01/02/07	272	Senior Workshop Clinic	Stowe, VT	Mar 07-08	02/14/07

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RACE EVENTS (Open to Registered, Level I, II or III members – Open to Non-members for additional \$25)

No.	Location	Dates	Deadline	Price	No.	Location	Dates	Deadline	Price
751	Hunter Mtn, NY	Dec 18-21	11/27/06	\$255	757	Attitash, NH	Jan 22-23	01/02/07	\$160
752	Hunter Mtn, NY	Dec 18-19	11/27/06	\$160	758	Ski Roundtop, PA	Jan 29-30	01/08/07	\$160
753	Hunter Mtn, NY	Dec 20-21	11/29/06	\$160	759	Bristol Mtn, NY	Jan 31-Feb 2	01/10/07	\$210
754	Okemo, VT	Jan 03-05	12/13/06	\$210	760	Mtn, Creek, NJ	Feb 01-02	01/11/07	\$160
755	Labrador Mtn, NY	Jan 16-17	12/27/06	\$160	761	Holiday Valley, NY	Feb 12-13	01/22/07	\$160
756	Ski Butternut	Jan 18-19	12/28/06	\$160	762	Gunstock, NH	Mar 12-13	02/19/07	\$160

COACHING ADVANCED SKIING AND RACING ACCREDITATION (Open to Level I, II, or III members) 2 days - \$160

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
763	Course Setting & Drills	Hunter Mtn, NY	Jan 08-09	12/18/06	765	Advanced Move Analysis	Attitash, NH	Jan 22-23	01/02/07
764	Advanced Move Analysis	Hunter Mtn, NY	Jan 10-11	12/19/06	766	Coach Tactic & Tech	Bristol Mtn, NY	Feb 01-02	01/12/07
					767	Course Setting & Drills	Gunstock, NH	Mar 12-13	02/19/07

WORKSHOP CLINICS (Open to Registered, Level I, II or III members) 2 days - \$105

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
023	Gore, NY	Dec 04-05	11/13/06	189	Jay Peak, VT	Feb 12-13	01/22/07
030	Killington, VT	Dec 09-10	11/17/06	207	^ Kissing Bridge, NY 4-10pm	Feb 14-15	01/24/07
034	Ragged Mtn, NH	Dec 16-17	11/27/06	209	Shawnee Peak, ME	Feb 15-16	01/25/07
038	Hunter Mtn, NY	Dec 20-21	11/29/06	219	Gore Mtn, NY	Feb 26-27	02/05/07
042	Whitetail, PA	Jan 02-03	12/12/06	225	Cranmore, NH	Feb 26-27	02/05/07
048	Mt. Sunapee, NH	Jan 04-05	12/14/06	229	Wintergreen, VA	Feb 27-28	02/06/07
067	Snow Ridge, NY	Jan 11-12	12/21/06	234	Mohawk Mtn, CT	Mar 01-02	02/08/07
069	Bear Creek, PA	Jan 11-12	12/21/06	248	* Toggenburg Mtn, NY	Mar 03-04	02/09/07
079	Wisp, MD	Jan 16-17	12/27/06	250	Pat's Peak, NH	Mar 03-04	02/09/07
080	Labrador, NY	Jan 16-17	12/27/06	256	Shawnee Mtn, PA	Mar 05-06	02/12/07
081	Sunday River, ME	Jan 16-17	12/27/06	263	Holiday Valley, NY	Mar 06-07	02/13/07
097	Timberline, WV	Jan 18-19	12/28/06	279	Plattekill Mtn, NY	Mar 10-11	02/16/07
135	Blue Knob, PA	Jan 30-31	01/09/07	283	Gunstock, NH	Mar 12-13	02/19/07
140	Liberty Mtn, PA	Feb 01-02	01/11/07	288	Ski Butternut, MA	Mar 12-13	02/19/07
149	Bristol Mtn, NY	Feb 01-02	01/12/07	300	Seven Springs, PA	Mar 17-18	02/23/07
325	Ascutney, VT	Feb 01-02	01/11/07	301	Bretton Woods, NH	Mar 17-18	02/23/07
151	Hidden Valley, PA	Feb 03-04	01/12/07	296	Wachusett Mtn, MA	Mar 22-23	03/01/07
153	Ski Beech, NC	Feb 04-05	01/12/07	315	Windham Mtn, NY	Mar 29-30	03/07/07
177	Winterplace, WV	Feb 06-07	01/16/07	316	Killington, VT	Mar 29-30	03/07/07

MOGUL SERIES (Some open to Registered members, all open to Level I, II or III members) 2 days - \$125

All Mogul events qualify as Level II Part 1 – Skiing Exam Prerequisite

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
Advanced Bumps				Intro to Bumps			
087	Sunday River, ME	Jan 18-19	12/28/06	R 062	Okemo, VT	Jan 10-11	12/20/06
127	Waterville Valley, NH	Jan 29-30	01/08/07	R 090	Sunday River, ME	Jan 18-19	12/28/06
169	Mt. Snow, VT	Feb 07-08	01/17/07	R 101	Bromley, VT	Jan 22-23	01/02/07
235	Whiteface, NY	Mar 01-02	02/08/07	R 110	Elk Mtn, PA	Jan 23-24	01/02/07
252	Mad River Glen, VT	Mar 05-06	02/12/07	R 130	Waterville Valley, NH	Jan 29-30	01/08/07
265	Stowe, VT	Mar 07-08	02/14/07	R 172	Mt. Snow, VT	Feb 07-08	01/17/07
311	Killington, VT	Mar 29-30	03/07/07	R 201	Jiminy Peak, MA	Feb 14-15	01/24/07
Intermediate Bumps				R 221	Gore Mtn, NY	Feb 26-27	02/05/07
061	Okemo, VT	Jan 10-11	12/20/06	R 261	Holiday Valley, NY	Mar 06-07	02/13/07
089	Sunday River, ME	Jan 18-19	12/28/06	R 268	Stowe, VT	Mar 07-08	02/14/07
100	Bromley, VT	Jan 22-23	01/02/07	R 291	Belleayre Mtn, NY	Mar 14-15	02/21/07
109	Elk Mtn, PA	Jan 23-24	01/02/07	R 313	Killington, VT	Mar 29-30	03/07/07
129	Waterville Valley, NH	Jan 29-30	01/08/07	Specialty Bumps			
171	Mt. Snow, VT	Feb 07-08	01/17/07	R 103	Senior Bumps	Jan 22-23	01/02/07
200	Jiminy Peak, MA	Feb 14-15	01/24/07		Bromley, VT		Registration fee \$120
220	Gore Mtn, NY	Feb 26-27	02/05/07	R 175	Women Only Bumps	Feb 07-08	01/17/07
254	Mad River Glen, VT	Mar 05-06	02/12/07		Mt. Snow, VT		Registration fee \$125
260	Holiday Valley, NY	Mar 06-07	02/13/07				
267	Stowe, VT	Mar 07-08	02/14/07				
290	Belleayre Mtn, NY	Mar 14-15	02/21/07				
312	Killington, VT	Mar 29-30	03/07/07				

REINSTATEMENT EVENTS 3 days; Call for requirements - \$175 plus dues and reinstatement fee

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
133	Reinstatement Event	Waterville Valley, NH	Jan 29-31	01/08/07	294	Reinstatement Event	Windham, NY	Mar 16-18	02/23/07

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MASTERS SERIES SKIING II / III (Open to Level II & III members) 2 days - \$125

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
028	Stratton, VT	Dec 06-07	11/15/06	164	Camelback, PA	Feb 05-06	01/15/07
046	Ski Roundtop, PA	Jan 04-05	12/14/06	193	Sugarloaf, ME	Feb 12-13	01/22/07
054	Mount Sunapee, NH	Jan 04-05	12/14/06	196	Jiminy Peak, MA	Feb 12-13	01/22/07
058	Okemo, VT	Jan 08-09	12/18/06	184 ^	Holiday Valley, NY 4-10pm	Feb 12-13	01/22/07
074	Sunday River, ME	Jan 16-17	12/27/06	240	Whiteface, NY	Mar 01-02	02/08/07
086	Greek Peak, NY	Jan 18-19	12/28/06	271	Stowe, VT	Mar 07-08	02/14/07
114	Elk Mtn, PA	Jan 23-24	01/02/07	274	Blue Mtn, PA	Mar 07-08	02/14/07
117	Stratton Mtn, VT	Jan 24-25	01/03/07	292	Belleayre Mtn, NY	Mar 14-15	02/21/07
131	Waterville Valley, NH	Jan 29-30	01/08/07	298	Seven Springs, PA	Mar 17-18	02/23/07
157	Mt. Snow, VT	Feb 05-06	01/15/07				

DEVELOPMENT SERIES SKIING (Open to Registered & Level I members) 2 days - \$125

All Development Series events qualify as Level II Part 1 – Skiing Exam Prerequisite

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
025	Stratton, VT	Dec 06-07	11/15/06	182 ^	Holiday Valley, NY 4-10pm	Feb 12-13	01/22/07
049	Ski Roundtop, PA	Jan 04-05	12/14/06	191	Sugarloaf, ME	Feb 12-13	01/22/07
053	Mount Sunapee, NH	Jan 04-05	12/14/06	195	Jiminy Peak, MA	Feb 12-13	01/22/07
055	Okemo, VT	Jan 08-09	12/18/06	237	Whiteface, NY	Mar 01-02	02/08/07
075	Wisp Resort, MD	Jan 16-17	12/27/06	230	Mohawk Mtn, CT	Mar 01-02	02/08/07
082	Sunday River, ME	Jan 16-17	12/27/06	245	Pat's Peak, NH	Mar 03-04	02/09/07
084	Greek Peak, NY	Jan 18-19	12/28/06	255	Shawnee Mtn, PA	Mar 05-06	02/12/07
107	Elk Mtn, PA	Jan 23-24	01/02/07	266	Stowe, VT	Mar 07-08	02/14/07
115	Stratton Mtn, VT	Jan 24-25	01/03/07	273	Blue Mtn, PA	Mar 07-08	02/14/07
128	Waterville Valley, NH	Jan 29-30	01/08/07	289	Belleayre Mtn, NY	Mar 14-15	02/21/07
154	Mt. Snow, VT	Feb 05-06	01/15/07	297	Seven Springs, PA	Mar 17-18	02/23/07
165	Camelback, PA	Feb 05-06	01/15/07				

