

## Call for Board Candidates in Regions 1 & 2

**“Pushing” for all the right reasons!**

### Joan Heaton champions the cause for the Eastern Division

By Michael Mendrick  
Executive Director

There is a rumor floating around that the real-life inspiration for the Energizer-brand battery Bunny is none other than our own Area Rep Program Coordinator Joan Heaton! And who could (or would dare) argue?! Joan is everywhere all at once – managing the communication and promotional activities or more than 130 volunteers in our Eastern Division Area Rep Program for more than a decade, actively teaching at Windham Mountain, NY, writing books (*A Little Book about Skiing Better*) and giving presentations – all at a stage of her life and career that has most people taking it at least a little easier! Not Joan – her latest adopted cause is jumping on board and grabbing the wheel to help get the Eastern Division Push for Public Awareness campaign off the ground and into the heads of both the sliding public and non-member instructors.

Check this out: On Saturday, October 25 Joan joined 107,000 of her closest friends (actually only a few friends – she was wearing Ohio State gear) in



Happy Valley, PA for the Penn State vs. Ohio State college football game. She took along a new “Ski with us. Ride with us.” promotional stadium cushion and fleece blanket combo. Naturally she showed it off to most everyone in her section and gave them a lesson on what PSIA and AASI are all about in the process!

Earlier that week Joan stopped by her local Sports Authority store in central New Jersey with a new “Ski with us. Ride with us.” promotional poster in hand and not only talked the manager into displaying the 16” by 24” poster in the front window – she helped him tape it up (and then joked to me that’s why it is not very high up on the window). Then on Halloween night Joan showed up and pitched working the Eastern Division booth at the NJ Ski Expo along with Candace and Matt Charles.

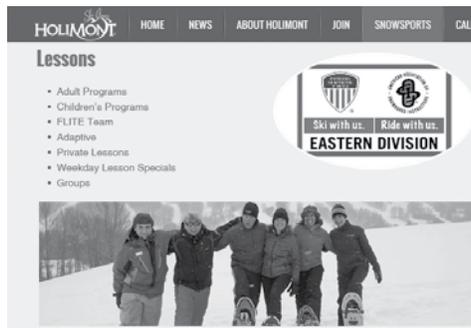


The very next week Joan got to work again, making a presentation on behalf of PSIA-AASI to the Craigmour (NJ) Ski Club kick-off event. Joan Heaton is a National & Eastern Division Life Member. She doesn’t need to be doing ANY of this yet there she is – telling YOUR story for you and all our members.



Joan has been busy mobilizing “her troops” of area reps from throughout the Eastern Division to get involved and they are coming through big time. The new Eastern Division promotional initiative “Push for Public Awareness” is off to a strong start and prideful members like Joan are a big part of the reason.

Snowsports school directors are joining in as well and displaying the promotional logo on their school web pages and the promotional posters in their resort shops. Holimont, NY; Pico Mountain, VT and Jay Peak, VT are just a few of the growing number of schools and resorts supporting the program. Killington, VT has



requested a half-dozen of the promotional posters for display in area retail shops as well.

Many of you are doing your share by requesting the promotional car magnets we made available in September. We offered 250 free magnets to the first 250 members that requested one and 550 of you asked for them! So naturally we sent them out to all of you. What better way to get our message out than having mini-billboards on display in grocery store, shopping mall and mountain resort parking lots all over the Eastern U.S. this season! And lest you think it doesn’t get us noticed, check out this note I received



from Gore Mountain Snowsports School Director Gail Setlock, “The other day I went mountain biking over at Luther Forest in Malta and a guy saw my Eastern Division magnet on the back of my car. He came over to talk with me and told me he belongs to the OC Ski Club in Albany.” There is a conversation (and maybe even a convert) that would not have happened without the car magnet and our “Ski with us. Ride with us.” message on display.

Eastern members, don’t forget that if you are planning to attend an event this year and want to earn some “education bucks” to put toward the registration fee while helping support the Push for Public Awareness campaign you can do so by donating (online - securely and conveniently) at <http://www.psia-e.org/eastern-division-push-for-public-awareness>.

Any questions, comments or interest in getting involved write me at [mmendrick@psia-e.org](mailto:mmendrick@psia-e.org).

Have a great start to your season and let’s keep “pushing!” <<

**inside**

President’s Message	2
Zipperline	3
Around the Regions	6
Your Turn	24
Event Schedules	28
Candidate Nomination Form	39

## president's message

Eric Jordan



**G**reetings Eastern members, I hope this message finds you well. Winter is fast approaching and I am sure you are as excited as I am to get out and play in the mountains! I certainly look forward to interacting with everyone throughout the upcoming season.

I am happy to report that we had a very productive Board meeting on the weekend of October 17 - 19 in Troy, New York. The Eastern Board of Directors met with Ed Younglove, the Chairperson for PSIA National as well as Mark Dorsey,

the Executive Director and CEO for PSIA National. The goal of this meeting was to improve the working relationship between both organizations in order to maximize our efforts on your behalf.

Throughout the weekend, progress was made on many fronts. We were able to nail down some key areas that we felt would have the greatest impact on improving our joint efforts to serve the membership. As with any business or personal relationship, we identified more consistent and proactive communication as the biggest area that we could improve upon. Specifically, we all agreed that the frequency of our communication needed to be improved so we are all up to speed on what everyone has in their pipeline. This way, we can align our business models and work in parallel without duplicating our efforts. This more timely communication plan will ultimately allow us to collaborate with each other more effectively in order to develop programs and initiatives that best meet your needs.

Another topic of discussion with PSIA National was the status of the affiliation agreement with the Eastern Division. We made quite a bit of headway in this area and the Eastern Board signed off on proposed language that we felt met the needs of Eastern. This language has been forwarded to PSIA National for their review. We are hoping to have a response back from them shortly so that we can finalize our agreement.

Sticking to the National theme, I wanted to let everyone know that the Eastern Division will have a new face representing us on the PSIA National Board of Directors effective Jul 1, 2015. Steve Kling from Liberty Mountain, Pennsylvania was elected as Eastern's next national Board representative and will serve a three year term. I want to say a special thank you to Bill Beerman, who has served as our National rep for the past 6 years. As you know, Bill is also a past president of the Eastern divisions and has dedicated many years to PSIA both divisionally and nationally. Please be sure to thank Bill for his service when you see him on the hill this season. I am confident that Bill will work with Steve in order to bring him up to speed so that Steve can hit the ground running on July 1, 2015.

That's all for now. As always, please feel free to contact me or your regional representative if you have any suggestions, thoughts or concerns. I can be reached at [president@psia-e.org](mailto:president@psia-e.org). ☺

**Gray Ghost Inn**

[www.grayghostinn.com](http://www.grayghostinn.com) | 1-800-745-3615

**Dover, Vermont** Early Full Breakfast  
Single Rates  
PSIA Special Rate

home of mount snow ☀️ ❄️ 🍂

## Online Event Registration Ready and Available!

To register online, go to our division website at [www.psia-e.org](http://www.psia-e.org). There you will find a "Register Online" button on the home page that goes directly to the sortable event schedule page.



You can filter events based on event name, location, discipline, level, and more! Once you choose an event, click where it says: Click here to register online!

In the process, you will need to log in at the national site. There are directions on that page, if you need assistance with logging in. (Don't forget: your username is now your e-mail address!)

From there, the website walks you through the steps of registration, and when you are done, you will get 2 confirmation e-mails automatically from the system. You will later get an e-mail from the Eastern Division office with your registration details and more specific information.

**Please note:** Online registration is available for members only. Some sessions (exams, riding retakes, etc.) need to be processed through the office, and will not be available for online registration.

We encourage you to take advantage of our convenient event registration service! ☺☺

**AVALANCHE** ANS

*Only the best for ski areas. Nothing less.*

**AVALANCHE IS PROUD TO OFFER A NEW SELECTION OF HIGH PERFORMANCE SKI CLOTHING ESPECIALLY FOR**

Over 20 years experience working with ski area disciplines, operators, administration and safety. And now servicing ski schools around the world. We look forward to working with your ski school. Contact us to get a proposal.

**GREAT SAVINGS! UP TO 40% OFF** \*retail price

Special product selection with logo shield PSIA-E members at [www.psia-e.org](http://www.psia-e.org). Made with the latest in fabric technology and durable, easy-care components. Avalanche clothing is designed for the most severe weather conditions.

**EASTERN DIVISION MEMBERS**

3M Thinsulate INSULATION, PRIMALOFT, TETON, HYDROFLEX, Entrec, Dermizax-MP

For contact information regarding quantity discounting for your ski school go to our website and call your representative

HEAD OFFICE: AVALANCHE SKI WEAR INC.  
Tel.: 418.877.5584

**WWW.AVALANCHESKIWEAR.COM**

## zipperline

STRAIGHT TALK FROM THE ASSOCIATION

### Time to Send in the Ground Troops

By Keith "Hoser" Hopkins, Alpine Examiner & Alpine Education Staff Chairperson

**A**s this season approaches, world events are happening that require our military to make hard choices, such as whether to fight the forces of evil purely from the sky or to put troops on the ground. I can't help seeing a similarity in the tactics of our organization with regards to the PSIA-E "Push for Public Awareness" campaign.

Our new campaign, (Yes, ours, yours and mine) is very important to our working pros because it shapes the future. Having been in ski teaching for what seems like a billion years, has taught me that management will always try to squeeze the most revenue out of instructors for a minimal amount of wages in return. We deserve better wages and benefits for all, but management does not currently demonstrate that they value a good, competent instructor who has spent a lot of time, effort, and money to educate themselves in the pursuit of creating a superior product.

Our new campaign is a great big step forward in the fact that not only are we "promoting our brand" as it were, but in doing so people will see our "brand" out there in many thousands of ski related publications. I consider this our "attack" from the air.

We have tried this before, as has our military, with limited or mixed results. Guests at resorts often miss the posters, banners, etc., that are well intentioned, but miss the mark. This is where you can aid this great campaign.

You, the membership, have to be the "boots on the ground" for this campaign to be successful. For instance, have you ever ended your lesson summary with the question, "What did you learn today?" or "Did you have fun?" or "Did you feel safe in class today??" These questions frame the "Safety-Fun-Learning" triangle of success. If the answers you get are positive, go on to the all-important question, "Why did you choose a certified instructor today?" or "Did you ever ski with a certified pro before?" This opens the door to a dialogue with the guest and the perfect opportunity to promote skiing with a certified pro as something worthwhile, fun and within their comfort zone.

Encourage the guest that the next time they take a lesson ask to ski with a certified pro! Unless the guest is knocking down the door asking for certified pros, management will never differentiate between the pay for a "warm body" and the "genuine article". If all 10,500 of us talk to 1-200 people a season, the force and pressure on management will be too overwhelming to

ignore and maybe, just maybe, Snowsports Instruction will become the well compensated, highly respected profession that we all desire it to be, and that it is in other countries. The future is coming and we need your "boots on the ground" to win and ultimately prevail. I implore you to have the courage to make this organization more powerful than it ever has been.

Educate your students. Promote yourselves! <<

### New Logo Zipper Pulls to Recognize 5 & 10 Year Members

By Michael Mendrick  
Executive Director

**I**n June of 2014 Eastern Board member Katherine Rockwell MacLauchlan submitted a proposal to the Board of Directors that stated the following: "Our research shows that the majority of our members leave the organization around the five and ten year marks. By acknowledging our members before the twentieth year of membership, they will be proud of their accomplishment and are more likely to continue membership."

Katherine's proposal suggested we find a way to visually recognize members once they complete their 5th and 10th years of PSIA-AASI membership. The Board endorsed the proposal and as a result of the research that followed we decided on personalized PSIA-AASI zipper pulls that members can wear on any clothing items they choose (that have zippers, that is!). Check them out below.



Said Katherine, "It's a project I'm quite proud of and I thank Membership Coordinator Krista DiCaprio for taking my idea and seeing it through to the end. We find that many members leave the organization between 4 and 9 years of membership, so this is one way of thanking them for their membership and hopefully inspiring them to continue to that next milestone. This is a low cost but hopefully impactful thank you. Those of you achieving 5 or 10 years of membership this year- keep an eye out for your new zipper pulls!"

Thanks go to Katherine for the idea initiative and a great looking and cost effective result to both recognize our "newer" members and get our brands out in front of the skiing and riding public. <<

### Annual Membership Meeting now at ProJam Open to all interested members

NEW this year, we will be holding our Annual Membership Meeting & Open Forum in the Long Trail Pub (second floor of the Snowshed Lodge) at Killington, VT on Wednesday, December 17 at 4:30pm. This is the perfect opportunity to enjoy some après ski beverages, hear updates from our Eastern Division leadership (Eric Jordan, President; Michael Mendrick, Executive Director) and National PSIA Board representatives (Bill Beerman; Steve Kling beginning July 2015) and discuss issues and opportunities of interest to you as our members. <<



TEACHING  
*the way it was*  
MEANT TO BE.

Park City Mountain Resort is looking for certified ski & snowboard instructors and supervisors for the 2014-2015 season!



Interested certified instructors should visit [parkcitymountain.com/jobs](http://parkcitymountain.com/jobs) for more information.  
Apply online or submit a resume to:  
Dave Lundberg  
Ski & Snowboard School Senior Manager  
Park City Mountain Resort  
PO Box 39, Park City, UT 84060  
435.658.5559 • [davel@pcmr.com](mailto:davel@pcmr.com)

## Will they feel it on the street?

By Peter Howard, Alpine Education & Certification Chairman

It was the year 2000 and at PSIA's Creative Congress then president, John Armstrong, challenged us to create change that members could feel on the street. It's a great challenge and a great question that should be asked by all organizations that strive to serve their membership. An example of this could be the Interski event, which is an international get together of many countries and their best educators. If you are unfamiliar with this event perhaps it seems an unnecessary expense that directly touches only a small percentage of the membership. On the other hand, if you are familiar with the Skills Concept, Interski had an indirect tangible beneficial impact.

At the end of October the PSIA-AASI National Fall Conference wrapped up at Copper Mountain, Colorado. As I left the meeting I remembered John Armstrong's challenge. I am happy to say that I think the new Alpine Technical Manual, a nicely organized and rewritten set of National Certification Standards, and a sense of good will and collaboration between divisional personal regarding education and certification bodes well for the membership.

The new Alpine Technical Manual is clear and states what really matters in alpine skiing. If you have been at this for say 25 years or so you may remember the manual called American Teaching Method 3 or ATM 3 as it was known. Many people liked ATM 3 because of its specificity about turning forces, about angulation/inclination, and other matters of physics and biomechanics. Much like ATM 3 the new manual is a refreshingly modern take on the specifics that make alpine skiing happen. How modern is it? Well along with wording that explains and allows for the different equipment and personal approaches to the sport, the manual is also e-enhanced. It has QR codes that can be scanned by a smart phone or an iPad that will bring up video clips of the still picture in front of you. This manual is also tied to the skier ability zones and the National Certification Standards. This tie in creates a clear understanding of the performance path of our customers and the Level of skiing, teaching, and professional knowledge required to coach skiers in these ability zones.

Interestingly all the National Standards begin with a list of fundamentals. The fundamentals for skiing all begin with the verb control or regulate. They do not state how to do the desired action. At first glance this may seem like an oversight or an easy way out of a difficult technical description. This intentionally flexible wording allows the fundamentals to fit different skier intentions and different equipment. When read together, one soon realizes that these fundamentals like the skills they describe are interdependent on each other. They are both a source and an outcome for each other.

The fundamentals of teaching are also a clear and succinct list of what all of us strive to do for our customers. Many a training clinic could be built from these bullet points.

Taken together the Manual, the National Standards, and the Skier Zones provide a clear path for what really matter in our profession.

Before we all start singing Kumbaya, here are some more sobering facts. Across the divisions there are significant differences in the amount of time, cost, pre requirements, time limits, processes, and exam tasks. Looking from the outside of our organization a person might wonder how can these differing processes produce the same outcome? We did practice scoring for an afternoon "to calibrate the eyes" across the country, but to the outsider the differences would certainly be notable. At present the Eastern Division has an above average amount of days required and one of the most liberal philosophies concerning time limits and keeping accomplishments. (No time limits to go to certifications and "Banking" performance areas at exams)

One of the most encouraging trends of this Fall Conference was the spirit of cooperation and collaboration of the alpine group. We inventoried all our exam tasks and listed the primary skills they test. We inventoried all the requirements and days required to get from never being a member to becoming level 3. We questioned each other about why we do or require the things we do and how we could move closer together. It is this spirit and effort for unity that will make all our certifications more valuable.

Will all this be felt on the street? Probably not, unless you're bumper-dragging behind an old mustang on a snowy night down a country road. Sorry I digress, old definition of free ride, not recommended or part of the job description. I do think with the new manual and standards revision we will all feel and see a new clarity in how we view modern skiing, teaching, and certification. May the sliding begin. <<

**PLAY HARD..SLEEP FOR LESS**

**mountainsports inn**

Great Value!  
Breakfast Included  
Clean, Modern Rooms

PSIA/AASI DISCOUNTS!!  
KILLINGTON ROAD LOCATION

FREE WIFI

Toll Free 1-888-422-3315 • mountainsportsinn.com

### PSIA - Eastern Education Foundation and PSIA/AASI - Eastern Division

#### Staff

Michael J. Mendrick  
*Executive Director*

Don Haringa

*Director of Education & Programs*

Sue Tamer

*Director of Operations*

#### Board of Directors

##### President

Eric Jordan

##### Vice President

Ross Boisvert

##### Immediate Past President

Ron Kubicki

##### Region I

Director – Tom Butler

Representative – Ross Boisvert

##### Region II

Director – Katherine Rockwell

(Secretary, PSIA-E)

Representative – Curtis Cowles

##### Region III

Director – Dave Beckwith

Representative – Richard Paret

##### Region IV

Director – Bob Shostek

Representative – Steve Kling

(Treasurer, PSIA-E)

##### Region V

Director – Wendy Frank

Representative – Dick Fox

##### Region VI

Director – Brian Smith

Representative – Jack Jordan

##### Region VII

Director – Paul Crenshaw

Representative – Ty Johnson

#### Committee Chairpersons

##### Umbrella Steering Committee

Ross Boisvert

##### Alpine Education & Certification Committee

Peter Howard

##### Snowsports School Management Committee

Deb Goslin

##### Alpine Education Staff/BOE

Keith Hopkins

##### Children's Committee

Jeff "Jake" Jacobsen

##### PSIA Representative

Bill Beerman

##### Adaptive Advisor

Kathy Chandler

##### Nordic Coordinator

Mickey Stone

##### AASI Advisor

Ted Fleischer

##### Race Programs Committee

Brian Smith

##### Area Rep Program Coordinator

Joan Heaton

SNOW

Pro

Volume 41, Number 3

Michael J. Mendrick, Editor

The official publication of the Professional  
Ski Instructors of America-Eastern  
Education Foundation

1-A Lincoln Avenue  
Albany, NY 12205-4907  
Phone 518-452-6095  
Fax 518-452-6099  
www.psia-e.org

## General Information

Submission of articles, photos or other items for publication is invited. Articles are not to exceed about 1000 words. Receipt of submissions will be confirmed to the writer. Upcoming deadlines are published in each issue of *SnowPro*. Material should be sent to "SnowPro Editor" at: psia-e@psia-e.org as an MS Word document attachment.

All submitted material is subject to editing. Its use, whether solicited or not, is at the discretion of the editorial staff. All published material becomes the property of PSIA-E/EF. Articles are accepted on the condition that they may be released for publication in all National and Divisional publications.

*SnowPro* is published five times per year by the Professional Ski Instructors of America-Eastern Education Foundation. Permission is hereby given to all National and Divisional publications to copy original material from this newsletter providing credit is given to PSIA-E/EF and the author, and the material is not altered. Articles that contain specific copyright notices may not be reprinted without written permission from the author.

*Note: Material published in SnowPro which has been provided by persons not writing in an official capacity, and for official purposes, is the responsibility of the author, and is not necessarily endorsed by the Association.*

PSIA-E/EF reserves the right to refuse or edit all advertising.



## Education Foundation News

### Education Foundation receives a \$5,000 bequest from John Lacey

John Lacey was a long-time ski instructor at Killington, VT and a PSIA-Eastern Alpine Level 1 member since 2001. John passed away on December 1, 2013 (see the In Memoriam section on page 16 of this issue). In his Last Will and Testament John left \$5,000 to the Education Foundation of PSIA-Eastern Division.

The extremely generous donation will go toward a combination of Membership Scholarships (50%), educational program development (30%) and education staff training (20%) as do all general donations to the Education Foundation..

We wish to acknowledge the dedication of John Lacey to snowsports education and issue a sincere note of appreciation for this gesture of support to the organization and its members. «

### Education Foundation Donors

The PSIA-E Education Foundation expresses its sincere appreciation to the following members who have contributed at least \$50.00 to the Foundation through the annual dues "add-on" program. Since no dues or program fees go to the EF, contributions are the primary source of support for the Foundation and its scholarships. Thank you!

Freddie Anderson • John Andras • Christine Frank  
Catherine Meredith • Roger Page • Tom Reynolds

Your one stop mountain friendly bed and breakfast. Convenient location, hardy breakfast, outdoor heated pool, indoor hot tub and sauna, and home to the best burritos and margaritas around.

PSIA members receive a 10% discount any time of the year!



**chalet killington**  
An all season resort hotel

2685 Killington Road  
Killington, VT 05751  
1-800-451-4105  
www.chaletkillington.com

## More than 160 EF Scholarship applications received

Second straight year of record response by members.

A very big thank you to EF Scholarship Review Chairperson Katherine Rockwell MacLauchlan (Pico Mountain, VT) along with review group members Dave Beckwith Sr. (Mount Southington, CT) and Dick Paret (Jiminy Peak, MA) for reviewing a record number of scholarship applications from members – 166 in all! This is an increase of nearly 40 applications from 2013 and double the number submitted as recently as 2012. It's a big job and an important task to select those deserving members that need assistance in their professional development goals. Scholarship award letters will be sent out to members in mid-November. This year nearly \$15,000 in scholarship funds are available for distribution to members wishing to further their professional development as snowsports educators.

## Thank You «



**Snowed Inn**  
A Gracious Bed & Breakfast Inn

1.5 miles from Killington Base  
**Special PSIA Rates**

www.snowedinn.com  
800-311-5406 | (802) 422-3407

## around the regions

### Region 1 Report

My report to you this issue is in two parts – my impressions of things before our Eastern Division fall Board of Directors meeting on October 18-19 and then my thoughts at the conclusion of the meeting.

#### Before the meeting

Election season is upon us people. Commercials, roadside signs, dinnertime opinion polls just make me all warm and fuzzy inside. We listen to a lot of sound bites and watch a lot of political ads but very few of us get to talk directly to the candidates, let alone ask them specific questions that matter to us. Well let me ask you a “what if” question. What if you had that opportunity to ask the difficult questions, what would you do? Would you really go for the jugular and ask the big, burning question that has been nagging at you forever? Now let me ask you this...do you believe that the answer(s) would remotely satisfy your hunger for information or...perhaps even nudge your opinion a bit?

I fear that I might be ‘that guy’ with regards to the PSIA-Eastern Division and our National leadership. The weekend of October 18-19, Eastern VP Ross Boisvert and I, as your representatives to the Board of Directors for PSIA’s Eastern Division will be given the opportunity to ask PSIA National executive director Mark Dorsey and the National Board Chairman Ed Younglove some direct questions about the course of our organization.

A \$6 National dues increase is coming our way for next season – voted in by the PSIA National Board of Directors on October 5 to take effect in the 2015-16 season. We’re trying awfully hard to comprehend as to why these increases come with such regularity. Like movement analysis on a skier or snowboarder, some extraneous movement, such as tipping the shoulders, is a symptom of a larger issue somewhere closer to snow level. The repeated dues increases are a symptom of the health of our national organization. National dues have increased 130% since 2003 or an average annual increase of nearly 9.3% during a time period that inflation has averaged only 2.3%. Going into this meeting I was deeply concerned about this and other matters related to the financial health and management of the national association.

Back to the movement analysis analogy; if all these dues increases are happening (think shoulder tipping) what is going on at the foundation of the organization (think snow level)? What is the foundation? We, meaning the Eastern Board of Directors know YOU are the foundation and we work to serve YOU. We are accountable to you and are always eager to hear what you think.

In the grand scheme of things, people aren’t dying over unchecked PSIA membership issues. Families

aren’t being displaced by excessive dues increases and I’m confident that the Earth will in fact keep rotating on its axis throughout our meetings and discussions with the national leadership. Our relationship with national and the other divisions is important to us and it should be to you as well because you / we want our organization to be great. We want it to mean something to our guests and to other national federations. I’ll let you know how it all went following the meeting.

#### After the meeting

The Board meeting was extremely productive I felt. The main goal going into it was to communicate to the national leadership that all of us on the Eastern Division Board were united in belief and had serious concerns about the direction that our national organization is heading. Some serious changes need to be made on how the office does business. National Board Chairman Ed Younglove must have felt like a pincushion by the end of the weekend but he took it well and heard the message that it was not “all good” aboard the SS PSIA. As for asking the tough questions, the Board asked some hard and direct ones. The answers, at this point, I feel are of wait-and-see nature; an actions speak louder than words kind of thing. I am confident that there is going to be some change going on at the national level so while I may be wary of the answers I heard this past weekend, I am open to the fact that, with the possibility of change and open communication with national on the horizon, our opinion may be swayed a bit. That would be most welcome.

Thanks for reading everyone.

Your humble servants,

Ross Boisvert, Region 1 Director

Tom Butler, Region 1 Representative, Eastern Division Vice President

### Region 2 Report

Winter is already off to a great start. Pico’s “More Fun Starts Here!” banner survived the summer and Parker the Penguin is still on the desk. It was great to see all the Push for Public Awareness posters and paraphernalia all in one spot during the fall board meeting. It’s been great to be on the Membership Promotions Committee and have both meaningful discussions about promoting our members while also seeing tangible results. It would seem the Push for Public Awareness is having a positive effect. The car magnet graphic is on the Pico Snow Sports landing page with a link to psia-e.org. Hopefully more resorts will jump on board. Consider the gauntlet thrown... Any of you that have connections to media outlets or ideas on what you would like to see, please let us know. We’ve gotten a lot for our dollar, and the initiative is to date under budget and exceeding expectations.

