



PSIA-AASI Eastern Division
2021– 2022 EVENT BID REQUEST
BIDS MUST BE RETURNED BY APRIL 30, 2021



March 30, 2021

Dear Eastern Snowsports Schools:

Wow! What a year this has been!!! It's hard to believe it is over already. We sincerely appreciate the tremendous support that you provide PSIA-AASI to enable us to hold educational events at your resort, including the lift privileges that you provide to our members and staff. Your understanding and willingness to reschedule clinics this year was most appreciated! We thank you for the space allocated for our event meeting area and the support of your staff and area management. We are grateful to be affiliated with a resort and staff such as yours, and to have been able to work with you to make it all happen! We hope that you find our relationship to be mutually beneficial and we look forward to our continued association.

With the challenges we faced this season, we learned a great deal on what members need and want. We explored various avenues to deliver the educational products throughout the season. The Member Customized Events were very popular this season and we expect these to grow in popularity in the coming year. As you already know, our schedule for the 2021-2022 season will be tentative based on the regulations put forth related to group size limitations. We are hoping to offer our feature events such as Snowsports School Management Seminar and Pro Jam, even if we have to revise the formats to stay within the state guidelines. We truly appreciate your efforts this past year in allowing our groups to meet outdoors.

Virtually all our host areas waive any fees to PSIA-AASI Eastern Division or event participants for use of their facilities. This assists us in holding down the costs of our programs and is a member benefit. Your accountants can advise you on any considerations of not charging. PSIA-E is a 501(c) (6) corporation.

To be considered as a host area for one of our events, please review the enclosed BID FORM, make any necessary changes and indicate your preferences. This form must be returned to our office by April 30, 2021. Included is a listing of our regularly scheduled events as well as a brief description of each. Feel free to select any and all events you are interested in hosting. Please keep in mind your specific hours of operation when selecting events. Our tentative schedule should be determined by mid-summer. All of the resorts that bid for events will be notified of their status at that time. We appreciate your interest and continued support of our professional organization.

Sincerely,

Don Haringa
Director of Education and Programs



PSIA-AASI 2021 – 2022 EVENT BID REQUEST

*** BIDS MUST BE RETURNED BY APRIL 30, 2021 ***



Resort Name: _____

School Name: _____

City and State: _____ Region: _____

Summer Contact: _____

Summer Phone: _____ Summer Email: _____

Snowsports School Contact: _____

Can you Host a Weekend Event? Yes No With Maximum of _____

We can Host a Weekend Event on _____ only.
Enter specific date

Can you Host an event on Sun – Mon Yes No With Maximum of _____

Do you require a lift and/or admin fee? Yes No If yes, what is the fee? _____

Do you have meeting space available? Yes No With Maximum of _____

Our resorts has/allows: Pipe Snow Skates Terrain Park

What are your Operating Hours mid-week? _____ Weekends? _____

Is your resort closed on certain days? _____

Where will members register for events? _____

Would you like to extend any specific discounts or offers to member event participants? (i.e., lodging discounts, dining discounts, etc.)

Preferred Dates: _____

Dates Not Possible: We do not schedule events during Christmas Holiday, MLK, and Presidents Week

Any other considerations PSIA-E / AASI should be aware of?

Remember to check out our Resorts and School page!

Following are various events offered by PSIA-AASI Eastern Division

Feature Events are tentative – based on regulations at that time

Please select any and all events you are interested in hosting. Please return prior to **April 30, 2021**. Thank you!

FEATURE EVENTS – All Disciplines

- _____ Pro Jam - Masters Academy - seven days in early Dec, requires banquet facilities for approx. 500
- _____ Snowsports Management Seminar(s) - three-day event, specific to Ski School management in early December. Banquet facilities for about 300.
- _____ Spring Rally-Academy- two and four Day event, weekend in late March, early April.
- _____ Indoor Courses – one-day indoor courses, satisfies continuing education, early season, October or November