LEVEL I EXAMS (Open to Registered members) 2 days - \$120

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
024	Gore Mtn, NY	Dec 04-05	11/13/06	180	Ski Sundown, CT	Feb 10-11	01/19/07
703	Level I Exam at Children's Academy – 3 days \$175	Dec 04-06	11/13/06	183 ^	Holiday Valley, NY 4-10pm	Feb 12-13	01/22/07
	Mount Snow, VT	Dec 04-06	11/13/06	188	Sugarloaf, ME	Feb 12-13	01/22/07
026	Stratton Mtn, VT	Dec 06-07	11/15/06	194	Jiminy Peak, MA	Feb 12-13	01/22/07
033	Ragged Mtn, NH	Dec 16-17	11/27/06	198	Jay Peak, VT	Feb 12-13	01/22/07
037	Hunter Mtn, NY	Dec 20-21	11/29/06	204 ^	Kissing Bridge, NY 4-10pm	Feb 14-15	01/24/07
040	Whitetail, PA	Jan 02-03	12/12/06	208	Shawnee Peak, ME	Feb 15-16	01/25/07
044	Mount Sunapee, NH	Jan 04-05	12/14/06	210	West Mtn, NY	Feb 24-25	02/02/07
057	Peek n' Peak, NY	Jan 08-09	12/18/06	211	McIntyre, NH	Feb 24-25	02/02/07
059	Okemo, VT	Jan 08-09	12/18/06	212	Buffalo Ski Club, NY	Feb 24-25	02/02/07
066	Snow Ridge, NY	Jan 11-12	12/21/06	213	Catamount, NY	Feb 24-25	02/02/07
068	Bear Creek, PA	Jan 11-12	12/21/06	222	Gore Mtn, NY	Feb 26-27	02/05/07
077	Wisp, MD	Jan 16-17	12/27/06	228	Wintergreen, VA	Feb 27-28	02/06/07
085	Sunday River, ME	Jan 18-19	12/28/06	233	Mohawk Mtn, CT	Mar 01-02	02/08/07
099	Greek Peak, NY	Jan 18-19	12/28/06	244	Loon, NH	Mar 01-02	02/08/07
104	Cataloochee, NC	Jan 22-23	01/02/07	246 *	Toggenburg, NY	Mar 03-04	02/09/07
105	Attitash, NH	Jan 22-23	01/02/07	249	Pat's Peak, NH	Mar 03-04	02/09/07
106	Bromley, VT	Jan 22-23	01/02/07	251	Ski Ward, MA	Mar 03-04	02/09/07
124	Pico, VT	Jan 25-26	01/04/07	257	Stowe, VT	Mar 05-06	02/12/07
125	Elk Mtn, PA	Jan 25-26	01/04/06	258	Shawnee Mtn, PA	Mar 05-06	02/12/07
126	Mount Abram, ME	Jan 27-28	01/05/07	264	Blue Mtn, PA	Mar 07-08	02/14/07
134	Blue Knob, PA	Jan 30-31	01/09/07	278	Plattekill Mtn, NY	Mar 10-11	02/16/07
138	Liberty Mtn, PA	Feb 01-02	01/11/07	280	Lost Valley, ME	Mar 10-11	02/16/07
146	Smugglers' Notch, VT	Feb 01-02	01/11/07	281	Bousquet, MA	Mar 10-11	02/16/07
148	Bristol Mtn, NY	Feb 01-02	01/12/07	282	Gunstock, NH	Mar 12-13	02/19/07
324	Ascutney, VT	Feb 01-02	01/11/07	286	Belleayre, NY	Mar 12-13	02/19/07
326	Mtn Creek, NJ	Feb 01-02	01/11/07	287	Ski Butternut, MA	Mar 12-13	02/19/07
150	Hidden Valley, PA	Feb 03-04	01/12/07	299	Seven Springs, PA	Mar 17-18	02/23/07
152	Ski Beech, NC	Feb 04-05	01/12/06	302	Bretton Woods, NH	Mar 17-18	02/23/07
156	Mount Snow, VT	Feb 05-06	01/15/06	303	Okemo, VT	Mar 18-19	02/26/07
163	Camelback, PA	Feb 05-06	01/15/06	295	Wachusett, MA	Mar 22-23	03/01/07
176	Winterplace, WV	Feb 06-07	01/16/07	317	Windham Mtn, NY	Mar 31-Apr 1	03/09/07
323	The Homestead, VA	Feb 08-09	01/18/07	318	Killington, VT	Mar 31-Apr 1	03/09/07
181	Song Mtn, NY	Feb 10-11	01/19/07				

PSIA-E Alpine Schedule for 2006-2007

Notes: * = Events with limited attendance; may fill prior to deadlines!
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^ = Night event
 Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

LEVEL II TEACHING SEMINARS (Open to Level I members) 2 days - \$120

All Level II Teaching Seminar events qualify as Level II Part 2 – Teaching Exam Prerequisite

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
027	Stratton, VT	Dec 06-07	11/15/06	102	Bromley, VT	Jan 22-23	01/02/07
045	Ski Roundtop, PA	Jan 04-05	12/14/06	111	Elk Mtn, PA	Jan 23-24	01/02/07
052	Mount Sunapee, NH	Jan 04-05	12/14/06	173	Mount Snow, VT	Feb 07-08	01/17/07
063	Okemo, VT	Jan 10-11	12/20/06	239	Whiteface, NY	Mar 01-02	02/08/07
098	Timberline, WV	Jan 18-19	12/28/06				

LEVEL II PRACTICE EXAM - PART ONE SKIING (Open to Level I & Trainers) 2 days - \$120

All Practice Exam events qualify as Level II Part 1 – Skiing Exam Prerequisite

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
051	Ski Roundtop, PA	Jan 04-05	12/14/06	202	Jiminy Peak, MA	Feb 14-15	01/24/07
073	Sunday River, ME	Jan 16-17	12/27/06	238	Whiteface Mtn, NY	Mar 01-02	02/08/07
327	Winterplace, WV	Feb 06-07	01/16/07				

LEVEL II EXAMS (Open to Level I members) 2 days - \$160

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
Skiing – Part 1				Teaching – Part 2			
035	Hunter Mtn, NY	Dec 18-19	11/27/06	036	Hunter Mtn, NY	Dec 18-19	11/27/06
122	Elk Mtn, PA	Jan 25-26	01/04/07	123	Elk Mtn, PA	Jan 25-26	01/04/07
178	Pico, VT	Feb 10-11	01/19/07	179	Pico, VT	Feb 10-11	01/19/07
231	Wintergreen, VA	Mar 01-02	02/08/07	232	Wintergreen, VA	Mar 01-02	02/08/07
242	Loon Mtn, NH	Mar 01-02	02/08/07	243	Loon Mtn, NH	Mar 01-02	02/08/07
275	Holimont, NY	Mar 08-09	02/15/07	276	Holimont, NY	Mar 08-09	02/15/07
304	Okemo, VT	Mar 20-21	02/27/07	305	Okemo, VT	Mar 20-21	02/27/07

LEVEL III EXAM CLINICS (Open to Level II members) 2 days - \$120

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
Skiing – Part 1				Teaching – Part 2			
112	Elk Mtn, PA	Jan 23-24	01/02/07	113	Elk Mtn, PA	Jan 23-24	01/02/07
161	Mount Snow, VT	Feb 05-06	01/15/07	162	Mount Snow, VT	Feb 05-06	01/15/07
269	Stowe, VT	Mar 07-08	02/14/07	270	Stowe, VT	Mar 07-08	02/14/07

LEVEL III EXAMS (Open to Level II members) 2 days - \$160

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
Skiing – Part 1				Teaching – Part 2			
137	Sugarbush, VT	Jan 30-31	01/09/07	215	Cannon Mtn, NH	Feb 26-27	02/05/07
214	Cannon Mtn, NH	Feb 26-27	02/05/07	285	Hunter Mtn, NY	Mar 12-13	02/19/07
284	Hunter Mtn, NY	Mar 12-13	02/19/07	310	Killington, VT	Mar 26-27	03/05/07
309	Killington, VT	Mar 26-27	03/05/07				

MASTER TEACHER CERTIFICATION (See psia-e.org for details -Open to Level I, II or III members) 2 days - \$130; 1 day - \$90

Movement Analysis events qualify as Level II Part 2 – Teaching Exam Prerequisite
 Foundations of Teaching events qualify as Level II Part 2 – Teaching Exam Prerequisite

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
022	Foundations of Teaching	Gore Mtn, NY	Dec 04-05	11/13/06	203	Movement Analysis	Jiminy Peak, MA	Feb 14-15	01/24/07
041	Movement Analysis	Whitetail, PA	Jan 02-03	12/12/06	205	^ Movement Analysis	Kissing Bridge, NY	Feb 14-15	01/24/07
050	History Comes Alive	Ski Roundtop, PA	Jan 04-05	12/14/06	217	History Comes Alive	Gore Mtn, NY	Feb 26-27	02/05/07
503	Physical & Mental Dis	Okemo, VT	Jan 09	12/18/06	218	Movement Analysis	Cranmore, NH	Feb 26-27	02/05/07
707	Knee High Knowledge	Okemo, VT	Jan 08	12/18/06	226	History Comes Alive	Cranmore, NH	Feb 26-27	02/05/07
064	Movement Analysis	Okemo, VT	Jan 10-11	12/20/06	527	Physical & Mental Dis	Wintergreen, VA	Feb 28	02/06/07
072	Foundations of Teaching	Sunday River, ME	Jan 16-17	12/27/06	716	Knee High Knowledge	Wintergreen, VA	Feb 27	02/06/07
078	Movement Analysis	Wisp, MD	Jan 16-17	12/27/06	259	Get In Gear	Holiday Valley, NY	Mar 06-07	02/13/07
091	Movement Analysis	Sunday River, ME	Jan 18-19	12/28/06	262	Movement Analysis	Holiday Valley, NY	Mar 06-07	02/13/07
155	Get In Gear	Camelback, PA	Feb 05-06	01/15/07	555	Physical & Mental Dis	Windham Mtn, NY	Mar 29	03/07/07
158	Movement Analysis	Camelback, PA	Feb 05-06	01/15/07	721	Knee High Knowledge	Windham Mtn, NY	Mar 30	03/07/07
167	Foundations of Teaching	Montage Mtn, PA	Feb 07-08	01/17/07					
168	History Comes Alive	Montage, PA	Feb 07-08	01/17/07					
174	Movement Analysis	Mount Snow, VT	Feb 07-08	01/17/07					
192	History Comes Alive	Jiminy Peak, MA	Feb 12-13	01/22/07					
526	Physical & Mental Dis	Jiminy Peak, MA	Feb 13	01/22/07					
714	Knee High Knowledge	Jiminy Peak, MA	Feb 12	01/22/07					
199	Get In Gear	Jiminy Peak, MA	Feb 14-15	01/24/07					

INDOOR MASTER TEACHER COURSES

076	At Your Service	Wisp, MD	Jan 16	12/27/06
083	Communication Station	Wisp, MD	Jan 17	12/27/06

PSIA-E Alpine Schedule for 2006-2007

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ACCREDITATION PROGRAMS (See psia-e.org for program details - Open to Level I, II, or III members) 2 days - \$160