Also coming down the pipe are new zipper pulls recognizing our 5 and 10 year members. It’s a project I’m quite proud of and thank you to Krista and Michael for taking my idea and seeing it through to the end. We find that many members leave the organization between 4 and 9 years of membership, so this is one

way of thanking them for their membership and hopefully inspiring them to continue to that next milestone. This is a low cost but hopefully impactful thank you. Those of you achieving 5 or 10 years of membership this year- keep an eye out!

In board news, our Executive Committee meeting was really productive. We had an entire day with Ed Younglove, the chair of the PSIA/AASI National board and Bill Beerman our ASEA Rep. We asked some tough questions and got some good answers. That set us up for another productive day with the full board, Ed, Bill and Mark Dorsey, the National CEO. Thank goodness as Secretary I didn’t have to take notes (thanks Melissa)! Discussion was encouraging. There’s a lot going on, but we’re making progress on the Affiliation Agreement and hopefully looking forward to more collaboration with National in the near future.

I’m planning several regional meetings this winter. So far, plan to catch me at the Snow Sports Management Seminar after the Keynote Monday 12/1, ProJam at Killington Monday after skiing 12/15, or down at Mount Snow February 11th at 4:00. I’m also looking into ways we could hold a virtual meeting. Check out Region Two’s Facebook page for more information, or shoot me an email if you’re interested. I’d love to head up north as well, so please let me know if there is any interest in meeting at Sugarbush on January 22nd or Smuggs on January 24th. It would be great to get a critical mass together!

Thanks all, and stay in touch,

Katherine Rockwell MacLauchlan,

Region 2 Director

katherineatpico@gmail.com

#### Hello Region 2,

All seems well at this point in late Fall here in Vermont. The beautiful autumn colors are now on our lawns, flowerbeds and porches. Soon it will be time to put the outdoor furniture away and the storm doors on, in preparation of colder temperatures.

As many of you know, Region 2 has its election for the Eastern Division Board of Directors this coming January. I will not be running for re-election this time around, even though I believe I could win. There comes a time when choices must be made and I’m lucky I can. I have served Region 2 for two terms and have enjoyed all six years. There are still challenges for the PSIA-E BOD for those who have the interest and time, but my time has been increasingly deteriorating. I’ve had trouble keeping up with all of the emails to read and have become more and more unprepared for the Board Meetings, in turn, unable to serve Region 2 effectively. Six years ago, I promised Rob Bevier that I would read “everything” I received, I no longer can do that. My family is growing, my business is growing, but my time is not.

The Board of PSIA-AASI Eastern is an amazing, passionate group. The leadership is in place for many years, and Katherine Rockwell, our Board Secretary and one of four voting positions on the Executive Com-

mittee, is up for re-election. I highly recommend that you vote for her. She has great questions, ideas and wants what is best for Region 2 and PSIA-E.

Thank you for having faith in me over the past two terms and having faith in PSIA-E.

Best,  
Curtis Cowles  
Bromley Mountain  
Assistant Snow Sports Director  
Region 2 Representative

## Region 3 Report

Greetings Region 3!

The new "Push for Public Awareness" campaign is gaining momentum in Region 3. Posters and magnets are appearing throughout the Region in Snow sports schools, on member vehicles and resort websites. If your resort has not hopped on board speak up! Also, if your school has not received the posters or magnets, or if you need some more, contact myself, Dick Paret or Melissa in the Albany office and we will make sure you get supplied. It will only benefit us all!

We hope to see members, including directors, supervisors and trainers at the Snow Sports Management Seminar being held at Mt. Snow in December. We will be holding a Region 3 get together at the SSMS on Monday evening. Look for information on it at sign in or on the Region 3 Facebook page

We also have planned a Region 3 meeting for January 24, 2015 at Powder Ridge in Middlefield, CT. This will be held in conjunction with Level 1 and CS1 events being held there. This is great opportunity to get to know your Region 3 Director and Representative and get up to date information on what is happening in PSIA both regionally and nationally.

If your snow sports school would like to host a Regional meeting with your representatives please get in touch with us.

Communication is an important part of providing member services. When you attend an event, we ask that you complete an event survey. Don Haringa and the PSIA-E staff have spent a great deal of time on your behalf, developing programs for this season. Your feedback is vital to ensure the quality and future direction of the programs. Information from the surveys is the key!

Comments, feedback and questions can always be sent directly to your Region 3 Director Dave Beckwith or Representative Dick Paret.

Additionally, we have the following social media sites for Region 3:

Twitter @psiaregionthree

Facebook: <http://www.facebook.com/pages/Region-Three-PSIA-and-AASI-Eastern-Division/524064714289291>

Please like our page!!

And also: <https://www.facebook.com/dave.dick.9484?fref=ts>

Have an excellent season! May your turns give you miles of smiles!

Dave Beckwith – Region 3 Director

Dick Paret – Region 3 Representative.

## Region 4 Report

Hello fellow Region 4 members! It's that time of the year when the leaves have fallen, darkness comes earlier and the cold air has moved in. As I write this report in late October, I think that by the time this newsletter goes to press, some of our eastern resorts will be making snow or be already open. The season is just around the corner.

Since the last newsletter and my region 4 report, I have received numerous calls and emails regarding the schedule of events in our region. After a few calls with Don Haringa, our Director of Programs and Education, and with his understanding of concerns and issues about our regions schedule, some changes have been made. You will notice in this *SnowPro* the schedule has been slightly modified to accommodate members issues and concerns. In our region, the hosting areas will remain the same. However, some event curriculum has been switched, several events have been shuffled around and some additional events have been added. Overall I believe the concerns and issues brought forward have been resolved. Hats Off to Don for his cooperation and willingness in making the changes to satisfy member needs!

The new "Level II College" (offered on a limited basis) and the "Unlock your Inner Expert", both geared toward members interested in acquiring the level II standard, is being well received. With many positive comments about both events, members are showing a very strong interest in attending, so get your application in early to register for one of these events--you won't be disappointed. Also, the "Gateway to Dynamic Skiing" geared to the Level III folks interested in taking their skiing/understanding to the next level that was introduced and well received last season, will continue. This event became very popular and filled up fast so sign up early. More details about these and other event offerings can be found on our division's website.

The new PUSH FOR PUBLIC AWARENESS campaign that started right after the June Board of Directors meeting is at "full speed" in the division. Regional snow sports publications and resort magazines have been printed with our ad included, and posters for locker rooms and retail outlets, along with car magnets are all being distributed. All the items were on display for the BOD at the October meeting and to say the least, this is a very impressive campaign to promote our members to the public.

National released the new Alpine, Snowboard and Telemark Technical Manuals in mid October. These are all excellent reads providing us with the most contemporary concepts about movements, skills, physics, biomechanics and equipment. In addition, the new Alpine National Standards can be found on the national website.

We will hold two regional meetings this season, one at the Elk Mountain Mega week of events in January and the other at the Liberty Mountain events held in March. Exact dates and times will be sent out when finalized with the resorts.

Lastly a big congratulations goes out to Region 4's Camelback Mountain Resort for winning the Fourth Conversion Cup Award. This National Ski Areas Association (NSAA) annual award recognizes resorts across the country that have developed outstanding programs to convert skiers and snowboarders into lifelong enthusiasts. NSAA launched the initiative in 2010 as a way to attract competition among member ski areas and recognize those who make significant strides in boosting conversion rates.

As always, if you have any questions, concerns or issues about the region or division feel free to contact me or Steve Kling.

Hope to see you all on the hill soon!!

Bob Shostek

next >>



Your Nordic and Alpine  
Supply Company

**Reliable  
RACING**  
SUPPLY, INC.  
[www.reliableracing.com](http://www.reliableracing.com)

Visit our expanded website  
or call us today for a free catalog.

**1.800.223.4448**

## Region 5 Report

Happy Fall everyone. It is exciting to wake up to the crisp cold air and think of winter. We sent out an email to all Region Five directors in September informing them of the new promotional materials available, advising them to check out the [www.psia-e.org](http://www.psia-e.org) website for the new "Push for Public Awareness" campaign. The new materials are fresh, new and to the point. We have heard many good comments on our new approach to making PSIA/AASI well known to all those who ski and ride at our areas.

One question from our region was "What is the possibility that each region could host a "Ski with a National Team Member Day" free of charge at a regional resort? Other than SSMS and Pro Jam, not many of us get the chance to ski with a National Team Member". Maybe we could look into this for next season.

HoliMont is planning on incorporating more Terrain Based Learning and Teaching elements into their beginner area this year. After a visit to Camelback last season, we saw just how effective these elements were in making it easier for new skiers and riders to feel comfortable on the slopes. Hopefully, areas in our region will begin to use their terrain more effectively as well.

Kissing Bridge bulldozed for a new KB cruisers park for the little kids, along with a permanent beginner terrain at KB North for the Children's Program. We are still hoping to hear from more directors from the eastern part of Region Five on what is new at their areas.

As of yet, we have not set a date or area for our Region Five meeting.

Wendy Frank, Region 5 Director

Dick Fox, Region 5 Representative

## Region 7 Report

With the writing of this report for the Fall *SnowPro* the leaves are changing color and falling to the ground. The changing of seasons continues and brings us closer to our winter snow sports time. I am already starting to see the excitement at my resort.

If you haven't had a chance to review the event schedule please do so. Pay particular attention to some of the newer events. Most of these were described in the Early Fall *SnowPro* and are described on our eastern web site. If you are a PSIA Level 1 instructor working toward Level 2 you might want to read about the 5 day Level 2 College. This is a new event and should offer members more assistance in the pursuit of Level 2. Consider taking an event you have never taken before or take an event even if this is a year you do not need to. We always learn so much in events. Try to support events being offered in Region 7. I encourage all members, both PSIA and AASI, to take the Children's Specialist 1 and/or 2. At some time we all teach children and these events are excellent.

Let's all hope for as cold and snowy a winter season as we had last season. I'm hoping to see many of you on the slopes.

Paul Crenshaw, Region 7 Director  
pcrenshaw@massresort.com

The Appalachian Training Squad, which was written about in the early fall *SnowPro* issue, is taking shape. We are looking for one Level III volunteer from several resorts throughout Region 7 (8 total – Wisp, Ober Gatlinburg, Timberline, Winterplace, Snowshoe, Sugar, Ski Beech and Cataloochee). This volunteer will receive a substantial event scholarship (\$129 of \$229 event fee – the home resort or individual will be responsible for the rest of \$100) to attend the new Eastern Trainer Academy in conjunction with the Southern Snowsports Management Seminar being held at Timberline, WV on January 5th and 6th. There are several events at Timberline, so hopefully travel and lodging can be shared with others from your resort – your Director attending the SSMS perhaps? This is one of only two Eastern Training Academies offered – the other at Mt. Snow on December 1st – 3rd. This course will give you the current tools and training to be responsible for Level I and II training at your home resort for candidate success at teaching and skiing exams. With Region 7's current lack of Examiners and DCL's we are depending on local teaching and communication talent to give us all a boost and we know it is there! Your director's recommendation and agreement will be highly recommended for participation in this venue so if interested your first step is to let your director know. The second is to let Ty know. Ty will be communicating with your directors with further information. Volunteers Step Forward!

Ty Johnson, Region 7 Representative  
stycman55@gmail.com

## Not reporting: Region 6 «



**THERE IS A  
PLACE FOR YOU!**

A place where the playing field is level, and professional growth is rewarded. We offer competitive, incentive-based pay, certification reimbursements in an organic-style training program. Free lunch daily.

We are instructor-centered. We know that happy, motivated instructors create happy, successful guests for life! We teach every age. You will get the chance to teach both private and group lessons.

We are hiring all levels Ski and Snowboard Instructors. Reasonable egos accepted. Limited Supervisor opportunities.

To join the team, email  
[rmay@angelfireresort.com](mailto:rmay@angelfireresort.com)

or application online:  
[angelfireresort.com/careers](http://angelfireresort.com/careers)



**ANGEL FIRE  
RESORT**

[angelfireresort.com](http://angelfireresort.com)  
575.377.4287

## Riding the Dream

By Joe Jones

AASI Examiner

AASI Eastern Demo Team

The alarm goes off, but you're already wide awake. This is going to be an amazing day, you know it. You rush to get ready and quickly scoop up your pre-packed bag and equipment as you hurry out the door. Frantically, you brush off just enough snow to see out of your car as it heats up in the predawn light. The drive to the mountain is a blur of fat snowflakes and windblown drifts that are trying their best to swallow the road and stop you and the other winter pilgrims from reaching the bottomless powder playground, the Promised Land. The snow blowing all over the road won't win though, not today. The first chair is yours. The heart-racing, breathless, frenzy of laps through chest deep powder in the company of friends is your prize. You feel like you can do anything your imagination desires as the mountain seems to bow in admiration of your scalpel like precision. On a day like this, the mountain doesn't stand a chance, as it throws everything it has at you in vain. These are the types of days we live for, the feelings we long for, and the genesis of our deepest passions. Today is the day that dreams are made of.

At every level of our snow sports community, the ability to match movements on snow with what we visualize in our head is a theme. The concept of being able to experience the dynamic riding and control that we are able to visualize and dream about, however, is not nearly as out of reach as we often perceive it. By following a few simple rules we can work towards this goal of helping students match their exciting visualizations with their actual riding performance.

The rules I follow when working towards having students experience the dynamic riding that they visualize involves eliminating unintended pressure spikes or drops, staying in a mid-flexed stance, and being efficient in their movements to reduce the range of motion used while still being able to access the full range of motion if desired. We have the ability to apply these concepts and infuse them into our clients and staff and evolve "body over board" movements into "board under body" movements and the results are simply dynamic!

How we reach this body over board outcome will, and should, be as diverse as our community of snow sports enthusiasts. My own personal journey has consisted of a few important cornerstones. Using my legs both in unison, and separately, to keep constant pressure between the board and snow was my first step. I do this by being active and purposeful in my movements as opposed to reactionary. This allows me to have a higher level of command over the board and provides me with the ability to use the turn shape and natural bending of the board to load and pop it. This all happens through a fury of activity in the lower body, which allows the center of mass (CM) to stay quiet, stable, and ready to pounce.

A stable, quiet CM is the outcome we are looking for, but we need to provide our students with a detailed path on how to get to this rewarding destination. The road map to this destination is a readily adaptable progression that leads to "Anything, Anywhere, Anytime" riding. My favorite method of teaching this breakthrough to students is to break it down to movements and sensations that are both digestible and understandable.

I start out with a medium radius turn, on terrain below my students max skill level. I have them simply "tilt and rip" their boards while keeping their body stacked above it, like a metronome. Next, we move the pivot point from our feet to our hips, letting our lower body move as a grandfather clock under our CM. Our upper body is now stacked over the CM and doesn't tilt or lean into our turns. After getting comfortable with this movement pattern we slowly add more twist,

in order to change the radius of our turn. Be very mindful not to move along too fast with this progression as students will often rush this part and start to push the board around, as opposed to allowing the board to do the work. We are just there to keep constant pressure between the board and the snow, let the board do the rest. Once this movement pattern is consistent, I will gradually introduce a fore and aft movement throughout the turn. At this point, due to the amplification in board response, from longitudinal CM movement, we should twist at roughly 60% of our comfortable max. I have them slowly increase the intensity of these movements until they can comfortably and precisely blend them at a high level. Throughout this process it is essential to check for understanding and have students key in on visual, auditory, and kinesthetic cues in order to give themselves feedback as they ride. The blending and timing of these movements are absolutely vital. Then comes the fun part!

Once the blending and timing of these movements are mastered, we are ready to add the icing to the cake and release the kinetic energy we've loaded into the board. As we amplify these movements and dial in the timing we are faced with a growing sensation. The board wants to pop off the ground! Once we get to the point where we are actively trying to keep the board on the ground we are ready to release the energy. This happens through a simple retraction of the front foot at the end of our turn. DO NOT turn this movement into the focal point. The buildup is the important part, the pop is simply the reward for a well-executed, perfectly timed, aggressive turn.

This is only one example, and path, using a more active lower body and adapting a "board under body" movement pattern. The scope in which it can be used is limitless in our sport. Having the CM as a base and moving the lower body around it will revolutionize your bumps, trees, steeps, spins, rail change ups, and much more. Everyone from seasoned coaches to beginners will see fun levels increase through the sensations gained using these simple focal points in their riding. First ride smarter, not harder...so eventually you can do BOTH and have more of those hero days! <<

next >>

**SKI A** SkiA Ski Trainer

**Have You Tried It Yet?**



Just \$38.50, with 45% Discount Code 'PSIA-E'  
[skia.com/us](http://skia.com/us)

## The “Always / Never” trap

By Greg Fatigate

AASI Examiner

Training Manager, Smugglers’ Notch Resort

**B**ack in the spring I read an article submission from Nicky Sacco-Brown from Windham titled “My love – hate relationship with the falling leaf”. This article caught my eye because of the title alone. It reminded me of a trap teachers of all kinds fall into: The “always” or the “never” statement. That is to say the trap of declaring “I always teach it this way” or “I never teach that tactic”. Nicky’s title and subsequent text showed that while she cringes at the sight of a falling leaf, she also knows enough to see it has a place in her repertoire, and that of her staff’s. In my opinion, that is the sign of a wise and experienced teacher.

Keep an ear out this season, you will be sure to over-hear instructor’s conversations in the locker room loudly declaring that they “never” do task X or “always” do task X. It’s too bad when instructors cling to such ideas. In those situations we often become teachers who are pigeon-holing our students into our version of the task at hand and how things should be. Our students come in a variety of shapes, sizes and abilities. A task that worked for 90% of your students might be the very thing that crushes the other 10%. To simply resort to that one method all the time (i.e. “I always go to the top of the hill and start off with side-slips”) is to suggest that one size fits all. On the other hand, to resort to the “never” situation (i.e. “I never take my camp group through the park until the last day”) might just be the type of guideline that turns off your crew from week to week.

These statements and mind frames happen broadly across all disciplines,

*A task that worked for 90% of your students might be the very thing that crushes the other 10%.*

situations, & levels. Most “always” & “never” statements come up with regards to beginner teaching methods across all disciplines. On the snowboard end it tends to be whether or not the new rider should strap in both feet immediately or if they should do one-footed tasks. On the Alpine end it tends to be whether or not we teach a gliding wedge or go direct to parallel. Despite where we fall on either end, it is indisputable that any snowboarder at some point will need to know how to make a J-turn, and even link them together with one foot strapped in and both feet strapped in. Like-wise any alpine skier will need to know how to use a gliding wedge somewhere on the mountain as well as a parallel turn. Despite our strong opinions on how students should learn the sport, all instructors should maintain an open mind about when to use a given task.

In Nicky’s article she cites her friend also known as the “Evil Brownie Genius”, (EBG) who has a whole list of places a falling leaf could come in as a benefit. “She teaches it as a tactic to be used when necessary....” and “A falling leaf can be used to recover from over rotated turns, and also create space for making heel or toe turns”. These are totally valid places for a falling leaf. Fortunately, with Nicky’s open mind - thanks to EBG- she and the snowboard staff members under her influence might also begin to use a falling leaf to isolate specific body movements in addition to its application as a task. Those isolated movements could be easily plugged in elsewhere to her students’ overall riding at an entire range of ability levels, and thus we awaken our level 3 mind-set. <<

## STUART PROMOTIONAL PRODUCTS



WWW.STUART-INC.COM



YOUR SOURCE FOR ALL YOUR IDENTIFICATION NEEDS!



ARMBANDS  
BADGE HOLDERS  
LANYARDS  
BADGE REELS



15351 Flight Path Drive, Brooksville, FL. 34604  
Phone: (352) 754-6001 Fax: (352) 754-1711  
10% Online Discount Code: SPP2014



## Upcoming SnowPro Copy Deadlines

If you are submitting articles, information or ads for the *SnowPro* please note the following deadlines for upcoming issues:

**Winter 2015: December 29, 2014**

## Writing Guidelines

General member submissions to the *SnowPro* should not exceed 1,000 words and should be sent to [mmendrick@psia-e.org](mailto:mmendrick@psia-e.org) as a MS Word document attachment. Please see additional guidelines on page 2 of this issue under General Information. Thank you! <<

## snow sports school management

### HoliMont (NY) Snowsports Mentoring Program – A Great Success

By Wendy Frank, Eastern Division Region 5 Director

Last season, we decided to try a mentoring program at HoliMont. Each Team Leader had no more than five instructors to mentor, which seemed to be a manageable number. Not everyone really wanted to be mentored, but we left the door open for those who might change their mind. Most instructors and trainees were very keen on having someone who was interested in helping them with their professional career, and who would keep in contact with them throughout the season. As a mentor, I was pleased to see the results, and had lots of fun working with some of the younger instructors to help them reach their goals for the season. We were able to meet with those being mentored every other week to encourage them, guide them, point them in the right direction for resources, and help them along with the PSIA/AASI certification process. As a result, we had 37 instructors reach their certification goals this year: Five Level I Adaptive, Seventeen Level I Alpine, Eight CS1 & 1 CS2, Six Level I Nordic Instructors and nine new HoliMont Junior Instructors from our Trainee program. For a small school like HoliMont, we were thrilled! Hopefully, this season will bring about even better results. Of course, after reading the 32 Degrees article on mentoring, all my Team Leaders would like the mentors from the article to be their mentors. I would love to have Mermer Blakeslee for my mentor if she lived closer!



P.S. Parker certainly enjoyed being mentored last season as well.

#### Mentoring:

Our HoliMont Snowsports' Mentoring Program is an informal, season long program designed to allow our instructors and coaches to learn and grow professionally in their discipline(s) of choice. Our program addresses short and long term goals for the mentored, and will continue throughout their career at HoliMont Snowsports.

#### Mentors:

Our mentors are skilled professionals and positive role models with strong interpersonal skills who have the knowledge, and resources that will benefit those mentored, and who are willing to take the time to work with them on a regular basis. Mentors are paired with the mentored by matching personalities, and those who have similar interests and goals. This relationship is based on shared values, trust, confidentiality and professionalism. Mentors share knowledge, skills, experiences and resources to help mentored instructors develop their skiing/riding skills, teaching skills, and professional knowledge for those seeking certification or simply toward becoming a better coach or instructor in general.

#### Mentored:

Our Mentors meet with those mentored to establish long and short term goals for the season. An on-line survey is sent out in the beginning of the season to help instructors and coaches determine their goals. Meetings will be at the convenience of both mentor and mentored. Suggested meetings are every other week or as needed. Mentors will discuss and agree upon with those mentored such topics as: confidentiality, meeting times, locations, durations and shared expectations.

#### Benefits of Mentoring Program:

Mentoring Programs should hopefully increase job morale, increase job satisfaction, job retention, job performance, and will aid in our reaching and maintaining the HoliMont Snowsports' vision and goals. It will also re-energize the mentor's awareness of his or her own career goals, and give the satisfaction of sharing expertise with others.

#### Mentors will:

- Communicate with mentored regularly via email, phone or in person
- Help mentored develop personal and professional growth goals
- Facilitate growth achievement in a variety of areas
- Find opportunities for mentored that are both educational and experiential

#### Mentored will:

- Take responsibility for growth and development.
- Be willing to be mentored.

If you have any questions or additional information about your own mentoring program, please feel free to contact me at [wendy@holimont.com](mailto:wendy@holimont.com) ☞

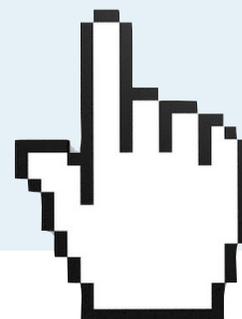
### Web links for popular forms here!

#### 2014-15 ProShop:

<http://www.psia-e.org/download/ms/forms/ProShop.pdf>

#### 2014-15 New Member Application:

<http://www.psia-e.org/download/ms/forms/NewMemAPP.pdf>



## adaptive airtime

### "The Fear of the Unknown"

By Jimmer Hayes

PSIA-E Adaptive Educational Staff  
Gore Mt and Double H Ranch

**S**kiing, like many of you, is something I have done since childhood. My Father has taught skiing at Gore Mt since 1967. Because of this, I have spent many winters around ski instructors, many of whom have become friends. However, when my ski instructor friends would tell me that I should teach, I was "afraid". Why? Because I had never taught a formal ski lesson, thus the "fear of the unknown" kicked in.

A majority of us have experienced this "fear of the unknown" many times in our lives. Think back to the first time you taught a lesson; I am willing to bet that most of us had some anxiety about this. Did we let it stop us? No, otherwise you would not be reading this right now. By facing your fear, you learned and have continued to push yourself and grow as an instructor.

When I decided to teach, my first student was a 16 year old girl who had suffered a Traumatic Brain Injury (TBI) as a result of a car accident. The "fear of the unknown" had this guy more than a little apprehensive! I listened and learned from the lead instructor and by the end of the morning, I was helping our student make turns! That day, I knew teaching was something I wanted to pursue.

So how does my experience of overcoming fear relate to other instructors? The lesson is that it is perfectly ok to experience some "fear" when you are putting yourself into a new situation, such as teaching an adaptive lesson for the first time, but do not let this "fear" prevent you from learning something new or pushing your teaching comfort zone. Pushing ourselves beyond our comfort zone allows us to continue to grow as individuals, and thus instructors. Understanding this relationship with fear can also help us better relate and motivate our students.

Throughout my teaching, I have recognized that disabled veterans and people with autism can experience the same "fear" that we do. How they deal with it may differ, but there are similarities in what they are feeling. How so? The Vet may put on the outward appearance of being ready for the new experience while the student with autism may be very reluctant to try something new. Despite the fear they are both feeling, these students may both charge down the hill, (sometimes exhibiting little concern for the potential, negative consequences of their actions. Then a different "fear" affects the instructor, but that is topic for a different article!) While both students may express

their fear differently, they both were able to overcome their fear of the unknown and try some turns. If a veteran or a child dealing with a disability can try something new and face their "fear", then so can we!

This season, tell your director you want to expand your teaching knowledge by learning about adaptive teaching. For example, let your director know that you are aware autism is on the rise and you want to learn more so you are better prepared to teach a student with autism. Not only will you learn, but you will be helping your snow sports school, as autism truly is on the rise (1 in 68 children, as of 2010, according to the CDC).