ALPINE EVENTS

- _____ Alpine ITC two-day introductory clinic for new members
- _____ Level I Exam one and Two-day exams, weekend Level I Exams are great if possible!
- _____ Level II Exam certification Exams - one-day event (either skiing or teaching/pro. knowledge).
- _____ Level III Exam usually midweek, but weekend exams are great if possible. Mid-season to end
- _____ Level II or Level III College – week long event, exam prep first three days with exam on last day.
- _____ Staff Training / Team Prep/ Team Tryouts – two-day events, Level III members, may require indoor presentation
- _____ Alpine Resort Trainer / Eastern Trainer Academy – two-day event for Level III members in training position
- _____ Specialty Events – two-day event; Trees & Steeps, Stance & Alignment, etc. **appropriate terrain a must**
- _____ Senior Events – two-day event for members 55 and over
- _____ Women’s Events – two-day, women only events
- _____ Advanced Educator Programs – two-day topic specific clinics, Level III terrain required for some
- _____ Exam Prep - two and three day events, Level II and III Skiing or Teaching Exam Prep
- _____ Alpine Update Clinic - two-day event held throughout the season. Taken for membership continuing education
- _____ Skiing Improvement - two-day event, specific to personal skiing improvement
- _____ Teaching Improvement - two-day event, specific to teaching improvement
- _____ Mogul Series - two-day event, **must guarantee (within reason, we understand weather issues!) moguls**
- _____ Race Clinics – two-day clinic focusing on race tactics, setting gates, timing, etc.
- _____ Freestyle Specialist – two-day event, Appropriate Park & Pipe terrain a MUST!
- _____ One-Day Education – one day on-snow clinic for members to attain six continuing education credits.

AASI EVENTS

- _____ Snowboard ITC – two-day introductory clinic for new members
- _____ Level I Exam – one and two-day event, usually mid-week but *weekend exams are great if possible*
- _____ Level II Exam – three-day event, mid-season to end.
- _____ Level III Exam – three-day event, mid-season to end.
- _____ Staff Training / Team Prep/ Team Tryouts – two-day events, Level III members, may require indoor presentation
- _____ Riding Assessment/Retake - one-day Level II and III specific to exam preparation or exam retakes
- _____ Exam Prep – two-day event, specific to Level II or Level III Certification
- _____ Riders Update Clinics - two day, for membership education update
- _____ Women’s Event – two-day event for female AASI members
- _____ Snow Skating – two-day, open to beginner through expert. This clinic will be experienced based /group driven
- _____ Camps – two & three day clinics with specific focus, appropriate terrain required, Freestyle, Steeps, Powder, Trees
- _____ Snowboard Kids – two days focusing on teaching younger guests
- _____ Freestyle Specialist – two-day event, Appropriate Park & Pipe terrain a MUST!
- _____ One-Day Education – one day on-snow clinic for members to attain six continuing education credits.

CHILDREN’S EVENTS – Multi Discipline

- _____ Children’s Educational Events: two-day events; Coaching kids in Racing, Coaching Kids in Moguls
- _____ Snowboard Kids – two days focusing on teaching younger guests
- _____ Children’s Specialist 1 - The course is for instructors embarking on the journey toward mastery of the art of children’s instruction
- _____ Children’s Specialist 2 - The course focuses on the specifics of child development for young learners as they progress through the Beginner/Novice to Advanced Zones

ADAPTIVE EVENTS

Please circle a specialty of greatest interest if appropriate

- | | | | | |
|---|----------------|----------|-----------|-----------------|
| _____ Level I Exams - two-day event, specializing in | Alpine ¾ Track | Blind DD | Mono/Bi | |
| _____ Level II and III Accreditations: | 3 Track | 4 Track | Blind DD | Mono Ski Bi Ski |
| _____ Adaptive Snowboard Level I Exam | Stand-up | Sit-down | Outrigger | |
| _____ Adaptive Snowboard Level II Exam | Stand-up | Sit-down | Outrigger | Riding |
| _____ Adaptive Exam Prep – two-day event specific to exam preparation, specialty area | _____ | | | |
| _____ Specialty Adaptive Events – one or two day events, open to everyone, learn and share teaching methods
(i.e., Autism, Working with Sit Down Skiers, Intro to Adaptive, Everything Bi-Ski, Experiential Mono Ski, etc.) | | | | |

NORDIC TELEMARK EVENTS

- _____ Mini Academy – two-day event, weekend, held in conjunction with Alpine Masters Academy in early Dec.
- _____ Telemark Pro Jam – five-day event, held in conjunction with Alpine Snow Pro Jam / Masters Academy
- _____ Norwegian Tele Fling - This is our end-of-the-year fun, sun, bumps, corn and video, have great time, clinic
- _____ Level II, Level III Exams and Team Tryouts – two–day event, held in conjunction with each other
- _____ Staff Training – two-day event, indoor space needed
- _____ Tele Upgrade - two-day event held throughout the season. Taken for membership continuing education

NORDIC CROSS COUNTRY EVENTS

- _____ Level II, Level III Exams and Team Tryouts – two–day event, held in conjunction with each other
- _____ Staff Training – two-day event, indoor space needed
- _____ ITC (Instructor Training Course) – three-day early season training for skiing and teaching
- _____ Early Season Primer – two-day early season training for skiing and teaching
- _____ Upgrades – two day held throughout the season, can be used for Level I Certification or educational update
- _____ Backcountry Events – two day events focusing on backcountry touring and safety