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
Children's Specialist					Coaching Advanced Skiing and Racing				
706	Childhood Dev: Physical	Whitetail, PA	Jan 02-03	12/12/06	763	Course Setting & Drills	Hunter Mtn, NY	Jan 08-09	12/18/06
708	Childhood Dev: Affective	Wisp, MD	Jan 16-17	12/27/06	764	Advanced Move Analysis	Hunter Mtn, NY	Jan 10-11	12/19/06
711	Childhood Dev: Cognitive	Montage Mtn, PA	Feb 07-08	01/17/07	765	Advanced Move Analysis	Attitash, NH	Jan 22-23	01/02/07
712^	Childhood Dev: Affective	Holiday Valley, NY	Feb 12-13	01/22/07	766	Coach Tactic & Tech	Bristol Mtn, NY	Feb 01-02	01/12/07
713	Childhood Dev: Cognitive	Jiminy Peak, MA	Feb 12-13	01/22/07	767	Course Setting & Drills	Gunstock, NH	Mar 12-13	02/19/07
715	Childhood Dev: Physical	Jiminy Peak, MA	Feb 14-15	01/24/07	Backcountry Accreditation				
718	Childhood Dev: Physical	Plattekill Mtn, NY	Mar 10-11	02/16/07	650	Snow Sense & Plan	Canaan Valley, WV	Sept 16-17	8/26/06
Special Populations					651	Snow Sense & Plan	Mount Snow, VT	Nov 04-05	10/13/06
706	Childhood Dev: Physical	Whitetail, PA	Jan 02-03	12/12/06	657	Collecting Data	Maple Wind, VT	Jan 27-28	01/05/07
060	Adult Dev. & Aging	Okemo, VT	Jan 10-11	12/20/06	665	Putting It All Together	Maple Wind, VT	Mar 03-04	02/09/07
143	Teaching Women	Mtn, Creek, NJ	Feb 01-02	01/11/07	Sport Science				
715	Childhood Dev: Physical	Jiminy Peak, MA	Feb 14-15	01/24/07	071	Biomechanics	Sunday River, ME	Jan 16-17	12/27/06
227	Adult Dev. & Aging	Wintergreen, VA	Feb 27-28	02/06/07	095	Exercise Physiology	Timberline, WV	Jan 18-19	12/28/06
718	Childhood Dev: Physical	Plattekill Mtn, NY	Mar 10-11	02/16/07	166	Biomechanics	Montage, PA	Feb 07-08	01/17/07
Freeride Accreditation					206^	Sports Psychology	Kissing Bridge, NY	Feb 14-15	01/24/07
094	Basic Park & Pipe	Wachusett, MA	Jan 18-19	12/28/06	216	Exercise Physiology	Cranmore, NH	Feb 26-27	02/05/07
142	Intermediate New School	Mtn, Creek, NJ	Feb 01-02	01/11/07	223	Sports Psychology	Gore Mtn, NY	Feb 26-27	02/05/07
308	Advanced Freeriders	Killington, VT	Mar 26-27	03/05/07	Adaptive Accreditation				
Teaching Beginners Specialist					512	3 Track / 4 Track Skiing	ASF-Windham, NY	Jan 27-28	01/05/07
190	Assess Beginners Move	Jiminy Peak, MA	Feb 12-13	01/22/07	517	Working with Visually Impaired and Developmentally Delayed Skiers	Bromley, VT	Jan 30-31	01/09/07
277	Communication Loop	Plattekill Mtn, NY	Mar 10-11	02/16/07	519	Experiential Sit Down Skiing	Bromley, VT	Feb 01-02	01/11/07
314	The Learning Environment	Windham, NY	Mar 29-30	03/07/07					

MASTER TEACHER EXAMS (All Exams Start at 4:00 pm) - \$10

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
927	Sunday River, ME	Jan 19	12/28/06	933	Cranmore, NH	Feb 27	02/06/07
928	Wisp, MD	Jan 17	12/27/06	934	Gore Mtn, NY	Feb 27	02/06/07
929	Camelback, PA	Feb 06	01/16/07	935	Wintergreen, VA	Feb 28	02/07/07
930	Montage, PA	Feb 08	01/18/07	936	Holiday Valley, NY	Mar 07	02/14/07
931	Jiminy Peak, MA	Feb 15	01/25/07	937	Killington, VT	Mar 24	03/02/07
932	Kissing Bridge, NY	Feb 15	01/25/07	938	Windham Mtn, NY	Mar 30	03/07/07

PSIA-E Adaptive Schedule for 2006-2007

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FEATURE EVENTS (Some open to Non-members and/or Registered members - All open to Level I, II or III members)

Notes	No	Event	Description	Location	Price	Dates	Deadline
R #	020	Snowsports School Management Seminar	For Directors and Supervisors 2 1/2 days; banquet	Mount Snow, VT	\$185	Nov 27-29	11/06/06
See website		Adaptive National Academy	Disabled Sports USA and PSIA Event - see Disabled Sports USA web-site at www.dsusa.org , click on winter sports/programs and then on The Hartford Ski Spectacular for details and application.	Breckenridge, CO	Varies	Dec 04-08	11/22/05
	501	Eastern Team Tryouts	Level III Adaptive Certified	Killington, VT	\$ 95	Jan 3	12/13/06
R	554	Adaptive Spring Rally	2 days; Reception / race	Killington, VT	\$158	Mar 24-25	03/01/07

SPECIALTY EVENTS (All open to Registered, Level I, II or III members, Open to Non-members for an additional \$25) 2 days \$136

No.	Event	Ski School	Location	Dates	Deadline
R #	504	Intro to Adaptive World	Wachusett Mountain Adaptive	Jan 20-21	12/28/06
R #	556	Coaching Adaptive Racers	Adaptive Sports Foundation	Jan 25-26	01/04/07
R #	523	Experiential Snowboard Teaching	Vermont Adaptive Ski & Sports	Feb 08-09	01/19/07
R #	524	Learn To Tether a Bi-Ski From a Snowboard	Vermont Adaptive Ski & Sports	Feb 10-11	01/19/07
R #	531	Experiential Mono Ski	Massanutten Adaptive Snowsports	Mar 07-08	02/14/07

PSIA-E Adaptive Schedule for 2006-2007

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ADAPTIVE ACCREDITATION EVENTS (Open Level I, II or III members) 2 days - \$160

No.	Event	Ski School	Location	Dates	Deadline
512	3 Track / 4 Track Skiing	Adaptive Sports Foundation	Windham Mtn, NY	Jan 27-28	01/05/07
517	Working with Visually Impaired and Developmentally Delayed Skiers	Bromley Mtn, Adaptive Snowsports	Bromley Mtn, VT	Jan 30-31	01/09/07
519	Experiential Sit Down Skiing	Bromley Mtn. Adaptive Snowsports	Bromley Mtn, VT	Feb 01-02	01/11/07

LEVEL I EXAMS (For registered members) 2 days - \$174

No.	Event	Ski School	Location	Dates	Deadline
505	3/4 Track	Lounsbury Adaptive Ski Program	Holiday Valley, NY	Jan 20-21	12/28/06
507	Blind/DD	Lounsbury Adaptive Ski Program	Holiday Valley, NY	Jan 20-21	12/28/06
506	Mono/Bi	Lounsbury Adaptive Ski Program	Holiday Valley, NY	Jan 20-21	12/28/06
521	3/4 Track	Stride Adaptive Sports Program	Jiminy Peak, MA	Feb 03-04	01/12/07
520	Blind/DD	Stride Adaptive Sports Program	Jiminy Peak, MA	Feb 03-04	01/12/07
522	Mono/Bi	Stride Adaptive Sports Program	Jiminy Peak, MA	Feb 03-04	01/12/07
525	Snowboard	Vermont Adaptive Ski & Sports	Pico, VT	Feb 10-11	01/19/07
529	3/4 Track	Camelback Adaptive Snowsports	Camelback, PA	Mar 03-04	02/09/07
528	Blind/DD	Camelback Adaptive Snowsports	Camelback, PA	Mar 03-04	02/09/07
530	Mono/Bi	Camelback Adaptive Snowsports	Camelback, PA	Mar 03-04	02/09/07
533	3/4 Track	Wintergreen Adaptive Skiing	Wintergreen Resort, VA	Mar 10-11	02/16/07
532	Blind/DD	Wintergreen Adaptive Skiing	Wintergreen Resort, VA	Mar 10-11	02/16/07
534	Mono/Bi	Wintergreen Adaptive Skiing	Wintergreen Resort, VA	Mar 10-11	02/16/07
540	3/4 Track	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 16-17	02/23/07
539	Blind/DD	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 16-17	02/23/07
541	Mono/Bi	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 16-17	02/23/07

LEVEL II EXAMS 1 to 4 day events - \$99 for first day; \$89 for each consecutive day

No.	Event	Ski School	Location	Dates	Deadline
508	3/4 Track	Hunter Mountain Adaptive	Hunter Mtn, NY	Jan 27	01/05/07
509	Mono/Bi	Hunter Mountain Adaptive	Hunter Mtn, NY	Jan 27	01/05/07
513	Blind DD	Hunter Mountain Adaptive	Hunter Mtn, NY	Jan 28	01/05/07
514	Skiing	Hunter Mountain Adaptive	Hunter Mtn, NY	Jan 28	01/05/07
535	Blind/DD	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 16	02/23/07
536	Skiing	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 16	02/23/07
542	3/4 Track	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 17	02/23/07
543	Mono/Bi	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 17	02/23/07
546	3/4 Track	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 18	02/23/07
547	Mono/Bi	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 18	02/23/07
550	Blind/DD	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 19	02/23/07
551	Skiing	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 19	02/23/07

LEVEL III EXAMS 1 to 4 day events - \$99 for first day; \$89 for each consecutive day

No.	Event	Ski School	Location	Dates	Deadline
510	3/4 Track	Hunter Mountain Adaptive	Hunter Mtn, NY	Jan 27	01/05/07
511	Mono/Bi	Hunter Mountain Adaptive	Hunter Mtn, NY	Jan 27	01/05/07
515	Blind DD	Hunter Mountain Adaptive	Hunter Mtn, NY	Jan 28	01/05/07
516	Skiing	Hunter Mountain Adaptive	Hunter Mtn, NY	Jan 28	01/05/07
537	Blind/DD	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 16	02/23/07
538	Skiing	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 16	02/23/07
544	3/4 Track	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 17	02/23/07
545	Mono/Bi	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 17	02/23/07
548	3/4 Track	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 18	02/23/07
549	Mono/Bi	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 18	02/23/07
552	Blind/DD	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 19	02/23/07
553	Skiing	White Mtn. Adaptive Ski School	Loon Mountain, NH	Mar 19	02/23/07

AASI Snowboard Schedule for 2006-2007

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FEATURE EVENTS (Some open to Non-members and/or Registered members – All open to Level I, II or III members)