The 2014/15 adaptive schedule offers events designed to help alleviate some of the "fear of the unknown" such as Traumatic Brain Injury/Post Traumatic Stress Disorder, Teaching Kids on the Autism Spectrum and even an Adaptive Snow Pro Jam that will expand your teaching knowledge. Come join us for an event or two!

Do not let the "fear of the unknown" prevent you from following our PSIA-E motto of "Learn it. Love it. Share it.!"

Have a great winter! <<

### Bi-ski Tethering

Kathy Chandler

Adaptive Coordinator and ABOE

**T**he Fall Conference for PSIA is a great event for sharing of best practices and establishing and continuously reviewing the National standards for the adaptive sector. This year, we did a whole session on bi-ski tethering, which we, in the east, have on our schedule as a workshop clinic this year. YeeHaw! This was perfect timing for me! As you can imagine, it was a hearty discussion with similar and different practices across the country. We covered so many aspects of bi-ski tethering, including styles of tethering and skiing or riding skills needed for good tethering, equipment set up, modifications, maintenance and turnover, and safety. Some of the important or helpful ideas that came out of this brain dump were:

**Safety:** Safety is the most important factor in what we are doing. Whether you are using two tethers attached at the skin on the wrist, or a single loop, with a secondary line attached to the skin at the wrist, it doesn't matter as long as the person in the bi-ski is attached to the tetherer securely. We discussed tether color, as it is a concern across the country. Some programs are now changing all of their tethers to florescent colors, i.e. orange or yellow, but there was much discussion about the effects of varying light and snow conditions on even those bright colors. Colors across the spectrum were discussed. One study suggested that navy or purple were the best, but nothing was conclusive about a standard for tether color.

**Modifications:** It is most important that we cannot change the integrity of the equipment. Before making any modifications to equipment, think about the performance of the equipment and what your changes may do to that. Even if you think that the change improves the performance, your change may negate the liability from the manufacturer and put it all on your shoulders, so think carefully and perhaps call the manufacturer before making modifications. Some suggestions that will not change the integrity for students who may need more or less. That is a personal preference, not a modification that will affect the performance of the ski. The "retention" or seat strap and evac straps should be different colors than the fitting straps for the student. One suggestion was to attach a double o-ring to a carabiner that will attach to the retention/seat strap. Having the double o rings will allow you to easily cinch the unit down tight to the chair. Please see pictures.



### Maintenance and Retirement of Equipment:

A lot of discussion here, but the most important suggestion that came out is the importance of keeping a log for the use and maintenance of each piece. Some more specific suggestions were that carabineers should be traded out every 3 years or less, helmets - 3 - 5 years, and tether lines when there are any areas of wear or tear. One program had a 5 year bi-ski life turnover policy and would sell the older equipment to students or smaller programs, but has relaxed on that policy and now logs the use of each piece and trades it out as needed by the log use. Some program skis get more use than others.

**Teaching Methodologies:** There are some different tactics that are being used to teach bi-skiing, some dependent upon the disabilities of the student. It was generally agreed that the tetherer turns inside and just before the bi-ski. There is a tether triangle that extends behind the ski and the tetherer generally stays within that triangle. The Adaptive National Standards, found on the website, explain the best practices used across the country.

A suggestion we all can use is the acronym **S.T.O.P.P.** to do a check before loading the lift.

**S** - straps - check them all for integrity, especially the retention/seat strap. Is the retention/seat strap easily accessible to you.

**T** - tethers - are they detached and put away for the lift load.

**O** - outriggers - are stationary outriggers out of your way or hand held outriggers in the student's lap

**P** - pin/pump - have you taken the pin out or pumped up the unit ready for loading.

**P** - practice lift - a practice that cannot be missed each time you have new lifters.

Getting off the lift, the acronym to remember is **S.P.O.T.S.**

**S** - have you removed the retention/seat strap

**P** - ready to push off, or if you know that the unload is not easy, scooped the seat forward a bit just before the unload area, with the bar down if possible.

**O** - outriggers are out of the way, but in the ski position

**T** - tether lines available and ready

**S** - straps are all tucked away and not floating

It is so interesting and important to talk though practices at your mountain and keep an open mind to different tactics that work for others. They might be good for you too. Please join us for more experiential tethering experience at our "Tethering Mythbusters" clinics this season. ☺

## PSIA Fall Conference Update

By Kathy Chandler  
Eastern Adaptive Advisor

For the last three years PSIA has held a Fall Conference for Divisions across the country to share best practices and ultimately become more consistent in their message, their tasks and commitment to the certification process. It opens the communication across the divisions and sets up an environment for collaborating with each other. I have been lucky enough to go the last two years and come away with ideas for us and have shared some of our innovative ideas and messages from the east with the Adaptive Program leaders from other Divisions. Thank you PSIA -E for your support in understanding the importance of being at this event. I will share the important messages that have come out of this event.

The National Team and PSIA Alpine division has embraced the Fundamental Mechanics of skiing. There is a new Alpine Manual that is comprehensive in its detail of how to make the ski work in all conditions. It is for sale at the Eastern Office and I highly recommend it. As Adaptive is based on Alpine principles, it is important for us to understand and incorporate these fundamentals in our certification process. They are consistent through all levels, but the performance criteria will vary dependent upon the level of certification. They compliment the skills concept moving skiers from an athletic stance through skill development to balance and equilibrium. These fundamentals look at the ski (or adaptive tool) first, then, if the action is not happening look to see what the body is doing. We will "twist em" (rotational control), "tip em" (edge control) and "bend em" (pressure control). They are:

Control the relationship of the center of mass to the base of support to direct pressure along the length of the ski.

Control pressure from ski to ski and direct pressure toward the outside ski.

Control edge angles through a combination of inclination and angulation.

Control the skis rotation (turning, pivoting, steering) with leg rotation, separate from the upper body.

Regulate the magnitude of pressure created through ski/snow interaction.

Certification tasks will be built around these fundamentals at various levels depending upon the level of certification. Adaptive will follow suit and be able to show candidates what fundamentals they own and what they need to work on in their skiing.

The new Adaptive Manual is in the final writing to be finished by the end of October with the long and arduous editing process to follow. It should be in print by this time next year. In the meantime the Adaptive sector is working on two pieces that should be a help for all. Kim SeEVERS and Geoff Krill have proposed

and we worked on revisions of the "Visual Cues to Effective and Ineffective Skiing" to include adaptive considerations. This is a pocket guide that we hope will be a useful tool for adaptive instructors, helping them to identify what is working or not with a 2 track, mono, bi, or 3 or 4 track skier. We are also creating a document that looks at equivalencies of adaptive skiing incorporating these fundamental maneuvers. With all of these documents there will be video or pictorial images to go along with the verbal descriptions making it easy for all to envision. Hopefully we will get these two documents out this season.

Some of the other ideas that have come out of this event are a national sharing of processes, resources and materials for certification in each of the divisions. Some of the other divisions have methods that work for them and might help to improve our process and we have some that might help them. We will also be doing videos of skiers that we can use for movement analysis and teaching scenarios. Each division will be shooting more video this year and share their videos, so we all have a lot of materials to work with. The experience is invaluable to me for continuing to improve the processes that we have in the east and build upon success both here and over the country. Going to these kind of events makes me know how good we have it in the East. We have a superior group of Eastern Adaptive Board of Educators and staff at the Eastern office, both committed to continue to improve our systems that support the growth and development of our membership. ☺



### Killington

*Your Economy Lodging Choice*

**Serving Killington-Pico**

**15% Off**

**PSIA Members**

**4293 US Route 4**

**Mendon, Vermont 05701**

**802-773-6644**

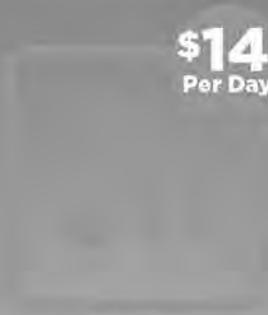
# Choice Hotels<sup>®</sup>

## Great Brands. Great Value.

When You Travel A Lot... It Adds Up.



Breakfast



Wi-Fi



Parking

When You Stay with Choice Hotels...  
Don't Sweat It. It's On Us.



Breakfast



Wi-Fi



Parking

**At Over 3,500 Participating Hotels Worldwide\***  
**Stay with Choice Hotels and save every time.**

**Book Now at [ChoiceHotels.com](http://ChoiceHotels.com)!**



CHOICE HOTELS  
INTERNATIONAL

\*Amenities vary by location



## In Memoriam



**John R. Lacey** of Fenwick, Killington and Washington D.C. passed away on December 1, 2013. Born on June 28, 1945, John was the son of the Honorable J. Robert Lacey and Marie Mc Nerney Lacey of Southington, CT. A graduate of the Robinson

School, John went on to Georgetown University where he received a B.S.F.S. from the School of Foreign Service. While at Georgetown, John became an original F.O.B., and remained a lifelong friend of President Clinton.

John received his J.D. from the University of Virginia Law School and a M.A.L.D. degree from the Fletcher School of Law and Diplomacy at Tufts University. John practiced corporate and international business law as a partner in the Hartford firm of Copp, Berall & Hempstead and was a founding partner of Lacey, Meissel, Koven & Kaufman.

In 1994, John was nominated by President Clinton to serve on the Foreign Claims Settlement Commission. In January, 2001, John was elevated to Chairman. In 2002, John was appointed as an Appellate Hearing Examiner for the September 11 Victim Compensation Fund. Throughout his service, John was a kind and compassionate voice in the adjudication of claims of suffering families. John's service went under the radar of most Americans, but the thousands affected witnessed his goodness.

A private man, John was a thoughtful and generous person. He was a good friend, always there when needed. "He gave more than he took."

John was a passionate reader, always thirsting for knowledge since his childhood. In his early teens, John caught the ski bug. He skied Killington from its inception. John was a part-time ski instructor at Killington for many years. He delighted in working the British Programs, teaching hundreds of young Brits to ski, and sharing stories of their first ski experiences and impressions of the New World.

*Editor Note: See EF News for announcement of John Lacey's generous bequest to PSIA.*



**Charles Douglas Hambric**, 62, died September 9, 2014 surrounded by family and friends at Bowers Hospice House. Doug fought a valiant 41-month battle with brain cancer.

Born September 10, 1951, in Beckley, WV, Doug was the son of the late Charles D. Hambric and Doris Jean Meadows Hambric. Doug's brother, Donald Edward Hambric, preceded

him in death. Doug is survived by his loving wife of 40 years, Susan Coker Hambric, a daughter Lindsay Hambric Williams of Morgantown WV and her husband TJ and his beloved grand-daughters Emlyn Jean and Charly Joan Williams, brother-in-law George T. Coker and his wife Patty of Flat Top WV, nephew Matthew Coker and niece Kate Coker. A special thank you is extended to his caregivers Ethel Kidd, Manny Arellano and Alexander Almonte. Additional survivors include several first cousins and their families as well as his special family of lasting friends.

A Weekend Warrior, some of Doug's happiest times were the 25 years worth of weekends he spent as a Ski Instructor at Snowshoe Mountain Resort. He was a long-standing member of the Professional Ski Instructors of America. Doug was one of the founders of the Beckley Ski Club and served as President for many years, planning countless trips out west for all his fellow ski enthusiasts, his dear friends.



**Walter A. Graf**, 77, of Village Road and Fountain Hills, AZ, died peacefully in his sleep from complications of Congestive Heart Failure Monday, Sept. 2, 2013 at his home in Newbury.

He was born in Wengen, Switzerland on Sept. 26, 1935 the son of Walter and Josephine (Schwegler) Graf.

Walter was President of Willow Pond, Inc. and owned and operated Willow Pond Sand and Gravel. He was an avid skier and many people will remember his days on the slopes of Mt. Sunapee.

He is survived by his wife of 30 years, Marlene (Mustard) Graf of Newbury and Fountain Hills, AZ; three children, Walter and his wife, Stephanie Graf and their daughter, Jacqueline of Lowville, NY, Peter and his wife, Janet Graf and their children, Tyler and Silvia of North Sutton, NH, and Silvia Graf and her husband, Gennady Jilinski and their children, Alexander and Maxim of Begnins, Switzerland; two stepchildren, Richard and his wife, Charleen Osborne and their children, Lucien and Celia of Sunapee, NH and Virginia Ricker and her son, Marcus of Palm City, FL.

A celebration of Walter's life was held on Saturday, Sept. 7, 2013 at 11:00 A.M. in the gravel pit at 215 Village Road, Newbury. Memorial contributions may be made to Lake Sunapee Region Visiting Nurse Association and Hospice, P.O. Box 2209, New London, NH 03257. To sign an online guestbook please visit [www.chadwickfuneralservice.com](http://www.chadwickfuneralservice.com).

\$2 per order donation to PSIA-E EF scholarship fund

### Jane Skipro

Ski & Snowboard Instructor, Certified Level 3 Alpine, Level 2 Snowboard  
Specializing in lessons from ages 4 to 84 - let's go have some fun!

(123) 456-7890 cell  
(123) 456-0012 home  
you@yourdomainname.com  
www.snowproportal.com

EASTERN DIVISION MEMBER

THREE PEAKS RESORT SKI & SNOWBOARD SCHOOL  
Reservations (123) 456-7890 x123 www.3PEAKSRESORT.COM

**Get 250 pro quality business cards with personalization options, PSIA/AASI Eastern logos & FREE SHIPPING for just \$49.**

Get the details @ [www.psia-e.org/cards](http://www.psia-e.org/cards)



**Get a pro quality snow pro website in 60 seconds**

You're a pro on the hill and it shows. Now look like one on-line too. Sign up and create a turnkey individual instructor website complete with all your contact details, personal bio, lesson booking request form, password protected client pages, embedded video support and more.

Use signup code "PSIAE50" to get a full year for \$49 and save another \$20 on cards!

**SNOW PRO PORTAL**

Built by snow pros, for snow pros.

[snowproportal.com](http://snowproportal.com)



# 2014-2015 Pro Shop / Bookstore

Materials available from:  
**PSIA/AASI - Eastern Division**  
 1-A Lincoln Ave, Albany, NY, 12205-4907

Orders can be faxed or mailed. Fax: (518) 452-6099 No phone orders, please.



PAYMENT INFORMATION:		SHIP TO:	
Please enclose check or money order payable to PSIA-E/AASI, or		Name	
<input type="checkbox"/> Master Card <input type="checkbox"/> Visa      Expiration Date _____		Address	
Card # _____		City, State, Zip	
Signature _____		E-mail _____	
		Member Number _____ Day phone _____	

MANUALS AND VIDEOS (PRICES SUBJECT TO CHANGE)			PRICE	QTY	TOTAL
126	Core Concepts Manual - <i>For all disciplines</i>		\$24.95		
152	Park & Pipe Instructor's Guide		19.95		
	Exam Guides ( <b>please circle choice</b> ) - Alpine - AASI - Nordic D/H - Nordic T/S - Adaptive		5.00		

All exam guides (and history of changes) are available to download and print FREE at [www.psia-e.org](http://www.psia-e.org).

ALPINE					
124	Alpine Technical Manual	<i>* New in 2014-2015 *</i>	34.95		
149	Tactics for All-Mountain Skiing		19.50		
172	PSIA Adult Alpine Teaching Handbook		22.95		
174	Movement Analysis Pocket Guide, 2 <sup>nd</sup> Edition (Cues to Effective/Ineffective Skiing)		5.00		
17208	Alpine Cues to Effective/Ineffective Teaching		5.00		
148	Alpine Stepping Stones Pocket Guide		5.00		
328	PSIA-E Alpine Standards DVD		15.00		

NORDIC					
127	Telemark Technical Manual	<i>* New in 2014-2015 *</i>	34.95		
308	PSIA-E Nordic Standards DVD		15.00		
330	Tele Elements 2011 DVD		15.00		

AASI / SNOWBOARD					
128	Snowboard Technical Manual	<i>* New in 2014-2015 *</i>	34.95		
122	Snowboard Teaching Handbook ( <i>Children &amp; Adult</i> )		22.95		
129	Snowboard Movement Analysis Handbook		14.75		
173	Vail Adult Snowboard Handbook	<i>* SALE *</i>	5.00		

ADAPTIVE					
131	Adaptive Snowsports Instruction Manual		19.50		
331	Coaching Fundamentals for Adaptive Skiers DVD	<i>* New in 2013-2014 *</i>	15.00		
QC	The Quick Check Pocket Guide: Managing Behavior for Success on the Slopes		5.00		

CHILDREN'S/KIDS					
264	PSIA/AASI Children's Instruction Manual, 2 <sup>nd</sup> Edition		24.95		
161	PSIA Children's Alpine Handbook		22.95		
153	Children's Ski & Snowboard Movement Guide		5.00		
QT	Children's Quick Tips - <b>Snowboard</b> or - <b>Alpine</b>	(PLEASE <u>CIRCLE</u> SELECTION)	8.00		

PINS					
Registered Lapel Pin - <b>PSIA</b> or - <b>AASI</b>			(PLEASE <u>CIRCLE</u> DISCIPLINE)	3.00	
<b>Certified PSIA Pin</b> - Adaptive - Alpine - Nordic, Level - I - II - III			(PLEASE <u>CIRCLE</u> DISCIPLINE & LEVEL)	7.00	
<b>Certified AASI Pin</b>			(PLEASE <u>CIRCLE</u> LEVEL)	7.00	
<b>Certified AASI Adaptive Pin</b>			(PLEASE <u>CIRCLE</u> LEVEL)	7.00	
PSIA-E Master Teacher Certified Pin				7.00	

Shipping/handling fees based on total amount of order.			Order total		
Up to \$15.00..... \$4.00      \$100.01 to \$200.00.... \$11.00			Add S/H		
\$15.01 to \$50.00 ..... \$6.00      \$200.01 and over..... \$13.00			Subtotal		
\$50.01 to \$100.00 ..... \$9.00			Add TAX to SUBTOTAL		
Most orders sent via USPS, and some via UPS. Please allow 1-2 weeks for delivery.			TOTAL		
<b>Orders delivered to CT, NJ &amp; NY are subject to state and local sales taxes.</b>					
For CT residents, please add 6.35%.					
For NJ residents, please add 7%.					
For NY residents, please add 8%.					

## kids, kids, kids

### Simple Instruction Works for All

By Earl Whitmore Jr.  
Jay Peak Resort, Vt.  
PSIA-E Level III alpine,  
A.C.E.-team, CS-2

**D**etermining a student's learning style can be the most challenging aspect of developing a game plan for a teaching style and establishing goals. This can be exacerbated when teaching people with special needs. It can be almost insurmountable when teaching skiing to kids who have been diagnosed with "Autism-Spectrum".

I had the most educational experience in teaching a 13 year- old male who was ambulatory, communicative, and also clinically diagnosed as being at the extreme on the autism spectrum.

We turbo'ed through the straight-line, the wedge/ stopping, and turning. We worked our way to the chair-lift on green terrain, which proved to be very successful. I introduced the matching of skis and then hit a headwall. He was so successful to this point but just couldn't get the parallel concept. We dug deep into the "Bag-o-tricks". We tried hopping, we experimented with speed and pitch, we played games to the depths of the bag, but to no avail.

We ate lunch and tried again with the "no-fail" games to get to the ultimate of parallel skiing on Blue trails. Still, no such luck. Then out of the blue, I said "try steering you're inside foot to where you want to go to. "Voile". Instantaneous results. My friend smacked the parallel turn.

When working with autistic kids, sometimes we get so hung up on the diagnosis and the end game that we forget about the simple things. In this case, a simple suggestion proved to be the best. <<

### Reading Body Language to Speed up your Lesson

By Keith Rodney, A.C.E. Team  
Telemark Examiner, U.S. Telemark Ski Team Member

**O**ne of the skills that we acquire over time is reading the body language of our students. The language we are looking for is being comfortable so we can add new skills. Before we can help them get comfortable we need to know the movements that show they are not ready. While you doing your introduction listen to the answers to the questions. Here are some words you can look for:

#### Nervous Words

Nervous  
I'm not very good at sports  
I can't  
My belly aches or knee hurts

#### Comfortable Words

- Excited  
- I've been practicing before lesson  
- I want to get going  
- Can I show you what I've learned

Nervous students need activities that will build their confidence so they can try some new movements. This is a good time to decrease the terrain and introduce the activity. As you introduce the activity, look for how the student is listening to your information:

#### Nervous Position

In back keeping quiet  
Looking around  
Arms tight to side

#### Comfortable Position

- Up front  
- Focused intently on you  
- Arms loose and relaxed

Choosing Comfortable Position students as demonstrators will help build confidence in the nervous student. Now that your students are moving down the trail, look at how they perform the task;

#### Nervous Performance

Movements are forced  
Bent at the waist  
Jerky movements (arms fly around)  
Ex. Holding Poles)

#### Comfortable Performance

- Movements happen naturally  
- Standing up tall  
- Smooth movements (arms in ready position.

As you move from introduction to activity it is not uncommon for students to use words that don't match their body language. So it is important to look and listen. As your students move from Nervous Performance to Comfortable Performance you can increase the challenge. With this method you might find that your group lesson starts with one activity for all, but by the end you will have customized that activity to meet each student's specific needs.

*Note: Thank you to Maureen Drummey and Sue Kramer for helping me with editing and information for the article. <<*

### Using Parker the "More Fun" Penguin

By Debbie Campbell, Beyond Design

**I** am an instructor at Mount Sunapee and I have been finding Parker very helpful in my lessons. I have had these twin 8 yr. old girls in private lessons and they tend to sit back and even though they have poles they have their hands too low or behind them. So I thought that Parker could ride on their poles and they could give him a ride down the hill. They loved it and as you can see it did get their hands up and out front. Parker was a big hit.

I have used Parker a few times with my students. I gave him to a 5 yr. old just starting out to carry down the hill and she made her first turns with Parker in her hands. Unfortunately she got tired of him and just left him on the slope by the third run down. <<



## Children's Specialist: Am I Ready?

By Gary "Griz" Caudle  
PSIA-E ACE Squad

**A**s you all know by now you must pass the Children's Specialist I prior to taking your Level II exam, and the Children's Specialist II prior to your level III exam. The reasoning behind this is that a majority of a ski school's lessons are with children, and your knowledge of how children learn to ski is critical to the overall success of the ski school experience. However, with the mandatory requirement of passing the CS1 or CS2 prior to your exams has come an obvious separation between those who work with children on a regular basis and those who do not. All need to take the Children Specialist event in order to participate in the exam process, some come with experience, but many do not.

PSIA-E, National, and the Eastern ACE Team have done a great job in creating authentic children's learning programs. To aid in your journey we have study guides, quizzes and on snow events. However, it takes much more than the opening of a book, having discussions with other instructors, and great skiing to become a Children's Specialist.

Like an old Clint Eastwood movie, we have seen *The Good, The Bad, and The Ugly*. You need to get in the trenches, so to speak, and teach children, or you may fall subject to the latter two elements in the aforementioned movie.

The Eastern ACE Team is recommending that everyone who plans on taking a CS event this season have a minimum of 15 hours of teaching in a children's ski school. We also think that attending a Children's Academy or some other children's event would be of great help in your course of study. Learning does not occur in a vacuum, and great teaching doesn't just happen.

Your study toward the National Children's Accreditation should be in concert with your passion to learn. <<

## PSIA National Fall Conference Report

By Alison Cummings  
PSIA-E BOE, ACE Team

**P**PSIA-E Examiner and ACE Team member Alison Cummings recently attended the PSIA Fall Conference as a member of the Children's Task Force. Upon her return she filed this report:

### Copper Mountain, CO October 22-25, 2014 Children's Task Force

Arriving at Copper on Wednesday Oct 22, we were greeted with welcome remarks by the Chairman of the Board of PSIA - Ed Younglove who told us about an impressive award PSIA AASI has received from ASAE - Center for Association Leadership. The award was for PSIA-AASI's Adaptive Outreach Program. Members should be proud of this incredible program and of this prestigious award.

Ron Kipp from USSA also spoke in the opening remarks. He encouraged continuation of current interactivity between our organizations and talked about some of our joint efforts.

We spent 2 mornings on-snow in our work groups. There was one trail open from the top about half-way down. The snow was perfect and the weather was excellent. It was such a treat to be on the hill with Kids specialists from across the country. We focused on the creative process and on Real/Ideal movements, among other things. There were some thought provoking conversations, with concrete outcomes which allowed for further refinement during our indoor sessions. It was impressive to see the interaction of this group on the hill, the time spent enjoyable and fully productive.

Our afternoons and early evenings were spent off snow, sequestered in work sessions. There were 13 people in the Children's focus group. Many had participated in previous conferences, a few, myself included, were new to the process.

Our initial focus was the Children's Specialist Rubric. As we collaborated on this chart we were able to refine the language, simplify the layout and further develop this as an essential training tool and reference, in conjunction with the Standards Document, for anyone pursuing the Children's Specialist 1 and 2. It will also be a wonderful reference for exam training.

Based on the redefinition of this Rubric, we were able to clarify and refine the Children's Specialist National Standards. Additionally, we have made inroads toward the future rewrite of the Children's Manual.

I was honored to be a participant in a group of such dedicated individuals. Their collaborative efforts are all committed to developing, expanding and clarifying material for our PSIA -AASI members ease. <<

## 2014-2015 Children's Academy

Guest Speaker, Joe Hession, CEO of Snow Operating, LLC

This year's Children's Academy will be at Jiminy Peak in Massachusetts on January 5-7, 2015. We'll continue the theme from last year of Create - Build - Educate, with an emphasis on teaching the new generation of children (Gen Z). Our special guest, Joe Hession, CEO of Snow Operating, LLC has brought Terrain Based Learning to many of our small resorts. Joe will share the details behind the magic of using terrain features to help your students learn to ski and ride with big smiles on their faces.

In addition to Joe, Kathy Chandler, PSIA-E Adaptive Chairperson and Adaptive Examiner will also be joining the groups to add the perspective of teaching children with special needs. Learn some of the "red flag" indicators and tactics to create the environment that will help these children to succeed.

Put it on your calendar and we'll see you soon! <<

### From Region 3 Board Representative Dave Beckwith Sr.

"I had to share this one. My 3 year old granddaughter with boots, helmet, goggles and binky ready to go skiing with Parker."