Notes:	No.	Event	Description	Location	Price	Dates	Deadline
R #	020	Snowsports School Management Seminar (w/ Resort Trainers Track)	For Directors & Supervisors 2 1/2 days; banquet	Mount Snow, VT	\$185	Nov 27-29	11/06/06
R #	096	Southern Snowsports Management Seminar (w/ Resort Trainers Track)	For Directors & Supervisors 2 days;	Timberline, WV	\$160	Jan 18-19	12/28/06
R #	401	Safe Coaching in Freestyle Venues	Must have Tele, Alpine or Snowboard equipment	Mount Snow, VT	\$88	Nov 27	11/06/06
R #	701	Children's Academy	2 days; new format	Mount Snow, VT	\$135	Dec 04-05	11/13/06
R #	702	Children's Academy	3 days; new format	Mount Snow, VT	\$175	Dec 04-06	11/13/06
R	703	Alpine Level I Exam	3 days; at Children's Academy	Mount Snow, VT	\$175	Dec 04-06	11/13/06
R	704	AASI Level I Exam	3 days; at Children's Academy	Mount Snow, VT	\$175	Dec 04-06	11/13/06
R	405	Riders Rally Weekend	2 days, Registered - Level I	Killington, VT	\$179	Dec 09-10	11/17/06
R	406	Riders Rally Weekend	2 days, Level II - III	Killington, VT	\$179	Dec 09-10	11/17/06
R	407	Riders Rally +3 (M,T,W)	3 days, Registered - Level I	Killington, VT	\$229	Dec 11-13	11/17/06
R	408	Riders Rally +3 (M,T,W)	3 days, Level II - III	Killington, VT	\$229	Dec 11-13	11/17/06
R #	423	Safe Coaching in Freestyle Venues	Must have Tele, Alpine or Snowboard equipment	Massanutten, VA	\$88	Jan 24	01/03/07
R #	459	Women's Seminar	2 days- new format - in conjunction with Alpine	Windham, NY	\$142	Mar 01-02	02/08/07
R	482	Spring Rally	2 days; Reception / race	Killington, VT	\$158	Mar 24-25	03/01/07

TEAMS (Open to Level III members)

No.	Event	Description	Location	Price	Dates	Deadline
490	DEV Team Tryouts	2 days, Level III AASI Members Only	Killington, VT	\$205	Apr 05-06	03/15/07
492	Eastern Team Tryouts	2 days, Level III AASI Members Only	Killington, VT	\$225	Apr 05-06	03/15/07

FREESTYLE ACCREDITATION (Not Alpine MTC Accred) (Open to Level I, II, or III members) 3 days - \$200; 2 days - \$155

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
419	Intro Session	Wachusett Mtn, MA	Jan 18-19	12/28/06	446	Pipe Session	Mount Snow, VT	Feb 12-13	01/22/07
454	Intro Session	Snowshoe Mtn, WV	Feb 27-28	02/06/07	481	Master Session	Stratton Mtn, VT	Mar 21-23	03/01/07
429	Park Session	Mtn Creek, NJ	Jan 29-30	01/08/07					

SPECIALTY EVENTS (Some open to Registered, Level I, II or III members) 2 days - \$137

No.	Event	Location	Dates	Deadline
418	Skills for Riding Park & Rails	Loon Mountain, NH	Jan 18-19	12/28/06
436	Skills for Riding Pipe	Okemo, VT	Feb 05-06	01/15/07
465	Old Fart Park & Pipe	Loon Mountain, NH	Mar 05-06	02/12/07
411	Corduroy & Carving – Hardboot Only	Stratton, VT	Dec 18-19	11/27/06
437	^ Corduroy & Carving – 4 – 10 pm	Wachusett Mtn, MA	Feb 05-06	01/15/07
452	^ Corduroy & Carving – 4 – 10 pm	Liberty Mtn, PA	Feb 26-27	02/05/07
R 445	Women Only – Skills for Riding Pipe, Park & Rails, Registered - Level I	Loon Mountain, NH	Feb 06-07	01/19/07
467	Women Only – Trees and Steeps, Level II - III	Smugglers' Notch, VT	Mar 08-09	02/15/07

RIDER UPDATE EVENTS (Some open to Registered, Level I, II or III members) 2 days - \$137

No.	Event	Location	Dates	Deadline
450	Rider Update – Level II - III	Gore Mountain, NY	Feb 26-27	02/05/07
455	Rider Update – Level II - III	Mtn Creek, NJ	Feb 28 – Mar 01	02/07/07
R 456	Rider Update – Registered – Level I	Mtn Creek, NJ	Feb 28 – Mar 01	02/07/07
473	Rider Update – Level II - III	Wintergreen, VA	Mar 12-13	02/19/07

100 LEVEL COURSES (Open to Reg, Level I or II members or Cross-over members - Non-members for additional \$25) 2 days - \$137

No.	Event	Location	Dates	Deadline
# R *	427 Teaching Foundations	Cataloochee, NC	Jan 28-29	01/05/07
# R	432 Riding Concepts	Cranmore, NH	Feb 01-02	01/11/07
# R	443 Movement Analysis	Hidden Valley, PA	Feb 10-11	01/19/07
# R	474 Riding Concepts	Hunter Mtn, NY	Mar 13-14	02/20/07

AASI Snowboard Schedule for 2006-2007

Notes: * = Events with limited attendance; may fill prior to deadlines!
 # = Events non-members may attend for \$25 additional fee.
 R = Events Open to Registered Members

^ = Night event
 Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

200 LEVEL COURSES (Open to Level I, II or III members. Prerequisite for Level II Exam) 2 days - \$137

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
413	Teaching Concepts	Smugglers' Notch, VT	Jan 08-09	12/18/06	440	Level II Exam Prep	Blue Mtn, PA	Feb 08-09	01/18/07
414	Movement Analysis	Holiday Valley, NY	Jan 11-12	12/21/06	447	Riding Concepts	Bristol Mtn, NY	Feb 15-16	01/25/07
416	Movement Analysis	Hunter Mtn, NY	Jan 16-17	12/27/06	458	Moguls	Sunday River, ME	Mar 01-02	02/08/07
422	Movement Analysis	Camelback, PA	Jan 22-23	01/02/07	471	Level II Exam Prep	Killington, VT	Mar 12-13	02/19/07
424	Teaching Concepts	Massanutten, VA	Jan 25-26	01/04/07	476	Riding Concepts	Snowshoe Mtn, WV	Mar 14-15	02/21/07
434	Steeps	Stowe, VT	Feb 01-02	01/11/07	478	Trees	Jay Peak, VT	Mar 19-20	02/26/07

300 LEVEL COURSES (Open to Level II or III members. Prerequisite for Level III Exam) 2 days - \$137

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
417	Movement Analysis	Hunter Mtn, NY	Jan 16-17	12/27/06	472	Level III Exam Prep	Killington, VT	Mar 12-13	02/19/07
435	Steeps	Stowe, VT	Feb 01-02	01/11/07	479	Trees	Jay Peak, VT	Mar 19-20	02/26/07
441	Riding Concepts	Cannon Mtn, NH	Feb 08-09	01/18/07	484	Moguls (wknd)	Whiteface Mtn, NY	Mar 24-25	03/02/07
466	Peer Coaching	Elk Mtn, PA	Mar 08-09	02/15/07					

BACKCOUNTRY ACCREDITATION EVENTS (Open to Level I, II or III members) 2 days - \$160

Snowshoes and Snowboard - or - split-board required

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
650	Snow Sense & Plan	Canaan Valley, WV	Sept 16-17	08/26/06	657	Collecting Data	Maple Wind, VT	Jan 27-28	01/05/07
651	Snow Sense & Plan	Mount Snow, VT	Nov 04-05	10/13/06	665	Putting It All Together	Maple Wind, VT	Mar 03-04	02/09/07

No.	Event	Location	Price	Dates	Deadline
660 *	Advanced Backcountry	Jackson Hole, WY	\$1,295	Feb 03-09	01/12/07

This event includes all course content of Backcountry Accreditation courses – see Early Fall 2006 Snow Pro for more details

LEVEL I EXAMS (Open to Registered members and crossovers) 2 days - \$130

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
704	Level I Exam at Children's Academy – 3 days \$175			451 ^	Liberty Mtn, PA – 4 – 10 pm	Feb 26-27	02/05/07
	Mount Snow, VT	Dec 04-06	11/13/06	453	Mtn Creek, NJ	Feb 26-27	02/05/07
409	Sugarbush, VT	Dec 14-15	11/27/06	457	Snowshoe, WV	Mar 01-02	02/08/07
412	Belleayre Mtn, NY	Jan 07-08	12/18/06	460	Song Mtn, NY	Mar 03-04	02/09/07
415	Wildcat Tracks, NH	Jan 11-12	12/21/06	461	Ski Ward, MA	Mar 03-04	02/09/07
421	Labrador, NY	Jan 20-21	12/28/06	462	Smugglers' Notch, VT	Mar 03-04	02/09/07
425 *	Massanutten, VA	Jan 25-26	01/04/07	420	Wachusett Mtn, MA	Mar 08-09	02/15/07
426 ^	Snow Ridge, NY – 4-10pm	Jan 25-26	01/04/07	468	Middlebury College, VT	Mar 10-11	02/16/07
428 *	Ski Beech, NC	Jan 28-29	01/05/07	469	Bousquet, MA	Mar 10-11	02/16/07
433	Elk Mtn, PA	Feb 01-02	01/11/07	470	Lost Valley, ME	Mar 10-11	02/16/07
438	Blue Knob, PA	Feb 06-07	01/16/07	475	Wintergreen, VA	Mar 14-15	02/21/07
439 ^	Ski Sundown, CT - 4-9pm	Feb 07-08	01/17/07	477	Gore Mtn, NY	Mar 15-16	02/22/07
442	Stratton, VT	Feb 08-09	01/18/07	480	Okemo, VT	Mar 22-23	03/01/07
491	The Homestead, VA	Feb 08-09	01/18/07	483	Mount Sunapee, NH	Mar 24-25	03/02/07
448	Kissing Bridge, NY	Feb 15-16	01/25/07	485	Killington, VT	Mar 31-Apr 1	03/09/07
449	Bristol Mtn, NY	Feb 15-16	01/25/07				

LEVEL II – LEVEL III EXAMS (Open to Level I or Level II members with Exam Prerequisite) 3 days - \$239

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
	LEVEL II EXAMS				LEVEL III EXAMS		
444	Holiday Valley, NY	Feb 12-14	01/22/07	489	Killington, VT	Apr 02-04	03/14/07
464	Blue Mountain, PA	Mar 05-07	02/12/07				
488	Killington, VT	Apr 02-04	03/14/07				

RIDING ASSESSMENT / RETAKES (Open to Level I or Level II members for assessment or exam retake) 1 day - \$88

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
	LEVEL II RIDING ASSESSMENT / RETAKES				LEVEL III RIDING ASSESSMENT / RETAKES		
430	Stowe, VT	Jan 31	01/10/07	431	Stowe, VT	Jan 31	01/10/07
463	Blue Mountain, PA	Mar 04	02/12/07	487	Killington, VT	Apr 01	03/12/07
486	Killington, VT	Apr 01	03/12/07				

PSIA-E /AASI "Multi-Discipline" Schedule for 2006-2007

Notes: * = Events with limited attendance; may fill prior to deadlines!
 # = Events non-members may attend for \$25 additional fee.
 R = Events Open to Registered Members

^ = Night event
 Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

Programs are open to all disciplines - Clinic Coach may not be riding the same type of equipment you are.

ALL PROGRAMS (Non-members add \$25)

On Any Gear – Clinic Coach may not be riding the same type of equipment you are.

Notes	No.	Event	Location	Price	Dates	Deadline
R #	701	Children's Academy	Mount Snow, VT	\$135	Dec 04-05	11/13/06
R #	702	Children's Academy	Mount Snow, VT	\$175	Dec 04-06	11/13/06
R #	709	Mini-Kids Academy	Timberline, WV	\$120	Jan 18-19	12/28/06
R #	710	Teens and Tweens	Camelback, PA	\$120	Feb 05-06	01/15/07
R #	719	Teens and Tweens	Gunstock, NH	\$120	Mar 12-13	02/19/07

Backcountry Accreditation – Accreditation program for all disciplines.

Notes	No.	Event	Location	Price	Dates	Deadline
Open to Level I-III	650	Snow Sense & Plan	Canaan Valley, WV	\$160	Sept 16-17	08/26/06
Open to Level I-III	651	Snow Sense & Plan	Mount Snow, VT	\$160	Nov 04-05	10/13/06
Open to Level I-III	657	Collecting Data	Maple Wind, VT	\$160	Jan 27-28	01/05/07
Open to Level I-III	665	Putting It All Together	Maple Wind, VT	\$160	Mar 03-04	02/09/07

No.	Event	Location	Price	Dates	Deadline
660 *	Advanced Backcountry	Jackson Hole, WY	\$1,295	Feb 03-09	01/12/07

This event includes all course content of Backcountry Accreditation courses – see Early Fall 2006 Snow Pro for more details

Learn To Clinics – Level I - Participants are required to have proper equipment.

Notes	No.	Event	Location	Price	Dates	Deadline
R #	608	Learn to Tele/ Crossover	Pico, VT	\$103	Jan 20-21	12/28/06
R #	617	Learn to Tele / Crossover	Whiteface, NY	\$103	Feb 10-11	01/19/07

PSIA-E /AASI Children's Schedule for 2006-2007

Notes: * = Events with limited attendance; may fill prior to deadlines!
 # = Events non-members may attend for \$25 additional fee.
 R = Events Open to Registered Members

^ = Night event
 Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

CHILDREN'S ACADEMY (Open to Registered, Level I, II or III members. Non-members add \$25)

No.	Event	Description	Location	Price	Dates	Deadline
R #	701	Children's Academy	Mount Snow, VT	\$135	Dec 04-05	11/13/06
R #	702	Children's Academy	Mount Snow, VT	\$175	Dec 04-06	11/13/06
R	703	Alpine Level I Exam	Mount Snow, VT	\$175	Dec 04-06	11/13/06
R	704	AASI Level I Exam	Mount Snow, VT	\$175	Dec 04-06	11/13/06
R #	709	Mini-Kids Academy	Timberline, WV	\$120	Jan 18-19	12/28/06

CHILDREN'S EVENTS (Open to Registered, Level I, II or III members. Non-members add \$25) 2 days - \$120

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
710	Teens and Tweens	Camelback, PA	Feb 05-06	01/15/07	719	Teens and Tweens	Gunstock, NH	Mar 12-13	02/19/07

CHILDREN'S SPECIALIST ACCREDITATION COURSES (Open to Level I, II or III members) 2 days - \$160

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
706	Childhood Dev: Physical	Whitetail, PA	Jan 02-03	12/12/06	713	Childhood Dev: Cognitive	Jiminy Peak, MA	Feb 12-13	01/22/07
708	Childhood Dev: Affective	Wisp, MD	Jan 16-17	12/27/06	715	Childhood Dev: Physical	Jiminy Peak, MA	Feb 14-15	01/24/07
711	Childhood Dev: Cognitive	Montage, PA	Feb 07-08	01/17/07	718	Childhood Dev: Physical	Plattekill Mtn, NY	Mar 10-11	02/16/07
712^	Childhood Dev: Affective	Holiday Valley, NY	Feb 12-13	01/22/07					

15 BELOW EVENTS (Open to sponsored youth 10-15 years of age) 2 days - \$110

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
705	Bring It On	Killington, VT	Dec 09-10	11/17/06	720	Wrap It Up	Killington, VT	Mar 24-25	03/01/07
717	15 Below Event	Ski Ward, MA	Mar 03-04	02/09/07					

PSIA-E Nordic Schedule for 2006-2007

Notes: * = Events with limited attendance; may fill prior to deadlines!
 # = Events non-members may attend for \$25 additional fee.
 R = Events Open to Registered Members

^ = Night event
 Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

NORDIC DOWNHILL

FEATURE EVENTS (Some open to Non-members and/or Registered members – All open to Level I, II or III members)

Notes	No.	Event	Description	Location	Price	Dates	Deadline
R #	020	Snowsports School Management Seminar	For Directors and Supervisors 2 1/2 days; banquet	Mount Snow, VT	\$185	Nov 27-29	11/06/06
R	602	Mini Academy	2 days, open to all members	Killington, VT	\$136	Dec 09-10	11/17/06
R	603	Downhill Pro Jam	5 days, includes banquet	Killington, VT	\$295	Dec 11-15	11/17/06
	604	Eastern Team Tryouts	Level III Nordic Certified	Killington, VT	\$ 95	Jan 3	12/13/06
	619	Premier Off Piste	Intermediate and Advanced	Stowe, VT	\$103	Feb 27-28	02/06/07
R	627	Spring Rally	2 days; Reception / race	Killington, VT	\$158	Mar 24-25	03/01/07

UPGRADES (Open to Registered, Level I, II or III members. Open to Non-members for an additional \$25) 2 days - \$103

Members become Level I by attending any 2 days of upgrades or above Pro Jam, and stating "Level I Certification Requested" on application. All upgrades count as exam prep.

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
601	Level I Upgrade	Sunday River, ME	Dec 02-03	11/10/06	613	Ski Improvement	Cannon Mtn, NH	Feb 03-04	01/12/07
605	Video Ski Improve	Okemo, VT	Jan 06-07	12/15/06	614	Exam Prep	Timberline, WV	Feb 03-04	01/12/07
606	Level I Upgrade	Whitetail, PA	Jan 06-07	12/15/06	615	On-Off Piste	Sugarbush, VT	Feb 05-06	01/15/07
607	Teaching / Skiing	Wildcat Tracks, NH	Jan 18-19	12/28/06	616	Level I Upgrade	Canaan Valley, WV	Feb 10-11	01/19/07
608	Learn To Tele / Crossover	Pico, VT	Jan 20-21	12/28/06	617	Learn to Tele Crossover	Whiteface, NY	Feb 10-11	01/19/07
609	Trees / Glades	Jay Peak, VT	Jan 23-24	01/02/07	618	On-Off Piste	Jiminy Peak, MA	Feb 15-16	01/25/07
610^	Teaching/Skiing 4pm - 9pm	Ski Sundown, CT	Jan 24-25	01/03/07	620	Teaching / Skiing	Plattekill Mtn, NY	Mar 03-04	02/09/07
611	Intro to Trees	Bretton Woods, NH	Jan 29-30	01/08/07	621	Level I Upgrade	Holimont, NY	Mar 05-06	02/12/07
					628	Bumps, All Levels	Sugarbush, VT	Apr 07-08	03/16/07

EXAMS (Open to Level I, II, or III members with appropriate prerequisite) 2 days - \$124

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
622	DCL Exam	Sugarbush, VT	Mar 17-18	02/23/07	623	Level II Exam	Sugarbush, VT	Mar 17-18	02/23/07
625	DEV Team Exam	Sugarbush, VT	Mar 17-18	02/23/07	624	Level III Exam	Sugarbush, VT	Mar 17-18	02/23/07

NORDIC ACCREDITATION EVENTS

BACKCOUNTRY ACCREDITATION EVENTS (See psia-e.org for program details - Open to Level I, II or III members) 2 days - \$160

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
650	Snow Sense & Plan	Canaan Valley, WV	Sept 16-17	08/26/06	657	Collecting Data	Maple Wind, VT	Jan 27-28	01/05/07
651	Snow Sense & Plan	Mount Snow, VT	Nov 04-05	10/13/06	665	Putting It All Together	Maple Wind, VT	Mar 03-04	02/09/07

No.	Event	Location	Price	Dates	Deadline
660 *	Advanced Backcountry	Jackson Hole, WY	\$1,295	Feb 03-09	01/12/07

This event includes all course content of Backcountry Accreditation courses – see Early Fall 2006 Snow Pro for more details

NORDIC TRACK/SKATE

FEATURE EVENTS (Some open to Non-members and/or Registered members – All open to Level I, II or III members)

Notes	No.	Event	Description	Location	Price	Dates	Deadline
R #	652	Instructor Training Course (ITC)	3 days; Level I Exam	Great Glen Trails, NH	\$139	Dec 12-14	11/21/06
R	653	Early Season Primer	Please indicate on application If seeking Level I Certification	Garnet Hill XC, NY	\$ 95	Dec 17-18	11/27/06

UPGRADES (Open to Registered, Level I, II or III members. Open to Non-members for an additional \$25) 2 days - \$95

Members become Level I by attending any 2 days of upgrades or above ITC, and stating "Level I Certification Requested" on application. All upgrades count as exam prep.

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
654	Teaching / Skiing	Weston Ski Track, MA	Jan 06-07	12/15/06	661	Video Ski Improve	Grafton Ponds, VT	Feb 08-09	01/18/07
655	Teaching / Skiing	Sunday River Inn, ME	Jan 08-09	12/18/06	662	Teaching / Skiing	Bretton Woods, NH	Feb 10-11	01/19/07
656	Skating – All Levels	Ole's XC, VT	Jan 17-18	12/27/06	663	Teaching / Skiing	White Grass XC, WV	Feb 21-22	01/31/07
658	Classic Performance / Racing	Mt. Van Hoevenberg, NY	Jan 27-28	01/05/07	664	Teaching / Skiing	Smugglers' Notch, VT	Feb 26-27	02/05/07
659	Teaching Kids	Eastman XC, NH	Feb 03-04	01/12/07	671	Backcountry Tour	Trapp Family Ldg, VT	Mar 07-08	02/14/07

EXAMS (Open to Level I, II, or III members with appropriate prerequisite) 2 days - \$109

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
668	Level II Exam	Mountain Top XC, VT	Mar 03-04	02/09/07	669	DCL Exam	Mountain Top XC, VT	Mar 03-04	02/09/07
667	Level III Exam	Mountain Top XC, VT	Mar 03-04	02/09/07	670	DEV Team Exam	Mountain Top XC, VT	Mar 03-04	02/09/07



**PSIA-E/AASI
2006-2007
Event Application**



OFFICE USE ONLY

Date Rec'd _____	Event\$ _____
App Num _____	Other _____
Event Num _____	Total\$ _____

Please print and fill out all sections. One event per form. Application with payment must be received by event deadline. Applications not received by event deadline are subject to a \$25 non-refundable late processing fee.