Editor's Note: Great stuff, Dave! <<



## xx-ploring

### Nordic Season Preview

By Mickey Stone, Nordic Coordinator

This season we have 25 Telemark, 14 Cross Country along with 6 Backcountry events, plus 2 exams in tele and one in cross country. Nordic has a presence in the Mini Academy, Pro Jam, Children's Academy, and Snowsports Management Seminar. We have added events in the Learn To and Off-Piste side of Telemark due to the continued overwhelming responses. Our big highlight is having 2 tele exams to service the south and the north. After years of building the south, it now seems we have reached that critical mass of numbers to be able to rotate an exam every two years. One of our strongest supporters for over two decades is Timberline West Virginia, where Annie and Bobbie Snyder have been making telemark instruction programs and festivals that support telemark skiing for years. They will be our host for a mid-season Level I and II exam. So, anyone from Regions 4 and 7, this is your year to get a pre-requisite before mid-February. I hope a lot of members will take advantage of this affordable geographical change in our exam process.

Please review the exam guides for Level II/III since we did change score cards and some of the process. They will be updated by 11/1 but for now see a highlights page below:

#### Telemark Level II/III DEV/DCL Exam Information

We have improved our exam scoring and information sheets to make the product you receive more thorough and descriptive on your performance. Some structural changes to the exam were also implemented so we can improve our experiential evaluation process. Below are some details for you, so as to be at your very best for the exam. If you have any questions contact Mickey Stone at [psia-e@psia-e.org](mailto:psia-e@psia-e.org). Good luck.

\*You must take the on-line exam before the on-hill exam and score a passing grade. There are more details on the website about this section if you need it. Most of the Pro Knowledge is scored here, except for the movement analysis part, which will be on the hill. The current exam questions are based on the Core Concepts Manual and the Nordic Technical Manual (not this year's Telemark Manual that was released 10/20/14)

\*There will not be a BYOL (bring your own lesson to teach) teaching portion. Instead there is a thorough lesson with a scenario appropriate to your level. Please see the Teaching Score Card.

\*Teaching is made up of a Teaching Scenario, 1-2 Movement Analysis sections with description, cause/

effect, and prescription. To round out the process we have Snapshots, which are 2-minute topics for you to ski or explain. Refer to the Snapshots handout for titles. Read the attached scorecard for details on what you need to pass for each section.

\*Skiing: Has a Mountain Skiing Portion, where we will evaluate you when skiing bumps, carving on-piste and off-piste conditions according to the exam guide.

\*There will be an Agility/Versatility section where we will evaluate you on 3 different tasks. See the attached sheet called Versatility Tasks. These will be woven into the exam when teaching.

\*Finally, the skiing portion will have some certain demos to perform and will be used when we are doing the teaching sections as a demonstration. See skiing scorecard for Demos.

\*Refer to the skiing scorecard for the passing information per section

\*All this will be in the exam guide for your review.

#### Cross Country

This will be our first Cross Country Exam in the early season in over 20 years. If you are interested in taking a Level II Cross Country Exam you will need a prerequisite before taking the exam, unless you took an event last season. If you did, it is good for a prerequisite and you can take the exam this season. If not, the ITC at Bretton Woods 12/16-18 and the Exam Prep at Trapp Family lodge 12/9-10 can be used for this season and you can take the exam at Rikert Nordic Center in 1/6-7. On the event schedule it says #603 L I & II Exam Prep and upgrade at Rikert Nordic Center VI; this is actually a Level I and II EXAM, not an Exam Prep. So our early Cross Country Exam is on 1/6-7 at Rikert (Middlebury area) Nordic Center, please make the change. We will have another exam at the end of the season at Bolton Cross Country Center. Please scan the Cross Country schedule; it is very diverse and covers a lot of new Level I clinics. We continue to cover a vast, diverse geographical area through early and late events within the season.



#### Summer Highlights

We finalized our scoring cards for the telemark exams along with the necessary changes in the exam process. We are now organizing and getting them updated in the exam guides as well as an article in the *SnowPro*. The storyboards and video materials were reviewed and we are in the final stages of the advanced telemark lessons that will be live around 11/1. We are fortunate to have so much talent on our team. Big kudos to Mike Beagan our creative, fun freestyle telemarker, who does the bulk of the work on our video projects. So look for a broadcast email before the season with some more Telemark video on advanced movements.



Viking Mike Beagan

National has just released the new Telemark Technical Manual. You can purchase it on line at the National website. The cost is \$34.95 plus shipping. It has been over 8 years since we have had an updated manual. Now for the first time the manual is strictly Telemark. A Cross Country manual will be released in spring 2015. Once again there is a National Fall conference at Copper Mountain for all disciplines. The Nordic discipline will be reviewing a National On-line exam, (which the East already has in place), creation of a Level I workbook with the new Telemark Technical Manual (the East has had one with the old manual for 8 years), researching the National Standards and how the manual applies to them, assistance with the new Cross Country Manual, and a Level I workbook for Cross Country. Randy French is part of that National Committee to complete the workbook by spring 2015. On 11//29-30 Rocky Mountain will be hosting an impromptu Examiners College at Loveland CO. Keith Rodney will be representing the East for the two days. They will review the National Standards and how each

Division scores them, score cards, the process, and the written exam. We look forward to the info from other divisions to improve and make sure our process is in line with other divisions. We see 20-35 participants in Level II/III exams each season. This is the highest number of participants of all the divisions. Most have less than 12 participants each year.

Check out the Nordic Event Schedule! We have four telemark events and two Cross Country events before 1/1/15. Take advantage of these great early season events. The multiple days and time on snow early will make you that much better for the Holiday season. So see you at Mini Academy, Pro-Jam, Early Season Primers at Sunday River ME and Seven Springs PA, ITC at Bretton Woods X-C NH, Exam Prep at Trapp's X-C VT, and the early season Cross Country Exam at Rikert #603 on 1/6-7. Enjoy the preseason start and get out there on your rock skis and ski some early season leaves, grass and gropel. ☀☀



## classy-fied

**WANT TO BUY:** Old ski books, pins, patches, postcards, posters produced before 1970. Natalie Bombard-Leduc, natski@roadrunner.com, 69 Mount Pisgah Ln., Saranac Lake, NY 12983. 518-891-4781

**LUCKY 13 TELEPALOOZA 2015.** 13th annual two day Telemark festival. Feb.7 & 8. 7 Springs PA. Clinics with PSIA Pros. Uphill/Downhill race. GS race. Kids 16 and under are FREE. \$125 one day \$165 two days. Price includes food, drink and AWESOME prizes. \$10 discount for PSIA members. Telemarker.org for info. Icelandic skis, Ski Logic, 22 Design, Volie, Kahtoola, Powder Whore video, Leki, RAMP Sports, Stunt wax, Peak ski and board. ☀☀

## That First Telemark Lesson

By Bill Powell

**T**eaching someone how to telemark is a challenge for any number of reasons. In addition to the fact that it's physically demanding, there are a multitude of variables that come into play; things that as an instructor you have almost no control over. They include the student's skiing background, their physical conditioning, their equipment, their motivation and their expectations. Combine this with traffic on the hill, weather and snow conditions and you've got the potential for a Nordic disaster.

In spite of all this, their interest in pursuing telemark will be based on how that first lesson goes. If they're physically exhausted, confused and frustrated at the end of the lesson you'll never get them back

them hungry for more...season your discussions with "next time you come out" to sell the idea that it will take several sessions for them to get comfortable on the new gear.

A couple of things that have taken me years to figure out will help contribute to a successful lesson. In no particular order:

1) Try to get your students onto good equipment. No offense but leather boots and G3 Targa bindings are just not good learning tools. Modern boots and active bindings make a huge difference.

2) Talk to them on the chairlift but also get them talking. The more comfortable and relaxed they are the better.

*Exploit your students' strengths. If they do something well, have them do it a lot!!! Success is a fundamental goal of their first lesson.*

on teles. Conversely, if they experience some level of success, have a basic understanding of the telemark stance and turn, and can still walk when you're done with them the odds are greater that they'll return.

As an instructor, there may be a tendency for you to overload your client with information. Figuring that you've only got one shot at them, you make poor terrain decisions, push them along too quickly and work them too hard. You have a vision of them doing fundamentally sound tele turns after 60 or 90 minutes of direction. You open up your bag of drills and throw everything you can at them....with predictable results. If you've been telemarking for a long time you know what a ridiculous notion that is. It takes years and years to get good at the sport and we all learn something new every time we go out. Improvements happen in tiny increments and there's no good way to rush it.

So how do you deal with a first time telemarker coming over from alpine, Nordic or snowboarding (yes, it's happened)? I think the biggest first step is to adjust YOUR expectations. Accept the fact that you will not produce the next Micky Stone in one single lesson. Then adjust your student's expectations. Explain that it's a challenging sport and set up the parameters for what you would consider to be a successful first lesson. It might be simply making alpine turns on tele gear, or getting into a good tele stance in between alpine turns. Whatever it is, make it achievable and easy to understand. And don't kill them in the process. Leave

3) Get a video app for your phone like Coach's Eye and learn how to use it. You can watch it together on the lift and can email it to them afterwards (good marketing tool).

4) Exploit your students' strengths. If they do something well, have them do it a lot!!! Success is a fundamental goal of their first lesson.

5) Keep it simple (stupid). Don't continue to introduce new drills throughout the lesson. Stance and balance will probably be the initial focus which can be taught with variations on one or two basic drills.

6) Lastly, please allow time at the end of the lesson to summarize what your student has accomplished and to encourage their return. Don't be disingenuous but tell them how well they did and what they have to look forward to.

One of the reasons that telemark skiing is not more popular is that it is perceived as being very difficult. If a first lesson confirms that perception it will be an uphill battle to ever get that person to try it again. The more you can do you can do to make that introduction a success, the better the chance that your student will come back AND will bring their friends.

What have you done on a first lesson that has had positive OR negative results??? ☀☀

# Carving and Shaping Storyboard

By Mickey Stone

PSIA-E Nordic Coordinator

**H**ere are our storyboards for you to use as progressions and topical ideas when teaching:

SPRING 2014

## 1) Stance Lead Change

- \*static no skis and then w/ skis on, show feet, tib/fib, thigh, hips from the feet up tilting back and forth one at a time. In parallel
- \*now in tele, monomark then with lead change in place,
- \*show w/ some pliometrics moving across the ski
- \*show the release on a pitch, poles downhill, release both ski on to the downhill edge
- \*50/50 -80/20 for recreational shaping

## 2) Shaping

### Progression 1

- \*one-legged traverse uphill ski, balancing
- \*one legged traverse downhill ski, balancing
- \*monomark release or tilt to downhill edges on pitch in place
- \*monomark turns
- \*monomark turns move to inside, outside leg moves in the air because it is shorter due to the move inside. Air tele
- \*take into a carve tele, with a swoosh of outside leg coming under

### Progression 2

- \*static parallel tilting in place
- \*one legged tilting in the place
- \*one-legged skiing w/ trailer, equal inside and out shaping of edges
- \*other leg
- \*sculling each leg (rear leg tilts in/out equally to cause turn stay in monomark)
- \*take these crossing over moves into a carved tele

### Progression 3

- \*make a step turn in place, back and forth
- \*step crab walk down the hill
- \*ski a converging step tele turn
- \*same now add inside ski stepped to inside edge match
- \*blend more simultaneous movement until it is a carved simultaneous tele

## 3) Enhancers

- a) long leg-short leg static in place
- b) allow hip too move to inside because inside leg is light
- c) match hands, arms, shoulders to hill pitch w/pinch above inside hip
- d) ski fall line fall line, 2-4-2, finish a turn start a turn as opposed to starting and finishing a turn.

## STORYBOARD FOR TELEMAR BUMP SKIING

SHORT TURN

### Stance/Lead Change

- \*lightly flexed stacked stance w/splitting or scissoring in place
- \*lightly flexed stacked stance w/ pulling back or reverse cycling in place
- \*do above moving on flats
- \*do in a traverse, turn, traverse
- \*flat short tele turn reverse cycling wide corridor
- \*same as above narrow corridor

### Shaping

- \*add tilting of both skis through a reverse cycling tele lead change in place
- \*with partners on either side, first tilting feet/ankle, tib/fib, femur, hip
- \*start in pivot slip corridor and add more and more tilt until it is a shaped short turn
- \*Above with retraction or sucking legs up and reaching (if a spine is available use it then do w/o if not no big deal)

### Upper Lower Body Separation

- \*Twist legs out to side showing leg/femur rotation in place
- \*tele lead change w/ femur legs moving hips quiet and torso in place
- \*match skis in tele position with poles out in front 9/3 hold and show release
- \*real time showing counter

### Poling Movements

- \*tele lead changes with placing poles at 9/3 showing uphill hand forward and planting pole ahead w/ counter, in place
- \*Slow turn showing counter of lower body w/ release of lead ski to catch up to body with a pole plant that drops and moves forward
- \*Real time shaped
- \*Real time shaped and retracting or reaching

### Loosing Elevation/Traveling Over Bumps/Flow

- \*monomark tele diagonal sideslip/falling leaf turn back the other way showing flat ski, ski snow contact and slipping
- \*active retraction up and over bumps with extension cruising over bumps in traverse
- \*same as above medium turns flat and absorptive
- \*flat absorptive greasy turns with counter and pole plants

### Bump Skiing

- \*pivot side slip in counter position standing on downhill leg, release go to new downhill leg stand and release
- \*enter bump at top make lead change and show inside leg release and back down the backside and repeat
- \*same as above add a strong pull back (reverse cycling) with strong inside leg release slow speed
- \*same as above make sure you stand and move over top of the inside released leg pause do another turn
- \*above with a tighter stance no pausing or hesitation
- \*Above with shape, poling all of it

### Tactics

- \*Top smear
- \*Top shape
- \*Pain in the S turns or garland turns on the diagonal
- \*Medium turns absorbing a few try not to show a short turn traverse but a round medium turn
- \*Ski down the back side with a few turns and up and over to another, the spine
- \*Trough lines low
- \*Trough lines high, banked turns
- \*Peeling or around the top
- \*Approach bumps at 45 degrees and to the next at a 45
- \*Tops to ridges
- \*Absorb what comes at you
- \*Alpine turns
- \*Stem step
- \*monomark
- \*MIX ABOVE <<

# InterTele 2015 will be at Snowbird and Alta, UT, USA through April 23-26, 2015

## Bullet-point Summary

- Same venue, similar format as InterTele 2013
- 4 Days with 2 pre-conference days optional
- Participants submit presentation proposals for indoors and on-snow
- Event will use both Snowbird and Alta, for variety, and historical flavor

## New Features for InterTele 2015

- Tele Round Table - small group discussions with an aim to take action
- More industry presence, sponsorship
- Reach out to more nations, especially ones with little known ISIA presence: ARG, SWE, AUT, ITA, JAP, KOR, BUL, ESP, FRA, etc. (They must have some Tele leaders...let's involve them!)\*

## Pricing for the event, and what is/is not included

- 4 Day Package price will be \$395; shorter durations will be priced separately.
- Approved presenters receive \$75 rebate on InterTele price

## Basic Agenda

- Arrival: April 22, 2015 - Registration and Reception 5 pm; Dinner On Your Own
- Day 1 (Thu) - Snowbird: On Snow Groups/electives 9 am-11:30 am; 12:30 pm - 3 pm. 4 pm - Après with 'heavy ors d'oevres', Keynote and indoor presentations
- Day 2 (Fri) - Alta: On Snow Groups/electives 9 am-11:30 am; 12:30 pm - 3 pm. 4 pm - Après at Alta
- Dinner on your own, or Family-Style in rooms
- 6:30-8:30 Evening presentations by participants, 20-30 minutes each.
- Day 3 (Sat) - Snowbird: On Snow Groups/electives 9 am-11:30 am
- Tele Demo Runs - Snowbird, Lower Mountain 12:30 pm - 2:30 pm. 3-5 pm - Live music on Snowbird's Plaza Deck
- 5:30-7:30 pm - Après, and indoor presentations Gear Demos - Plaza Deck
- 7:30 pm Banquet - Snowbird, Cliff Lodge, with guest speaker
- Day 4 (Sun) - Alta: On Snow Groups/electives 9 am-11:30 am; 12:30 pm - 3 pm. 4 pm - Après Venue

Snowbird has modern meeting facilities with projection capability, and meeting rooms in a variety of sizes, and can provide food and beverage services in line with our event needs. Snowbird may be open for skiing into late May or early June, and the snow cover can vary from adequate to plentiful.

- Banquet host, or final meal with party, and list of other social events
- Each Day will include some social aspect with food and/or drink, including a Saturday night banquet.
- Web, social media and email promotion of event

InterTele will maintain a Facebook page as its main web presence, and utilize input by InterTele organizing committee members

## Information about lodging packages - Snowbird

Lodging packages offered by Snowbird include single rooms, and family units with kitchens. A variety of sizes are available. A room block will be in place until 60 days prior to the event.

## Special features, events, co-promotions, partners, sponsors

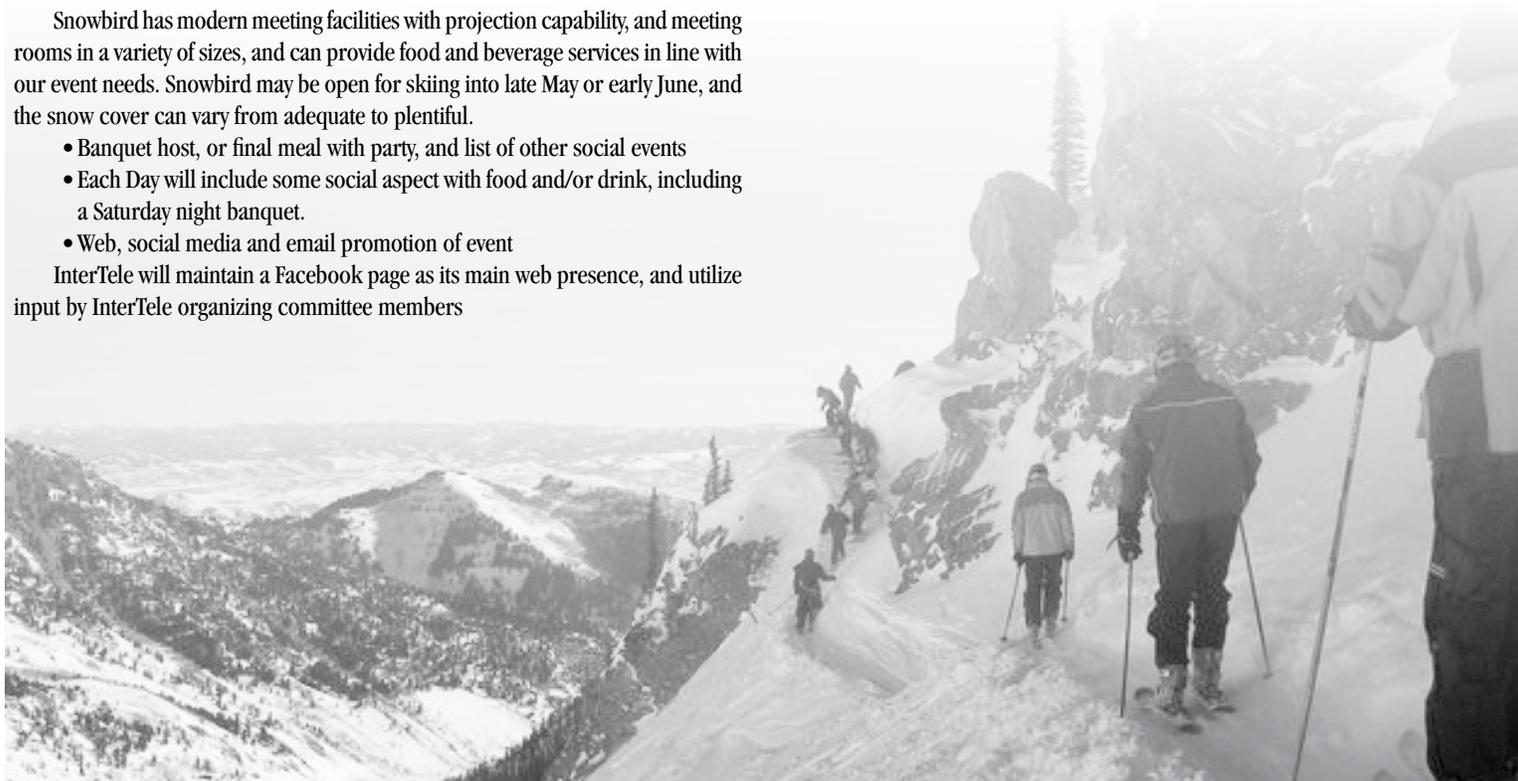
Sponsors who have given early indications of commitment include:

- 22 Designs
- For groups/individuals interested in arriving early or conducting training sessions of their own, or in conjunction with other participants, special ticket pricing will be available:
- Lodging and Ticketing Flexibility for a smaller sub-group who stays longer - "Pre-conference" session option that is in addition to the core sessions and priced separately.
- Heart of Intertele is 4 days, but with a 1-2 day pre-conference option that still offers the same lodging deals but has a separate registration fee. Pre-conference also offers a chance for a longer, more in-depth clinic offering than a half-day can cover. Ideas: Divisional training event, Video Movement Analysis Training, All-day racing techniques clinic or teaching with technology or some other idea that goes beyond the "survey" clinic. - Participant feedback from InterTele 2013

## Review Committee/Presentation Selection

Presentation applications should be vetted by their home countries or associations in some way as to their expertise and value in the sport of Telemark teaching, skiing, and coaching. So presentation proposals should come from each Tele Nation's organizing body, with their stamp of approval.

We went in 2013 with 13 participants from the East and we had a fantastic time and skied every condition imaginable. Start planning now because air flights are priced higher than two years ago. Let's bring a strong contingent out to the Bird and show them we can ski the pow and mank. Check out the National site and their Facebook page and sign up now. Enjoy the fall and stay in shape aerobically for the early snow in November. ☞



## your turn

# Developing Your Improvement Plan for This Season

by Paul Mawhinney  
PSIA-E Divisional Clinic Leader  
Roundtop Mountain Resort, PA

**S**oon the 2014-2015 season will be in full swing. Have you taken a moment to reflect upon what aspects of your skiing and teaching you hope to improve this year? Registering for the appropriate PSIA-E events listed in this edition of SnowPro and participating in your local area's training program are certainly important components of any instructor's improvement plan; however, self-reflection, goal setting, and ongoing actionable steps aligned to meeting those goals are critical to creating conditions for breakthrough moments or making incremental improvements overtime.

The PSIA American Teaching System provides great frameworks and tools for developing your improvement plan. On the skiing skills side we have the Skills Concept (Balancing Movements, Edging Movements, Rotary Movements and Pressure Control Movements) and guidelines for blending these movements to achieve the desired outcomes called-up by the terrain or tactical situation. On the teaching side of the equation, we have teaching models and instructional strategies to produce student-centered experiences for our guests.

You can set the initial goals of your improvement plan now, as you read this article. Reflect upon two or three aspects of your skiing to prioritize as areas for improvement. It could range from anything from simultaneous release and engagement of the skis' edges to simply making that forward and diagonal movement of the center of mass across the skis to stay in balance and direct energy from outside ski to outside ski. Feedback from coaches and reviewing video recorded late last season is a great way to prioritize and set skiing or riding skill improvement goals. Now do the same for your teaching skills. Perhaps it is delivering lessons with a singular focus, chunking content into digestible bites or using drills that provide students with kinesthetic feedback vs. only providing verbal feedback on what you observed.

Once your goals are established, purposeful actions and deliberate practice must occur to build toward those goals. We all know what the research says about merely performing a skill at a low proficiency level on a frequent basis. This only further ingrains bad habits. The quality of practice is a huge factor in the process of skill acquisition and the various stages of skill development. Psychologist K. Anders Ericsson

was a pioneer behind the research surrounding the concept of deliberate practice (the Spring 2014 edition of 32 Degrees featured an entire article on deliberate practice – pgs. 52-54). Deliberate practice can take place both in your skiing and teaching and involves continually practicing a skill at more challenging levels with the intention of mastering it.

I recommend exploring two approaches to practicing skiing skills. "Blocking practice" is a traditional model for practice that involves repetitive drilling on the same task over and over again. UCLA psychologist Bob Bjork and researcher Dick Schmidt have been conducting studies on the effectiveness of "interleaving" over blocking. Interleaving is a variable practice model that involves mixing up drills and activities. Some type of intentional practice involving feedback to improve is critical to moving toward the goals set in your improvement plan, regardless of whether you engaging in blocking practice, interleaving, or both.

Deliberate practice is facilitated by rigorous and immediate feedback from an expert. This is often a luxury we do not have on a daily basis, but look for every opportunity. Use PSIA-E events and clinics as feedback checkpoints. Have fellow instructors video you throughout the season. Upload the videos to YouTube, share them with staff trainers and ask for feedback. Debrief with experienced instructors after taking out lessons and ask for feedback on the activities and drills you took students through based on their needs, goals and expectations for the lesson. Even ask students for feedback after lessons. What worked for them? What didn't and why?

A good way to monitor your commitment to your improvement plan is by identifying instances and cycles of intentional practice, self-reflection, feedback loops and evidences of improvement. Every few weeks, review your improvement plan. Document progress and cross off goals that were met. Meeting a goal doesn't mean you've completely mastered the skill, rather, it has been improved upon to the point that other weak areas are now of higher priority to address.

Continuing this process throughout the year and from season-to-season is how instructors progress from good to great. We look at video of our skiing from five seasons ago and hardly recognize those ineffective movement patterns we once thought impossible to shake. The "wow" factor with our guests is through the roof. We see it in our repeat business and private lesson requests. And the enthusiasm and passion for winter sports generated by inspirational skiing and fantastic student-centered learning experiences is contagious!

*This section is utilized for the publication of articles from the membership, and we invite your active participation. Content reflects the opinion and knowledge of the writers only, and is not to be interpreted as official PSIA-E information.*

## It's about THEM

By Katherine Rockwell MacLauchlan,  
Region 2 Director  
Pico Mountain Snowsports School  
Manager  
Alpine Level III

**A**hh, the first day of the season. Your equipment is tested and ready. Your new boots aren't broken in yet, but all the usual pre-season grinds and punches are done. You found all your socks. Everything is gathered the night before so you can get out the door first thing in the morning. Your first few skates to the lift are shaky, assuming that is, that you can ski to the load of the lift. Half way up the thought flickers through your mind- will I pick up where I left off last spring? Probably not. That's ok. Boy you're glad your first run of the season is by yourself (or with your close friends). About half way down that one intermediate trail that's open almost the entire width you think- alright, my season is off to a good start! This is so fun! I can't wait for the first powder day/ the woods to open/ the park to have more than one trail. Several laps later you're on cloud nine.