Mail or fax to: PSIA-E or AASI, 1-A Lincoln Ave, Albany, NY 12205 Fax# (518) 452-6099
Call (518) 452-6095 for information only. No applications accepted via phone.

Member No: _____ If a non member, check box. **Primary Discipline/Level:** _____ / _____ **Date of Birth:** _____

Division: Eastern Alaska Central Intermountain Northern Intermountain
Circle one Western Northwest Rocky Mountain Northern Rocky Mountain

NAME: _____ Last First **Male / Female**
Circle one

ADDRESS: _____ Street/Box
Check box if a change _____ City State Zip

DAYTIME PHONE: (_____) _____ **ALTERNATE PHONE:** (_____) _____

EVENT #: _____ **E-mail address:** _____

EVENT: _____ Event Name Event Location Event Date **Alpine / Adaptive Nordic / Snowboard Race / Children's**
Circle one

PAYING BY CHECK **CHECK #:** _____ **AMOUNT:** \$ _____

OR, Please charge to my: MasterCard or Visa **Exp. Date:** _____

\$ Amount _____ **Signed** _____

OFFICE USE ONLY
Date Proc _____
Auth # _____
Initials _____

Please note: Current members wishing to change region must notify the office in writing; change is not generated from this form.

All applicants must sign the following Release Form:

Recognizing that snowsports can be hazardous, I hereby release PSIA-E, PSIA-E/EF, AASI, the host area, and agents and employees of each from liability for any and all injuries of whatever nature arising during, or in connection with the conduction of the event for which this application is made.

Signature _____ **Date** _____

If applying for any certification level, your Ski/Snowboard School Director must complete the following:

As Director, I attest to the following: This applicant is a member of my staff. If a candidate for any level of certification, the candidate has received exam training and preparation. If a candidate for Level I, the applicant has completed the PSIA/AASI minimum entry level requirements, including a minimum of 50 hours of teaching/training.

Director's Signature _____ **Name of School** _____

ADMINISTRATIVE CHARGES FOR NO-SHOWS, CANCELLATIONS AND RETURNED CHECKS

TRANSFERS: Up to one week prior to original event\$15.00
 During the week prior to original event (notice no later than 4:30 PM on last business day before event).....40 % of fee
NOTE: Transfers to another event must be before the three week deadline of that event.

NO-SHOWS: Regardless of reason75% of fee

CANCELLATIONS: Up to one week prior to event.....\$20.00
 During the week prior to event (notice given no later than 4:30 PM on the last business day before event)...50 % of fee

RETURNED CHECKS/DECLINED CHARGES: Checks returned for insufficient funds will not be redeposited.

Registrant's application will be voided unless such checks or charges are replaced by certified check, money order or cash prior to the event. For returned checks, this must include a processing charge of \$25.00.



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No phone orders, please. Orders can be faxed, mailed, or e-mailed to psia-e@psia-e.org



PAYMENT INFORMATION:		SHIP TO:	
Please enclose check or money order payable to PSIA-E/AASI, or		Name:	
<input type="checkbox"/> Master Card <input type="checkbox"/> Visa Expiration Date _____		Address:	
Card #:		City, State, Zip	
Signature _____		Membership Number:	
		Daytime phone _____ E-mail _____	

MANUALS AND VIDEOS (PRICES SUBJECT TO CHANGE)	PRICE	QTY	TOTAL
126 Core Concepts Manual - <i>For all disciplines</i>	\$24.50		
152 Park & Pipe Instructor's Guide New in 2005-06!	24.00		
PSIA-E/AASI Exam Guide CD (Includes all available exam guides)	3.00		

ALPINE			
127	Alpine Technical Manual	19.50	
210	Alpine Technical Video	22.50	
172	Alpine (Adult) Handbook - Vail publication	17.00	
148	Alpine Stepping Stones Pocket Guide	9.50	
174	Movement Analysis Pocket Guide <i>Popular item!</i>	5.50	
149	Tactics for All-Mountain Skiing New in 2005-06!	29.50	
156	Ski Instructor's guide to the Physics and Biomechanics of Skiing	12.00	
	PSIA-E Alpine Exam Guide (Copier duplicates)	5.00	
	PSIA-E Alpine Standards DVD New in 2005-06!	20.00	
	PSIA-E 3D Training System <i>Close-out - Dollar Store Special!</i>	1.00	
	<i>In the Yikes! Zone: A Conversation with Fear - Mermer Blakeslee</i>	16.95	
	<i>Technical Skills for Alpine Skiing - E. Foster</i> <i>Limited Quantity Available</i>	12.00	
	<i>Effective Ski Coaching - T. Reynolds</i> <i>Limited Quantity Available</i>	20.00	

NORDIC			
133	Nordic Technical Manual	22.00	
	PSIA-E Nordic Downhill Exam Guide, Level I, II or III (Copier duplicates)	2.00	
	PSIA-E Nordic Track/Skate Exam Guide (Copier duplicates)	2.00	
	ATS Nordic Manual (older, but good reference) <i>Limited Quantity Available</i>	4.00	

AASI / SNOWBOARD			
122	AASI Snowboard Manual	19.95	
160	AASI Snowboard DVD New in 2005-06!	34.00	
173	Snowboard (Adult) Handbook - Vail Publication <i>Now Available!</i>	17.00	
129	Snowboard Movement Analysis Handbook	14.50	
	AASI-E Riding Standards Indicators DVD New in 2006-07!	15.00	
	AASI-E Snowboard Level II/III Exam Guide (Copier duplicates)	2.00	
	AASI-E Snowboard Level I Exam Guide (Copier duplicates)	2.00	

ADAPTIVE			
131	Adaptive Snowsports Instruction Manual	24.50	
	PSIA-E Adaptive Exam Guide (Copier duplicates)	3.00	

KIDS/CHILDREN'S			
119	PSIA/AASI Children's Instruction Manual	19.95	
125	PSIA/AASI Children Instructor's Handbook	14.50	
153	Children's Ski & Snowboard Movement Guide	12.50	
161	Alpine (Children's) Handbook - Vail publication	17.00	
162	Snowboard (Children's) Handbook - Vail Publication	17.00	
107	Captain Zembo's Guide For Kids - 2 nd Edition	9.50	
	Power Play - Kids & Snowsports Video	19.95	
	Recipes for Learning - Cookbook of Tricks <i>Great value!</i>	10.00	

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	AASI Level I or II or III Pin	10.00	
	Master Teacher Certified Pin	10.00	

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Heroes of the Mountain

by Paul Tessier

PSIA-E Alpine Level 1

Saddleback Ski Teaching Center, ME

After a long drive to your favorite ski area, you wake up in the morning to an unusual stillness. A foot of powder has fallen during the night, and you can't wait to get out and do "first tracks." You head out, and after a few runs it's busted up into "crud". By the time you take your last run of the day, the surface has turned into moguls - and boilerplate! Miraculously, however, you're skiing on a beautiful flat surface the following day. "Nice run", you think, as you make a few more turns before stopping for lunch. "I wonder who did that?" You finish lunch and you're back on the boards, oblivious to all the work that was done the night before while you were sleeping - or partying - in order to make your day safer and more enjoyable.

In reality, after the lifts close and darkness rolls in, the "monsters" come out. As you watch their fiery eyes, moving up and down the slopes, you are reminded of that sci-fi movie you saw, where dragons roamed the countryside. Predators, searching for their next meal! Suddenly, you hear the grinding roar of the diesels, as they turn near your lodging to go back up the hill. Once again, it's quiet - for a while. These "snow monsters" are actually 275hp plow-tractors on double tracks, dragging a giant tiller and a grooved drum. They roam the trails, manipulating rough snow into a smooth surface of uniform consistency, known to many of us as "corduroy".

The drivers of these hydro-mechanical marvels are the true heroes of the mountains. Specially trained, they grind the boilerplate and moguls into a friendly, skiable surface, often working way into the night. By dawn, the monsters are back in their "lair", like vampire bats, licking their wounds (frequent maintenance), awaiting nightfall, when, slowly, deliberately, they venture out once again into the brutal cold to repeat the process. Over-dramatizing? Maybe, maybe not! But, the fact remains that

the personnel who run these "cats" have a difficult and dangerous task, risking avalanches, mechanical breakdowns, sliding sideways, with a potential for overturning. That's why an important accessory is a winch and cable for grooming the steeper grades.

A significant activity of snow groomers includes the management of snow stores, natural and man-made, to increase the duration and quality of our most important product. The snow is pushed into stockpiles to be spread out in high-wear areas, access trails, slope repairs, and access to buildings and equipment.

With the ever-increasing popularity of snowboarding and boardercross, no ski area is complete without a pipecutter for building half-pipes. This device, in the shape of a vertical "j", attaches to a "cat" and cuts two facing quarter-pipes to form a half-pipe. Incidentally, the groomer also builds obstacles, jumps, mogul runs, etc.

Finally, what is it that motivates these workers - and the snowmakers - who come out when all the skiers are gone? Mostly, they are avid skiers themselves who want to stay in touch with the excitement of the winter sports environment. The training they have to undertake in order to manipulate these expensive machines and equipment is exacting, to say the least, often involving several years of training and experience.

Remember all of this when you enjoy great new "corduroy" on that first run. We all need to be appreciative of the work of these "heroes"! ■

I Am a Ski Instructor

by Lenora Burke

PSIA-E Alpine Level 1

Nashoba Valley Ski School, MA

A year ago this past February, one of my students had a pretty serious accident while in my care. Once the accident reports were done, and I had visited her in the emergency room, I tossed my skis in the far corner of the garage, vowing never to step into them again. The next nine months were spent reliving the accident in my mind. Over and over, the scene invaded my consciousness like an intrusive Warren Miller film on acid.

The first few weeks after the accident, my fellow instructors, who had over the years become my second family, cajoled, begged and pleaded with me to return. The season ended and I was still steadfast in my decision. Over the summer, my mother, a lifelong

ski enthusiast, repeatedly broached the subject. No, I was not returning. As the leaves began to turn, my sister took over, asking if I'd seen any of my "ski buds". I held my ground. Thanksgiving quickly approached and the annual phone calls began. Could I teach a four-year-old sibling of a former student? When would I be starting, and could Anna come back to me? "I'm not teaching anymore, but can suggest some wonderful instructors for you." And, so it went.

A letter arrived reminding me to sign up for clinics and dry land training, with a special handwritten note from my friend/director, Nancy. I tossed it in the fireplace. This was the final straw for my mother. She sat me down, informed me that I was nothing short of foolish and selfish, incredibly lucky to have found a sport that I loved and a group of wonderful friends that I could not shut out of my life. Accidents happen. Wounds heal and life goes on.

I knew she was right. My student had recovered, and I had even found it possible to look her mother in the eye again. And now, here in front of me, in my own kitchen, stood the person whom I most admired - my mother, whose 1940 snapshot standing atop Tuckerman's I had carried in my mind throughout most of my adult life. This, to her, was the single greatest betrayal of oneself - to give up skiing!