Fast forward to your first lesson. You're at the top giving your students a technically stunning lesson highlighting all the nuances of modern technique. What you read in the manual is about to come to life right in front of you. The trail has snow all the way to the tree line. It's a little steeper than you'd like, but you're planning on using the chopped up terrain to mitigate the pitch. Meanwhile, on the other side of the line, things are a little different. Bob is looking down the trail trying to not panic. Man, this trail is crazy steep. Mary is cold. It's just not like this in Pennsylvania. Why is everyone watching her? Kurt hasn't been skiing in years, but is pretty sure he can ski this trail, if only the class would get moving. Esther hopes the class never moves. What was she thinking? Her family barely got out the door this morning and the idea of articulating her ipsilateral joint sounds about as appealing as watching fishing on TV. Everyone has on the wrong socks.

The first step in any lesson is to figure out where everyone is coming from. Remember your first day of the season? There is a 99% chance it's someone's first day in your group, even in March. Did it take you more than one turn to get back in your groove? Make sure you're giving your students enough time to practice and get their feet under them and their heads on straight. Keeping the group moving keeps Kurt happy, keeps Mary warm and keeps Bob and Esther out of their heads. Perhaps when the group does stop, you stop above Bob so he's looking up at you, instead of down the hill. You encourage Kurt to go first and let others watch him because he really did figure it out after the first run. You ask Esther to count how many turns she makes between each tower gun because it's hard to worry and count at the same time. You ask

her for the number at the bottom. You solicit feedback from Mary—how did steering both feet work for her? Use her own words to encourage her to try different turn shapes.

Being a good instructor isn't about you. It's about them. You need to know what's in the manuals and how the equipment works only so you can provide just the right nugget to the right person at the right time. Humans are motivated by their desire to belong. It follows physiological and safety needs as the third most important element in Maslow's hierarchy. To feel like the group included your specific needs outweighs whatever technical progress was made during the lesson. This is even truer with kids. They have no idea they even have joints. They might be scared of a steep pitch or they might not. They could be scared of something you can't even imagine. Maybe they just want an Oreo. Knowing why your students are there, what motivates them and what they (or their parents) hope to accomplish is the first step in any lesson. How you get there will never be the same—that's the magic of teaching skiing. <<

## Borrowed Proficiency: Pathway to Confidence

By Joe Brevard  
Blue Hills Ski Area  
Canton, Mass.

*"You can't dream up confidence. Confidence is born of demonstrated ability."*

~Bill Parcells

I know you can do this because I just saw you do that!" Yes, it's a simple expression, perhaps even simplistic. But it can be a pathway to the confidence needed for snowsports skills development. It all started during a lesson for a group of Level 3 pre-teens at Blue Hills, a small area near Boston with challenging learning terrain. I had introduced side-slipping to reduce dependence on the wedge. But frustration had set in and the lesson seemed headed downhill.

Well, not entirely. That is, they were side-slipping, but only in a rearward direction, indicative of dominant pressure on the tails of the skis. I was hoping for a "correct" fore-and-aft stance and a fall-line sideslip. Then I thought: why not celebrate the rearward sideslip as a success, rather than a failure? (After all, tactical side-slipping by good skiers seldom occurs in the fall line.) So: "Good job on the rearward sideslip. That's happening because you are putting more pressure on the tails of the skis. Now we're going to do a forward sideslip where you'll put more pressure on your toes. I know you can sideslip your skis forward because I just saw you sideslip them backward." Their first few attempts had them descending in halting but reasonably controlled forward sideslips. While their execution was uneven, it was clear that, without realizing it, they

were engaging in the methodical trial-and-error process that is at the heart of athletic skill development. Things were back on track.

Needless to say, in snowsports, low self-confidence often stymies this trial and error process, preventing learners from making attempts that can produce successful outcomes. To counter this, I simply reminded them of a recent success that was athletically applicable to the new task: "I know you can do this because I just saw you do that!"

A week later, with the same group, I considered another step toward elimination of the wedge: if a spontaneously-executed maneuver can help teach controlled sideslipping, why not use the same notion to teach parallel traverses? At the edge of a wide slope, my plan was to have them: (1) start a forward sideslip, (2) tip the skis to halt the sideslip, and (3) ride the uphill edges across the slope.

After my sideslip, I transitioned into a skidded traverse on both edges, ending in an uphill christie on the other side of the trail. Their expressions were filled with doubt. I said: "I just saw you tip your skis uphill to stop your sideslip. So I know you can do this." With coaching to get their skis angled downhill, gravity drew them in diagonal paths across the slope. With the brief flash of smiles, this approach became a regular teaching tool for me.

I call it "borrowed proficiency"—simply showing a learner that a new task is a logical extension of a task he can already do. It works best when coupled with immediate feedback to help the learner (1) make adjustments during the task and (2) validate his body sensations at the moment a successful movement is performed. The goal is to seize the moment of learning—to imprint the "feel" of correct body movements upon the learner's kinesthetic self-awareness, reinforce the sensations of those movements and apply them to the new task.

There is nothing new about borrowed proficiency. It is routinely employed by athletes in all sports. For example, basketball players learning to shoot with their "weak" hand are not discouraged by early failures. They know that the skill is readily attainable because they have demonstrated ability with their "strong" hand. In basketball, of course, confidence is not an issue, because the consequences of failure are minor—one keeps shooting till the ball goes through the hoop with increasing regularity. In snow sports, on the other hand, fears associated with speed and falling can be deeply distracting to the learning process. Borrowed proficiency can help overcome this distraction by persuading the learner that the "new" maneuver is a manageable extension of one that she has successfully executed before. The accumulated memory of recent successes expands the learner's comfort zone to the point where he can tackle the next task in the learning progression.

Another example involved coaching Level I learners from the braking wedge to first turns. In this case, the implementation of borrowed proficiency makes use of the fact that the braking wedge often takes the

form of a mild turn. Instead of coaching a straight braking wedge, I find it more helpful to praise the "turn" they have just made: "Great, you're way ahead of me with that left turn. Way to go!" If the natural turn repeats itself, I celebrate it, and at the right point, I'll add a new task: "OK, now we're going to turn the other way." If I see a blank expression, I'll say "Well, I know you can turn right because I just saw you turn left." I then call attention to the stance and pressure that produced the natural turn and demonstrate how this can be replicated on the opposite side of the body ("Let's push that downhill knee in the new direction").

Depending on the guest's learning style and athletic ability, the result will vary—from an uneven skid to a legitimate turn. Regardless, I almost always observe an increased readiness to engage in the athletic trial-and-error needed to make breakthroughs in skills development.

The effectiveness of borrowed proficiency will, of course, vary, often depending on the learning style of the guest. For example, it may work best with kinesthetically-oriented learners—"doers" and "feelers." Because such learners are more attuned to "body feel" and spatial perception, they may be more receptive to visualizing the body feel of a successfully-executed maneuver, and applying it to the next step in their learning process.

So in my quest to improve as a ski teacher, I try to figure out that next step—whether it involves sideslipping, hockey stops, the thousand steps or flattening the old inside ski in the wedge christie. And if I get the feeling that self-confidence is the main obstacle to progress, I'll call on borrowed proficiency. Bill Parcells is right: you can't dream up confidence. But what you can do is inspire it with borrowed proficiency. So give it a try the next time you find yourself on the hill with learners who seem a little overwhelmed: "I know you can do this because I just saw you do that!" <<

## CLINICS: the Why, How, & Benefits!

By Walter Jaeger, Membership Promotions Committee Chair

You know it, I know it; most of us choose a clinic because its time for our mandatory update — every two years. Am I right? I know, I know, some of us take one every year and sometimes two, even three.

We are afforded numerous opportunities to achieve a greater understanding of our sport through PSIA/AASI-E's Events. Our organization spends an enormous amount to provide an exceptional skiing and riding experience for each and every one of its members. The depth of knowledge every Eastern Division Education Staff member brings is phenomenal.

Not only do they represent a wealth of training, skiing/riding achievements, each brings a deep understanding of the fundamentals of our profession.

Before we examine what those clinicians truly represent to us, let's take a look at the value we can receive by participating. First, each event I've attended afforded an opportunity to become a better skier and teacher. This is true even of the exams I participated in, whether I met our standards or did not. My personal skiing has vastly improved since my first event with PSIA-E. My teaching has similarly improved, though I admit in the beginning I was far more attentive to improving personal skills of skiing. "FIX ME PLEASE" summed up my interest then, for some years now I've also become a keen observer of the how and what the clinician presents. Given a particular event the balance of skiing skills and teaching skills gained reflect the course content. Here's a testament to our clinician's skills: I attended an event one year where the event content had to be radically restructured to accommodate the skiing skills the attendees brought to the event. This occurs more often than we members realize. Events are offered where skiing/riding skills are assumed to fit the content of the event, but the reality of skills on slope an Educator contends with may be far different. This ability to provide an event where all have felt well served is a strong positive statement regarding PSIA-E's Ed Staff training.

Events also offer an opportunity to broaden our perspective on the snow sports industry: how other ski schools are structured, what other mountains offer to support instructors, whether mountains diverge in customer focus, or customer opportunities, what new equipment or techniques are employed at different hills.

Participating in events offers new friendships from other participants. It's amazing how easily friendships develop because we already share the love of snow sports and teaching.

Lastly, from a dollars and cents perspective the events offered by PSIA-E are a tremendous value. Look at the cost of any clinic or high-level instruction offered at your mountain and compare this to the cost of a PSIA-E Event. A group intermediate clinic at our mountain is \$35 for 1-½ hours. That translates into 280.00 for twelve hours (the approximate time of a typical two day PSIA-E clinic on snow). Because we in the East we are provided a lift ticket, we must add this cost onto the 280.00 to make it comparable, now we are at 400.00. A PSIA-E Event (2 day) ranges from \$136 to \$190.00. What do we receive for this: an extremely accomplished educator for 12- 14 hours, a limited group (max of 8), and an all day pass at the mountain the event is held at. From strictly a cost position we are less than half the cost with a much higher degree of education offered.

OK, we say, but it costs more to travel to an event; yes, there is the hotel room for one or even two nights, the gas and the meals. Traveling for an event we may have to add another \$250.00 for two nights of hotel, food and gas. But often we can do this for one hotel

night saving \$70.00. With some creativity through sharing and friendships we may be able to cut the costs even more. At full costs we are now around (250 + 170 average event) for a cost of \$420.00. This works out to \$35.00 for each hour with the Educator on snow. It's hard to offer a monetary value to the intangibles gained from the Event: our skills increase, our prospective broadens, and we meet new friends. Standing back a little, events remain a tremendous value for all members.

How do we get the most out of an Event? First to remember are the goals and interests you have as a teacher and skier or rider. Do you want to be a better rider or skier? Do you want to broaden your skills as in learn to efficiently ski bumps, steeps, race or gain terrain park skills? Would you like to specialize in teaching seniors? Women? Children? Is Adaptive a budding interest of yours? Is your goal to become a resort trainer? Do you want to increase your certification level? Focus on your interests and your personal skill goals then you can best choose the Events to serve you best.

Don't neglect the lateral opportunities in learning that Events provide. Acquiring new and deeper skill sets enhances our ability to "see" the skiing public and be able to offer an informed appraisal of their skiing/riding abilities. Complimenting this enhancement are insights gained to proscribe actions, which make a difference in the skiing public's fun, enjoyment, and sense of accomplishment (read as able to ski the steeps, bumps, soft snow, powder, a blue or black or double black slope etc.).

Every nuanced bit of understanding of skiing and riding we inculcate assists in providing greater enjoyment for the public and for us as instructors and individual riders and skiers. It may sound like an Analysis Event is the best way to become proficient, but thinking so precludes the insights and skills achieved through valuable lateral educational events which will strengthen and enhance an individual's understanding and accomplishment.

Take a long careful look at the value of PSIA-E events for achieving your goals and satisfying your interests. Commit yourself to taking an event each year, not one every two years. You know how some of us complain about not enough or variety of events offered close by? Believe me, this would change very quickly if each of us were taking one event a year, and occasionally two. <<

## National Academy worth the trip

By Steve Mc Grath  
Mount Sunapee Resort  
PSIA-E A L3, SB L1, CS2  
Children's Committee Representative  
Region 1

I know that you all just got your latest issue of the SnoPro, and if you are like me you read it cover to cover. How many noticed the description of this year's Spring Academy? Rather than give you the answer I will tell you a story. I have been certified since 1972 and was a true blue eastern skier, hard snow and firm conditions were what I was sure it was all about.

I went west once early in my career, 1973 for a spring ski fling. Did the Colorado mountains and then ended up at Alta in mid-April. Suffice to say I was hooked and have skied the west all but one season since, and that year I took my son to the National Academy in Chamonix.

This brings me to the heart of the matter. Why not ski out west? Why not ski out west in April? Why not attend the National Academy? In 2015 the Academy will again be at Snowbird, April 22-28. My first trip to the Academy was in 1998 and I then became an Academy regular in 2006. Yes I missed one when PSIA had the 50/50, but I still skied Snowbird and got credit for the event as I skied with the Intermountain Divisions spring fling. You do know that you can get continuing education credits from other divisions, AND you can take accreditations such as CS-2 in other divisions as well. I took my CS-2 at Jackson Hole, what an awesome experience!

Now back to the Academy. The east is well represented with over 60 participants. That is more than the typical number of participants in the Eastern Spring Academy, and almost the same number that attend the Spring Rally. By now I am sure that you have figured out the point of this My Turn... think about the National Academy. Yes I can hear the push back already "it's too expensive". Well given what you get I would push the other way. The weather, typically there are only two types that we experience at the Academy, sunshine or partly cloudy (which usually involves shoveling). If you book your flights early or if you have points then the cost can be very reasonable.

Oh yes the description for the Spring Academy at Mount Snow, March 26-29, is "Get Ready to Ski Out West." I hope you go to the Spring Academy, and I really hope to see you at Snowbird in April.



Parker and I will be looking for you. <<



# Alpine Schedule for 2014- 2015

Online registration is now available! Please go to [www.psia-e.org](http://www.psia-e.org) and click the Register Online button.

Key: # = Events non-members may attend for \$25 additional fee \* = Events with limited attendance; may fill prior to deadlines!  
 R = Events Open to Registered members P = Qualifies as Exam Prerequisite (CS may be used for Alpine Only)  
 Weekend events are highlighted in blue. V = Vertical Drop - skiing a minimum of 10,000 vertical feet per day  
 ^ = Non-standard event registration & start time M = Master Teacher Continuing Education Course

**PLEASE Check Event Time:** 8am Reg, on snow 9am-4pm; 9am Reg, on snow 10am-6pm; 2pm Reg, on snow 3pm-10pm

If openings are available after the deadline date, members may be admitted based on availability- Absolutely no walk-ons will be admitted  
 A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

## PSIA-AASI Eastern Division Event Participant Safety Policy

Skiing and riding are athletic and physically demanding activities. It is the expectation of PSIA-AASI Eastern Division that each participant attending an event or exam shall possess the requisite level of fitness and stamina to participate safely, on all appropriate terrain and at a pace consistent with other members of the group. As such, PSIA-AASI Eastern Division reserves the right to have education staff reassign participants in any event that may pose a risk to themselves or others or consistently impede the progress of the group to another, more skill and fitness-appropriate event. In such a situation, an appropriate event will be recommended and the member may be transferred to that event at no charge (other than any difference in event costs) or a full refund of the originally registered event will be provided.

## Feature Events (Most open to all members and some open to non-members for an additional \$25)

Key No	Event	Description	Location	Price	Dates	Deadline
R # 002	Snowsports School	For Directors & Supervisors - Keynote	Mount Snow, VT	\$245	Dec 01-03	11/12/14
	Mgmt. Seminar	Tues; Sponsor Showcase; banquet				
	**NEW** Eastern	For Area Staff Trainer- must attend ALL	Mount Snow, VT	\$245	Dec 01-03	11/12/14
	003 Trainer Academy	sessions; receive pin upon completing				
R # 400	Safe Coaching	1 day for all disciplines	Mount Snow, VT	\$123	Dec 01	11/12/14
* V 010	Mini Academy	2 days; for Level III members	Killington, VT	\$205	Dec 13-14	11/26/14
* 012	Masters Academy	5 days; banquet, Level III	Killington, VT	\$524	Dec 15-19	11/26/14
PR* 011	Snow Pro Jam	5 days; banquet, Après Ski Activities	Killington, VT	\$439	Dec 15-19	11/26/14
	013 **NEW** Alpine Level II	5 days; Level II Skiing Exam with coaching	Killington, VT	\$439	Dec 15-19	11/26/14
	Collegiate					
R # 015	Southern SSM Seminar	2 days; For Supervisor/Trainers	Timberline, WV	\$159	Jan 05-06	12/17/14
	016 **NEW** Eastern	For Area Staff Trainer- must attend ALL	Timberline, WV	\$229	Jan 05-06	12/17/14
	Trainer Academy	sessions; receive pin upon completing				
R # 702	Children's Academy	2 days; Keynote	Jiminy Peak, MA	\$169	Jan 05-06	12/17/14
R # 703	Children's Academy	3 days; Keynote	Jiminy Peak, MA	\$224	Jan 05-07	12/17/14
R 704	Alpine Level I Exam	3 days at Children's Academy	Jiminy Peak, MA	\$224	Jan 05-07	12/17/14
P R 205	Spring Academy	4 days; Get Ready to Ski Out West!	Mount Snow, VT	\$350	Mar 26-29	03/11/15
R 206	Alpine Spring Rally	2 days; Après Ski party	Mount Snow, VT	\$195	Mar 28-29	03/11/15

## Specialty Events (Open to all members) 2 days - \$159

Key No	Event	Location	Dates	Deadline	Key No	Event	Location	Dates	Deadline
R M 007	Stance & Alignment	Stratton Mtn, VT	Dec 10-11	11/19/14	R 135	Alpine Modern Skiing	Massanutten, VA	Feb 25-26	02/04/15
R M 017	Stance & Alignment	Timberline, WV	Jan 05-06	12/17/14	R M 156	Stance & Alignment	Bristol Mtn, NY	Mar 04-05	02/11/15
R M 034	Stance & Alignment	Holimont, NY	Jan 12-13	12/24/14	R V 168	Trees & Steeps	Mad River Glen, VT	Mar 09-10	02/18/15
R 052	Skiing for Women Inst.	Stowe, VT	Jan 20-21	12/31/14	R 170	Alpine Modern Skiing	Kissing Bridge, NY	Mar 10-11	02/18/15
R M 068	Stance & Alignment	Elk Mountain, PA	Jan 26-27	01/07/15	R 171	Skiing Ungroomed Terr	Greek Peak, NY	Mar 12-13	02/18/15
R 075	Alpine Modern Skiing	Wachusett, MA	Jan 26-27	01/07/15	R 175	Trees & Steeps	Middlebury, VT	Mar 14-15	02/25/15
R 097	Alpine Modern Skiing	Bolton Valley, VT	Feb 02-03	01/14/15	R V 183	Skiing Ungroomed Terr	Gore Mountain, NY	Mar 16-17	02/25/15
R 093	Skiing for Women Inst.	Hunter Mtn, NY	Feb 04-05	01/14/15	R 195	Skiing for Women Inst.	Liberty Mtn, PA	Mar 18-19	02/25/15
R 099	Trees & Steeps	Saddleback, ME	Feb 04-05	01/14/15	R 210	Alpine Modern Skiing	Sunday River, ME	Mar 30-31	03/11/15
R M 109	Stance & Alignment	Mount Snow, VT	Feb 09-10	01/21/15	R 218	Skiing Ungroomed Terr	Killington, VT	Apr 07-08	03/18/15

## Senior Tour (Recommended for members 55 years or older) 2 days - \$152

Key No	Event	Location	Dates	Deadline	Key No	Event	Location	Dates	Deadline
R 048	Senior Skills Clinic	Cannon Mtn, NH	Jan 14-15	12/24/14	R 187	Senior Skills Clinic	Jiminy Peak, MA	Mar 16-17	02/25/15
R 067	Senior Skills Clinic	Elk Mountain, PA	Jan 26-27	01/07/15	P R 202	Senior Moguls	Belleayre, NY	Mar 23-24	03/04/15
P R 119	Senior Moguls	Mount Snow, VT	Feb 11-12	01/21/15	R 215	Senior Skills Clinic	Sunday River, ME	Apr 01-02	03/11/15
R 155	Senior Skills Clinic	Bristol Mtn, NY	Mar 04-05	02/11/15	P R 227	Senior Moguls	Killington, VT	Apr 09-10	03/18/15
R 162	Senior Skills Clinic	Ski Butternut, MA	Mar 09-10	02/18/15					

## Race Series (Open to all members and non-members for additional \$25) 3 days - \$250; Kids - \$169; 2 days - \$170

Key No	Event	Location	Dates	Deadline	Key No	Event	Location	Dates	Deadline
R # 750	Giant Slalom	Stowe, VT	Jan 20-21	12/31/14	R # 759	Slalom & Giant Slalom	Ski Butternut, MA	Mar 09-10	02/18/15
R # 751	Giant Slalom	Gunstock, NH	Jan 29-30	01/14/15	R # 729	Coaching Kids in Race	Ski Butternut, MA	Mar 09-10	02/18/15
R # 754	2 Day Race Camp	Hunter Mtn, NY	Feb 02-03	01/14/15	R # 760	Giant Slalom	Greek Peak, NY	Mar 12-13	02/18/15
R # 755	3 Day Race Camp	Hunter Mtn, NY	Feb 02-04	01/14/15	R # 761	Giant Slalom	Cranmore, NH	Mar 23-24	03/04/15
R # 756	Slalom & Giant Slalom	Bousquet, MA	Feb 09-10	01/21/15	R # 762	Calling All Coaches	West Mountain, NY	Mar 25-26	03/04/15
R # 758	Slalom & Giant Slalom	Bristol Mtn, NY	Mar 02-03	02/11/15					

## Alpine Resort Trainer (ART) Workshop (Open to Level 2 and 3 members; Director's Signature Required) 2 days - \$198

Key No	Event	Location	Dates	Deadline	Key No	Event	Location	Dates	Deadline
008	ART Workshop	Stratton Mtn, VT	Dec 10-11	11/19/14	087	ART Workshop	Windam, NY	Feb 02-03	01/14/15
043	ART Workshop	Cannon Mtn, NH	Jan 12-13	12/24/14	105	ART Workshop	Mount Snow, VT	Feb 09-10	01/21/15
040	ART Workshop	Holiday Valley, NY	Jan 14-15	12/24/14					

# Alpine Schedule for 2014- 2015

Key: # = Events non-members may attend for \$25 additional fee \* = Events with limited attendance; may fill prior to deadlines!  
 R = Events Open to Registered members P = Qualifies as Exam Prerequisite (CS may be used for Alpine Only)  
 Weekend events are highlighted in blue. ^ = Non-standard event registration & start time  
 ^ = Non-standard event registration & start time M = Master Teacher Continuing Education Course  
 If openings are available after the deadline date, members may be admitted based on availability- Absolutely no walk-ons will be admitted  
 A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

## Skiing Improvement (Development Series for Reg & Level I, Master Series for Level 2 & 3) 2 days - \$159

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P R 005	Development Series	Stratton Mtn, VT	Dec 10-11	11/19/14	P R 130	Development Series	Massanutten, VA	Feb 23-24	02/04/15
006	Masters Series	Stratton Mtn, VT	Dec 10-11	11/19/14	131	Masters Series	Massanutten, VA	Feb 23-24	02/04/15
P R 085	Development Series	Windham, NY	Feb 02-03	01/14/15	138	Masters Series	Wintergreen, VA	Feb 25-26	02/04/15
086	Masters Series	Windham, NY	Feb 02-03	01/14/15	P R 139	Development Series	Montage Mtn, PA	Feb 25-26	02/04/15
P R 080	Development Series	Wintergreen, VA	Feb 05-06	01/14/15	140	Masters Series	Montage Mtn, PA	Feb 25-26	02/04/15
P R 107	Development Series	Mount Snow, VT	Feb 09-10	01/21/15	P R 190	Development Series	Jiminy Peak, MA	Mar 18-19	02/25/15
108	Master Series	Mount Snow, VT	Feb 09-10	01/21/15	191	Masters Series	Jiminy Peak, MA	Mar 18-19	02/25/15

## Teaching Improvement (Open to Certified Members; Coaching High End Ski open to Level 2 or 3 only) 2 days - \$163

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P M 039	Movement Analysis	Holiday Valley, NY	Jan 14-15	12/24/14	P M 132	Practical Teaching	Massanutten, VA	Feb 23-24	02/04/15
046	Coaching High End Ski	Cannon Mtn, NH	Jan 14-15	12/24/14	P M 146	Movement Analysis	Sugarloaf, ME	Mar 02-03	02/11/15
P M 047	Movement Analysis	Cannon Mtn, NH	Jan 14-15	12/24/14	P M 149	Practical Teaching	Bristol Mtn, NY	Feb 28-Mar 01	02/11/15
P M 076	Movement Analysis	Wachusett, MA	Jan 26-27	01/07/15	P M 177	Practical Teaching	Seven Springs, PA	Mar 14-15	02/25/15
P M 077	Practical Teaching	Wachusett, MA	Jan 26-27	01/07/15	P M 186	Practical Teaching	Jiminy Peak, MA	Mar 16-17	02/25/15
P M 092	Movement Analysis	Hunter Mtn, NY	Feb 04-05	01/14/15	P M 189	Movement Analysis	Jiminy Peak, MA	Mar 18-19	02/25/15
P M 102	Movement Analysis	Bousquet, MA	Feb 09-10	01/21/15	P M 194	Movement Analysis	Liberty Mtn, PA	Mar 18-19	02/25/15
121	Coaching High End Ski	Mount Snow, VT	Feb 11-12	01/21/15	P M 214	Practical Teaching	Sunday River, ME	Apr 01-02	03/11/15

## Workshop Clinics (Open to all Members) 2 days - \$152

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 004	Workshop Clinic	Stratton Mtn, VT	Dec 10-11	11/19/14	R ^ 124	PM-AWC - Reg @ 2pm	Blue Mountain, PA	Feb 11-12	01/21/15
R 009	Workshop Clinic	Mount Snow, VT	Dec 13-14	11/26/14	R 142	Workshop Clinic	Oak Mountain, NY	Feb 28-Mar 01	02/11/15
R 022	Workshop Clinic	Canaan Valley, WV	Jan 07-08	12/17/14	R 144	Workshop Clinic	Peek N' Peak, NY	Feb 28-Mar 01	02/11/15
R 025	Workshop Clinic	Shawnee Peak, ME	Jan 08-09	12/17/14	R 150	Workshop Clinic	Bristol Mtn, NY	Mar 02-03	02/11/15
R 027	Workshop Clinic	Bromley, VT	Jan 10-11	12/24/14	R ^ 158	PM-AWC - Reg @ 2pm	Blue Hills, MA	Mar 05-06	02/11/15
R 042	Workshop Clinic	Cannon Mtn, NH	Jan 12-13	12/24/14	R 165	Workshop Clinic	Jay Peak, VT	Mar 09-10	02/18/15
R 056	Workshop Clinic	Whitetail, PA	Jan 22-23	12/31/14	R 179	Workshop Clinic	Toggenburg, NY	Mar 14-15	02/25/15
R 057	Workshop Clinic	Sugarbush, VT	Jan 22-23	12/31/14	R 234	Workshop Clinic	Seven Springs, PA	Mar 14-15	02/25/15
R 063	Workshop Clinic	Titus Mountain, NY	Jan 24-25	01/07/15	R 182	Workshop Clinic	Gore Mountain, NY	Mar 16-17	02/25/15
R 069	Workshop Clinic	Elk Mountain, PA	Jan 28-29	01/07/15	R 185	Workshop Clinic	Jiminy Peak, MA	Mar 16-17	02/25/15
R 233	Workshop Clinic	Gunstock, NH	Jan 29-30	01/14/15	R 198	Workshop Clinic	Belleayre, NY	Mar 21-22	03/04/15
R 082	Workshop Clinic	Hermitage Club, VT	Jan 31-Feb	01/14/15	R 213	Workshop Clinic	Sunday River, ME	Apr 01-02	03/11/15
R 101	Workshop Clinic	Labrador, NY	Feb 07-08	01/21/15	R 216	Workshop Clinic	Killington, VT	Apr 07-08	03/18/15
R 104	Workshop Clinic	Cataloochee, NC	Feb 09-10	01/21/15					

## Moguls Series (Some open to Registered members, all open to Certified members) 2 days - \$159

SENIOR BUMP EVENTS ARE ALSO AVAILABLE - PLEASE REFER TO "SENIOR TOUR" SECTION OF SCHEDULE

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P R 037	Intro to Bumps	Holiday Valley, NY	Jan 14-15	12/24/14	P 166	Intermediate Bumps	Mad River Glen, VT	Mar 09-10	02/18/15
P 038	Intermediate Bumps	Holiday Valley, NY	Jan 14-15	12/24/14	P 167	Advanced Bumps	Mad River Glen, VT	Mar 09-10	02/18/15
P R 065	Intro to Bumps	Elk Mountain, PA	Jan 26-27	01/07/15	P R 200	Intro to Bumps	Belleayre, NY	Mar 23-24	03/04/15
P 066	Intermediate Bumps	Elk Mountain, PA	Jan 26-27	01/07/15	P 201	Intermediate Bumps	Belleayre, NY	Mar 23-24	03/04/15
P R 116	Intro to Bumps	Mount Snow, VT	Feb 11-12	01/21/15	P R 224	Intro to Bumps	Killington, VT	Apr 09-10	03/18/15
P 117	Intermediate Bumps	Mount Snow, VT	Feb 11-12	01/21/15	P 225	Intermediate Bumps	Killington, VT	Apr 09-10	03/18/15
P 118	Advanced Bumps	Mount Snow, VT	Feb 11-12	01/21/15	P 226	Advanced Bumps	Killington, VT	Apr 09-10	03/18/15
P R 120	Women Only Bumps	Mount Snow, VT	Feb 11-12	01/21/15	P R 228	Women Only Bumps	Killington, VT	Apr 09-10	03/18/15

## Teams (Open to Level III members) - Prep - \$162; Tryouts - \$230

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
036	DEV Team Prep	Holiday Valley, NY	Jan 14-15	12/24/14	094	DEV Team Prep	Hunter Mtn, NY	Feb 04-05	01/14/15
053	Eastern Team Tryout	Stowe, VT	Jan 21-22	12/31/14	106	DEV Team Prep	Mount Snow, VT	Feb 09-10	01/21/15
070	DEV Team Prep	Elk Mountain, PA	Jan 28-29	01/07/15	136	DEV Team Prep	Massanutten, VA	Feb 25-26	02/04/15
232	DEV Team Prep	Gunstock, NH	Jan 29-30	01/14/15	217	DEV Team Tryout	Killington, VT	Apr 07-08	03/18/15

## Exam Prep (Open to Level I or II members) 2 days - \$152; With Video - \$195

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P 023	Level 2 Teaching	Canaan Valley, WV	Jan 07-08	12/17/14	P 125	Level 2 Skiing	Ski Beech, NC	Feb 11-12	01/21/15
P 032	Level 2 Skiing w/video	Holimon, NY	Jan 12-13	12/24/14	P 128	Level 2 Teaching	Bear Creek, PA	Feb 23-24	02/04/15
035	Level 3 Skiing	Holiday Valley, NY	Jan 14-15	12/24/14	P 163	Level 2 Skiing	Jay Peak, VT	Mar 09-10	02/18/15
P 073	Level 2 Skiing	Wachusett, MA	Jan 26-27	01/07/15	P 180	Level 3 Skiing w/video	Gore Mountain, NY	Mar 16-17	02/25/15
P ^ 123	PM - Level 2 Skiing	Blue Mountain, PA	Feb 11-12	01/21/15					

## \*\* NEW \*\* Exam Prep - Level II Skiing (Open to Level I Members) 3 days - \$229

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P 020	Unlock Your Expert	Timberline, WV	Jan 07-09	12/17/14	P 071	Unlock Your Expert	Elk Mountain, PA	Jan 28-30	01/07/15
P 044	Unlock Your Expert	Cannon Mtn, NH	Jan 12-14	12/24/14	P 114	Unlock Your Expert	Mount Snow, VT	Feb 11-13	01/21/15

# Alpine Schedule for 2014- 2015

Key: # = Events non-members may attend for \$25 additional fee

R = Events Open to Registered members

Weekend events are highlighted in blue.

**PLEASE Check Event Time:** 8am Reg, on snow 9am-4pm; 9am Reg, on snow 10am-6pm; 2pm Reg, on snow 3pm-10pm

If openings are available after the deadline date, members may be admitted based on availability- Absolutely no walk-ons will be admitted

A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

## Exam Prep - Level III Skiing (Open to Level II and Level III members) 3 days - \$229

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
021	Gateway Dynamic Ski	Timberline, WV	Jan 07-09	12/17/14	072	Gateway Dynamic Ski	Elk Mountain, PA	Jan 28-30	01/07/15
045	Gateway Dynamic Ski	Cannon Mtn, NH	Jan 12-14	12/24/14	115	Gateway Dynamic Ski	Mount Snow, VT	Feb 11-13	01/21/15

## 1-Day On-snow Continuing Education (Open to all members, Safe Coaching open to non-members) 1 day - \$123

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
# R 400	Safe Coaching	Mount Snow, VT	Dec 01	11/12/14	R m 058	Adult Develop & Aging	Sugarbush, VT	Jan 22	12/31/14
R M 028	Adult Develop & Aging	Bromley, VT	Jan 11	12/24/14	# R 414	Safe Coaching	Sugarbush, VT	Jan 22	12/31/14
R M 029	History Comes Alive	Holimont, NY	Jan 12	12/24/14	R M 137	History Comes Alive	Massanutten, VA	Feb 26	02/04/15
# R 413	Safe Coaching	Whitetail, PA	Jan 22	12/31/14	R M 188	History Comes Alive	Jiminy Peak, MA	Mar 17	02/25/15

## 1-Day Indoor Continuing Education (Open to all members and non-members for an additional \$25) - 1 day - \$123

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
#RM 018	At Your Service	Timberline, WV	Jan 07	12/17/14	#RM 110	Anatomy	Mount Snow, VT	Feb 09	01/21/15
#RM 019	Communication Station	Timberline, WV	Jan 08	12/17/14	#RM 111	Outdoor Injury Preventio	Mount Snow, VT	Feb 10	01/21/15
#RM 030	Functional Movement	Holimont, NY	Jan 12	12/24/14	#RM 112	Motor Learning	Mount Snow, VT	Feb 11	01/21/15
#RM 031	Communication Station	Holimont, NY	Jan 13	12/24/14	#RM 113	Exercise Physiology	Mount Snow, VT	Feb 12	01/21/15
#RM 088	A Conversation w/ Fear	Windham Mtn, NY	Feb 02	01/14/15	#RM 151	Communication Station	Bristol Mtn, NY	Mar 02	02/11/15
#RM 089	Functional Movement	Windham Mtn, NY	Feb 03	01/14/15	#RM 152	Skiing with Smart Parts	Bristol Mtn, NY	Mar 03	02/11/15
#RM 090	At Your Service	Hunter Mtn, NY	Feb 04	01/14/15	#RM 192	Functional Movement	Jiminy Peak, MA	Mar 18	02/25/15
#RM 091	Communication Station	Hunter Mtn, NY	Feb 05	01/14/15	#RM 193	Behavior Management	Jiminy Peak, MA	Mar 19	02/25/15

## Accreditation Programs (Open to all Certified members) - 2 days - \$190

Coaching Advanced Skiing and Racing					Sports Science				
Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
M 752	Course Setting & Drills	Gunstock, NH	Jan 29-30	01/14/15	M 050	Biomechanics	Ski Roundtop, PA	Jan 20-21	12/31/14
M 753	Tactics & Techniques	Hunter Mtn, NY	Feb 02-03	01/14/15	M 204	Science of Skiing	Mount Snow, VT	Mar 26-27	03/11/15
M 757	Advanced Movement	Bear Creek, PA	Feb 23-24	02/04/15	M 211	Exercise Physiology	Sunday River, ME	Mar 30-31	03/11/15

## \*\*NEW\*\* Online Continuing Education - Coming Soon (Open to all members) - 1 day - \$123

Please note: E-Learning courses may be used for continuing education credit every four years.

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
M 229	History Comes Alive	Online Course	Any	03/15/15	M 230	Adult Develop & Aging	Online Course	Any	03/15/15

## Online Professional Knowledge Exam - Director's Signature not required August 15, 2014 to April 15, 2015 - \$15

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
980	Level II Online Exam	2015 Online Season		04/15/15	981	Level III Online Exam	2015 Online Season		04/15/15
982	Master Teacher Exams	2015 Online Season		04/15/15					

## Alpine Level I Exams - Director's Signature Required (Open to Registered members) 2 days - \$141

A new member application must be submitted prior to, or at the same time as Level I Exam Application. Director Signature is required.

New members who join after February 15, 2015 will receive membership benefits through June 2016.

Key No.	Event	Description	Location	Price	Dates	Deadline
R 704	Alpine Level I Exam	Alpine Level I Exam at Children's Academy - 3 days	Jiminy Peak, MA	\$229	Jan 05-07	12/17/14

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 014	Alpine Level I Exam	Timberline, WV	Jan 05-06	12/17/14	R 143	Alpine Level I Exam	Peek n' Peak, NY	Feb 28-Mar 1	02/15/15
R 024	Alpine Level I Exam	Shawnee Peak, ME	Jan 08-09	12/17/14	R 145	Alpine Level I Exam	Ski Sundown, CT	Feb 28-Mar 1	02/15/15
R 026	Alpine Level I Exam	Bromley, VT	Jan 10-11	12/24/14	R 157	Alpine Level I Exam	Smugg's Notch, VT	Mar 05-06	02/15/15
R 033	Alpine Level I Exam	Holimont, NY	Jan 12-13	12/24/14	R * 160	Alpine Level I Exam	Hunt Hollow, NY	Mar 07-08	02/18/15
R 041	Alpine Level I Exam	Cannon Mtn, NH	Jan 12-13	12/24/14	R 161	Alpine Level I Exam	McIntyre, NH	Mar 07-08	02/18/15
R 049	Alpine Level I Exam	Ski Roundtop, PA	Jan 20-21	12/31/14	R 159	Alpine Level I Exam	Blue Hills, MA	Mar 07-08	02/18/15
R 060	Alpine Level I Exam	Hidden Valley, PA	Jan 24-25	01/07/15	R 164	Alpine Level I Exam	Jay Peak, VT	Mar 09-10	02/18/15
R 061	Alpine Level I Exam	Powder Ridge, CT	Jan 24-25	01/07/15	R 169	Alpine Level I Exam	Kissing Bridge, NY	Mar 10-11	02/18/15
R 062	Alpine Level I Exam	Titus Mountain, NY	Jan 24-25	01/07/15	R 173	Alpine Level I Exam	Greek Peak, NY	Mar 14-15	02/25/15
R 064	Alpine Level I Exam	Elk Mountain, PA	Jan 26-27	01/07/15	R 172	Alpine Level I Exam	Catamount, NY	Mar 14-15	02/25/15
R 074	Alpine Level I Exam	Wachusett Mtn, MA	Jan 26-27	01/07/15	R 174	Alpine Level I Exam	Middlebury, VT	Mar 14-15	02/25/15
R 081	Alpine Level I Exam	Gunstock, NH	Jan 31-Feb 1	01/14/15	R 176	Alpine Level I Exam	Seven Springs, PA	Mar 14-15	02/25/15
R 098	Alpine Level I Exam	Bolton Valley, VT	Feb 02-03	01/14/15	R 178	Alpine Level I Exam	Toggenburg, NY	Mar 14-15	02/25/15
R 078	Alpine Level I Exam	Snowshoe, WV	Feb 03-04	01/14/15	R 181	Alpine Level I Exam	Gore Mountain, NY	Mar 16-17	02/18/15
R 100	Alpine Level I Exam	Saddleback, ME	Feb 04-05	01/14/15	R 184	Alpine Level I Exam	Jiminy Peak, MA	Mar 16-17	02/25/15
R 079	Alpine Level I Exam	Wintergreen, VA	Feb 05-06	01/14/15	R 196	Alpine Level I Exam	Liberty Mtn, PA	Mar 18-19	02/25/15
R 103	Alpine Level I Exam	Cataloochee, NC	Feb 09-10	01/21/15	R 197	Alpine Level I Exam	Pat's Peak, NH	Mar 21-22	03/04/15
R 126	Alpine Level I Exam	Thunder Ridge, NY	Feb 21-22	02/15/15	R 199	Alpine Level I Exam	Belleayre, NY	Mar 21-22	03/04/15
R 127	Alpine Level I Exam	Bear Creek, PA	Feb 23-24	02/15/15	R 203	Alpine Level I Exam	Cranmore, NH	Mar 23-24	03/04/15
R 134	Alpine Level I Exam	Massanutten, VA	Feb 25-26	02/15/15	R 207	Alpine Level I Exam	Mount Snow, VT	Mar 28-29	03/11/15
R 129	Alpine Level I Exam	Montage, PA	Feb 25-26	02/15/15	R 212	Alpine Level I Exam	Sunday River, ME	Apr 01-02	03/11/15
R 141	Alpine Level I Exam	Oak Mountain, NY	Feb 28-Mar 1	02/15/15	R 223	Alpine Level I Exam	Killington, VT	Apr 09-10	03/18/15

# Alpine Level II - Level III Exams and Reassessments

More Information on the Alpine Level II College is available in the Snow Pro Newsletter or online at [www.psia-e.org](http://www.psia-e.org)

**Skiing reassessment candidates may register for one or more skiing performance areas - i.e. Mountain Skiing and Agility/Versatility in same event**

Exam candidates may register for one or more teaching modules - i.e. Creative Teaching 8:00am-12:00pm & Children & Youth 12:00pm-4:00pm

All successful Skiing Performance Area or Teaching Module may be kept for life based on continuous membership

**PLEASE Check Event Time:**

**Absolutely no walk-ons will be admitted - MUST register prior to deadline date**

**\*\*NEW\*\* Level II Exam College (Open to Level I members) 5 days - \$439**

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P 013	Level II Exam College	Killington, VT	Dec 15-19	11/26/14	P 133	Level II Exam College	Massanutten, VA	Feb 23-27	02/04/15
Alpine Level II Certification Exams					Alpine Level III Certification Exams 2 days - \$192				
Key No.	Level II Assessment	Location	Dates	Deadline	Key No.	Level III Assessment	Location	Dates	Deadline
231	Level II Teaching	Stowe, VT	Jan 20-21	12/31/14	051	Level III Skiing	Stowe, VT	Jan 20-21	12/31/14
059	Level II Skiing	Sugarbush, VT	Jan 22-23	12/31/14	095	Level III Skiing	Hunter Mtn, NY	Feb 04-05	01/14/15
054	Level II Skiing	Whitetail, PA	Jan 22-23	12/31/14	096	Level III Teaching	Hunter Mtn, NY	Feb 04-05	01/14/15
055	Level II Teaching	Whitetail, PA	Jan 22-23	12/31/14	147	Level III Skiing	Sugarloaf, ME	Mar 02-03	02/11/15
083	Level II Skiing	Windham, NY	Feb 02-03	01/14/15	148	Level III Teaching	Sugarloaf, ME	Mar 02-03	02/11/15
084	Level II Teaching	Windham, NY	Feb 02-03	01/14/15	219	Level III Skiing	Killington, VT	Apr 07-08	03/18/15
153	Level II Skiing	Bristol Mtn, NY	Mar 04-05	02/11/15	220	Level III Teaching	Killington, VT	Apr 07-08	03/18/15
154	Level II Teaching	Bristol Mtn, NY	Mar 04-05	02/11/15					
208	Level II Skiing	Sunday River, ME	Mar 30-31	03/11/15					
209	Level II Teaching	Sunday River, ME	Mar 30-31	03/11/15					
221	Level II Skiing	Killington, VT	Apr 09-10	03/18/15					
222	Level II Teaching	Killington, VT	Apr 09-10	03/18/15					

## Alpine Skiing Reassessment - Agility / Versatility

Key No.	Level II Assessment	Location	Dates	Deadline
059A	Agility / Versatility	Sugarbush, VT	Jan 22	12/31/14
054A	Agility / Versatility	Whitetail, PA	Jan 22	12/31/14
083A	Agility / Versatility	Windham, NY	Feb 02	01/14/15
153A	Agility / Versatility	Bristol Mtn, NY	Mar 04	02/11/15
208A	Agility / Versatility	Sunday River, ME	Mar 30	03/11/15
221A	Agility / Versatility	Killington, VT	Apr 09	03/18/15

## Reassessment runs from 8:00am - 4:00pm - \$64

Key No.	Level III Assessment	Location	Dates	Deadline
051A	Agility / Versatility	Stowe, VT	Jan 20	12/31/14
095A	Agility / Versatility	Hunter Mtn, NY	Feb 04	01/14/15
147A	Agility / Versatility	Sugarloaf, ME	Mar 02	02/11/15
219A	Agility / Versatility	Killington, VT	Apr 07	03/18/15

## Alpine Skiing Reassessment - Mountain Skiing

Key No.	Level II Assessment	Location	Dates	Deadline
059B	Mountain Skiing	Sugarbush, VT	Jan 22	12/31/14
054B	Mountain Skiing	Whitetail, PA	Jan 22	12/31/14
083B	Mountain Skiing	Windham, NY	Feb 02	01/14/15
153B	Mountain Skiing	Bristol Mtn, NY	Mar 04	02/11/15
208B	Mountain Skiing	Sunday River, ME	Mar 30	03/11/15
221B	Mountain Skiing	Killington, VT	Apr 09	03/18/15

## Reassessment runs from 8:00am - 4:00pm - \$64

Key No.	Level III Assessment	Location	Dates	Deadline
051B	Mountain Skiing	Stowe, VT	Jan 20	12/31/14
095B	Mountain Skiing	Hunter Mtn, NY	Feb 04	01/14/15
147B	Mountain Skiing	Sugarloaf, ME	Mar 02	02/11/15
219B	Mountain Skiing	Killington, VT	Apr 07	03/18/15

## Alpine Skiing Reassessment - Skiing at Skill Level

Key No.	Level II Assessment	Location	Dates	Deadline
059C	Skiing at Skill Level	Sugarbush, VT	Jan 22	12/31/14
054C	Skiing at Skill Level	Whitetail, PA	Jan 22	12/31/14
083C	Skiing at Skill Level	Windham, NY	Feb 02	01/14/15
153C	Skiing at Skill Level	Bristol Mtn, NY	Mar 04	02/11/15
208C	Skiing at Skill Level	Sunday River, ME	Mar 30	03/11/15
221C	Skiing at Skill Level	Killington, VT	Apr 09	03/18/15

## Reassessment runs from 8:00am - 4:00pm - \$64

Key No.	Level III Assessment	Location	Dates	Deadline
051C	Skiing at Skill Level	Stowe, VT	Jan 20	12/31/14
095C	Skiing at Skill Level	Hunter Mtn, NY	Feb 04	01/14/15
147C	Skiing at Skill Level	Sugarloaf, ME	Mar 02	02/11/15
219C	Skiing at Skill Level	Killington, VT	Apr 07	03/18/15

## Alpine Creative Teaching Reassessment

Key No.	Level II Assessment	Location	Dates	Deadline
231E	Creative Teaching	Stowe, VT	Jan 20	12/31/14
055E	Creative Teaching	Whitetail, PA	Jan 22	12/31/14
084E	Creative Teaching	Windham, NY	Feb 02	01/14/15
154E	Creative Teaching	Bristol Mtn, NY	Mar 04	02/11/15
209E	Creative Teaching	Sunday River, ME	Mar 30	03/11/15
222E	Creative Teaching	Killington, VT	Apr 09	03/18/15

## Reassessment runs from 8:00am 12:00pm - \$64

Key No.	Level III Assessment	Location	Dates	Deadline
096E	Creative Teaching	Hunter Mtn, NY	Feb 04	01/14/15
148E	Creative Teaching	Sugarloaf, ME	Mar 02	02/11/15
220E	Creative Teaching	Killington, VT	Apr 07	03/18/15

## Alpine Children and Youth Reassessment

Key No.	Level II Assessment	Location	Dates	Deadline
231F	Children and Youth	Stowe, VT	Jan 20	12/31/14
055F	Children and Youth	Whitetail, PA	Jan 22	12/31/14
084F	Children and Youth	Windham, NY	Feb 02	01/14/15
154F	Children and Youth	Bristol Mtn, NY	Mar 04	02/11/15
209F	Children and Youth	Sunday River, ME	Mar 30	03/11/15
222F	Children and Youth	Killington, VT	Apr 09	03/18/15

## Reassessment runs from 12:00pm - 4:00pm - \$64

Key No.	Level III Assessment	Location	Dates	Deadline
096F	Children and Youth	Hunter Mtn, NY	Feb 04	01/14/15
148F	Children and Youth	Sugarloaf, ME	Mar 02	02/11/15
220F	Children and Youth	Killington, VT	Apr 07	03/18/15

## Alpine Movement Assessment & Teaching Reassessment

Key No.	Level II Assessment	Location	Dates	Deadline
231G	Creative Teaching	Stowe, VT	Jan 21	12/31/14
055G	Movement Assessment	Whitetail, PA	Jan 23	12/31/14
084G	Movement Assessment	Windham, NY	Feb 03	01/14/15
154G	Movement Assessment	Bristol Mtn, NY	Mar 05	02/11/15
209G	Movement Assessment	Sunday River, ME	Mar 31	03/11/15
222G	Movement Assessment	Killington, VT	Apr 10	03/18/15

## Reassessment runs from 8:00am 12:00pm - \$64

Key No.	Level III Assessment	Location	Dates	Deadline
096G	Movement Assessment	Hunter Mtn, NY	Feb 05	01/14/15
148G	Movement Assessment	Sugarloaf, ME	Mar 03	02/11/15
220G	Movement Assessment	Killington, VT	Apr 08	03/18/15

## Children's Schedule for 2014 - 2015

Online registration is now available! Please go to [www.psia-e.org](http://www.psia-e.org) and click the Register Online button.