Most of all, I sorely missed my friends. My self-imposed exile had served its purpose. I had punished myself to the extreme by depriving me of the wonderful, crazy, dysfunctional group of partners-in-crime I had left back at the instructors shack. I missed the banter, brags, stories, jokes, and camaraderie, even the smell of too many boots and too little room deodorizer. I missed my friends, my special, elite club. These were the only other people in the world who understood my love of the sport, and need to "turn others on".

I began to wish I were returning for the season. I even started to peek at old e-mail attempts to lure me back. One fall day, after leaving another odious three-hour business meeting, I found myself on the highway heading for my old haunt. I thought I'd just drive by and "see if Nancy's there". I'll just say, "Hi, I'm still alive. No, not coming back. Just wanted to stop in."

As I pulled into the parking lot, I got that same feeling of excitement and anticipation - as if I had just gotten my first coveted jacket again. I sat in the car for a full twenty minutes, enjoying the feeling. I thought I could still drive away, and be done with it. But, that wasn't the case. I went in, felt the rush, smelled the familiar smells, and touched my old ski slot. I knew that I needed to be there. I belonged there.

It was a slow crawl back to skiing. Returning to skis and teaching was one of the hardest things

I have ever done. My first day back for clinics was terribly scary, and wonderfully warm. Everyone from staff trainers to friends were there for me, even the lift operators were sneaking in silent thumbs-ups. The welcome-backs came from that special place where one knows they are real. There were full-tilt hugs, smacks-on-the-backs and subtle little "I've got your back" nods.

I knew, as I got on the lift, that there were scores of instructors, trainers, and lifties riding with me - even some that I had never met, and never will. I got off the lift, and looked to my right, down the run where things had gone so horribly wrong less than a year ago.

The other instructors were all gathering around the staff trainer, working out the plan for the session. As I looked down the trail, that horrible, gut-wrenching, feeling came over me. I began to cry a horrible, ugly cry of months of pent-up guilt, anger, sadness, fear and shame. Once again, set apart from my peers, I was quitting - quitting and crying - absolutely paralyzed with the most poison of emotions. I felt the whole world, my whole world, staring at me in that awful guilt-of-a-train-wreck way. As I stood there, lost in my own whirlwind of emotions, a set of arms came around me. There holding me was Jean, former ski school director, and one of the staff trainers who had trained me. She let me cry, held me and told me of her own experiences gone awry.

Once I pulled myself together and turned around, behind me were all my friends. But, they weren't staring with that train-wreck look of curiosity and pity. They were standing strong, willing me to get through it. Slowly, as the first few weeks passed, I took baby steps. I became more comfortable back with the kids and teaching. My first lessons were always punctuated by a parade of passing instruc-

tors. I knew they were skiing by, not to check up on me, but to telepathically pass along their own courage, and remind me that I was the most fortunate person on earth to have such an incredible group of friends.

As the season wrapped, I signed up for a PSIA-E clinic, introduction to bumps. This would not only cover my training requisite, but also force me to try and slay one last dragon. But, between sending in my registration and the day of the event, I contracted a severe case of cold feet.

I arrived at Waterville, fully prepared to opt out of the bump clinic. My resolve had completely melted somewhere along Route 93. I sat in the car thinking: I'm always the worst skier at these things. Why am I doing this? I'm going to hate every minute of it. I know everyone is going to be waiting for me at the end of every exercise, eyes averted, with stilted compliments, "Oh, I think you're getting it". Of course, I'll be trying not to make eye contact with the course conductor out of pure shame. At the registration desk, Lisa eased my fears and said that "It's intro - they'll start with the basics. You'll do fine. It's Peter Weber teaching it. Don't worry." I accepted that and slinked away, preparing for two days of pure, unadulterated hell.

I could not have been more wrong. The next two days were pure fun. Peter took us through the mechanics of a "schmeery" turn, riding the tops, ankle flexing, stance, poles, absorption, everything. By the end of the event, we were all attempting to put into action what he had taught us. It was a great group of people and an excellent teacher.

Over lunch, each day, we laughed, talked about marriages, divorces, children, dogs, and swapped ski stories and tall tales. Out on the mountain we were laughing, exchanging furtive glances of self-doubt and trading jokes. We were just a group of people, from all walks of life with one common love.

At the start of each run, there was a new joke. My favorite was from Bob, a seasoned instructor from Waterville. "If you're at a party with 100 people, how can you tell who the ski instructor is? Don't worry, he'll let you know!" I thought to myself, clever joke, with a ring of truth.

During those two days I finished my journey back to the sport and people I love. I became a full-fledged, heart and soul skier and instructor again - a mogul skier; not the prettiest or even that good, but by far the happiest. Somewhere in the mire of life, I abandoned one of the things most precious to me. This past season I rediscovered it, like that special childhood toy you find while cleaning out the attic.

The weekend following the training, I went to a party. There were about 100 people there, and I told them all that I was a ski instructor. I am a ski instructor. ■

Learning to Snowboard All Over Again

by Jay Crawford

PSIA-E Alpine Level III, AASI Level I
Snowshoe Mountain Resort, WV

I was reading an issue of SnowPro from Summer 2006, and I came across an article written by Howard Harrison from Hunter. First, I thought, "Wow, he can wear all Helly Hansen equipment, no problem, with those initials." But, really, I thought about what he was saying at the end of his article. Think about ten examiners or mentors and "R&D" them. He states that R&D means "rip off and develop". I like this!

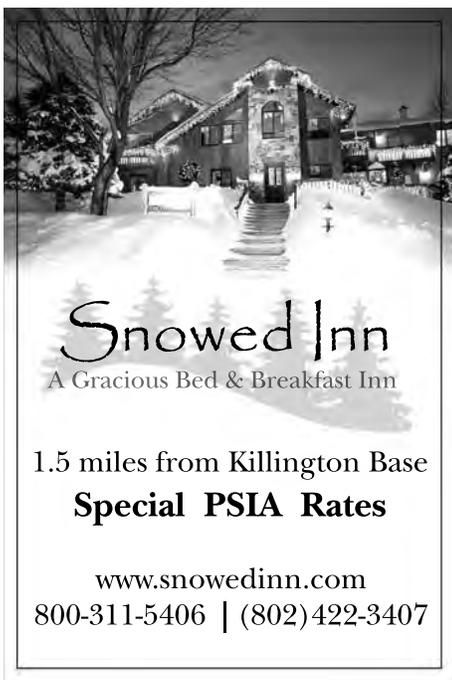
Anyway, on to the Snowboard theme of this article. A couple of friends came down to Hatteras this summer - Drew and Brian (both Level IIIs). They wanted to try some wakeboarding. Neither has much access to being on the water, as I do, and I thought it would be fun to yank them around the Pamlico Sound for a while. As we were driving out to deeper water and putting out the tow rope, I started thinking about "R&D", as mentioned above. What little tid-bits of information had I heard from other wakeboard schools, from Captains, coaches or other instructors? This was my chance to explain how to get up and rip from the ground level (similar to a Level I student in any discipline).

Both of these guys are athletic, so, after a few quick tips, they both got up. But, what was interesting to me is that Drew adapted somewhat of an Alpine stance and Brian moved into a Snowboard stance. Brian was actually transferring his snowboard stance and movements to wakeboarding, and before long he was ripping! It looked like he was coming down a black diamond, leaving a sweet single track in the snow (teaching for transfer?). In his mind it was just "learning to snowboard all over again!" No offense to Drew, but keeping a quiet upper body in wakeboarding doesn't help much.

The moral of the story is this. I pulled info from other people, and put it into basic wording that these new wake students could understand. On breaks we added a few pointers and related our snowsports background into their new attempt at wakeboard-

continued next page

This section is utilized for the publication of articles from the membership, and we invite your active participation. Content reflects the opinion and knowledge of the writers only, and is not to be interpreted as official PSIA-E information.



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■ **your turn, continued**

ing. By the end of the day, everyone was ripping. I think it is also good to feel the humbling experience of learning something new to understand what our students feel in the winter.

Try a new sport from the ground up. And, when teaching, think about using your top ten examiners or mentors, as Howard Harrison from Hunter says, for some of their info and how it relates to other sports. ■

Will You Be Ready? ... If Not, Training Starts Here!

*by Luke Martin
PSIA-E Alpine Level III
Pat's Peak Ski School, NH*

Are you planning on passing, or just hoping to pass your exam this season? If you are taking your Level 1, or any and all parts of your Level 2 or 3, you must have a plan in place; if you don't, then you'll simply be hoping to pass. If you are someone who is planning for a successful exam, congratulations! Your hard work will pay off! If you are just hoping to pass, don't be upset or disappointed that you don't meet your goal.

For those of you seeking a successful exam plan, the following pointers need to be seriously taken into consideration:

- First and foremost, an exercise program is necessary to avoid running out of gas half way through the event and not be able to perform optimally. This does not mean you must bulk up like Arnold, but some cardiovascular and light strength training will keep your gas tank full.

- Be aware that not all training happens on the hill. There is a lot of studying to be done AT YOUR DESK, not reclining with the game on and a cold one. Utilize the extensive collection of educational literature available. Study guides, with study questions, are available. Also, ask your trainer for his/her most helpful reads.

- Have you carefully selected the equipment that works best for you? It is imperative to keep your skis properly tuned, not just on exam day, but all season. The minimum recommendation is tuning your skis every three ski days. Remember, also, that your boots directly connect you to your skis. This means contacting your local boot fitter to assure that boots

are properly fitted and aligned. Well-maintained skis and boots will allow your movement pattern to be effectively transferred to the snow, allowing maximum performance.

- Have you discussed your interest in taking an exam with your trainer? I have had many trainers over the years, and ALL were more than happy to put forth the effort and time necessary to help me succeed; be sure you are ready and willing to make the same commitment. I don't think that most trainees really and truly understand how personally invested their trainer is in their success. Whether it's an exam I pass, or one I train an instructor to pass, I feel the same sense of accomplishment.

- Training means actively participating in your own development. You will not be successful if you ski with your trainer and expect them to inflict knowledge on you with the wave of a magic wand. You must take the initiative with your education; this means contributing in training clinics and being a motivated learner.

- If you are like me, when you address your peers your main focus is opening your mouth and trying not to insert your foot. To help alleviate foot and mouth syndrome, you need to practice standing in front of your peers and talk skiing. Don't make the first such attempt at your exam.

- Do you suffer from selective hearing? When approaching your trainer about pursuing the next level, be sure to hear ALL that is said. Too often, the "Yes", is heard, but not the "if you master your Wedge Christy demo". If they suggest you wait a year, remember that they have your best interest at heart. You are always welcome to get a second and third opinion.

So, what does all this mean? If you are planning to be successful, then you will be. Remember, success comes in many forms. Whether it be passing, or just increasing your skill level, you are still ahead of where you began.

If you are just hoping, and not planning to be successful at exam time, you may get lucky – but, don't count on it. ■

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2006-2007 PSIA-E/AASI - NEW MEMBER APPLICATION

Mail or fax to: PSIA-E/AASI, 1-A Lincoln Ave, Albany, NY 12205

Fax# (518) 452-6099

Call (518) 452-6095 for information only. No applications accepted via phone.