Key: # = Events non-members may attend for \$25 additional fee \* = Events with limited attendance; may fill prior to deadlines!  
 R = Events Open to Registered members P = Qualifies as Exam Prerequisite (CS may be used for Alpine Only)  
 Weekend events are highlighted in blue. V = Vertical Drop - skiing a minimum of 10,000 vertical feet per day  
 ^ = Non-standard event registration & start time V+ = Vertical Drop - skiing a minimum of 20,000 vertical feet per day

**PLEASE Check Event Time:** 8am Reg, on snow 9am-4pm; 9am Reg, on snow 10am-6pm; 2pm Reg, on snow 3pm-10pm

If openings are available after the deadline date, members may be admitted based on availability- Absolutely no walk-ons will be admitted

A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

### Children's Academy (Open to all members – Some open to non-members for additional \$25)

Key No	Event	Description	Location	Price	Dates	Deadline
R # 702	Children's Academy	2 days; Keynote	Jiminy Peak, MA	\$169	Jan 05-06	12/17/14
R # 703	Children's Academy	3 days;	Jiminy Peak, MA	\$224	Jan 05-07	12/17/14
R 704	Alpine Level I Exam	3 days at Children's Academy	Jiminy Peak, MA	\$224	Jan 05-07	12/17/14
R 705	AASI Level I Exam	3 days at Children's Academy	Jiminy Peak, MA	\$224	Jan 05-07	12/17/14

### Children's Specialist (CS1 is Open to all Certified members; CS2 is open to Level II or III) 2 days - \$169

NOTE: Children's Specialist courses require completed workbook prior to attending -see [www.psia-e.org](http://www.psia-e.org) for more info

Key No	Event	Location	Dates	Deadline	Key No	Event	Location	Dates	Deadline
P 706	Children's Specialist 1	Canaan Valley, WV	Jan 07-08	12/17/14	P 724	Children's Specialist 1	Peek n' Peak, NY	Feb 28-Mar 1	02/11/15
P 707	Children's Specialist 1	Bromley, VT	Jan 10-11	12/24/14	P 725	Children's Specialist 1	Ski Sundown, CT	Feb 28-Mar 1	02/11/15
P 709	Children's Specialist 2	Whitetail, PA	Jan 22-23	12/31/14	P ^ 726	PM CS1 - Reg @ 2PM	Blue Hills, MA	Mar 05-06	02/11/15
P 710	Children's Specialist 1	Hidden Valley, PA	Jan 24-25	01/07/15	P 727	Children's Specialist 1	McIntyre, NH	Mar 07-08	02/18/15
P 711	Children's Specialist 1	Powder Ridge, CT	Jan 24-25	01/07/15	P * 728	Children's Specialist 1	Hunt Hollow, NY	Mar 07-08	02/18/15
P 713	Children's Specialist 1	Gunstock, NH	Jan 31-Feb 1	01/14/15	P 730	Children's Specialist 1	Kissing Bridge, NY	Mar 10-11	02/18/15
P 714	Children's Specialist 2	Windham, NY	Feb 02-03	01/14/15	P 731	Children's Specialist 1	Greek Peak, NY	Mar 12-13	02/18/15
P 716	Children's Specialist 1	Saddleback, ME	Feb 04-05	01/14/15	P 732	Children's Specialist 1	Middlebury, VT	Mar 14-15	02/25/15
P 717	Children's Specialist 1	Labrador, NY	Feb 07-08	01/21/15	P 733	Children's Specialist 1	Toggenburg, NY	Mar 14-15	02/25/15
P 718	CS1 - Alpine & AASI	Mount Snow, VT	Feb 09-10	01/21/15	P 734	Children's Specialist 1	Liberty Mtn, PA	Mar 18-19	02/25/15
P ^ 719	PM CS2 - Reg @ 2PM	Blue Mountain, PA	Feb 11-12	01/21/15	P 735	Children's Specialist 1	Pats Peak, NH	Mar 21-22	03/04/15
P 720	Children's Specialist 1	Beech Mtn, NC	Feb 11-12	01/21/15	P 736	Children's Specialist 2	Belleayre, NY	Mar 23-24	03/04/15
P 721	Children's Specialist 1	Thunder Ridge, NY	Feb 21-22	02/04/15	P 737	CS2 - Alpine & AASI	Mount Snow, VT	Mar 28-29	03/11/15
P 722	Children's Specialist 1	Bear Creek, PA	Feb 23-24	02/04/15	P 738	Children's Specialist 1	Sunday River, ME	Mar 30-31	03/11/15
P 723	Children's Specialist 1	Wintergreen, VA	Feb 25-26	02/04/15	P 739	Children's Specialist 1	Killington, VT	Apr 07-08	03/18/15

### Children's Events (Open to all members and non-members for additional \$25) 2 days - \$169

Key No	Event	Location	Dates	Deadline	Key No	Event	Location	Dates	Deadline
R # 708	Advanced Kids Zone - CS2 Prep	Ski Roundtop, PA	Jan 20-21	12/31/14	R # 715	Intro to Kids Zone - CS1 Prep	Bolton Valley, VT	Feb 02-03	01/14/15
R # 712	Intro to Kids Zone - CS1 Prep	Snowshoe, WV	Feb 03-04	01/14/15	R # 729	Coaching Kids in Racing	Ski Butternut, MA	Mar 09-10	02/18/15

## Freestyle Specialist Schedule for 2014 - 2015

### Alpine Freestyle Specialist (Open to all AASI Certified members) 2 days - \$189

Key No	Event	Location	Dates	Deadline	Key No	Event	Location	Dates	Deadline
434	Freestyle Specialist 1	Mount Snow, VT	Feb 11-12	01/21/15	443	Freestyle Specialist 1	Seven Springs, PA	Feb 25-26	02/04/15
235	Alpine FS1	Mount Snow, VT	Feb 11-12	01/21/15	236	Alpine FS1	Seven Springs, PA	Feb 25-26	02/04/15
435	Freestyle Specialist 2	Mount Snow, VT	Feb 11-12	01/21/15	444	Freestyle Specialist 2	Seven Springs, PA	Feb 25-26	02/04/15
436	Freestyle Specialist 3	Mount Snow, VT	Feb 11-12	01/21/15	445	Freestyle Specialist 3	Seven Springs, PA	Feb 25-26	02/04/15

# Green Mountain Orthotic Lab

# GMOL



Stratton Mountain, VT 802-875-1122 [thebootguys.com](http://thebootguys.com)

# AASI Snowboard Schedule for 2014 - 2015

Online registration is now available! Please go to [www.psia-e.org](http://www.psia-e.org) and click the Register Online button.

Key: # = Events non-members may attend for \$25 additional fee

\* = Events with limited attendance; may fill prior to deadlines!

R = Events Open to Registered members

P = Qualifies as Exam Prerequisite (CS may be used for Alpine Only)

Weekend events are highlighted in blue.

^ = Non-standard event registration & start time

**PLEASE Check Event Time:** 8am Reg, on snow 9am-4pm; 9am Reg, on snow 10am-6pm; 2pm Reg, on snow 3pm-10pm

If openings are available after the deadline date, members may be admitted based on availability- Absolutely no walk-ons will be admitted

A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

## PSIA-AASI Eastern Division Event Participant Safety Policy

Skiing and riding are athletic and physically demanding activities. It is the expectation of PSIA-AASI Eastern Division that each participant attending an event or exam shall possess the requisite level of fitness and stamina to participate safely, on all appropriate terrain and at a pace consistent with other members of the group. As such, PSIA-AASI Eastern Division reserves the right to have education staff reassign participants in any event that may pose a risk to themselves or others or consistently impede the progress of the group to another, more skill and fitness-appropriate event. In such a situation, an appropriate event will be recommended and the member may be transferred to that event at no charge (other than any difference in event costs) or a full refund of the originally registered event will be provided.

### Feature Events

(Open all members and some open to non-members for an additional \$25)

Key No	Event	Description	Location	Price	Dates	Deadline
R # 400	Safe Coaching	1 day; for all disciplines	Mount Snow, VT	\$123	Dec 01	11/12/14
R # 002	Snowsports School Management Seminar	2 days; Keynote Tues; banquet	Mount Snow, VT	\$245	Dec 01-03	11/12/14
R # 002	AASI Resort Trainers	For Supervisors and Trainers	Mount Snow, VT	\$245	Dec 01-03	11/12/14
R # 015	Southern SSM Seminar	2 days; For Supervisor/Trainers	Timberline, WV	\$159	Jan 05-06	12/17/14
R # 702	Children's Academy	2 days; Keynote	Jiminy Peak, MA	\$169	Jan 05-06	12/17/14
R # 703	Children's Academy	3 days;	Jiminy Peak, MA	\$224	Jan 05-07	12/17/14
R 705	AASI Level I Exam	3 days at Children's Academy	Jiminy Peak, MA	\$224	Jan 05-07	12/17/14
R 475	AASI Spring Rally	2 days; Après Ski party	Mount Snow, VT	\$195	Mar 28-29	03/11/15

### Rider Update

(Open to all members) 2 days -\$170

Key No	Event	Location	Dates	Deadline	Key No	Event	Location	Dates	Deadline
R 409	All Mountain Focus	Holiday Valley, NY	Jan 14-15	12/24/14	R 449	All Mountain Focus	Loon Mountain, NH	Feb 25-26	02/04/15
R 417	All Mountain Focus	Massanutten, VA	Jan 26-27	01/07/15	R 472	All Mountain Focus	Liberty Mtn, PA	Mar 18-19	02/25/15
R 428	Corduoy & Carving	Hunter Mtn, NY	Feb 04-05	01/14/15	R 483	All Mountain Focus	Killington, VT	Apr 09-10	03/18/15
R 440	All Mountain Focus	Stowe, VT	Feb 12-13	01/21/15					

### \*\* NEW \*\* Snow Skating

(Open to all members and non-members for an additional \$25) 2 days -\$170

Key No	Event	Location	Dates	Deadline	Key No	Event	Location	Dates	Deadline
R # 402	Snow Skating	Stratton, VT	Dec 10-11	11/19/14	R # 465	Snow Skating	Jay Peak, VT	Mar 11-12	02/18/15
R # 453	Snow Skating	Bristol Mtn, NY	Mar 02-03	02/11/15	R # 473	Snow Skating	Liberty Mtn, PA	Mar 18-19	02/25/15

### Safe Coaching

(Open to all members and non-members for an additional \$25) - 1 day - \$123

Key No	Event	Location	Dates	Deadline	Key No	Event	Location	Dates	Deadline
R # 400	Safe Coaching	Mount Snow, VT	Dec 01	11/12/14	R # 414	Safe Coaching	Sugarbush, VT	Jan 22	12/31/14
R # 413	Safe Coaching	Whitetail, PA	Jan 22	12/31/14					

### Camps

(Open to all Certified members) 3 day \$235; 2 days -\$170; 1 day - \$100

Key No	Event	Location	Dates	Deadline	Key No	Event	Location	Dates	Deadline
411	Steeps Camp 2 Day	Stowe, VT	Jan 20-21	12/31/14	441	Freestyle Camp 2 Day	Seven Springs, PA	Feb 23-24	02/04/15
412	Steeps Camp 3 Day	Stowe, VT	Jan 20-22	12/31/14	442	Freestyle Camp 3 Day	Seven Springs, PA	Feb 23-25	02/04/15
484	Off Piste Assessment	Stowe, VT	Jan 22	12/31/14	487	Powder Camp 2 Day	Jay Peak, VT	Feb 23-24	02/04/15
432	Freestyle Camp 2 Day	Mount Snow, VT	Feb 09-10	01/21/15	488	Powder Camp 3 Day	Jay Peak, VT	Feb 23-25	02/04/15
433	Freestyle Camp 3 Day	Mount Snow, VT	Feb 09-11	01/21/15	460	Trees Camp 2 Day	Jay Peak, VT	Mar 09-10	02/18/15
485	Off Piste Assessment	Stowe, VT	Feb 11	01/21/15	461	Trees Camp 3 Day	Jay Peak, VT	Mar 09-11	02/18/15

NOTE: Level I or II Members must pass Off Piste Assessment to attend Off Piste event at Smuggler's Notch - Open to All Level III Members

456 Off Piste - 2 Day Smuggler's Notch, VT Mar 05-06 ---- Deadline date is 02/11/2015

### Women's Camps

(Open to all members and non-members) 2 days -\$170

Key No	Event	Location	Dates	Deadline	Key No	Event	Location	Dates	Deadline
R # 401	AASI Women's Camp	Stratton, VT	Dec 10-11	11/19/14	R # 452	AASI Women's Camp	Ski Roundtop, PA	Mar 02-03	02/11/15
R # 408	AASI Women's Camp	Holiday Valley, NY	Jan 14-15	12/24/14					

### Exam Prep

(Open to Level I and Level II members) 2 days - \$170

Key No	Event	Location	Dates	Deadline	Key No	Event	Location	Dates	Deadline
P 404	Level II Prep	Timberline, WV	Jan 07-08	12/17/14	P 437	Teaching Concepts	Mount Snow, VT	Feb 11-12	01/21/15
P 407	Level II Prep	Holiday Valley, NY	Jan 12-13	12/24/14	P ^ 438	PM - Riding Concepts	Blue Mountain, PA	Feb 11-12	01/21/15
P 418	Level II Prep	Elk Mountain, PA	Jan 26-27	01/07/15	P 446	Level II Prep	Loon Mountain, NH	Feb 23-24	02/04/15
P 416	Level II Prep	Massanutten, VA	Jan 26-27	01/07/15	P 447	Level III Prep	Loon Mountain, NH	Feb 23-24	02/04/15
P 420	Movement Analysis	Wintergreen, VA	Jan 29-30	01/07/15	P 455	Teaching Concepts	Wachusett, MA	Mar 04-05	02/11/15
P 430	Level II Prep	Mount Snow, VT	Feb 09-10	01/21/15	P 463	Level II Prep	Jay Peak, VT	Mar 11-12	02/18/15
P 431	Level III Prep	Mount Snow, VT	Feb 09-10	01/21/15	P 464	Level III Prep	Jay Peak, VT	Mar 11-12	02/18/15
P 439	Level II Prep	Beech Mtn, NC	Feb 11-12	01/21/15					

### Freestyle Specialist

(Open to all AASI Certified members) 2 days - \$189

Key No	Event	Location	Dates	Deadline	Key No	Event	Location	Dates	Deadline
434	Freestyle Specialist 1	Mount Snow, VT	Feb 11-12	01/21/15	443	Freestyle Specialist 1	Seven Springs, PA	Feb 25-26	02/04/15
235	Alpine FS1	Mount Snow, VT	Feb 11-12	01/21/15	236	Alpine FS1	Seven Springs, PA	Feb 25-26	02/04/15
435	Freestyle Specialist 2	Mount Snow, VT	Feb 11-12	01/21/15	444	Freestyle Specialist 2	Seven Springs, PA	Feb 25-26	02/04/15
436	Freestyle Specialist 3	Mount Snow, VT	Feb 11-12	01/21/15	445	Freestyle Specialist 3	Seven Springs, PA	Feb 25-26	02/04/15

# AASI Snowboard Schedule for 2014 - 2015

Online registration is now available! Please go to [www.psia-e.org](http://www.psia-e.org) and click the Register Online button.

Key: # = Events non-members may attend for \$25 additional fee

\* = Events with limited attendance; may fill prior to deadlines!

R = Events Open to Registered members

P = Qualifies as Exam Prerequisite (CS may be used for Alpine Only)

Weekend events are highlighted in blue.

^ = Non-standard event registration & start time

**PLEASE Check Event Time:** 8am Reg, on snow 9am-4pm; 9am Reg, on snow 10am-6pm; 2pm Reg, on snow 3pm-10pm

If openings are available after the deadline date, members may be admitted based on availability- Absolutely no walk-ons will be admitted

A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

## Adaptive Snowboard Events (Open to members & non-members for an additional \$25) 1 day-\$123; 2 days-\$168

R # 519	Exploring Snowboard Techniques I	Ski Roundtop, PA	Jan 26	01/07/15	R # 523	Bi-Ski Tethering - Snowboard	Windham, NY	Feb 02-03	01/14/15
---------	----------------------------------	------------------	--------	----------	---------	------------------------------	-------------	-----------	----------

## Children's Specialist (CS1 is Open to all Certified members; CS2 is open to Level II or III) 2 days - \$169

NOTE: Children's Specialist courses require completed workbook prior to attending -see [www.psia-e.org](http://www.psia-e.org) for more info

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
706	Children's Specialist 1	Canaan Valley, WV	Jan 07-08	12/17/14	724	Children's Specialist 1	Peek n' Peak, NY	Feb 28-Mar 1	02/11/15
707	Children's Specialist 1	Bromley, VT	Jan 10-11	12/24/14	725	Children's Specialist 1	Ski Sundown, CT	Feb 28-Mar 1	02/11/15
709	Children's Specialist 2	Whitetail, PA	Jan 22-23	12/31/14	726	PM CS1 - Reg @ 2PM	Blue Hills, MA	Mar 05-06	02/11/15
710	Children's Specialist 1	Hidden Valley, PA	Jan 24-25	01/07/15	727	Children's Specialist 1	McIntyre, NH	Mar 07-08	02/18/15
711	Children's Specialist 1	Powder Ridge, CT	Jan 24-25	01/07/15	728	Children's Specialist 1	Hunt Hollow, NY	Mar 07-08	02/18/15
713	Children's Specialist 1	Gunstock, NH	Jan 31-Feb 1	01/14/15	730	Children's Specialist 1	Kissing Bridge, NY	Mar 10-11	02/18/15
714	Children's Specialist 2	Windham, NY	Feb 02-03	01/14/15	731	Children's Specialist 1	Greek Peak, NY	Mar 12-13	02/18/15
716	Children's Specialist 1	Saddleback, ME	Feb 04-05	01/14/15	732	Children's Specialist 1	Middlebury, VT	Mar 14-15	02/25/15
717	Children's Specialist 1	Labrador, NY	Feb 07-08	01/21/15	733	Children's Specialist 1	Toggenburg, NY	Mar 14-15	02/25/15
718	CS1 - Alpine & AASI	Mount Snow, VT	Feb 09-10	01/21/15	734	Children's Specialist 1	Liberty Mtn, PA	Mar 18-19	02/25/15
719	PM CS2 - Reg @ 2PM	Blue Mountain, PA	Feb 11-12	01/21/15	735	Children's Specialist 1	Pats Peak, NH	Mar 21-22	03/04/15
720	Children's Specialist 1	Beech Mtn, NC	Feb 11-12	01/21/15	736	Children's Specialist 2	Belleayre, NY	Mar 23-24	03/04/15
721	Children's Specialist 1	Thunder Ridge, NY	Feb 21-22	02/04/15	737	CS2 - Alpine & AASI	Mount Snow, VT	Mar 28-29	03/11/15
722	Children's Specialist 1	Bear Creek, PA	Feb 23-24	02/04/15	738	Children's Specialist 1	Sunday River, ME	Mar 30-31	03/11/15
723	Children's Specialist 1	Wintergreen, VA	Feb 25-26	02/04/15	739	Children's Specialist 1	Killington, VT	Apr 07-08	03/18/15

## Online Professional Knowledge Exam - Director's Signature not required August 15, 2014 to April 15, 2015 - \$15

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
983	Level II Online Exam	2015 Online Season		04/15/15	984	Level III Online Exam	2015 Online Season		04/15/15

## AASI Level I Exams - Director's Signature Required (Open to Registered members) 2 days - \$141

A new member application must be submitted prior to, or at the same time as Level I Exam Application. Director Signature is required.

New members who join after February 15, 2015 will receive membership benefits through June 2016.

Key No.	Event	Description	Location	Price	Dates	Deadline
R 705	AASI Level I Exam	AASI Level I Exam at Children's Academy - 3 days	Jiminy Peak, MA	\$229	Jan 05-07	12/17/14

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 403	AASI Level I Exam	Timberline, WV	Jan 05-06	12/17/14	R 451	AASI Level I Exam	Peek n' Peak, NY	Feb 28-Mar 1	02/15/15
R 405	AASI Level I Exam	Bromley, VT	Jan 10-11	12/24/14	R 486	AASI Level I Exam	Ski Sundown, CT	Feb 28-Mar 1	02/15/15
R 406	AASI Level I Exam	Holiday Valley, NY	Jan 12-13	12/24/14	R 454	AASI Level I Exam	Wachusett, MA	Mar 04-05	02/15/15
R 410	AASI Level I Exam	Stowe, VT	Jan 20-21	12/31/14	R 457	AASI Level I Exam	Smugg's Notch, VT	Mar 05-06	02/15/15
R 415	AASI Level I Exam	Hidden Valley, PA	Jan 24-25	01/07/15	R 458	AASI Level I Exam	Blue Hills, MA	Mar 07-08	02/18/15
R 419	AASI Level I Exam	Elk Mountain, PA	Jan 28-29	01/07/15	R 459	AASI Level I Exam	Gore Mountain, NY	Mar 09-10	02/18/15
R 421	AASI Level I Exam	Wintergreen, VA	Jan 29-30	01/07/15	R 462	AASI Level I Exam	Jay Peak, VT	Mar 11-12	02/18/15
R 422	AASI Level I Exam	Gunstock, NH	Jan 31-Feb 1	01/14/15	R 469	AASI Level I Exam	Greek Peak, NY	Mar 14-15	02/25/15
R 425	AASI Level I Exam	Bolton Valley, VT	Feb 02-03	01/14/15	R 468	AASI Level I Exam	Seven Springs, PA	Mar 14-15	02/25/15
R 427	AASI Level I Exam	Windham Mtn, NY	Feb 02-03	01/14/15	R 470	AASI Level I Exam	Jiminy Peak, MA	Mar 16-17	02/25/15
R 426	AASI Level I Exam	Saddleback, ME	Feb 04-05	01/14/15	R 471	AASI Level I Exam	Liberty Mtn, PA	Mar 18-19	02/25/15
R 429	AASI Level I Exam	Cataloochee, NC	Feb 09-10	01/21/15	R 474	AASI Level I Exam	Belleayre, NY	Mar 21-22	03/04/15
R 448	AASI Level I Exam	Loon Mountain, NH	Feb 25-26	02/15/15	R 479	AASI Level I Exam	Loon Mountain, NH	Apr 02-03	03/11/15
R 450	AASI Level I Exam	Massanutten, VA	Feb 25-26	02/15/15	R 482	AASI Level I Exam	Killington, VT	Apr 09-10	03/18/15

## AASI Exams/Reassessments - Director's Signature Required 1 day - \$116; 2 days - \$203; 3 days - \$282

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
423	AASI Level II Exam	Holiday Valley, NY	Feb 02-04	01/14/15	476	AASI Level II Exam	Loon Mountain, NH	Mar 30-Apr 1	03/11/15
424	Lvl II Assess/Retake	Holiday Valley, NY	Feb 05	01/14/15	477	AASI Level III Exam	Loon Mountain, NH	Mar 30-Apr 1	03/11/15
466	Lvl II Assess/Retake	Jay Peak, VT	Mar 13	02/18/15	480	Lvl II Assess/Retake	Loon Mountain, NH	Apr 02	03/11/15
467	Lvl III Assess/Retake	Jay Peak, VT	Mar 13	02/18/15	481	Lvl III Assess/Retake	Loon Mountain, NH	Apr 02	03/11/15
478	AASI Dev Team Tryout	Loon Mountain, NH	Mar 23-24	03/04/15					

## Level I Adaptive Snowboard Exam - Director's Signature Required 2 days - \$195

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 516	Level I VI/Cognitive	Smugg's Notch, VT	Jan 24-25	01/07/15	R 554	Level I VI/Cognitive	Belleayre, NY	Mar 21-22	03/04/15
R 517	Level I Sit Down	Smugg's Notch, VT	Jan 24-25	01/07/15	R 555	Level I Sit Down	Belleayre, NY	Mar 21-22	03/04/15
R 518	Level I Stand-Up	Smugg's Notch, VT	Jan 24-25	01/07/15	R 556	Level I Stand-Up	Belleayre, NY	Mar 21-22	03/04/15

## Level II Adaptive Snowboard Exam - Director's Signature Required 1 day - \$114

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
557	Level II VI/Cognitive	Belleayre, NY	Mar 21	03/04/15	559	Level II Stand-Up	Belleayre, NY	Mar 22	03/04/15
558	Level II Sit Down	Belleayre, NY	Mar 21	03/04/15	560	Level II Riding	Belleayre, NY	Mar 22	03/04/15

# Adaptive Schedule for 2014 - 2015

Online registration is now available! Please go to [www.psia-e.org](http://www.psia-e.org) and click the Register Online button.

Key: # = Events non-members may attend for \$25 additional fee  
 \* = Events with limited attendance; may fill prior to deadlines!  
 ^ = Non-standard event registration & start time

R = Events Open to Registered members  
 P = Qualifies as Exam Prerequisite

[Weekend events are highlighted in blue.](#)

If openings are available after the deadline date, members may be admitted based on availability- Absolutely no walk-ons will be admitted

A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

**PLEASE Check Event Time:** 8am Reg, on snow 9am-4pm; 9am Reg, on snow 10am-6pm; 2pm Reg, on snow 3pm-10pm

## Adaptive Feature Events (Open all members and some open to non-members for an additional \$25)

Key No	Event	Description	Location	Price	Dates	Deadline
# R 002	Snowsports School Management Seminar	For Directors & Supervisors -Keynote Tues; banquet	Mount Snow, VT	\$245	Dec 01-03	11/12/14
Register @ DSUSA	Adaptive National Academy	Register at DSUSA: <a href="http://www.disabledsportsusa.org">www.disabledsportsusa.org</a>	Breckenridge, CO	Varies	Dec 01-07	see DSUSA website
# R 500	** NEW ** Adaptive Snow Pro Jam	5 days; Après Ski activities daily	Killington, VT	\$439	Dec 15-19	11/26/14
# R 502	** NEW ** Intro to Adaptive Methodologies	Free Event for all Instructors - No credit	Jiminy Peak, MA	FREE	Jan 07	12/17/14
R 580	<a href="#">Adaptive Spring Rally</a>	<a href="#">2 days; Après Ski party</a>	<a href="#">Mount Snow, VT</a>	<a href="#">\$195</a>	<a href="#">Mar 28-29</a>	<a href="#">03/11/15</a>

## Adaptive Specialty Events (Open to members & non-members for an additional \$25) 1 day-\$123; 2 days-\$168

Key No	Event	School	Resort	Dates	Deadline
# R 501	Teaching Kids with Challenges	STRIDE Adaptive Sports Program	Jiminy Peak, MA	Jan 05-06	12/17/14
# R 503	<a href="#">Training for your Trainers</a>	<a href="#">Bart J. Ruggiere Adaptive Sports Center</a>	<a href="#">Bromley, VT</a>	<a href="#">Jan 10-11</a>	<a href="#">12/24/14</a>
# R 507	Behavior Management Techniques	Stowe Adaptive Ski & Snowboard Program	Stowe, VT	Jan 20	12/31/14
# R 519	Exploring Snowboard Techniques I	Ski Roundtop Learning Center	Roundtop Resort, PA	Jan 26	01/07/15
# R 523	Bi-ski Tethering - Snowboard	Adaptive Sports Foundation	Windham, NY	Feb 02-03	01/14/15
# R 524	Tramatic Brain Injury/ Post Tramatic Stress Dis	Pennsylvania Ctr for Adaptive Sports	Camelback, PA	Feb 05-06	01/14/15
# R 525	<a href="#">Behavior Management Techniques</a>	<a href="#">Lounsbury Adaptive Ski Program</a>	<a href="#">Holiday Valley, NY</a>	<a href="#">Feb 08</a>	<a href="#">01/21/15</a>
# R 526	Small Group Experience - Personal Develop	Jack Frost Snowsports Learning Center	Jack Frost, PA	Feb 08-09	01/21/15
# R 527	Tethering Mythbusters	Ability Plus at Mount Snow	Mount Snow, VT	Feb 12-13	01/21/15
# R 528	Using Technology in Your Teaching	Wachusett Mountain Snowsports School	Wachusett Mountain, MA	Feb 22-23	02/04/15
# R 546	Teaching Kids on the Autistic Spectrum	Kissing Bridge Adaptive Program	Kissing Bridge, NY	Mar 07-08	02/18/15
# R 550	<a href="#">Tethering Mythbusters</a>	<a href="#">Saddleback Ski &amp; Ride School</a>	<a href="#">Saddleback, ME</a>	<a href="#">Mar 15-16</a>	<a href="#">02/25/15</a>

## Cross Country Adaptive Events (Open to members & non-members for an additional \$25) 2 days - \$115

# R 606	Adaptive X-C: Blind/DD - Non-Ambulatory	Lakes Region Disabled Sports	Gunstock, NH	Jan 26-27	01/07/15
# R 610	Adaptive X-C: Blind/DD - Non-Ambulatory	Mt Van Hoevenberg	Olympic Sports Complex, NY	Feb 14-15	01/28/15

## Adaptive Exam Prep (Open to Registered, Level I or Level II members) 1 day - \$123

Key No	Event	School	Resort	Dates	Deadline
R 508	Adaptive Level I Exam Prep	Liberty Mountain Snowsports School	Liberty Mountain, PA	Jan 23	12/31/14
R 509	Adaptive Level I Exam Prep	Vermont Adaptive Ski & Sports	Bolton Valley, VT	Jan 23	12/31/14
529	Adaptive Level II & III - 3 Track / 4 Track	Waterville Valley Adaptive Sports	Waterville Valley, NH	Feb 25	02/04/15
530	Adaptive Level II & III - VI / DD	Waterville Valley Adaptive Sports	Waterville Valley, NH	Feb 26	02/04/15
531	Adaptive Level II & III - Mono-Bi	Waterville Valley Adaptive Sports	Waterville Valley, NH	Feb 27	02/04/15
R 551	Adaptive Snowboard - Stand Up	STRIDE Adaptive Sports Program	Jiminy Peak, MA	Mar 18	02/25/15
R 552	Adaptive Snowboard - VI / DD	STRIDE Adaptive Sports Program	Jiminy Peak, MA	Mar 19	02/25/15
R 553	Adaptive Snowboard - Sit Down	STRIDE Adaptive Sports Program	Jiminy Peak, MA	Mar 20	02/25/15

## Online Exams - Director's Signature is NOT required August 15, 2014 to April 15, 2015 - \$15

NOTE: Online exams are available August 15 to April 15 each season

NOTE: Candidate has two attempts per season to score 70% or higher - otherwise may attempt the following season

Key No	Event	Description	Deadline
985	Adaptive Level II Online Exam	Registration allows two attempts for each exam - opt to take one or more	04/15/15
986	Adaptive Level III Online Exam	Registration allows two attempts for each exam - opt to take one or more	04/15/15
987	Adaptive Snowboard Level II Online Exam	Registration allows two attempts for each exam - opt to take one or more	04/15/15

## Adaptive Level I Exams - Director's Signature Required (For Registered members) 2 days - \$195

A new member application and current dues payment must be submitted prior to, or at the same time as Level I Exam Application.

New members who join after February 15, 2015 will receive membership benefits through June 2016.

R 504	3/4 Track	Cannon Mountain Snowsports School	Cannon Mountain, NH	Jan 15-16	12/24/14
R 505	Blind/DD	Cannon Mountain Snowsports School	Cannon Mountain, NH	Jan 15-16	12/24/14
R 506	Mono/Bi	Cannon Mountain Snowsports School	Cannon Mountain, NH	Jan 15-16	12/24/14
R 510	3/4 Track	Whitetail - Schools at Whitetail	Whitetail, PA	Jan 24-25	01/07/15
R 511	Blind/DD	Whitetail - Schools at Whitetail	Whitetail, PA	Jan 24-25	01/07/15
R 512	Mono/Bi	Whitetail - Schools at Whitetail	Whitetail, PA	Jan 24-25	01/07/15
R 513	3/4 Track	Smugglers Notch Adaptive Program	Smugglers Notch, VT	Jan 24-25	01/07/15
R 514	Blind/DD	Smugglers Notch Adaptive Program	Smugglers Notch, VT	Jan 24-25	01/07/15
R 515	Mono/Bi	Smugglers Notch Adaptive Program	Smugglers Notch, VT	Jan 24-25	01/07/15
R 516	Snowboard VI/Cognitive	Smugglers Notch Adaptive Program	Smugglers Notch, VT	Jan 24-25	01/07/15
R 517	Snowboard Sit Down	Smugglers Notch Adaptive Program	Smugglers Notch, VT	Jan 24-25	01/07/15
R 518	Snowboard Stand Up	Smugglers Notch Adaptive Program	Smugglers Notch, VT	Jan 24-25	01/07/15
R 520	<a href="#">3/4 Track</a>	<a href="#">Lakes Region Disabled Sports</a>	<a href="#">Gunstock, NH</a>	<a href="#">Jan 31-Feb 1</a>	<a href="#">01/14/15</a>
R 521	<a href="#">Blind/DD</a>	<a href="#">Lakes Region Disabled Sports</a>	<a href="#">Gunstock, NH</a>	<a href="#">Jan 31-Feb 1</a>	<a href="#">01/14/15</a>
R 522	<a href="#">Mono/Bi</a>	<a href="#">Lakes Region Disabled Sports</a>	<a href="#">Gunstock, NH</a>	<a href="#">Jan 31-Feb 1</a>	<a href="#">01/14/15</a>

# Adaptive Schedule for 2014 - 2015

Online registration is now available! Please go to [www.psia-e.org](http://www.psia-e.org) and click the Register Online button.

Key: # = Events non-members may attend for \$25 additional fee  
 \* = Events with limited attendance; may fill prior to deadlines!  
 ^ = Non-standard event registration & start time

R = Events Open to Registered members  
 P = Qualifies as Exam Prerequisite  
 Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability- Absolutely no walk-ons will be admitted

A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

**PLEASE Check Event Time:** 8am Reg, on snow 9am-4pm; 9am Reg, on snow 10am-6pm; 2pm Reg, on snow 3pm-10pm

## Adaptive Level I Exams (Continued) - Director's Signature Required (For Registered members) 2 days - \$195

A new member application must be submitted prior to, or at the same time as Level I Exam Application. Director Signature is required.

New members who join after February 15, 2015 will receive membership benefits through June 2016.

Key	No	Event	School	Resort	Dates	Deadline
R	532	3/4 Track	Wintergreen Adaptive Sports	Wintergreen Resort, VA	Feb 28 - Mar 1	02/15/15
R	533	Blind/DD	Wintergreen Adaptive Sports	Wintergreen Resort, VA	Feb 28 - Mar 1	02/15/15
R	534	Mono/Bi	Wintergreen Adaptive Sports	Wintergreen Resort, VA	Feb 28 - Mar 1	02/15/15
R	543	3/4 Track	McIntyre Ski & Snowboard School	McIntyre, NH	Mar 07-08	02/18/15
R	544	Blind/DD	McIntyre Ski & Snowboard School	McIntyre, NH	Mar 07-08	02/18/15
R	545	Mono/Bi	McIntyre Ski & Snowboard School	McIntyre, NH	Mar 07-08	02/18/15
R	547	3/4 Track	Toggenburg Mountain Winter Sports Ctr	Toggenburg, NY	Mar 14-15	02/25/15
R	548	Blind/DD	Toggenburg Mountain Winter Sports Ctr	Toggenburg, NY	Mar 14-15	02/25/15
R	549	Mono/Bi	Toggenburg Mountain Winter Sports Ctr	Toggenburg, NY	Mar 14-15	02/25/15
R	554	Snowboard VI/Cognitive	Belleayre Mountain Snowsports	Belleayre, NY	Mar 21-22	03/04/15
R	555	Snowboard Sit Down	Belleayre Mountain Snowsports	Belleayre, NY	Mar 21-22	03/04/15
R	556	Snowboard Stand Up	Belleayre Mountain Snowsports	Belleayre, NY	Mar 21-22	03/04/15
R	561	3/4 Track	Ability Plus at Mount Snow	Mount Snow, VT	Mar 28-29	03/11/15
R	562	Blind/DD	Ability Plus at Mount Snow	Mount Snow, VT	Mar 28-29	03/11/15
R	563	Mono/Bi	Ability Plus at Mount Snow	Mount Snow, VT	Mar 28-29	03/11/15

## Level II Exam - Director's Signature Required (Open to Level I members) - 1 day - \$114

Key	No	Event	School	Resort	Dates	Deadline
	535	Blind/DD	Waterville Valley Adaptive Sports	Waterville Valley, NH	Feb 28	02/11/15
	537	Skiing	Waterville Valley Adaptive Sports	Waterville Valley, NH	Feb 28	02/11/15
	539	3/4 Track	Waterville Valley Adaptive Sports	Waterville Valley, NH	Mar 1	02/11/15
	541	Mono/Bi	Waterville Valley Adaptive Sports	Waterville Valley, NH	Mar 1	02/11/15
	557	Snowboard VI/Cognitive	Belleayre Mountain Snowsports	Belleayre, NY	Mar 21	03/04/15
	558	Snowboard Sit Down	Belleayre Mountain Snowsports	Belleayre, NY	Mar 21	03/04/15
	559	Snowboard Stand Up	Belleayre Mountain Snowsports	Belleayre, NY	Mar 22	03/04/15
	560	Snowboard Riding	Belleayre Mountain Snowsports	Belleayre, NY	Mar 22	03/04/15
	564	Blind/DD	Ability Plus at Mount Snow	Mount Snow, VT	Mar 26	03/11/15
	566	Skiing	Ability Plus at Mount Snow	Mount Snow, VT	Mar 26	03/11/15
	568	3/4 Track	Ability Plus at Mount Snow	Mount Snow, VT	Mar 27	03/11/15
	570	Mono/Bi	Ability Plus at Mount Snow	Mount Snow, VT	Mar 27	03/11/15
	572	Blind/DD	Ability Plus at Mount Snow	Mount Snow, VT	Mar 28	03/11/15
	574	Skiing	Ability Plus at Mount Snow	Mount Snow, VT	Mar 28	03/11/15
	576	3/4 Track	Ability Plus at Mount Snow	Mount Snow, VT	Mar 29	03/11/15
	578	Mono/Bi	Ability Plus at Mount Snow	Mount Snow, VT	Mar 29	03/11/15

## Level III Exam - Director's Signature Required (Open to Level II members) - 1 day - \$114

Key	No	Event	School	Resort	Dates	Deadline
	536	Blind/DD	Waterville Valley Adaptive Sports	Waterville Valley, NH	Feb 28	02/11/15
	538	Skiing	Waterville Valley Adaptive Sports	Waterville Valley, NH	Feb 28	02/11/15
	540	3/4 Track	Waterville Valley Adaptive Sports	Waterville Valley, NH	Mar 1	02/11/15
	542	Mono/Bi	Waterville Valley Adaptive Sports	Waterville Valley, NH	Mar 1	02/11/15
	565	Blind/DD	Ability Plus at Mount Snow	Mount Snow, VT	Mar 26	03/11/15
	567	Skiing	Ability Plus at Mount Snow	Mount Snow, VT	Mar 26	03/11/15
	569	3/4 Track	Ability Plus at Mount Snow	Mount Snow, VT	Mar 27	03/11/15
	571	Mono/Bi	Ability Plus at Mount Snow	Mount Snow, VT	Mar 27	03/11/15
	573	Blind/DD	Ability Plus at Mount Snow	Mount Snow, VT	Mar 28	03/11/15
	575	Skiing	Ability Plus at Mount Snow	Mount Snow, VT	Mar 28	03/11/15
	577	3/4 Track	Ability Plus at Mount Snow	Mount Snow, VT	Mar 29	03/11/15
	579	Mono/Bi	Ability Plus at Mount Snow	Mount Snow, VT	Mar 29	03/11/15

## Adaptive Development Team Exam (Open to Level III members) 2 days - \$180

Key	No	Event	School	Resort	Dates	Deadline
	581	Adaptive Development Team Exam	Ability Plus at Mount Snow	Mount Snow, VT	Mar 30-31	03/11/15

## Nordic Schedule for 2014 - 2015

Online registration is now available! Please go to [www.psa-e.org](http://www.psa-e.org) and click the Register Online button.

Key: # = Events non-members may attend for \$25 additional fee

\* = Events with limited attendance; may fill prior to deadlines!

R = Events Open to Registered members

P = Qualifies as Exam Prerequisite; (CS may be used for Alpine Only)

Weekend events are highlighted in blue.

^ = Non-standard event registration & start time

**PLEASE Check Event Time:** 8am Reg, on snow 9am-4pm; 9am Reg, on snow 10am-6pm; 2pm Reg, on snow 3pm-10pm

A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

Members become Level I by attending any Upgrade event and stating "Level I Certification Requested" on application. New members should submit a new member application and current dues payment prior to, or at the same time as event application. All upgrades count as exam prerequisite.

## Nordic Telemark Schedule for 2014 - 2015

### Telemark Feature Events (Open to all members and non-members for an additional \$25)

Key No	Event	Description	Location	Price	Dates	Deadline
R # 002	Snowsports School Management Seminar	For Directors & Supervisors - Keynote; banquet	Mount Snow, VT	\$245	Dec 01-03	11/12/14
R#P 651	Tele Mini-Academy	2 days; open to all members	Killington, VT	\$159	Dec 13-14	11/26/14
R#P 652	Tele Pro Jam	5 days; includes banquet	Killington, VT	\$348	Dec 15-19	11/26/14
R # 702	Children's Academy	2 days; Keynote	Jiminy Peak, MA	\$169	Jan 05-06	12/17/14
R # 676	Norwegian Tele Fling	2 days; Spring corn & bumps	Stowe, VT	\$126	Mar 21-22	03/04/15
R # 678	Tele Spring Rally	2 days; Après Ski party	Mount Snow, VT	\$195	Mar 28-29	03/11/15

### Telemark Upgrades (Open to all members and non-members for an additional \$25) 2 days - \$126

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R#P 650	Early Season Primer	Sunday River, ME	Dec 06-07	11/19/14	R#P 661	Trees & Bumps All Lvl's	Gore Mountain, NY	Feb 09-10	01/21/15
R#P 653	Early Season Primer	Seven Springs, PA	Dec 20-21	12/03/14	R#P 662	Free Heel Women Upgrade	Okemo, VT	Feb 11-12	01/21/15
R#P 654	Level I Upgrade	Jiminy Peak, MA	Jan 12-13	12/24/14	R# 663	Teach-Skiing Upgrade	Belleayre, NY	Feb 23-24	02/04/15
P 655	Exam Prep: L2 to DEV	Killington, VT	Jan 21-22	12/31/14	R# 664	Ski Improve - Upgrade	Holiday Valley, NY	Feb 25-26	02/04/15
R#P 656	Level I Learn To Tele	Gunstock, NH	Jan 24-25	01/07/15	R# 667	Level I Learn to Tele	Timberline, WV	Feb 28-Mar 1	02/15/15
	Rentals Available for	Gunstock Learn to Tele Event			R# 668	Off Piste Trees & Steeps	Smugg's Notch, VT	Mar 02-03	02/15/15
R#P 657	Video Ski Improvement	Elk Mountain, PA	Jan 29-30	01/07/15	R# 669	Level I Upgrade	Whitetail, PA	Mar 07-08	02/18/15
R#P 658	Exam Prep/Upgrade	Timberline, WV	Jan 29-30	01/07/15	R# 670	Trees & Steeps All Lvl's	Saddleback, ME	Mar 11-12	02/18/15
R#P 659	Carving, Racing, Shaping	Stratton, VT	Feb 02-03	01/14/15	R# 671	Trees & Steeps All Lvl's	Jay Peak, VT	Mar 18-19	02/25/15
R#P 660	Level I Learn to Tele	Mount Sunapee, NH	Feb 07-08	01/21/15	R# 677	Video Ski Improvement	Windham Mtn, NY	Mar 21-22	03/04/15

### Telemark Exams (Open to all members with appropriate prerequisite) 2 days - \$141

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
665	Level II Exam	Timberline, WV	Feb 28-Mar 1	02/11/15	673	Level III Exam	Killington, VT	Mar 14-15	02/25/15
666	Level III Exam	Timberline, WV	Feb 28-Mar 1	02/11/15	674	DCL Exam	Killington, VT	Mar 14-15	02/25/15
672	Level II Exam	Killington, VT	Mar 14-15	02/25/15	675	DEV Exam	Killington, VT	Mar 14-15	02/25/15

### Online Professional Knowledge Exam - Director's Signature not required August 15, 2014 to April 15, 2015 - \$15

Key No.	Event	Location	Deadline	Key No.	Event	Location	Deadline
988	Level II Telemark	2015 Online Season	04/15/2015	989	Level III Telemark	2015 Online Season	04/15/15

## Nordic Cross Country Schedule for 2014 - 2015

### Cross Country Feature Events (Open to all members and non-members for an additional \$25)

Key No	Event	Description	Location	Price	Dates	Deadline
R#P 602	Instructor Train Course	3 days; Level I Exam	Bretton Woods XC Nordic Center, NH	\$155	Dec 16-18	11/26/14

### Cross Country Upgrades (Open to members and non-members for an additional \$25) 2 days - \$115

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R#P 601	Level I & II Exam Prep - Upgrade	Trapp Family Lodge XC Ski School, VT	Dec 09-10	11/19/14	R#P 610	Adaptive: Blind/DD - Non-Ambulatory	Mt. Van-Hoevenberg, NY	Feb 07-08	01/21/15
R#P 603	Level I & II Exam Prep - Upgrade	Rikert Nordic Center, VT	Jan 06-07	12/17/14	R#P 611	Level I Skiing / Teaching Upgrade	Greek Peak, NY	Feb 14-15	01/28/15
R#P 604	Level I Skiing / Teaching Upgrade	Garnet Hill Lodge & XC Ski School, NY	Jan 12-13	12/24/14	R# 612	Classic/Skating Level I Upgrade	Waterville Valley XC Learning Center, NH	Feb 25-26	02/04/15
R#P 605	Classic/ Skating Upgrade, Level 1	Woodstock Inn & Resort Nordic Center, VT	Jan 24-25	01/07/15	R# 613	Light Backcountry Touring	Garnet Hill Lodge & XC Ski Area, NY	Feb 28-Mar 1	02/15/15
R#P 606	Adaptive: Blind/DD - Non-Ambulatory	Gunstock X-C & Snowshoe Ctr, NH	Jan 26-27	01/07/15	R# 615	Cross Country Exams - All Levels	Bolton Valley XC Center, VT	Mar 07-08	02/18/15
R#P 608	Level I Skiing / Teaching Upgrade	White Grass XC Touring School, WV	Feb 06-07	01/14/15	R# 616	Light Backcountry Touring	Stowe, VT	Mar 09-10	02/18/15
R#P 609	Video Ski Improvement: Skating	Jackson XC Ski Touring Ctr, NH	Feb 07-08	01/21/15					

### Backcountry Accreditation (Open to all Certified members) 2 days - \$188

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
600	Snow Sense & Plan	Mount Snow, VT	Nov 01-02	10/15/14	614	Putting It All Together	Maple Wind, VT	Mar 07-08	02/18/15
607	Collecting Data	Maple Wind, VT	Jan 31-Feb 1	01/14/15					

### Cross Country Exams All Levels

Key No	Event	Description	Location	Price	Dates	Deadline
R# 615	Cross Country Certification Exams	Level I, Level II or Level III	Bolton Valley XC Center, VT	\$115	Mar 07-08	02/18/15

# 2015 Board Elections for PSIA-E Regions 1 and 2

## Overview for Members and Candidates

It is time for interested members in Region 1 (ME, NH) and Region 2 (VT) to declare their candidacy for the Board of Directors for the next term of office. Per the Bylaws and our staggered regional election process, Regions 1 and 2 are up for election in early 2015. Following is an overview of this process. We encourage you to review this and get involved!

- Members interested in running for a Board seat must fill out and submit the candidacy form on the next page. It must be postmarked and sent via U.S. Mail to the Albany office no later than **December 26, 2014**. It may also be sent as a .pdf file via e-mail to [mmendrick@psia-e.org](mailto:mmendrick@psia-e.org). No one is permitted to run for more than one position; to do so will invalidate the form. Late candidacy forms will not be accepted.
- The winter issue of the *SnowPro* (out late-January) will include comprehensive candidate profiles and will serve as the official communication of candidate messages to voters in each electing region. In addition, there will be a dedicated web page for the election including candidate profiles and the ability for members to cast a secure vote online. Candidates are not allowed to send mailings (via post or e-mail) to voters in their Region. To do so will disqualify the candidate(s) involved.
- The positions open include two Board seats for each of the two regions of PSIA-E up for election in 2015 (Regions 1 and 2).
- Elections for regional Board representatives are for three (3) year terms (beginning April 1, 2015 and concluding March 31, 2018).
- A position for which there is no candidate will be filled by Board appointment after the election.
- All submitted candidacy forms will be acknowledged by e-mail. Any concerns about confirmation must be resolved before the deadline.
- Qualifications for the Board seats: Must be a certified Level 1, 2 or 3 member in your fourth year of continuous membership. Complete qualifications in section 12.3 of association bylaws (available at [www.psia-e.org](http://www.psia-e.org)). Must also meet the requirements of item #9 below.
- All members in good standing as of December 31 of each year may vote in the subsequent regional election. The Eastern Division of PSIA & AASI is divided into seven geographic regions (see "Around the Regions" section of the *SnowPro*). As a member, you may choose to be affiliated with one region – the one in which you work as a snowsports instructor or the one in which you live. This affiliation is for regional mailing and voting purposes. **You should affiliate your member-**

**ship with the region in which you are most active as a snowsports instructor.** If you have not previously chosen a regional affiliation (when you joined), the region in which you live would have been assigned as your designated regional affiliation by PSIA-E Bylaws, Section 10.8. In order to change your regional affiliation (to where you work as an instructor) you must notify the division office in writing (e-mail accepted) by December 31 for the subsequent election.

- To hold office in any region, a member must run for election in the region of his/her snowsports work affiliation (Association Bylaws, Article X, Section 10.3.c). You may be declared a member of only one region.
- Upon receipt of all valid candidacy forms and support materials, the division office will compile candidate profiles from all candidates in each electing region. These profiles will appear in the winter issue of the *SnowPro* (to be sent to members in late January, 2015) along with the official web page dedicated to the 2015 election.
- Voting for the 2015 election will take place online via electronic voting on a secure, dedicated web page.** Paper ballots will only be provided to members without online access upon request. Online voting will begin in late January and end on March 13, 2014.
- Official results will be announced by March 30, 2015 via broadcast e-mail, social media and the PSIA-E web site. Results will also be posted in the spring issue of the *SnowPro*. The terms of the new Board members will begin on April 1, 2015, providing the opportunity for newly elected representatives to communicate with constituents prior to the June 2015 Board meeting.

## Position Specifications:

**Regional Director (Board)** – This will be the person receiving the most votes among all persons running for Board seats within a region. A Regional Director will be responsible for, and will have final authority for, the administration of all regional affairs.

**Regional Representative (Board)** – This will be the person receiving the second most votes, *subject to item (a) below*, among all persons in a region running for Board seats. A Regional Representative will be responsible for assisting the Regional Director in regional matters as outlined by the Regional Director. Both the Regional Director and Regional Representative will sit on the Board of Directors and will exercise independent and equal voting rights.

(a) At least one Board member from each region must be a person who is not an examiner or employee of the organization; provided that at least one such individual is on the ballot.

Being an elected or appointed official requires some commitment. We urge members who have the interest, time and capability to submit candidacy forms. Board members should plan on two Board meetings a year (mid-October and mid-June), one or more regional meetings, and involvement in at least one ongoing project. Board Officers serving on the Executive Committee must commit to more time and participation than others.

This is your organization; your participation and your vote CAN make a difference. Get involved!

## ELECTION PROCEDURE CALENDAR

Fall <i>SnowPro</i> :	Candidacy form published.
December 26, 2014	All candidacy forms must be postmarked by this date and sent to the Albany office.
Late January 2015	The winter (Election) issue of the <i>SnowPro</i> , including all candidate profiles, will be mailed to members. The dedicated web page for the 2015 election will go "live" and be available for secure online voting.
March 13, 2015	Online voting deadline.
By March 30, 2015	Election results announced via multiple outlets.

# Official PSIA-E/AASI Candidacy Form

## 2015 Board Elections for Regions 1 and 2

Use this form to state your candidacy for the PSIA-E/AASI Board of Directors for the 2015 elections. Refer to "Election Overview for Members and Candidates" on the previous page of this issue for more details. Complete the entire form; do not omit any information. Remember to submit the information requested in items #1 and 2 below. Apply for only one position.

### Personal Data for Board Seat Election

Please print or type

Name		
Address		
City	State	Zip
Daytime Phone	E-Mail	
Membership Discipline/Level	Membership Number	
School Affiliation/Position		
The region for which you are running for a Board seat: _____		
1: ME/NH      2: VT		

Candidates must submit a separate document, preferably via e-mail, with the following information.

- 1) Statement of your background and qualifications** for the position you are seeking.
- 2) Statement of the general philosophies and directions** you would support if elected.

Each candidate will be provided with a profile in the Winter 2015 *SnowPro* (not to exceed 400 words per statement) as well as the dedicated election web page. Candidates may also choose to submit a photo or digital photo file (.jpg format preferred). The office will add a line of text above each space stating the position you are seeking, your name, membership level, and snowsports school affiliation.

Statements will be reproduced as submitted or written, subject to verification of factual information.

You must **submit this form by mail or fax** (518) 452-6099 (no phone or e-mail applications accepted).

However, we encourage you to submit your **support materials** (outlined in 1 & 2 above) **via e-mail** to [mmendrick@psia-e.org](mailto:mmendrick@psia-e.org).

---

Candidate Signature

Candidacy Forms must be postmarked no later than December 26, 2014  
Send to PSIA-E Elections, 1-A Lincoln Ave., Albany, NY 12205

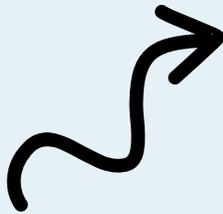


Professional Ski Instructors of America  
Eastern/Education Foundation

1-A Lincoln Avenue  
Albany, NY 12205-4900  
Phone: 518-452-6095

**NON-PROFIT**  
**U.S. Postage**  
**PAID**  
**Albany, NY**  
**Permit No. 249**

# Time Valued Material



For the latest updates, visit us here

 [psia-e.org](http://psia-e.org)