As a Registered Member of PSIA-E/AASI, you will become a member of the American Snowsports Education Association (ASEA), the largest organization of professional snowsports instructors in America. PSIA and AASI operate under the umbrella of ASEA. You will soon receive a Welcome Kit including an introduction to the association, an explanation of your benefits as a member, our Core Concepts manual, and have immediate access to the national website, www.psia.org and the division website, www.psia-e.org.

All new members must read and sign the following:

As a member of PSIA/AASI National and Eastern Division, I agree to be bound by all PSIA-E/AASI bylaws and regulations including educational update requirements. Updates are required every 2 seasons for most members; students and those over the age of 65 have differing requirements. I am aware that Membership runs from July 1st through June 30th of each year and that the enclosed dues are for this membership period and are non-refundable.

Applicant's

Signature _____ Date _____

Member Sponsor _____ Sponsor Member #: _____

(Note: If a current member of PSIA-E/AASI personally influenced your decision to join, clearly print their name and member # above)

Please print clearly and fill out all sections. This application must include payment and must be received before or at the same time as registering for a PSIA-E/AASI event to ensure the member event price.

Please check your PRIMARY discipline:

Alpine Adaptive Snowboard Nordic Downhill Nordic Track/Skate

The Eastern Division of PSIA & AASI is divided into seven geographic regions (listed below). As a new member, you may choose to be affiliated with one region – the one in which you work as a snowsports instructor or the one in which you live. This affiliation is for regional mailing and voting purposes. You should affiliate with the region in which you are most active as a snowsports instructor. Please check the appropriate region below. **If you do not choose, the region in which you live will be assigned** as your designated regional affiliation by PSIA-E Bylaws, Section 10.8. You must then notify the division office in writing, should you choose to change your affiliation to the region in which you work.

1 – ME, NH 2 – VT 3 – MA, CT, RI 4 – PA, NJ Male / Female
 5 – Western NY 6 – Eastern NY 7 – DE, MD, VA, WV, NC, SC, GA, FL, DC **Date of Birth:** _____
Circle one

NAME: _____
Last First M.I.

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Applying as a new member, your Snowsports School Director must complete the following:

As Director, I attest to the following: This applicant is a member of my current staff. The candidate has received training and preparation, as addressed in the American Teaching System. As a candidate for Registered Member status, the applicant has completed the PSIA/AASI entry level requirements, including 25 hours of teaching/training.

Director's _____ **Name of** _____
Signature _____ **School** _____

2007 Elections for PSIA-E Regions 3, 4 and 7

Overview for Members and Candidates

It is time for interested members in Region 3 (Massachusetts, Connecticut & Rhode Island), Region 4 (New Jersey and Pennsylvania) and Region 7 (all states south of NJ & PA) to declare their candidacy for the Board of Directors or elected committees for the next term of office. Per the Bylaws and our staggered regional election process, Regions 3, 4 and 7 are up for election in 2007. Following is an overview of this process. We encourage you to review this and get involved!

1. Members interested in running for an elected position must fill out and submit the candidacy form on the next page. It must be postmarked and sent to the Albany office no later than December 15, 2006. No one is permitted to run for more than one position; to do so will invalidate the form. Late candidacy forms will not be accepted.

2. Candidates are not allowed to send mailings (via post or e-mail) to voters in their Region. To do so will disqualify the candidate(s) involved. The Winter issue of the SnowPro (out mid-January) will include comprehensive candidate profiles and will serve as the official communication of candidate messages to voters in each electing region.

3. The positions open are:

- a. Two Board seats for each of the three regions of PSIA-E up for election in 2007 (Regions 3, 4 & 7).
- b. One representative from each electing region for the Snowsports School Management Committee and for the Alpine Education & Certification Committee.

4. Elections for regional Board representatives and committee members are for three (3) year terms (beginning April 1, 2007 and concluding March 31, 2010).

5. Positions for which there are no candidates will be filled by Board appointment after the election.

6. All submitted candidacy forms will be acknowledged by post card or e-mail. Any concerns about confirmation must be resolved before the deadline.

7. Qualifications for the Board seats: Must be a certified level 1, 2 or 3 member in your fourth year of continuous membership. Complete qualifications in section 12.3 of association bylaws (available at www.psia-e.org). Must also meet the requirements of item #10 below.

8. Qualifications for the committee seats: Must be an eligible voter, as described in item #9 below, meet the requirements of item #10 below, plus:

- a. For the Alpine Education & Certification Committee, candidates must be Alpine Certified Level II or Level III members.
- b. For the Snowsports School Management Committee, candidates must be or have been in a

snowsports school management position. Those who feel that, via other management qualifications, they should be eligible may apply to the Board of Directors for exemption.

9. Eligible voters are all members in their second year of membership (that is, after paying dues for a second membership year). The Eastern Division of PSIA & AASI is divided into seven geographic regions (see "Around the Regions" section of the SnowPro). As a member, you may choose to be affiliated with one region – the one in which you work as a snowsports instructor or the one in which you live. This affiliation is for regional mailing and voting purposes. You should affiliate your membership with the region in which you are most active as a snowsports instructor. If you have not previously chosen a regional affiliation (when you joined), the region in which you live would have been assigned as your designated regional affiliation by PSIA-E Bylaws, Section 10.8. In order to change your regional affiliation (to where you work as an instructor) you must notify the division office in writing.

10. To hold office in any region, a member must run for election in the region of his/her snowsports work affiliation (Association Bylaws, Article X, Section 10.3.c). You may be declared a member of only one region.

11. Upon receipt of all valid candidacy forms and support materials, the division office will compile candidate profiles from all candidates in each electing region. These profiles, along with the official voting ballots, will appear in the Winter issue of the SnowPro, to be sent to members in mid-January, 2007. Returned ballots must be postmarked by March 5, 2007 in order to be valid. Ballots will be sent directly to and counted by an independent Certified Public Accountant.

12. Official results will be announced at the Spring Rally Annual Membership Meeting on Sunday, March 25, 2007 and subsequently via the SnowPro and PSIA-E web site. The terms of the new Board of Directors and committee members will begin on April 1, providing the opportunity for newly elected representatives to communicate with constituents prior to the June 2007 Board meeting.

Position Specifications

Regional Director (Board) – This will be the person receiving the most votes among all persons running for Board seats within a region. A Regional Director will be responsible for, and will have final authority for, the administration of all regional affairs.

Regional Representative (Board) – This will be the person receiving the second most votes, subject to item (a) below, among all persons in a region running for Board seats. A Regional Representative will be responsible for assisting the Regional Director in regional matters as outlined by the Regional Director. Both the Regional Director and Regional Representative will sit on the Board of Directors and will exercise independent and equal voting rights.

(a) At least one Board member from each region must be a person who is not an examiner or employee of the organization; provided that at least one such individual is on the ballot.

Alpine Education & Certification Committee – Shall address issues relative to alpine education programming and materials. The committee shall advise the Board of Directors regarding standards for various levels of membership and the implementation of all training and certification programs, including courses, clinics and exams.

Snowsports School Management Committee – Shall represent snowsports school directors and shall advise the Board of Directors regarding programs affecting snowsports schools and snowsports school directors.

Being an elected or appointed official requires some commitment. We urge members who have the interest, time and capability to submit candidacy forms. Board members should plan on two Board meetings a year (mid-October and mid-June), one or more regional meetings and involvement in at least one ongoing project. Committee members should plan on one or two meetings a year, ongoing involvement in the group's projects and possible participation in some events. Committee Chairpersons and Board Officers serving on the Executive Committee must commit to more time and participation than others.

This is your organization; your participation and your vote CAN make a difference. Get involved!

ELECTION PROCEDURE CALENDAR

Fall SnowPro:	Candidacy form published.
December 15, 2006	All candidacy forms must be postmarked by this date and sent to the Albany office.
Mid-January, 2007	The Winter (Election) issue of the SnowPro, including all candidate profiles and the voting ballot, will be mailed to members.
March 5, 2007	Ballots must be postmarked by this date to be valid.
Spring Rally- March 25, 2007	Election results announced.

Official PSIA-E/AASI Candidacy Form

2007 Elections for Regions 3, 4 and 7

Use this form to state your candidacy for a PSIA-E/AASI Board of Directors or standing committee seat for the 2007 elections. Refer to "Election Overview for Members and Candidates" on the previous page of this issue for more details. Complete the entire form; do not omit any information. Remember to submit the information requested in items #1 and 2 below. Apply for only one position.

Personal Data Please print or type _____ Name _____ Address _____ City State Zip _____ Daytime Phone E-Mail _____ Membership Discipline/Level Membership Number _____ School Affiliation/Position Your region: _____ 3: CT, MA, RI 4: NJ, PA 7: States south of NJ & PA	Position Desired (Check one only) Board of Directors Regional Director/Regional Representative _____ Standing Committees Regional Alpine Education & Certification Committee Representative _____ Regional Snowsports School Management Committee Representative _____
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Candidates must submit a separate document, preferably via e-mail, with the following information.

- 1) Statement of your background and qualifications for the position you are seeking.
- 2) Statement of the general philosophies and directions you would support if elected.

Each candidate will be provided with a profile in the Winter 2007 SnowPro (not to exceed 400 words). Candidates may also choose to submit a photo or digital photo file (.jpg format preferred). The office will add a line of text above each space stating the position you are seeking, your name, membership level, and snowsports school affiliation.

Statements will be reproduced as submitted or written, subject to verification of factual information.

You must submit this form by mail or fax (518) 452-6099 (no phone or e-mail applications accepted). However, we encourage you to submit your support materials (outlined in 1 & 2 above) via e-mail to mmendrick@psia-e.org.

Candidate Signature

Candidacy Forms must be postmarked no later than December 15, 2006
Send to PSIA-E Elections, 1-A Lincoln Ave., Albany, NY 12205



Upcoming *SnowPro* Copy Deadlines

Winter 2007 – December 1, 2006
Spring 2007 – April 1, 2007

Writing Guidelines

General member submissions to the *SnowPro* should not exceed 1000 words and should be sent to psia-e@psia-e.org as an MS Word document attachment. Please see additional submission guidelines on page two under General Information.

Gift Certificates

Looking for a fun, unique and very useful gift for a friend, parent, spouse, or child who is a member of PSIA-E/AASI?

How about a Gift Certificate?

Yeah, that's right, we now have two types of Gift Certificates available!

- PSIA-E/AASI Event Gift Certificates are available in increments of \$50 and can be used toward Eastern Division events. They can be designated to be used during the current season when purchased, or can be designated for the immediate upcoming season.

Please note: Once designated, certificates cannot be carried over to another season.

- Or, purchase a PSIA-E/AASI Dues Gift Certificate for the exact amount of the recipient's dues. Please contact the Office to obtain this amount!

To purchase a Gift Certificate, please call the PSIA-E/AASI office at 518-452-6095 and ask for Colleen Plante.



Professional Ski Instructors of America
Eastern/Education Foundation

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Phone: 518-452-6095

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